

Licensing Your Hybrid Work Devices with Microsoft Teams

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Teams Room Licensing

Two Key Changes

(1)

Change in Licensing

Moved from Microsoft Teams Rooms Standard and Premium Licenses to a single license – **Microsoft Teams Rooms Pro**



Teams Room Licensing Enforcement – July 1st

Meeting devices that have a **user license** after July 1, 2023, will be blocked from signing in until a Teams Rooms device license is assigned.

New Microsoft Teams Rooms Licensing

- On Sept. 1, 2022, we introduced Microsoft Teams Rooms Pro, which replaces the Microsoft Teams Rooms Standard and Microsoft Teams Rooms Premium previously in market
- For smaller deployments (<25 rooms), core meeting functionality in included with newly purchased Teams certified hardware at no additional cost
- Provides a durable licensing approach supporting Microsoft's track record of Teams Rooms innovations.

Today

Teams Rooms Standard (\$15 device/month)

Core meeting and management experiences

Teams Rooms Premium (\$50 device/month)

Everything in Teams Rooms Standard PLUS advanced management (Teams Rooms Managed Services)

Sep 1, 2022

Teams Rooms Pro (\$40 device/month)

Introducing Microsoft Teams Rooms Pro everything you need for optimal hybrid meetings and intelligent operations at scale—now in one license

Teams Rooms Basic

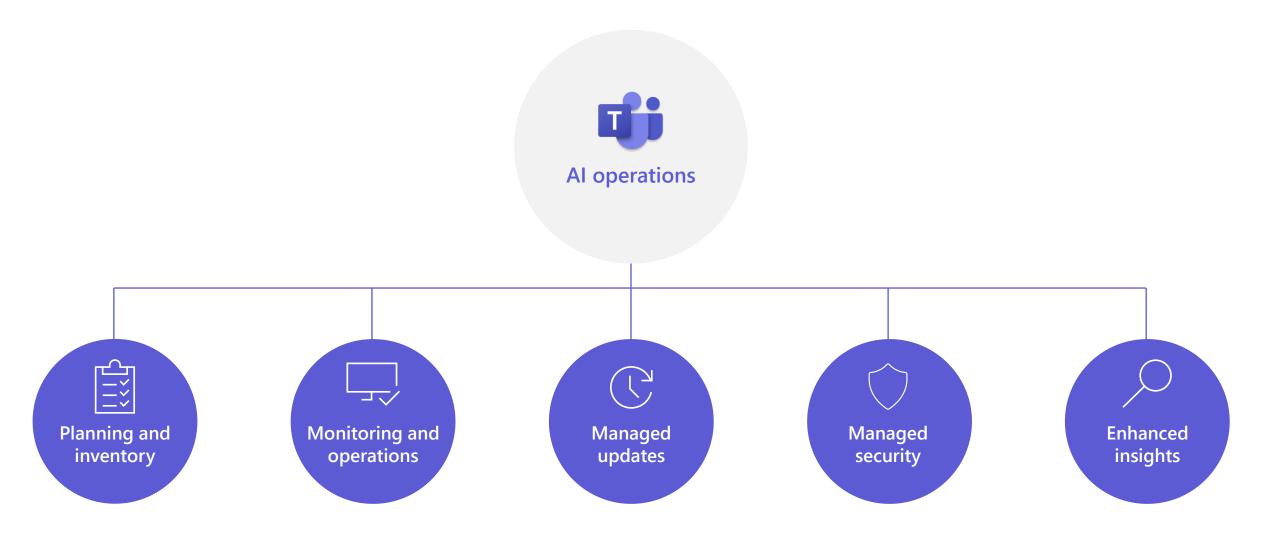
Basic meeting experiences, limited to 25 rooms per tenant. Limited management functionality.

(Included with certified Teams Rooms hardware purchased on/after Sep 1).

Microsoft Teams Rooms Overview & Comparison	Pro	Basic		
Meeting join				
Join Teams meetings with 1-touch, proximity, and meeting ID	•	•		
Start ad hoc meetings from the room	•	•		
Direct Guest Join for Zoom and Webex meetings	•	•		
Join meetings across Teams clouds	•			
Room check-in with Teams Panel	•			
Share and collaborate				
Share and view all Teams content types	•	•		
Share whiteboard with Content Capture Camera	•			
Meeting engagement				
Teams video gallery with multiple layout options	•	•		
Front row	•			
Together mode	•			
arge gallery (up to 50 videos)				
Split gallery across dual screens				
Calling				
Make and receive peer to peer and group calls	•	•		
Microsoft 365 Phone System	•			
PSTN Calling**	•			

