# **Final Project Submission**

#### Student Information

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• Blog post URL: N/A

## **Business Problem**

Microsoft is considering venturing into the movie industry as all the big companies are already creating original video content. It intends to create a successful movie studio and it's major problem is the lack of knowledge in this field. It wants to understand the current trends in the film industry and make informed decisions on the types of movies to create for maximum success.

To help Microsoft solve this problem, i will consider:

- 1. Which are the years with the highest number of movies produced?
- 2. What is the relationship between the production budget and the worldwide profits over time?
- 3. What genre was highly produced?
- 4. Which genres are the most profitable?
- 5. What is the general trend of the average profits over the years?
- 6. What are the highly rated movie genres?
- 7. What is the relationship between the production budget and profits?
- 8. What is the relationship between movie ratings and profits?
- 9. What were the top 10 highly rated movie titles by revenue?

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# Introduction

This report is an analysis of IMDB & Box Office Mojo data set containing information about 3017 movies produced between years 2010 and 2019.

# **Business Understanding**

The stated business problem presented by Microsoft is establishing their own movie studio to compete within the movie market, and needing to know what kind of movies will be the most successful.

This analysis aims at solving the stated business problem by determining what kind of movies have been most successful in terms of - average rating and profits from the year 2000 to 2018. In utilizing three large datasets from movie giants IMDb, The movie database and Box Office Mojo.

## **Data Sources**

In this project, I will analyse movie data from the below sites

- · Box Office Mojo
- IMDB
- · Rotten Tomatoes
- · TheMovieDB.org

# The Specific files for analysis are:

- imdb.title.basics.csv.gz
- · imdb.title.ratings.csv.gz
- tn movie budgets.csv.gz

# **Data Wrangling**

In this section, I merge the above files to come up with a single dataframe that I can now use to perform exploratory data analysis.

```
In [435]:
```

```
# Importing the necessary libraries
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
%matplotlib inline
import seaborn as sns
```

#### Out[436]:

geni	runtime_minutes	start_year	original_title	primary_title	tconst	
Action,Crime,Dra	175.0	2013	Sunghursh	Sunghursh	tt0063540	0
Biography,Dra	114.0	2019	Ashad Ka Ek Din	One Day Before the Rainy Season	tt0066787	1
Dra	122.0	2018	The Other Side of the Wind	The Other Side of the Wind	tt0069049	2
Comedy,Dra	NaN	2018	Sabse Bada Sukh	Sabse Bada Sukh	tt0069204	3
Comedy,Drama,Fanta	80.0	2017	La Telenovela Errante	The Wandering Soap Opera	tt0100275	4
						4

#### In [437]: | imdb\_title\_basics\_df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 146144 entries, 0 to 146143

Data columns (total 6 columns):

#	Column	Non-Null Count	Dtype
0	tconst	146144 non-null	object
1	primary_title	146144 non-null	object
2	original_title	146123 non-null	object
3	start_year	146144 non-null	int64
4	runtime_minutes	114405 non-null	float64
5	genres	140736 non-null	object
	65		

dtypes: float64(1), int64(1), object(4)

tronst averagerating numvotes

memory usage: 6.7+ MB

# In [438]: | imdb\_title\_ratings\_df = pd.read\_csv('./zippedData/imdb.title.ratings.csv imdb\_title\_ratings\_df.head()

#### Out[438]:

	tconst	averagerating	numvotes
0	tt10356526	8.3	31
1	tt10384606	8.9	559
2	tt1042974	6.4	20
3	tt1043726	4.2	50352
4	tt1060240	6.5	21

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 73856 entries, 0 to 73855

Data columns (total 3 columns):

# Column Non-Null Count Dtype
--- 0 tconst 73856 non-null object
1 averagerating 73856 non-null float64
2 numvotes 73856 non-null int64
dtypes: float64(1), int64(1), object(1)

memory usage: 1.7+ MB

#### In [440]:

# Merging the title\_ratings and title basics dfs

new\_title\_ratings\_df = pd.merge(imdb\_title\_basics\_df, imdb\_title\_rating new\_title\_ratings\_df.head()

