

Risk Management:

1. **Market Competition:** Since this project will take an estimated 22 months, there is a high chance someone else may beat us to the market.
 - a. Possible solution: Present to possible clients and secure their commitment with a lower initial offering price and a deposit.
2. **Market Adaptation:** Humans do not like change, it may be a challenge to get users to adapt to screens rather than waiters.
 - a. Possible solution: Start marketing campaign prior to integration to get restaurant's clientele familiar with the change prior to the change.
3. **Operation Risks:** Technology is not bulletproof. We must ensure that the system will not affect the restaurant's ability to earn in a negative way.
 - a. Possible solution: Rigorously test the system prior to finishing integration for all possible situations. Have back up hardware ready to use at a moment's notice. Have a back up method for complete down time.
4. **Longevity and Maintenance:** We must ensure that the software is not going to malfunction in the future after its' Software Support period.
 - a. Possible solution: Extensive and rigorous testing and extended warranty for client's peace of mind.