Microsoft Teams Rooms Overview & Comparison	Pro	Basic			
Intelligent Audio & Video (May require additional peripherals)					
Support for Intelligent Speaker live transcript with speaker identification	•				
Front Row Scale options: 16x9 & 21x9, S/M/L gallery					
Content Camera integrated into front of room or center of room cameras	•				
Multi-camera support (up to 4 cameras, manually switched)	•				
Panoramic room view	•				
Al noise suppression	•				
People counting	•				
Security & Compliance					
Secure operating system	•	•			
System level security (Secure boot, Assigned Access mode, etc.)	•	•			
Azure AD Conditional Access policies	•				
Device Management					
Teams Admin Center enrollment and inventory	•	•			
Ring-controlled software updates	•				
Planning (Plan Mgt, Standards, Inventory)	•				
Peripheral health management	•				
Remote configuration	•				
Device history and activity	•				
ITSM integration	•				
Custom health alerts	•				
Device analytics	•				
Application updates and Al-powered remediation service	•				

Teams Rooms Managed Services: Available in Microsoft Teams Rooms Pro



Streamline your hybrid-readiness journey with Teams Rooms Pro

Microsoft Teams Rooms is a best-in-class meetings solution that enables inclusive, immersive, and easy-to-use hybrid meetings.

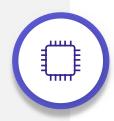
This new offering will combines meeting and management features into one great price, to future-proof your spaces as new innovations arrive, and your needs evolve.



Advanced Management and monitoring with Teams Rooms Managed Services platform



Optimal hybrid meetings with AI powered intelligent device experiences as the foundation for more immersive, inclusive, and collaborative meetings



Latest innovations in one comprehensive license that delivers all the innovation and value from Microsoft Teams Rooms

Teams Rooms Pro

Advanced Management

Simplify, automate, and optimize the management and deployment of your Microsoft Teams Rooms.

Productive meetings start behind the scenes.

Microsoft Teams Room Pro provides a comprehensive and effective system, powered by AI operations and software intelligence.

Advanced management keeps your rooms running well, all the time, every time, proactively in the background so that your life is easier, and you can focus on the problems that are essential to your business.

Combine the power of Teams Rooms managed services and Teams Admin Center

Update Management

 Management and delivery of application, OS, and firmware updates to keep your platform current and secure.

Optimized policies

• Configuration management, patching, and best practices tailored to your environment.

Real-time monitoring and alerts

• Around-the-clock monitoring, detection, and validation of issues.

Predictive remediation

 Al and advanced analytics detect developing issues and takes real-time intervention to prevent and remediate events before they hit the room.

Enhanced Insights

• Insights into room trends and learnings across hundreds of customers applied to your environment, continually improving the in-room experience.

Granular self-controls with Teams Admin Center

 Comprehensive self-management tools, integrated with Microsoft 365 workflows

Teams Rooms Pro

Latest Innovation

One comprehensive license that delivers all the innovation and value from Microsoft Teams Rooms.

Teams Rooms Pro delivers what you need for productive hybrid meetings and managing your room operations at scale—now in one license.

Teams Rooms Pro includes all the experiences you know and use, as well as the latest innovation across security, management, and hybrid optimization. As newer innovation arrives, it will land in Teams Room Pro.

The latest hybrid meeting innovations coming to Pro

- Remote PTZ controls
- Engage with chat and Loop components
- Inbound and outbound SIP/H323 video calls
- Advanced device management previously only available through the Managed Services
- New layouts
 - Large gallery (up to 50 videos)
 - Split gallery across 2 screens
 - Together mode

"What about my existing licenses?"

To benefit from the latest Teams Rooms innovation, we encourage you to transition to Teams Rooms Pro at your next renewal or anniversary date.

- You can continue to use the Standard or Premium licenses until the end of your current Enterprise Agreement (EA) term.
- Existing Standard licenses can be upgraded to Pro via the purchase of a "step-up" SKU.
- If you are leveraging a non-Teams Rooms license (O365 E3/E5, M365 E3/E5) you will need to apply a valid Microsoft Teams Rooms license by July 1, 2023 (<u>aka.ms/MTRLicenseNoticeBlog</u>).

Teams Rooms Licensing Notice

M365/O365 user licenses (e.g., A, E, G) that have been assigned to Teams Rooms meeting devices, including Surface Hub devices, need to be replaced by a Teams Rooms license prior to July 1, 2023. Meeting devices that have a user license after July 1, 2023, will be blocked from signing in until a Teams Rooms device license is assigned. This also effects devices enrolled in Pro Management portal.

