* Opinions about politicians truth telling based on personal world view.
* Rational actor model (RAM).
  + Normally a policy decision is evaluated by multiple federal agencies.
  + Policy process is not a unitary process but the debate is normally held behind closed doors in an administration so that it appears unitary.
* Cooperation tends to be the exception and not the rule in a bureaucracy.
* Polis is concerned with relationships, community, and belonging.
* People tend to associate problems with something we’ve done before (i.e., metaphor)
* Facts often don’t matter in political and policy discussions because people filter arguments through their world view which is constructed through metaphorical System 1 thinking.