# **Simple Linear Regression**

In this example we will consider sales based on 'TV' marketing budget.

In this notebook, we'll build a linear regression model to predict 'Sales' using 'TV' as the predictor variable.

### **Understanding the Data**

Let's start with the following steps:

- 1. Importing data using the pandas library
- 2. Understanding the structure of the data

```
In [1]: import pandas as pd
In [33]: advertising = pd.read_csv("tvmarketing.csv")
```

Now, let's check the structure of the advertising dataset.

```
In [34]: # Display the first 5 rows
advertising.head()
```

Out[34]: TV Sales

0 230.1 22.1

1 44.5 10.4

**2** 17.2 9.3

**3** 151.5 18.5

180.8

In [35]: # Display the last 5 rows
advertising.tail()

12.9

#### Out[35]:

	TV	Sales
195	38.2	7.6
196	94.2	9.7
197	177.0	12.8
198	283.6	25.5
199	232.1	13.4

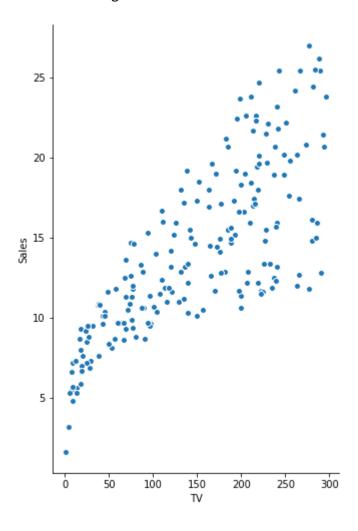
```
In [36]: # Let's check the columns
          advertising.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 200 entries, 0 to 199
         Data columns (total 2 columns):
          ΤV
                   200 non-null float64
                   200 non-null float64
         Sales
          dtypes: float64(2)
         memory usage: 3.2 KB
In [37]: # Check the shape of the DataFrame (rows, columns)
          advertising.shape
Out[37]: (200, 2)
In [38]: # Let's look at some statistical information about the dataframe.
          advertising.describe()
Out[38]:
                       TV
                                Sales
          count 200.000000 200.000000
                147.042500
          mean
                            14.022500
                 85.854236
            std
                             5.217457
            min
                  0.700000
                             1.600000
            25%
                 74.375000
                            10.375000
            50% 149.750000
                            12.900000
            75% 218.825000
                            17.400000
            max 296.400000
                            27.000000
```

# **Visualising Data Using Seaborn**

```
In [39]: # Conventional way to import seaborn
import seaborn as sns

# To visualise in the notebook
%matplotlib inline
```

Out[40]: <seaborn.axisgrid.PairGrid at 0x1106ab128>



# **Perfroming Simple Linear Regression**

Equation of linear regression  $y = c + m_1x_1 + m_2x_2 + ... + m_nx_n$ 

• y is the response

- c is the intercept
- $m_1$  is the coefficient for the first feature
- $m_n$  is the coefficient for the nth feature

In our case:

```
y = c + m_1 \times TV
```

The m values are called the model **coefficients** or **model parameters**.

### Generic Steps in Model Building using sklearn

Before you read further, it is good to understand the generic structure of modeling using the scikit-learn library. Broadly, the steps to build any model can be divided as follows:

### Preparing X and y

- The scikit-learn library expects X (feature variable) and y (response variable) to be NumPy arrays.
- However, X can be a dataframe as Pandas is built over NumPy.

```
In [41]: # Putting feature variable to X
         X = advertising['TV']
         # Print the first 5 rows
         X.head()
Out[41]: 0
             230.1
            44.5
         1
         2
             17.2
         3
             151.5
             180.8
         Name: TV, dtype: float64
In [42]: # Putting response variable to y
         y = advertising['Sales']
         # Print the first 5 rows
         y.head()
Out[42]: 0
             22.1
         1
             10.4
         2
             9.3
         3
             18.5
             12.9
         Name: Sales, dtype: float64
```