Prior to Jan. 2019 Option

- Customers were allowed to apply an user license to a Microsoft Teams Rooms device.
- Most Surface Hub customers fall into this category.

Past Licensing Options New reservations available until license renewal

Teams Rooms Standard

(\$15/device/month)

Core meeting and management experiences.

Teams Rooms Premium

(\$50/device/month)

Everything in Teams Rooms Standard PLUS advanced management (Teams Rooms Managed Services).

Current Licensing Options

Teams Rooms Pro

(\$40/room/month)

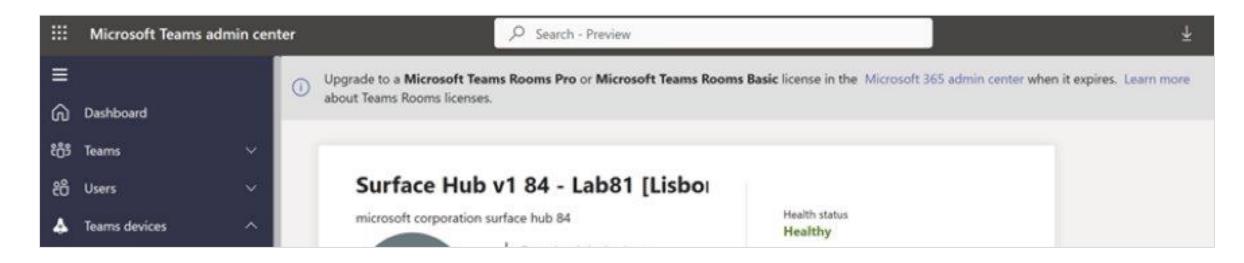
Everything that was in Standard PLUS all the Al advanced management capabilities that were in Premium.

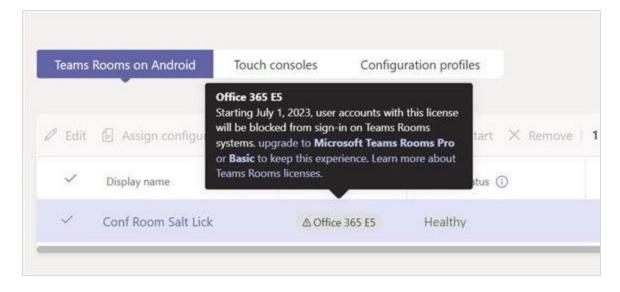
Teams Rooms Basic

(\$0/device/month)

Provides core meeting experiences and is limited to 25 devices per tenant. Limited management functionality.

Notification since Sept 2022 available in TAC and LEARN





① Important

User licenses aren't supported for use with meeting devices. User licenses that have been assigned to teams meeting devices need to be replaced by a Teams Rooms Basic or Teams Rooms Pro license prior to July 1, 2023. Meeting devices that have a user license after July 1, 2023 will be blocked from signing in until a Teams Rooms license is assigned.

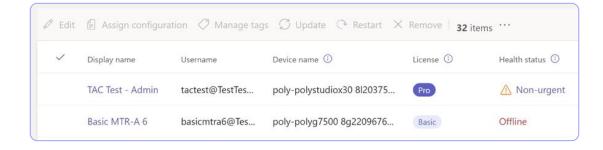
Also, Microsoft Teams Shared Devices licenses aren't supported on and won't work with Teams Rooms devices. Teams Rooms devices should only be assigned Teams Rooms Basic or Teams Rooms Pro licenses.

Microsoft Teams Rooms licenses - Microsoft Teams | Microsoft Learn

Two Ways to Check Your Licenses

There are two easy ways to check if your licenses your Teams Rooms meet the license requirements. For a small number of devices, you can use the Teams Admin Center. Also available is a PowerShell script to check the license of multiple Teams Rooms devices in bulk

Teams Admin Center



Microsoft Teams Rooms licenses - Microsoft Teams

Learn about and compare the available licenses for different types of calling and meeting features in Microsoft Teams Rooms.

