



# **From Data to Decision**

**Leveraging Movie Datasets to Drive Success for  
Microsoft's Movie Studio**

# Introduction

Background on Microsoft's new studio venture.

- Microsoft, a leading technology company, is looking to venture into the movie industry by establishing its own movie studio. This venture aims to leverage the power of data and analytics to make informed decisions that drive success in the highly competitive movie market.

Objective of the presentation.

- The objective of this presentation is to showcase the importance of leveraging movie datasets for decision-making in Microsoft's movie studio. It explores how analyzing data from various sources can provide valuable insights and help make strategic decisions that maximize box office performance.



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Importance of leveraging movie datasets for decision making.

In the age of big data, the movie industry is no exception to the need for data-driven decision-making. By leveraging movie datasets, Microsoft can gain a competitive edge by understanding audience preferences, identifying trends, and making informed choices regarding genre selection, budget allocation, and marketing strategies.

# Gathering and Analyzing Movie Data



Explanation of the movie datasets used (Box Office Mojo, IMDB, Rotten Tomatoes, TheMovieDB, The Numbers).

To gain a comprehensive understanding of the movie landscape, multiple datasets were utilized; including Box Office Mojo, IMDB, Rotten Tomatoes, TheMovieDB, and The Numbers. These datasets provide information on box office performance, movie ratings, audience reviews, genre classification, and more.

Selection of specific data files for analysis (`imdb.title.basics`, `imdb.title.ratings`, `bom.movie gross`).

Among the vast amount of available data, several data files were used for analysis. The main focus was on datasets such as `imdb.title.basics`, `imdb.title.ratings`, and `bom.movie_gross`, which provided crucial information on movie titles, genre categorization, ratings, box office gross, and other relevant factors.



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Overview of the exploratory analysis process

To uncover meaningful insights, we conducted exploratory analysis on the selected datasets. This involved techniques such as data cleansing, data transformation, and data visualization. By examining patterns, correlations, and outliers, we were able to derive valuable insights that inform decision-making in establishing Microsoft's new movie studio.

# Key Findings and Insights



- Analysis of the current types of films performing well at the box office.

The analysis revealed that certain genres consistently perform well at the box office, such as action, adventure, and animation. By focusing on these genres, Microsoft's movie studio can increase the likelihood of achieving favorable box office results.

- Identification of trends and patterns in the data.

Through the analysis, I identified emerging trends, such as the rising popularity of superhero movies and the increasing demand for diverse representation in films. By staying attuned to these trends, Microsoft's movie studio can align its content strategy with evolving audience preferences.

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- Correlation between certain factors and box office success

My findings indicate a strong correlation between factors such as genre, ratings, and budget with box office success. For instance, high-rated movies tend to perform better at the box office, and allocating an optimal budget based on successful movie attributes can significantly impact financial returns.

- Extraction of actionable insights for Microsoft's movie studio

Based on the analysis, I have extracted actionable insights that can guide decision-making in Microsoft's movie studio. These insights include strategic recommendations on genre selection, ratings management, and budget allocation, all aimed at maximizing box office performance.

# Business Recommendations



1: Focus on genres with high box office success rates.

- The analysis suggests that Microsoft's movie studio should prioritize genres such as action, adventure, and animation, which have consistently demonstrated strong box office performance. By capitalizing on these genres, the studio can increase its chances of achieving commercial success.

2: Consider the impact of ratings on movie performance.

- Given the significant correlation between ratings and box office success, it is crucial for Microsoft's movie studio to prioritize producing high-quality movies that resonate with audiences. By focusing on delivering exceptional content, the studio can enhance its reputation and increase the likelihood of success.



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## 3: Optimize budget allocation based on successful movie attributes

- The analysis revealed that budget allocation plays a vital role in determining box office performance. By analyzing successful movie attributes, such as genre, ratings, and marketing strategies, Microsoft's movie studio can optimize budget allocation and ensure resources are allocated in areas that contribute to maximum returns.

## Summary of the three key business recommendations

- In summary, these three key business recommendations for Microsoft's movie studio are to focus on genres with high box office success rates, prioritize quality content to improve ratings, and optimize budget allocation based on successful movie attributes. Implementing these recommendations will position the studio for success in the competitive movie industry.