Sample Insights

- Women are more likely to buy compared to men (~65%)
- Maharashtra, Karnataka, and Uttar Pradesh are the top 3 states (~35%)
- Adult age group (30–49 yrs) is the maximum contributing (~50%)
- Amazon, Flipkart, and Myntra channels are the maximum contributing (~80%)

***** Final Conclusion to Improve Vrinda Store Sales:

Target women customers of age group (30–49 yrs)
living in

Maharashtra, Karnataka, and Uttar Pradesh by showcasing

ads/offers/coupons available on Amazon, Flipkart, and Myntra