PowerShell Script

```
186 lines (159 sloc) 9.01 KB
  1 <#PSScriptInfo
      .VERSION 0.24
      .AUTHOR Peter Lurie, Mark Hodge
      .COMPANYNAME Microsoft
      .COPYRIGHT (c) 2022-2023 Peter Lurie & Mark Hodge
       .TAGS Microsoft Teams Room System Surface Hub MEETING ROOM for Resource Accounts
      .LICENSEURI https://creativecommons.org/licenses/by/4.0/?ref=chooser-v1
       .PROJECTURI
      .ICONURI
      .EXTERNALMODULEDEPENDENCIES
      .REQUIREDSCRIPTS
      .EXTERNALSCRIPTDEPENDENCIES
      .RELEASENOTES
      Version 0.23: Updated to improve support for CSV output
      Version 0.24: updating file/path UI
 17 #>
 18
 19 <#
 21 Reports out the list of all resource accounts that have assigned licenses, highlighting the ones with
```

VISIT: aka.ms/MTRLicenseNoticeLearn

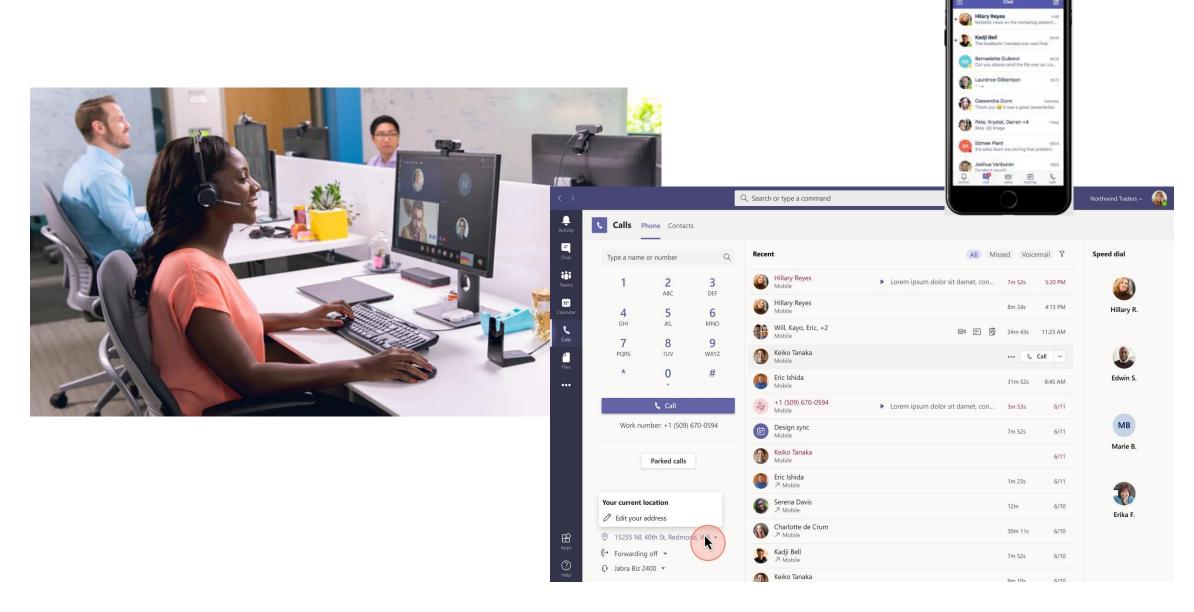
VISIT: aka.ms/MTRLicenseNoticeLearn

Managing Your Teams Room Devices

DEMO

Teams Phone Licensing

Why Teams Phones?

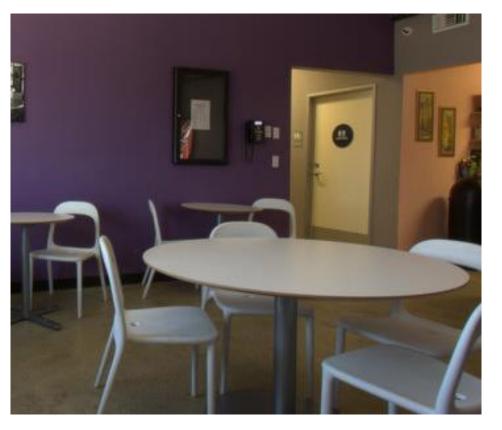


Different Phone Needs









Teams certified devices for any calling scenario

Microsoft Teams phones



Microsoft Teams displays



Microsoft Basic Teams Phones Microsoft Teams Conference Room Phones





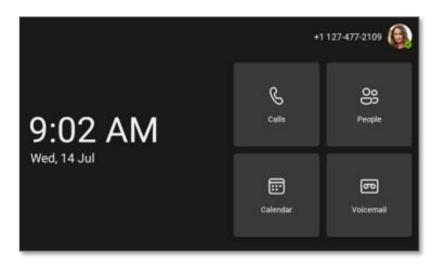
Explore the broad range of Microsoft Teams Devices

Focus on Teams Certified Phones

We will not cover:

- SIP Gateway Devices (not Teams Certified but can be registered to Teams)
 - Previous Session Covering this topic: https://aka.ms/mwccevents
- Teams Mobile Application
- Teams Phone Mobile
- Other Teams Carrier Models: Direct Routing, Operator Connect, Calling Plans

