

About the Position

Role: **Full Stack Development**

Designation: **Software Engineer Trainee**

Experience: Fresher

Location: Gurugram (On-site)

Education: Graduation (B.Tech- CS/IT Preferred)

Industry Type: Technology / SaaS product

Functional Area: Technology

About SalesCode.ai

Founded by Ex Coke business leaders, we are a Sales-Tech start-up creating the future of sales @ AI. We are already working at scale with top global companies like MARS, SHELL, RB, Coca-Cola, Colgate, Perfetti, and others across 16+ countries in Asia, Europe and LATAM

What We do

Large CPG Companies lose 12-35% of Sales daily, due to inherent human inefficiencies, and Store level gaps and opportunities every day. Even a 1-2% improvement drives Millions of \$ of incremental revenue.

“Our MISSION is, to exponentially augment Sales Team’s competency and intelligence with AI, to drive Sales and Execution at a speed and scale impossible to match by human efforts. Sales Teams using our AI Platform have an extraordinary and unfair advantage over others”.

With our AI Platform for Sales, we are leading two technology interventions that will redefine the future of CPG sales, by eliminating human inefficiencies:

1. Augmented Intelligence of Sales Teams - with our proprietary product AI Supervisor. [Won the title of Challengers in NASSCOM AI Game Changers 2021 Compendium, for AI Implementation at scale and Business impact].
2. Digital RTM to transform the current 100% people-dependent RTM of consumer goods companies - with our E-B2B Platform powered by AI Sales Agent. [Winner in NASSCOM Retail Tech Challenge, judged by Business and Tech leaders from HUL, RB, Marico and other top companies]

Roles & Responsibilities:

- Execute full software development life cycle (SDLC)
- Write well-designed, testable, scalable code either on the backend or frontend or both
- Integrate software components into a fully functional software system
- Document and maintain software functionality
- Troubleshoot, debug and upgrade existing systems
- Deploy programs and evaluate user feedback
- Comply with project plans and industry standards
- Ensure software is updated with the latest features.

Desired Candidate Profile

- Should be passionate about coding and have a demonstrated record of participation of hackathons/coding challenges
- Excellent practical Knowledge of technologies like Java and JavaScript
- Knowledge of Spring Boot and UI frameworks (React or Angular) will be a huge plus
- Excellent knowledge of relational databases, SQL and ORM technologies (JPA2, Hibernate)
- Proficiency in Software Engineering tools like Eclipse, Git
- Should be good at understanding and programming complex logical programs • Excellent troubleshooting abilities and ability to solve problems.
- Good interpersonal skills to work with senior and junior people • Should be a fast learner
- and be able to work in a team

What's on Offer

- Opportunity to work with top professionals and experts in a mission mode, to lead and contribute to the creation of a Global company.
- Create value for the customers, engage with top Global brands and CXOs, and help them experience the Future of Sales.
- Be a part of Wealth Creation and earn extraordinary financial benefits as a part of the ESOP plan, specially designed for high performers.