#### Out[440]:

geni	runtime_minutes	start_year	original_title	primary_title	tconst	
Action,Crime,Dra	175.0	2013	Sunghursh	Sunghursh	tt0063540	0
Biography,Dra	114.0	2019	Ashad Ka Ek Din	One Day Before the Rainy Season	tt0066787	1
Dra	122.0	2018	The Other Side of the Wind	The Other Side of the Wind	tt0069049	2
Comedy,Dra	NaN	2018	Sabse Bada Sukh	Sabse Bada Sukh	tt0069204	3
Comedy,Drama,Fanta	80.0	2017	La Telenovela Errante	The Wandering Soap Opera	tt0100275	4
<b>&gt;</b>						4

#### In [441]:

new\_title\_ratings\_df.info()

<class 'pandas.core.frame.DataFrame'>
Int64Index: 73856 entries, 0 to 73855
Data columns (total 8 columns):

#	Column	Non-Null Count	Dtype
0	tconst	73856 non-null	object
1	primary_title	73856 non-null	object
2	original_title	73856 non-null	object
3	start_year	73856 non-null	int64
4	runtime_minutes	66236 non-null	float64
5	genres	73052 non-null	object
6	averagerating	73856 non-null	float64
7	numvotes	73856 non-null	int64
	(7 ) (4 / 4 / 4 )	164/01 11 1/	

dtypes: float64(2), int64(2), object(4)

memory usage: 5.1+ MB

# In [443]:

# Dropping the columns that are not relevant in answering my problem stonew\_title\_ratings\_df.drop(columns=['original\_title', 'runtime\_minutes', new\_title\_ratings\_df.head()

#### Out[443]:

	tconst	title	start_year	genres	averagerating
0	tt0063540	Sunghursh	2013	Action,Crime,Drama	7.0
1	tt0066787	One Day Before the Rainy Season	2019	Biography,Drama	7.2
2	tt0069049	The Other Side of the Wind	2018	Drama	6.9
3	tt0069204	Sabse Bada Sukh	2018	Comedy,Drama	6.1
4	tt0100275	The Wandering Soap Opera	2017	Comedy,Drama,Fantasy	6.5

#### In [444]:

# Renaming the primary\_title column to title since the primary title is new\_title\_ratings\_df.rename(columns={'primary\_title': 'title'}, inplace: new\_title\_ratings\_df.head()

#### Out[444]:

	tconst	title	start_year	genres	averagerating
0	tt0063540	Sunghursh	2013	Action,Crime,Drama	7.0
1	tt0066787	One Day Before the Rainy Season	2019	Biography,Drama	7.2
2	tt0069049	The Other Side of the Wind	2018	Drama	6.9
3	tt0069204	Sabse Bada Sukh	2018	Comedy,Drama	6.1
4	tt0100275	The Wandering Soap Opera	2017	Comedy,Drama,Fantasy	6.5

#### In [445]: new\_title\_ratings\_df.info()

<class 'pandas.core.frame.DataFrame'>
Int64Index: 73856 entries, 0 to 73855
Data columns (total 5 columns):

Column Non-Null Count Dtype -------------0 tconst 73856 non-null object 1 title 73856 non-null object 73856 non-null int64 2 start\_year 73052 non-null object genres averagerating 73856 non-null float64

dtypes: float64(1), int64(1), object(3)

memory usage: 3.4+ MB

#### In [446]:

# Introducing the movie budgets file to provide us with the production l
tn\_movie\_budgets\_df = pd.read\_csv('./zippedData/tn.movie\_budgets.csv.gz
tn\_movie\_budgets\_df.head()

#### Out[446]:

	id	release_date	movie	production_budget	domestic_gross	worldwide_gross
0	1	Dec 18, 2009	Avatar	\$425,000,000	\$760,507,625	\$2,776,345,279
1	2	May 20, 2011	Pirates of the Caribbean: On Stranger Tides	\$410,600,000	\$241,063,875	\$1,045,663,875
2	3	Jun 7, 2019	Dark Phoenix	\$350,000,000	\$42,762,350	\$149,762,350
3	4	May 1, 2015	Avengers: Age of Ultron	\$330,600,000	\$459,005,868	\$1,403,013,963
4	5	Dec 15, 2017	Star Wars Ep. VIII: The Last Jedi	\$317,000,000	\$620,181,382	\$1,316,721,747

