



<b>Summary Statistics</b>	Industrial Revenues	Utilities Revenues		
STD	17597038778	6223385684		
MAX	\$96,114,000,000	\$31,360,000,000		
MIN	\$1,407,848,000	\$2,853,926,000		
RANGE	\$94,706,152,000	\$28,506,074,000		
MEAN	\$16,547,665,399	\$11,135,678,865		
MEDIAN	\$9,969,168,500	\$10,900,461,000		

## Profit and Loss Account Dashboard on Historical data of NYS

Select Year	Select Company		
Year 3	EBAY	Total Reveneu	\$8,592,000,000.00
		Cost of Goods Sold	\$1,771,000,000.00
		Gross profit	\$6,821,000,000.00
		Sales, General &	
		Administrative Expenses	\$3,660,000,000.00
		Research § Development	
		Cost	\$923,000,000.00
		Operating Expenses	\$41,000,000.00
		Operating Income:EBIT	\$2,197,000,000.00

## **P&L Forecast Scenarios**

		Historical			Forecast		
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
Revenue		\$8,257,000,000	\$8,790,000,000	\$8,592,000,000	\$8,979,000,000	\$9,427,950,000	\$9,899,347,50
COGS		\$1,492,000,000	\$1,663,000,000	\$1,771,000,000	\$2,007,000,000		
Gross Profit		\$6,765,000,000	\$7,127,000,000	\$6,821,000,000	\$6,972,000,000	\$5,438,160,000	\$4,241,764,80
Sales, General and	Admin	\$3,260,000,000	\$3,593,000,000	\$3,660,000,000	\$3,499,000,000		
R&D cost		\$915,000,000	\$983,000,000	\$923,000,000	\$1,114,000,000		
Other operating exp	penses	\$136,000,000	\$75,000,000	\$41,000,000	\$34,000,000		
Total operating ex	penses	\$4,311,000,000	\$4,651,000,000	\$4,624,000,000	\$4,647,000,000		
Operating income	/ EBIT	\$2,454,000,000	\$2,476,000,000	\$2,197,000,000	\$2,325,000,000	\$2,451,267,000	\$2,573,830,35
Operating statistic	-s						
			Histo	prical		Assum	ptions
Revenue growth (%)	)	NO DATA	6%	-2%	5%	5%	5%
Gross margin		0.82	0.81	0.79	0.78	0.78	0.7
Operating margin		0.30	0.28	0.26	0.26	0.26	0.2
Operating Scenario							1
	os - sensitivity analysis						
•					Year 5	Year 6	
Revenue growth (					<b>Year 5</b>	<b>Year 6</b> 6.0%	
Revenue growth ( Strong case Base case	%)						
Revenue growth ( Strong case	<b>%)</b> 1				6%	6.0%	
Revenue growth ( Strong case Base case Weak case	%) 1 2				6% 5%	6.0% 5.0%	
Revenue growth ( Strong case Base case Weak case	%) 1 2				6% 5%	6.0% 5.0%	
Revenue growth ( Strong case Base case Weak case  Gross Margin	%) 1 2 3 3				6% 5% 4%	6.0% 5.0% 4.0%	
Revenue growth ( Strong case Base case Weak case  Gross Margin Strong case	%) 1 2 3 3				6% 5% 4%	6.0% 5.0% 4.0%	
Revenue growth ( Strong case Base case Weak case  Gross Margin Strong case Base case Weak case	%) 1 2 3 3 1 1 2 2 2 1 2 2 2 1 2				6% 5% 4% 0.80 0.78	6.0% 5.0% 4.0% 0.80 0.78	
Revenue growth ( Strong case Base case Weak case  Gross Margin Strong case Base case Weak case  Weak case  Operating Margin	%) 1 2 3 3 1 2 2 3 3				6% 5% 4% 0.80 0.78 0.76	6.0% 5.0% 4.0% 0.80 0.78 0.76	
Revenue growth ( Strong case Base case Weak case  Gross Margin Strong case Base case Weak case	%) 1 2 3 3 1 1 2 2 2 1 2 2 2 1 2				6% 5% 4% 0.80 0.78	6.0% 5.0% 4.0% 0.80 0.78	