









## **Conclusions & Recommendations**

## **Recommendations:**

- 1. Identify and address any significant drop-offs in the funnel steps. Optimize the user experience, onboarding process, or messaging to improve conversion rates.
- 2. Focus on improving the payment process to increase the number of users completing payments. Streamline the payment flow, provide clear instructions, and address any trust or security concerns.
- 3. Encourage users to leave reviews by implementing incentives, making the review submission process seamless, and actively seeking user feedback.
- 4. Analyze the funnel metrics based on different platforms and age ranges to identify variations in user behavior. Tailor your marketing, messaging, and product features to target specific segments effectively.
- 5. Continuously monitor and track funnel metrics over time to identify trends, spot areas of improvement, and measure the impact of any optimizations or changes made to your platform.