#### In [447]:

# Renaming the movie column to title to facilitate inner merging tn\_movie\_budgets\_df.rename(columns={'movie': 'title'}, inplace=True) tn\_movie\_budgets\_df.head()

#### Out[447]:

	id	release_date	title	production_budget	domestic_gross	worldwide_gross
0	1	Dec 18, 2009	Avatar	\$425,000,000	\$760,507,625	\$2,776,345,279
1	2	May 20, 2011	Pirates of the Caribbean: On Stranger Tides	\$410,600,000	\$241,063,875	\$1,045,663,875
2	3	Jun 7, 2019	Dark Phoenix	\$350,000,000	\$42,762,350	\$149,762,350
3	4	May 1, 2015	Avengers: Age of Ultron	\$330,600,000	\$459,005,868	\$1,403,013,963
4	5	Dec 15, 2017	Star Wars Ep. VIII: The Last Jedi	\$317,000,000	\$620,181,382	\$1,316,721,747

#### In [448]:

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 5782 entries, 0 to 5781
Data columns (total 6 columns):

#	Column	Non-Null Count	Dtype
0	id	5782 non-null	int64
1	release_date	5782 non-null	object
2	title	5782 non-null	object
3	production_budget	5782 non-null	object
4	<pre>domestic_gross</pre>	5782 non-null	object
5	worldwide_gross	5782 non-null	object

dtypes: int64(1), object(5)
memory usage: 271.2+ KB

In [449]: # Merging the new\_title\_ratings with the tn\_movie\_budgets\_df to improve
data = pd.merge(new\_title\_ratings\_df, tn\_movie\_budgets\_df, how='inner',
data.head()

#### Out[449]:

	tconst	title	start_year	genres	averagerating	id	release_
	<b>0</b> tt0249516	Foodfight!	2012	Action,Animation,Comedy	1.9	26	Dec 31, 2
	<b>1</b> tt0326592	The Overnight	2010	NaN	7.5	21	Jun 19, :
	<b>2</b> tt3844362	The Overnight	2015	Comedy, Mystery	6.1	21	Jun 19, :
	<b>3</b> tt0337692	On the Road	2012	Adventure,Drama,Romance	6.1	17	Mar 22, :
	<b>4</b> tt4339118	On the Road	2014	Drama	6.0	17	Mar 22, :
4							•

#### In [450]: ► data.info()

<class 'pandas.core.frame.DataFrame'>
Int64Index: 2875 entries, 0 to 2874
Data columns (total 10 columns):

#	Column	Non-Null Count	Dtype				
0	tconst	2875 non-null	object				
1	title	2875 non-null	object				
2	start_year	2875 non-null	int64				
3	genres	2867 non-null	object				
4	averagerating	2875 non-null	float64				
5	id	2875 non-null	int64				
6	release_date	2875 non-null	object				
7	<pre>production_budget</pre>	2875 non-null	object				
8	domestic_gross	2875 non-null	object				
9	worldwide_gross	2875 non-null	object				
dtyp	types: float64(1), int64(2), object(7)						