Device Profile/Usage Can Determine Device License







End-User Interface

Common Area Interface

Meeting Interface

Device Profile/Usage Can Determine Device License

Device Type	Examples ¹	Profile	Required License
Teams Room (Windows)	Lenovo ThinkSmart Core Surface Hub 2S	Conference Room	Microsoft Teams Room Pro
Teams Room (Android)	Logitech Rally Bar Neat Board Poly Studio X Series	Conference Room	Microsoft Teams Room Pro
Teams Panel Logitech Tap Scheduler Neat Pad Yealink RoomPanel		Connected to a room with an MTR	No Additional License Required
		Standalone, no MTR	Microsoft Teams Shared Devices
Teams Display Neat Frame Yealink DeskVision	Neat Frame	Personal Device	User License
	Yealink DeskVision A24	Hot Desking Enabled	Microsoft Teams Shared Devices
Conference Phone ²	Poly Trio C60 Yealink CP965	User	User License with Phone System
		Common Area Phone	Microsoft Teams Shared Devices
		Meeting	Microsoft Teams Room Standard

¹ Device examples column is not a complete list; certified devices can be found at https://aka.ms/TeamsDevices

² These devices can be configured in one of three profiles; the profile will determine the license required: <u>Set Microsoft Teams Android devices user interface</u>

Teams Shared Devices Licensing

What is the "Shared Devices License"?

- Formerly known as the "Common Area Phone" license.
- Used on Teams Displays, Panels or Phones when the device is shared among users and there is no individual user assigned.











Neat Frame



Logi Dock Flex

Did You Know? - Shared Devices License Offering Enhancements (July 2022)

More capabilities available at the same \$8/device/month price

Security, endpoint management, cloud-based voicemail features

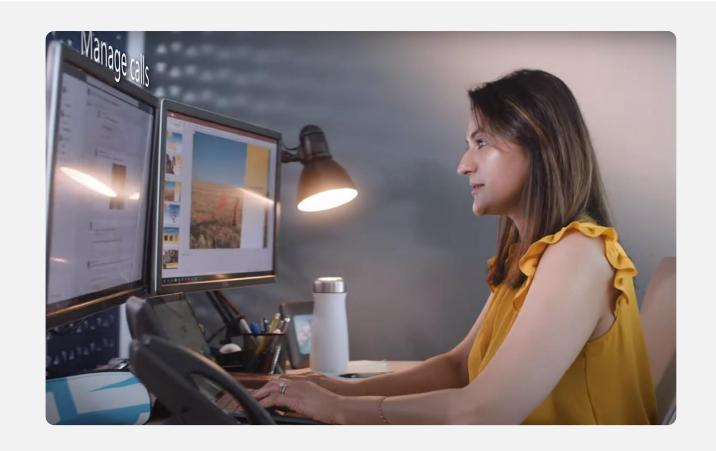
Service Plans added to the Shared Devices license:

- Azure Active Directory Premium Plan 1
- Microsoft Endpoint Manager
- Exchange Online Plan 2

Expanded calling functionality

Calling features added to the Shared Devices license:

- Call Park and retrieve
- Cloud-based voicemail through Exchange Online Plan 2
- Call Queues
- Auto Attendants
- Group call pick-up
- Forwarding rules



Teams Shared Device license on Teams mobile app for Android

- Mobility is becoming a must have and many segments of the workforce rely on mobile devices to keep their business connected.
- To support mobile and flexible work styles, the Microsoft Teams Shared Device license will be available on the Teams mobile app on Android.
- This will enable Android phones to be set up as shared devices. Walkie
 Talkie, call queues, auto attendants, cloud voicemail, call park and all
 other features currently supported for common area phones will be
 available through the Teams Android app.
- Availability: Later this year



Virtual Front Desk

- Virtual front desk helps Teams you interact with and provide personal assistance to customers and colleagues who are on-site through a video call on Microsoft Teams displays.
- IT admins can easily enable virtual front desk on Teams displays and configure the contact information of whom video calls will be routed to and the call to action on the device.
- Availability: Currently rolling out (<u>Feature ID</u>: 123154)



QR Code Sign-In Experience for Hotdesking Users

- Teams displays with the hotdesk experience make it easy for you to reserve a seat in the office and know you will have a workspace when you arrive.
- With the latest QR code sign-in experience, hotdesking users can seamlessly access their personal Teams account by scanning a QR code on a Teams display and using the Teams app on their mobile phone to login faster.
- Availability: Later this summer



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