Lenovo Smart Collaboration Overview

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Smarter
technology
for all

Lenovo

Why smart collaboration?

Video collaboration is evolving and expanding rapidly:

80% of companies expect to have a hybrid work environment.

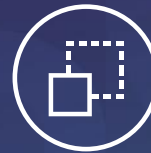**5x** growth in meeting room video by 2025.

37% of companies expect to create more meeting rooms.

Lenovo ThinkSmart solutions are ideal for any setting:

Hardware, software, and services to create use case-specific solutions.

Solutions scale from personal space/ huddle rooms to large conference rooms.

Certified devices for Microsoft Teams Rooms

Collaboration has always been essential for innovation.

Hybrid collaboration is fueled by adaptable solutions (HW/SW/services) that are:

Ubiquitous
They must work **everywhere**.

Equitable
They must work for **everyone**.

Seamless
They must work **every time**.

The ThinkSmart portfolio — integrated solutions for every collaboration space

All ThinkSmart solutions are backed by a three-year warranty

	ThinkSmart Core full room kit*	ThinkSmart Core and Controller	ThinkSmart Hub	ThinkSmart Cam and Bar**	ThinkSmart One****
Personal space			●	●	●
Huddle and small rooms	●	●	●	●	●
Medium rooms	●	●	●	●	●
Large rooms (up to 24' x 24')***	●	●		●	

Professional Services available

*Professional Services included with purchase of hardware
**Cam and Bar managed with ThinkSmart Manager via free software download
***Solutions for larger spaces (e.g., auditoriums) are available in collaboration with our ecosystem partners
****Currently certifying for Microsoft Teams Rooms. Certification expected Q422.

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ThinkSmart Hub

All-in-one room system

Perfect for:

- Hybrid team collaboration
- Room sizes from small to large
- Use cases from business to education to healthcare

Available UC platforms

- Microsoft Teams Rooms
- Zoom Rooms

Features and benefits

Streamlined. 20% smaller footprint than previous generations; innovative One Cable mechanism to reduce clutter

Convenient. One-touch meeting start/join

Immersive. Richer audio and ultra-low noise certified for more inclusive and productive collaboration

Manageable. Remote monitoring and touchless troubleshooting with ThinkSmart Manager

Secure. Lenovo ThinkShield end-to-end security solution and Intel vPro® platform

Introducing ThinkSmart One!

First and only **Windows-based integrated bar**.

ThinkSmart One delivers – all in one

- Everything built in: Audio + Visuals + Compute

- Everything full Windows IoT 10 offers

- Everything Windows security provides

- Keep Windows environment consistent

- Run meetings with ThinkSmart Controller

- Scale with more ports

- Select Microsoft Teams Rooms or Zoom Rooms

- Gain flexibility and save costs with POE

- Present from a laptop with HDMI

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ThinkSmart Core Full Room Kit
Features and benefits

The new ThinkSmart Core kits from Lenovo have everything you need to create more immersive collaboration spaces — all in one box.

- **Comprehensive.** Includes compute, camera, audio bar/microphones, and controller

- **Versatile.** Scales easily for any room size — also available as Core + controller only

- **Manageable.** Remote monitoring and touchless troubleshooting with ThinkSmart Manager

- **Secure.** Lenovo ThinkShield end-to-end security solution and Intel vPro® platform

ThinkSmart Cam

This lightweight 4K High Dynamic Range (HDR)-capable camera supports high-resolution frame rates with a wide field of view.

- Built-in vision processing unit (VPU) and neural network for AI-enabled smart meeting features
- Advanced features include auto-zoom, auto-framing, people counting, speaker tracking, and whiteboard awareness
- Can be standalone or wall/TV mounted

