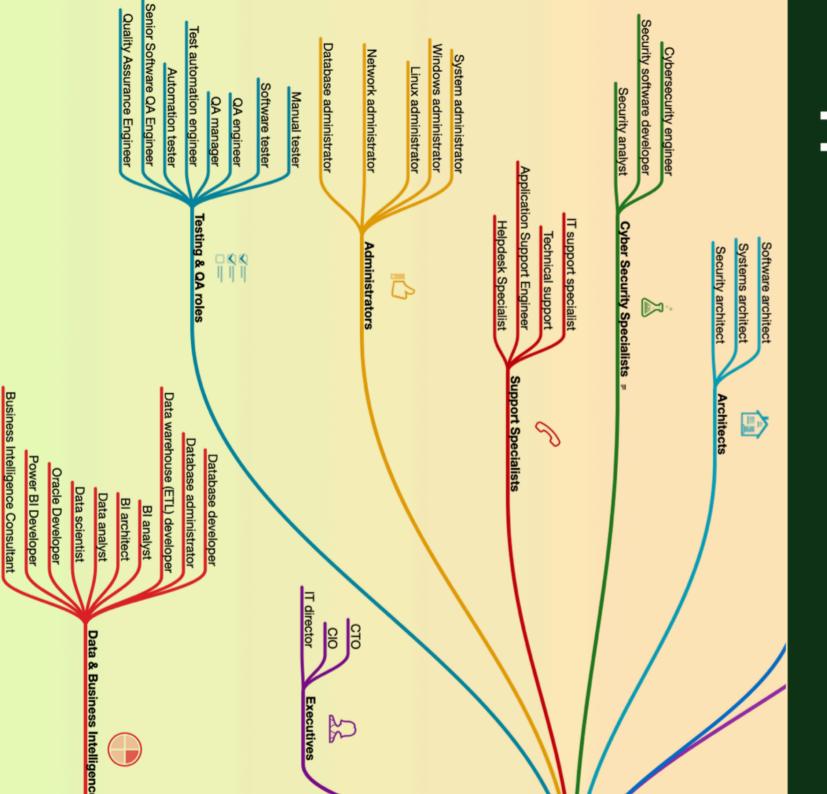
# Mapped For HR & Recruiters



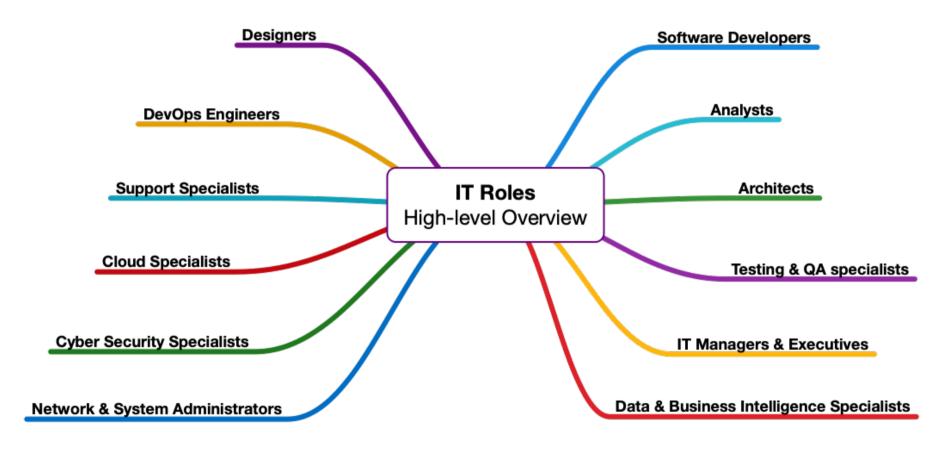
# **IT Roles Exercise**

**STEP 1:** Look at the High-level categorization below.

**STEP 2:** Think about 3-4 roles that fall into each category.

STEP 3: Use the Blind Map on Page 2 and fill in the blanks.

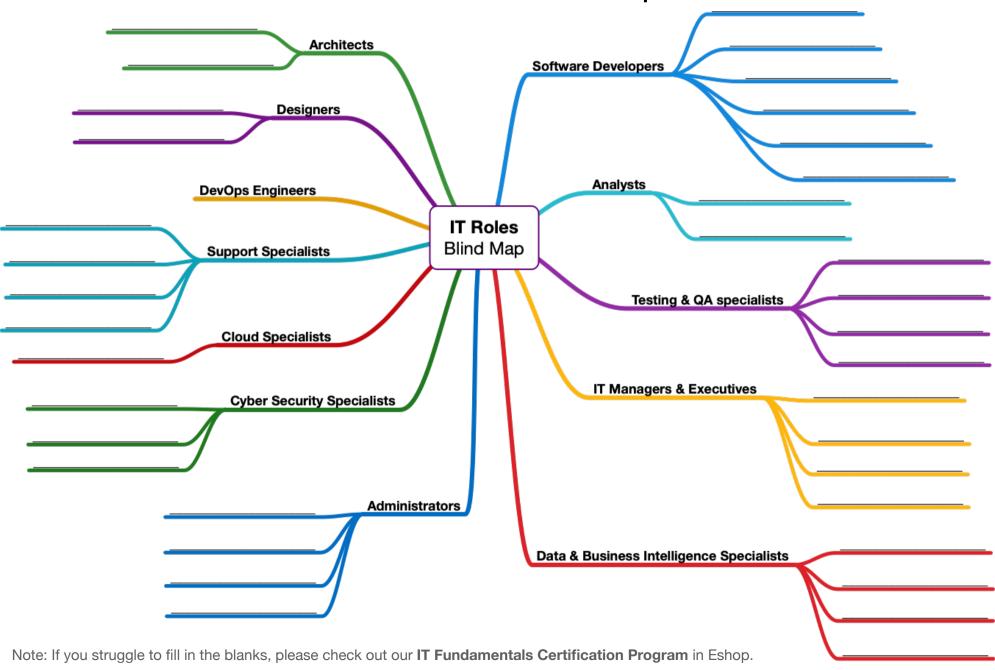
**STEP 4:** Review and validate with our detailed map on Page 3.

