

SANDER JACOBS



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EDUCATION

Self-Study in Data Analysis and Programming Tools - 2024

Over the past few months, I have intensively trained myself in various software programs focused on data analysis and programming, aiming to strengthen my skills as a data analyst. This includes the following tools:

- **Python:** Focused on data analysis, data visualization, and workflow automation.
- **Power BI:** Developed interactive dashboards and reports, and connected various data sources for in-depth analyses.
- **MySQL:** Set up and managed databases, executed complex queries for data reporting and integration.
- **Visual Studio:** Experienced in developing and testing code in a professional development environment, including version control.

Security Officer | TCE Eemhaven Security, Rotterdam - 2007

During this training, I gained extensive knowledge of security procedures, risk analysis, and emergency plans. The training included both theoretical knowledge and practical skills in object security, conflict management, and ensuring safety according to applicable laws and regulations, providing a solid foundation for my further career in the security sector.

Sports (CIOS) | ROC Nijmegen, Nijmegen - 2005

During this training, I developed my didactic skills and taught many classes, motivating and inspiring students for sports and physical activity. The focus was on guiding and coaching athletes, creating a positive learning environment, and designing lesson plans that meet the needs of various target groups.

Business Administration | ROC Nijmegen, Nijmegen - 2002

During this course, I primarily focused on accounting, financial administration, and business management. I learned to prepare financial statements, manage budgets, and conduct cost analyses, providing a solid foundation for financial management within organizations.

ABOUT ME

I am a highly motivated professional with a proven ability to quickly master new skills, specializing in management, coaching, and innovative problem-solving. With extensive experience in leading teams, optimizing processes, and implementing software solutions for operational efficiency, I thrive in dynamic environments. My strength lies in quickly adapting to new challenges and consistently driving business growth. Known for my strategic insight, I bring a helicopter view to planning and coordination, ensuring seamless management of all project aspects. I am client-focused and enjoy building strong relationships to deliver tailored solutions. With a commitment to integrity, reliability, and loyalty, I am always ready to provide solutions that make a real difference.

SKILLS

- Programming & Data Analysis:** Python, MySQL, Power BI, Excel, Tableau
- Project Management:** Strategic decision-making, team leadership, client relationship management, process improvement
- Management Systems:** Implementing ICT solutions, budget planning, cost control, optimizing operational processes
- Coaching & Training:** Developing teams, fostering a positive work environment, coaching for improved performance
- Operational Leadership:** Managing daily operations, effective allocation of personnel and resources
- Strategic Planning:** Developing and executing long-term strategies, analyzing market trends
- Hands-on Management:** Active role in daily business processes, hands-on leadership, leading by example
- Client Focus:** Understanding client needs, building long-term relationships
- Change Management:** Leading transformations, enhancing adaptability
- Compliance & Risk Management:** Ensuring regulatory compliance, minimizing business risks
- Languages:** Dutch (native), English (fluent)

WORK EXPERIENCE

Owner | Dutch Security Enforcement, Nijmegen

Jan 2007 - Jan 2024

Founded a small security company and grew it into a medium-sized enterprise. Initially, I played a hands-on role, actively participating in daily operations and client interactions. As the company grew, my role evolved to that of a strategic director, focusing on developing long-term strategies, process optimization, and leading large-scale projects. Under my leadership, the company implemented a new control room infrastructure for Klaassen Total Security, and I improved recruitment and training processes, resulting in increased staff retention and productivity through ICT solutions.

Shareholder | Project Manager / Operational Manager | Klaassen Total Security, Helmond

Jan 2014 - Jan 2018

As a shareholder and operational manager at Klaassen Total Security, I coordinated projects from planning to completion, managing team schedules, efficiently deploying resources, and optimizing operational processes. I focused on improving customer service processes, reducing complaint resolution times, and ensuring higher customer satisfaction. I also implemented strategic improvements in project execution, leading to increased success rates. I was closely involved in setting up a modern control room, ensuring compliance with NEN and ISO standards. I developed detailed instructions and route planning, improving efficiency and consistency in operations, and ensured seamless project execution from A to Z. This role taught me to combine strategic insight with practical solutions, always striving for operational excellence and client satisfaction.

Co-owner | Bitcoins World Wide, Nijmegen

Jan 2013 - Jan 2015

Managed cryptocurrency trading activities and developed a secure trading platform, leading to significant growth in trading volume.