memory usage: 247.1+ KB

# **Data Cleaning**

```
In [452]:
            # Creating a new column using the release date called release year
               data['release_date'] = pd.to_datetime(data['release_date'])
               data['release_year'] = data['release_date'].dt.year
               data.head()
    Out[452]:
                       title start_year
                                                      genres averagerating release_date productio
                                                                                             $4
                0 Foodfight!
                                 2012
                                        Action, Animation, Comedy
                                                                      1.9
                                                                            2012-12-31
                        The
                                                                            2015-06-19
                                 2010
                                                        NaN
                                                                      7.5
                   Overnight
                       The
                2
                                 2015
                                                                            2015-06-19
                                               Comedy, Mystery
                                                                      6.1
                   Overnight
                     On the
                3
                                 2012 Adventure, Drama, Romance
                                                                            2013-03-22
                                                                                             $2
                                                                      6.1
                      Road
                     On the
                                 2014
                                                      Drama
                                                                      6.0
                                                                            2013-03-22
                                                                                             $2
                      Road
In [453]:
            # Converting production_budget, domestic_gross , worldwide_gross to nume
               # Remove '$' and convert to numeric for 'production_budget'
               data['production_budget'] = pd.to_numeric(data['production_budget'].rep
               # Remove '$' and convert to numeric for 'domestic_gross' and 'worldwide
               data['domestic_gross'] = pd.to_numeric(data['domestic_gross'].replace('
               data['worldwide_gross'] = pd.to_numeric(data['worldwide_gross'].replace
              # Creating new columns domestic profits and worldwide profits
In [454]:
               data['domestic_profits'] = data['domestic_gross'] - data['production_but
               # Calculating the worldwide Profits
               data['worldwide profits'] = data['worldwide gross'] - data['production |
In [455]:
            data.head()
    Out[455]:
                       title start_year
                                                      genres averagerating release_date productio
                  Foodfight!
                                2012
                                                                            2012-12-31
                                        Action, Animation, Comedy
                                                                      1.9
                       The
                                 2010
                                                        NaN
                                                                      7.5
                                                                            2015-06-19
                   Overnight
                        The
                                 2015
                                               Comedy, Mystery
                                                                      6.1
                                                                            2015-06-19
                   Overnight
                     On the
                3
                                 2012 Adventure, Drama, Romance
                                                                            2013-03-22
                                                                      6.1
                      Road
```

On the

Road

2014

6.0

Drama

2013-03-22

In [456]: # Since the values for profits and budget are huge, we divide all by 1m
data['domestic\_gross\_in\_mill'] = data['domestic\_gross'] / 10\*\*6
data['worldwide\_gross\_in\_mill'] = data['worldwide\_gross'] / 10\*\*6
data['production\_budget\_in\_mill'] = data['production\_budget'] / 10\*\*6
data['domestic\_profits\_in\_mill'] = data['domestic\_profits'] / 10\*\*6
data['worldwide\_profits\_in\_mill'] = data['worldwide\_profits']/ 10\*\*6
data.head()

#### Out[456]:

	title	start_year	genres	averagerating	release_date	productio
0	Foodfight!	2012	Action, Animation, Comedy	1.9	2012-12-31	_
1	The Overnight	2010	NaN	7.5	2015-06-19	
2	The Overnight	2015	Comedy, Mystery	6.1	2015-06-19	
3	On the Road	2012	Adventure,Drama,Romance	6.1	2013-03-22	
4	On the Road	2014	Drama	6.0	2013-03-22	
4						•

In [457]:

# Removing the columns already reproduced.
data.drop(columns=['production\_budget', 'domestic\_gross', 'worldwide\_grodata.head()

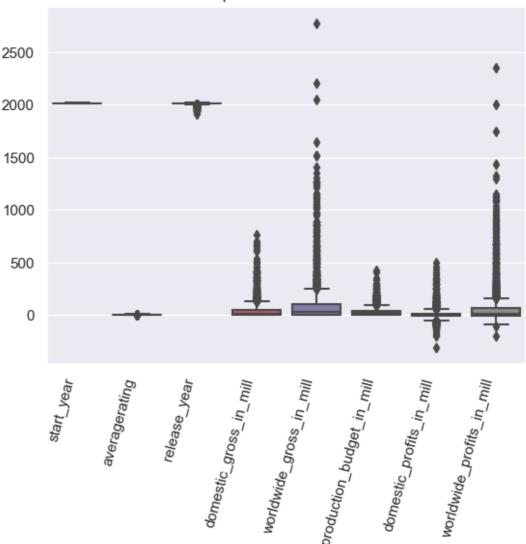
#### Out[457]:

