

# Scott Kaplan

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I am a hardworking and passionate self-starter. My strong interpersonal skills and flexibility make me an asset in any group setting. I am happy to take on a leadership roll or fall in line as part of the team. Although I just recently began coding, I am excited to continue learning and growing in the industry!

## General Assembly

Web Development Immersive

February-May 2017

Coding Skills: Javascript, JQuery, HTML, CSS, Ruby, Rails, PostgreSQL, SQL

## Work Experience:

Data Management	Personal Training
<b>IndependenceLED</b> New York, NY September 2015 – December 2016 <b>Data Manager</b> <ul style="list-style-type: none"><li>Organized existing database</li><li>Tracked leads, sales, and relevant data to support the sales team</li><li>Provide on-site assistance for the operations team</li><li>Worked in ZoHo and SnapCount</li></ul> <b>Aelux Lighting Solutions, LLC</b> Philadelphia, PA November 2010 – July 2015 <b>Data Manager</b> <ul style="list-style-type: none"><li>Created a new system to track data</li><li>Maintained large database</li><li>Visited potential customer facilities to provide surveys and customer support</li></ul>	<b>CTG Fitness</b> New York, NY March 2014 - Present <b>Owner, Personal Trainer</b> <ul style="list-style-type: none"><li>Create personalized workout plans</li><li>Provide excellent customer service</li><li>Handle scheduling and billing</li><li>Sell personal training packages</li></ul> <b>Equinox</b> New York, NY March 2012 - March 2014 <b>Tier III Personal Trainer</b> <ul style="list-style-type: none"><li>Design and implement customized training programs</li><li>Successfully sold personal training packages to members</li><li>Completed EFTI education</li></ul>

## SKILLS AND ABILITIES:

Solid written and verbal communication skills  
Strong individual contributor and team player  
Fast learner who takes direction well  
Flexible, adapts well to change, open to new experiences

## EDUCATION:

University of Delaware, Newark, DE  
Bachelor of Science in Management Information Systems  
Concentration in Marketing