## **Splitting Data into Training and Testing Sets**

```
In [43]: #random state is the seed used by the random number generator, it can be any
         integer.
         from sklearn.cross validation import train test split
         X_train, X_test, y_train, y_test = train_test_split(X, y, train_size=0.7 ,
         random_state=100)
In [44]: | print(type(X_train))
         print(type(X_test))
         print(type(y_train))
         print(type(y_test))
         <class 'pandas.core.series.Series'>
         <class 'pandas.core.series.Series'>
         <class 'pandas.core.series.Series'>
         <class 'pandas.core.series.Series'>
In [45]: train_test_split #Press Tab to auto-fill the code
         #Press Tab+Shift to read the documentation
In [46]: | print(X_train.shape)
         print(y_train.shape)
         print(X_test.shape)
         print(y_test.shape)
         (140,)
         (140,)
         (60,)
         (60,)
In [47]: #It is a general convention in scikit-learn that observations are rows, while
         features are columns.
         #This is needed only when you are using a single feature; in this case, 'TV'.
         import numpy as np
         X_train = X_train[:, np.newaxis]
         X_test = X_test[:, np.newaxis]
In [48]: | print(X_train.shape)
         print(y_train.shape)
         print(X_test.shape)
         print(y_test.shape)
         (140, 1)
         (140,)
         (60, 1)
         (60,)
```

### **Performing Linear Regression**

```
In [49]: # import LinearRegression from sklearn
from sklearn.linear_model import LinearRegression

# Representing LinearRegression as Lr(Creating LinearRegression Object)
lr = LinearRegression()

# Fit the model using lr.fit()
lr.fit(X_train, y_train)
```

Out[49]: LinearRegression(copy\_X=True, fit\_intercept=True, n\_jobs=1, normalize=False)

### **Coefficients Calculation**

```
In [50]: # Print the intercept and coefficients print(lr.intercept_) print(lr.coef_)

6.98966585741 [ 0.04649736]

y = 6.989 + 0.0464 \times TV
```

Now, let's use this equation to predict our sales.

### **Predictions**

```
In [51]: # Making predictions on the testing set
    y_pred = lr.predict(X_test)

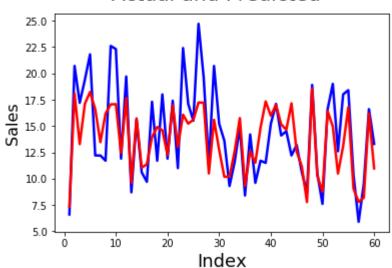
In [52]: type(y_pred)
Out[52]: numpy.ndarray
```

Computing RMSE and R^2 Values

```
In [53]: # Actual vs Predicted
    import matplotlib.pyplot as plt
    c = [i for i in range(1,61,1)]  # generating index
    fig = plt.figure()
    plt.plot(c,y_test, color="blue", linewidth=2.5, linestyle="-")
    plt.plot(c,y_pred, color="red", linewidth=2.5, linestyle="-")
    fig.suptitle('Actual and Predicted', fontsize=20)  # Plot heading
    plt.xlabel('Index', fontsize=18)  # X-label
    plt.ylabel('Sales', fontsize=16)  # Y-label
```

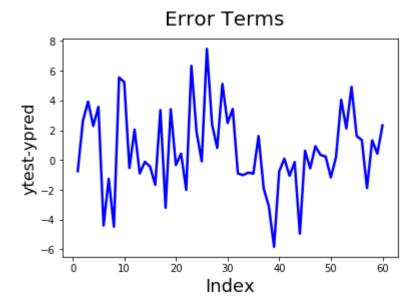
Out[53]: Text(0,0.5,'Sales')

### Actual and Predicted



```
In [54]: # Error terms
    c = [i for i in range(1,61,1)]
    fig = plt.figure()
    plt.plot(c,y_test-y_pred, color="blue", linewidth=2.5, linestyle="-")
    fig.suptitle('Error Terms', fontsize=20)  # Plot heading
    plt.xlabel('Index', fontsize=18)  # X-label
    plt.ylabel('ytest-ypred', fontsize=16)  # Y-label
```

### Out[54]: Text(0,0.5,'ytest-ypred')



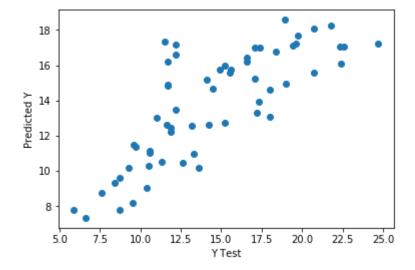
```
In [55]: from sklearn.metrics import mean_squared_error, r2_score
    mse = mean_squared_error(y_test, y_pred)
In [56]: r_squared = r2_score(y_test, y_pred)
```

```
In [57]: print('Mean_Squared_Error :' ,mse)
    print('r_square_value :',r_squared)
```

Mean\_Squared\_Error : 7.97579853285 r\_square\_value : 0.594298726778

```
In [58]: import matplotlib.pyplot as plt
    plt.scatter(y_test,y_pred)
    plt.xlabel('Y Test')
    plt.ylabel('Predicted Y')
```

### Out[58]: Text(0,0.5,'Predicted Y')



```
In [ ]:
```