	title	start_year	genres	averagerating	release_date	release_y
0	Foodfight!	2012	Action,Animation,Comedy	1.9	2012-12-31	2
1	The Overnight	2010	NaN	7.5	2015-06-19	2
2	The Overnight	2015	Comedy, Mystery	6.1	2015-06-19	2
3	On the Road	2012	Adventure,Drama,Romance	6.1	2013-03-22	2
4	On the Road	2014	Drama	6.0	2013-03-22	2
4						•

```
# Checking for duplicates
In [458]:
              duplicates = data.duplicated()
              duplicates
   Out[458]: 0
                      False
              1
                      False
              2
                      False
              3
                      False
              4
                      False
              2870
                      False
              2871
                      False
              2872
                      False
              2873
                      False
              2874
                      False
              Length: 2875, dtype: bool
           ▶ # To verify whether there are any duplicates in the dataframe
In [459]:
              data[data.duplicated(keep=False)]
   Out[459]:
                 title start_year genres averagerating release_date release_year domestic_gross_in_
           # Checking for null values in each column
In [460]:
              data.isna().sum()
   Out[460]: title
                                            0
              start_year
                                            0
                                            8
              genres
                                            0
              averagerating
              release_date
                                            0
              release_year
                                            0
              domestic_gross_in_mill
                                            0
              worldwide_gross_in_mill
                                            0
              production_budget_in_mill
                                            0
              domestic_profits_in_mill
                                            0
              worldwide_profits_in_mill
                                            0
              dtype: int64
```

# In [461]: # Checking for outliers sns.boxplot(data=data) sns.set(style="darkgrid") plt.xticks(rotation=75, ha='right') plt.title('Boxplot check for Outliers') plt.show()

#### Boxplot check for Outliers



In [462]: # Checking the release years of our dataset in ascending order
 sorted\_release\_years = data['release\_year'].sort\_values(ascending=True)
 print(sorted\_release\_years)

```
2551
        1915
1890
        1927
1111
        1940
2416
        1940
1107
        1940
1998
        2019
1346
        2019
2489
        2019
2025
        2019
        2019
2611
Name: release_year, Length: 2875, dtype: int64
```

```
In [463]:
           # Limiting our data to movies released between 2000 and before 1st Jan
              start_date = '2000-01-01'
              end date = '2019-01-01'
              df = data[(data['release_date'] >= start_date) & (data['release_date']
           # Double checking to ensure that the data has been sliced between years
In [464]:
              sorted_release_years = df['release_year'].sort_values(ascending=True)
              print(sorted release years)
              2874
                      2000
              548
                      2000
              549
                      2000
                     2000
              1542
              2543
                      2000
              2693
                      2018
              426
                      2018
              1823
                      2018
              959
                      2018
              1899
                      2018
              Name: release year, Length: 2553, dtype: int64
 In [ ]:
           # Converting release_year to string datatype
              df['release_year'] = df['release_year'].astype(str)
In [468]:
           df.info()
              <class 'pandas.core.frame.DataFrame'>
              Int64Index: 2553 entries, 0 to 2874
              Data columns (total 11 columns):
                  Column
                                             Non-Null Count Dtype
                  -----
               0
                  title
                                              2553 non-null
                                                             object
                                             2553 non-null
               1
                  start_year
                                                             int64
               2
                  genres
                                             2545 non-null
                                                             object
               3
                                             2553 non-null
                                                             float64
                  averagerating
               4
                  release_date
                                             2553 non-null
                                                             datetime64[ns]
               5
                  release_year
                                             2553 non-null
                                                             object
                  domestic_gross_in_mill
                                             2553 non-null
                                                             float64
                  worldwide_gross_in_mill
               7
                                                             float64
                                             2553 non-null
                   production_budget_in_mill 2553 non-null
               8
                                                             float64
               9
                   domestic_profits_in_mill
                                             2553 non-null
                                                             float64
               10 worldwide_profits_in_mill 2553 non-null
                                                             float64
              dtypes: datetime64[ns](1), float64(6), int64(1), object(3)
              memory usage: 239.3+ KB
```

# **Exploratory Data Analysis**

In [470]: 

# Getting a summary to understand the data
df.describe()

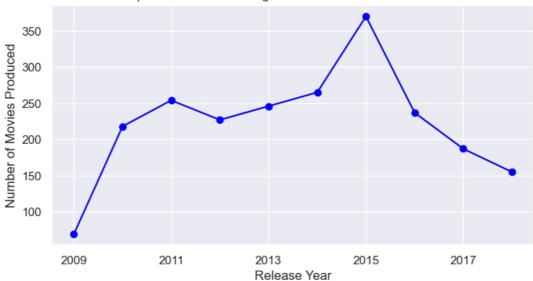
#### Out[470]:

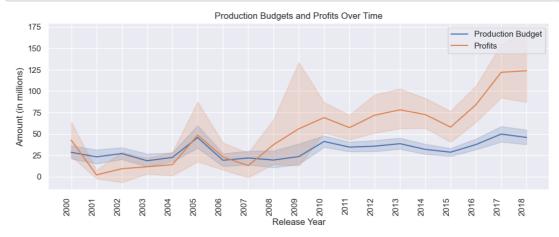
		start_year	averagerating	domestic_gross_in_mill	worldwide_gross_in_mill	proc
С	ount	2553.000000	2553.000000	2553.000000	2553.000000	
n	nean	2013.809244	6.254524	42.849598	105.165461	
	std	2.491215	1.175536	75.455290	207.079844	
	min	2010.000000	1.600000	0.000000	0.000000	
	25%	2012.000000	5.600000	0.307631	1.642939	
	50%	2014.000000	6.400000	14.677674	30.063805	
	75%	2016.000000	7.100000	51.100486	101.379287	
	max	2019.000000	9.300000	760.507625	2776.345279	
4						•

In [471]: # 1. Which are the years with the highest number of movies produced?
# The top 10 years with the highest number of movies produced
top\_10\_years = df['release\_year'].value\_counts().nlargest(10)
print(top\_10\_years)

Name: release\_year, dtype: int64







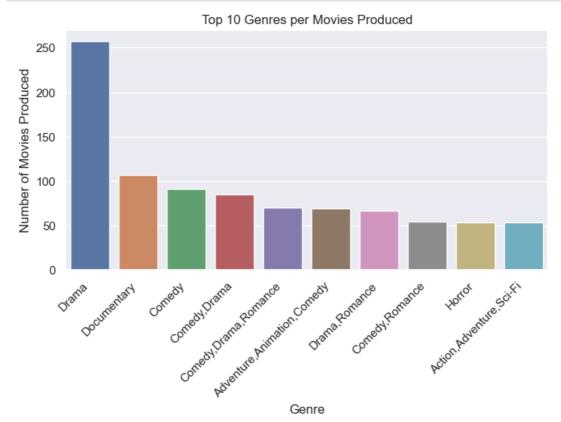
# In [475]: # 3.What genre was highly produced. genre\_counts = df['genres'].value\_counts().sort\_values(ascending=False) genre\_counts.head(10)

Out[475]:	Drama	257
	Documentary	107
	Comedy	91
	Comedy, Drama	85
	Comedy, Drama, Romance	70
	Adventure, Animation, Comedy	
	Drama, Romance	66
	Comedy, Romance	54
	Action,Adventure,Sci-Fi	53
	Horror	53

Name: genres, dtype: int64

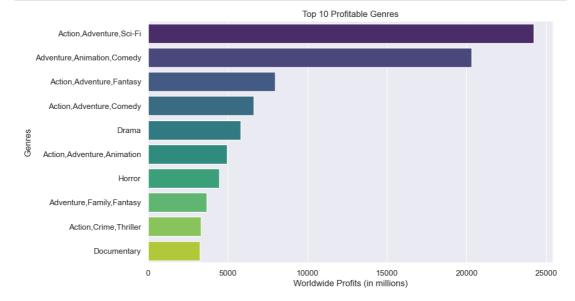
```
In [476]: In top_genres = df['genres'].value_counts().nlargest(10)

plt.figure(figsize=(8, 4))
    sns.barplot(x=top_genres.index, y=top_genres.values,)
    plt.title('Top 10 Genres per Movies Produced')
    plt.xlabel('Genre')
    plt.ylabel('Number of Movies Produced')
    plt.xticks(rotation=45, ha='right')
    plt.show()
```



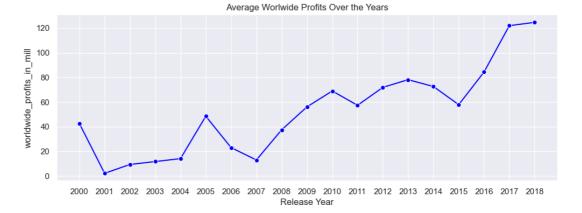
```
In [478]: # 4. Which genres are the most profitable
top_10_profitable_genres = df.groupby('genres')['worldwide_profits_in_m:
top_10_profitable_genres
```

```
Out[478]: genres
           Action, Adventure, Sci-Fi
                                           24213.766663
           Adventure, Animation, Comedy
                                           20321.014565
           Action, Adventure, Fantasy
                                           7986.155783
           Action, Adventure, Comedy
                                            6635.558760
           Drama
                                            5818.192862
           Action, Adventure, Animation
                                            4973.873272
           Horror
                                            4477.882968
           Adventure, Family, Fantasy
                                            3666.994251
           Action, Crime, Thriller
                                            3334.094820
           Documentary
                                            3268.306807
           Name: worldwide_profits_in_mill, dtype: float64
```