ThinkSmart Bar

ThinkSmart Bar is an enterprise-grade sound bar purpose-built with meeting room-based visual collaboration in mind.
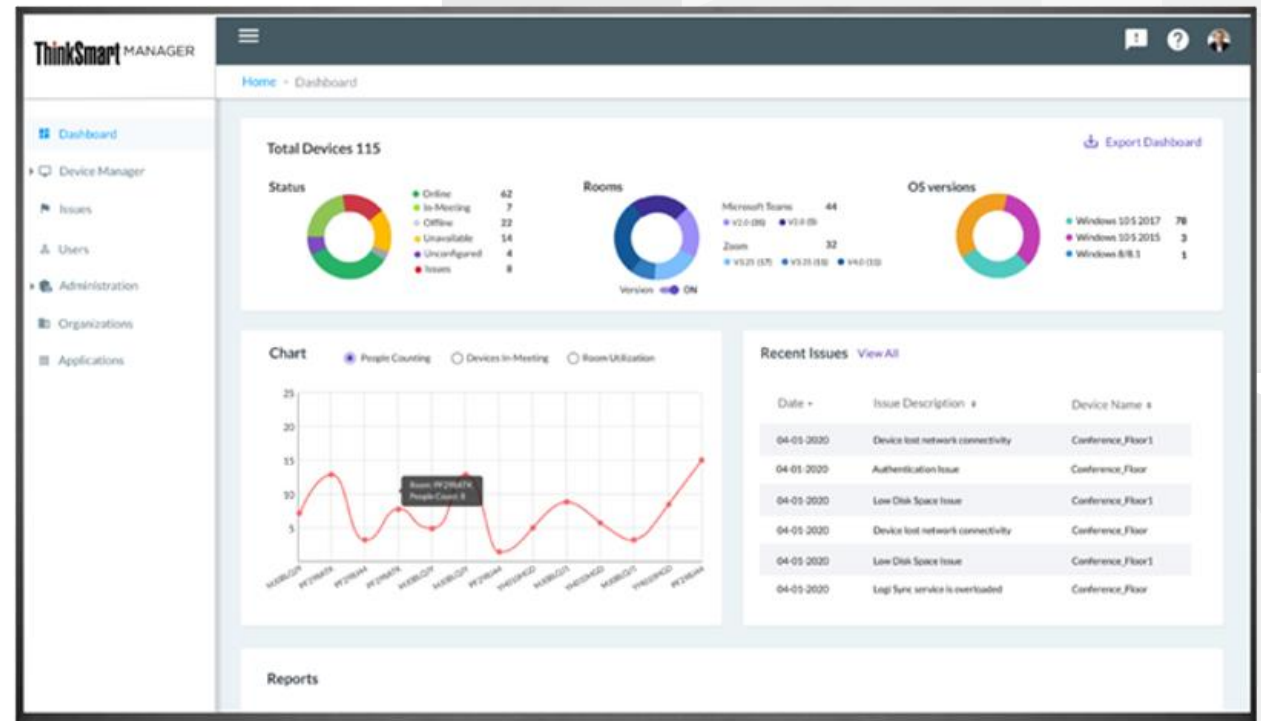
- Lightweight standalone premium sound bar
- Four built-in microphones for an immersive experience
- Solution includes a separate puck with four beamforming microphones to clearly capture all speakers' voices

Remote management solutions

ThinkSmart Manager

Cloud-based, hassle-free remote efficiency

- **Proactive monitoring.** Real-time status by device to resolve issues

- **Better protection.** Manage passwords and UC accounts centrally

- **Remote control.** Remotely deploy, configure, and update from anywhere with access to the latest Intel vPro® platform features

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Smart Collaboration Professional Services for Every Step of the Customer's Journey

CaaS (Collaboration as a Service)

- Hardware, software, and services combined into a 360° full life-cycle approach
- End-to-end project management and deployment support
- Worldwide availability

PRE-SALES

ASSESS
- Access infrastructure and capabilities
- Investigate potential issues
- Prepare detailed guidance on deployment
- Provide plan and detailed report

DESIGN
- Design a "room standard"
- Including HW, SW, and SRVC
- Solution Architect Led
- End-to-end solution blueprint provided

ROLLOUT

DEPLOY
- UC platforms and back-end systems
- Asset management/ documentation
- Setting up ThinkSmart Manager console

TRAIN
- Customized training based on customer needs
- Dedicated, experienced instructors
- Follow-up documentation

MANAGE
- Virtual Project Management of entire solution roll-out
- Ordering, Scheduling, Deployment, Health Check

SUPPORT

MAINTAIN
- One-year maintenance of entire solution
- ThinkSmart Manager operation
- Integration guidance
- Redeployments

= On-Site
- ALL services are delivered virtually and in the local language.
- They can be delivered on-site when On-Site services is purchased.

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Premier Support:
Direct line to elite technicians

All ThinkSmart solutions come with our top-of-the-line support — for peace of mind around the clock and around the world.

91%
of Premier Support customers would purchase again.

88%
would recommend Premier Support to a peer.

Lenovo-led POC Program

25 Room Opportunity

- 1 Free Room Kit

50 Room Opportunity

- 2 Free Room Kits
- ThinkSmart Manager Premium

100 Room Opportunity

- 3 Free Room Kits
- ThinkSmart Manager Premium

Giveaway time!

Just need one question answered…

What is the name of the worlds FIRST and ONLY Windows-based integrated bar?

4X40Q26383
ThinkPad Professional 15.6-inch Backpack

ZA690000US
ThinkSmart View MTR

62A3UAR1US
ThinkVision M14t USB-C Mobile Monitor with Touch Screen

4Y71C41660   ThinkSmart Cam

thanks.

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