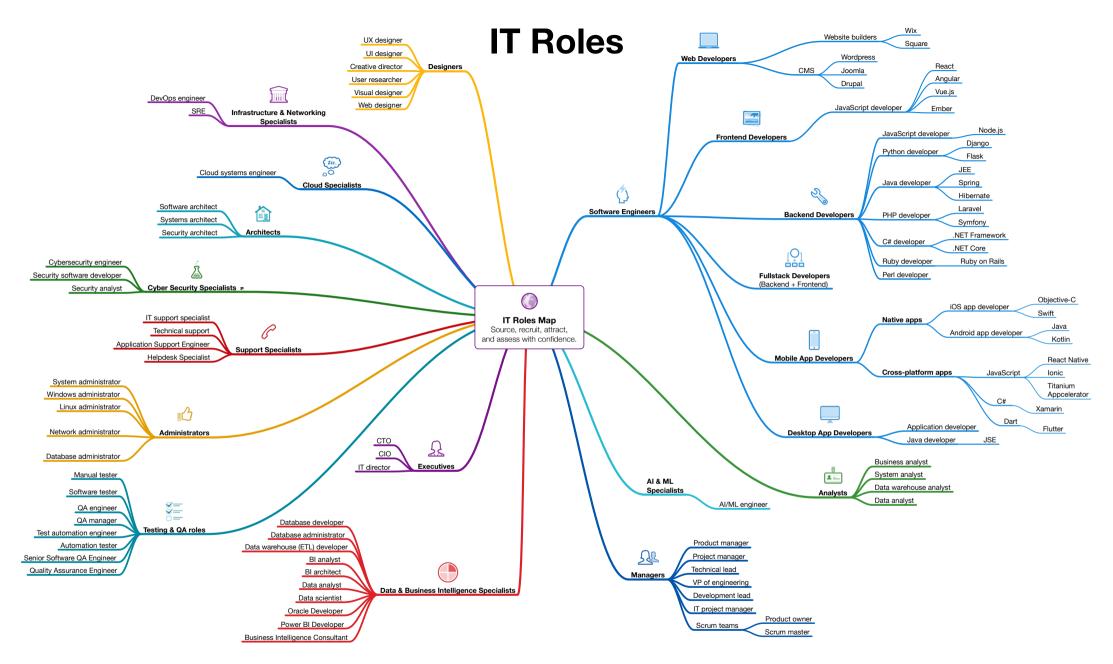


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# IT Roles - Blind Map



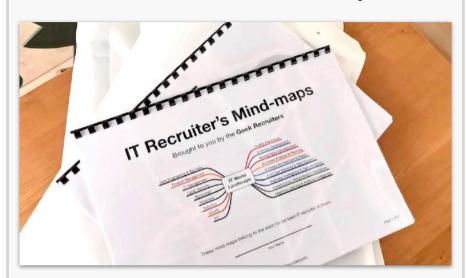


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\* \* \* \* \*

Updated Nov 8, 2019

### Geekruiter has changed my perception and given me confidence.

Geekruiter has been an amazing help. I am an experienced sales recruiter who has wanted to get into IT, but have found that the roles and responsibilities of technical professionals daunting and over-whelming. Since I have become a member of this community (and taken the courses), I have learned a great deal in an incredibly short amount of time. Now I read IT resumes with fascination and when I speak to technical people, I am not afraid and only interested.



\* \* \* \* \*

Oct 30, 2019

### The training from Geekruiter about...

The training from Geekruiter about various technologies in IT was for me as an IT Recruiter very helpfull. I think that gaining general knowledge about the most used technologies in IT is the best way to understand the job descriptions and experience of IT specialists. Stated technologies in the resumes and profiles of candidates are not just words without meaning anymore.

## Geek Recruiters Academy is rated Excellent

Based on 31 reviews







\* \* \* \* \*

Sep 8, 2019

### The Geekruiter courses are a 100%...

The Geekruiter courses are a 100% must-have for those who start their careers in recruiting. Although, even if you already have recruiting experience, you will be surprised by how much useful information you can find here!





Oct 29, 2019

### The courses are very useful for IT...

The courses are very useful for IT recruiters who have a non-IT background. Michal (the instructor) explains complex technical terms into easy-to-digest concepts. I have enrolled in 2 courses already: Tech fundamental and IT recruitment master class, I, so far, have a better experience in attracting and talking to Developers. Recently I adopted a new way of writing Job Ads as Michal suggested, I got an amazing result!

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