#### # 5. What is the general trend of the average profits over the years In [400]: average\_gross\_by\_year = df.groupby('release\_year')['worldwide\_profits\_i average\_gross\_by\_year 2001 2.030446 2002 9.213339 2003 11.572078 2004 13.972990 2005 48.396859 2006 22.922621 2007 12.854817 2008 37.357367 2009 55.980328 2010 68.903208 2011 57.263991 2012 71.822146 2013 78.083481 2014 72.534761 57.790808 2015 2016 84.268362 2017 121.941726 2018 124.631442 Name: worldwide\_profits\_in\_mill, dtype: float64

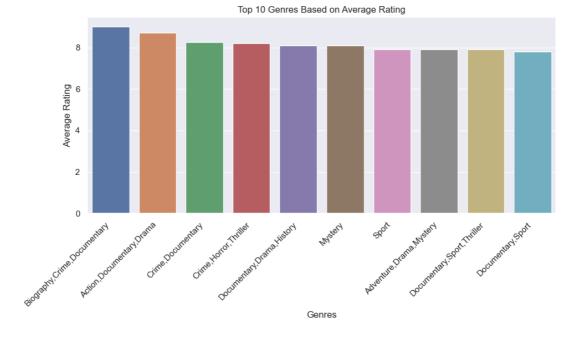
#### 



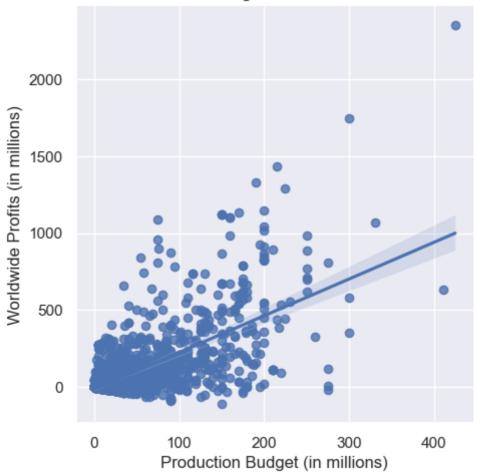
```
In [482]:
           # 6. What are the highly rated movie genres?
              genre_ratings = df.groupby('genres')['averagerating'].mean()
              sorted_genres = genre_ratings.sort_values(ascending=False)
              top_10_genres = sorted_genres.head(10)
              top_10_genres
   Out[482]: genres
              Biography, Crime, Documentary
                                              9.00
                                              8.70
              Action, Documentary, Drama
                                              8.25
              Crime, Documentary
              Crime, Horror, Thriller
                                              8.20
                                              8.10
              Documentary, Drama, History
              Mystery
                                              8.10
                                              7.90
              Sport
              Adventure, Drama, Mystery
                                              7.90
              Documentary, Sport, Thriller
                                              7.90
                                              7.80
              Documentary, Sport
              Name: averagerating, dtype: float64
In [483]:

    df_top_10_genres = top_10_genres.reset_index(name='average_rating')

              plt.figure(figsize=(10, 6))
              sns.barplot(x='genres', y='average_rating', data=df_top_10_genres)
              plt.title('Top 10 Genres Based on Average Rating')
              plt.xlabel('Genres')
              plt.ylabel('Average Rating')
              plt.xticks(rotation=45, ha='right')
              plt.tight_layout()
              plt.show()
```



#### Production Budget vs Worldwide Profits





In [487]: # 9. What were the top 10 highly rated movie titles by revenue?
top\_10\_highly\_rated = df.nlargest(10, 'averagerating')[['title', 'world'
print("Top 10 Highly Rated Titles by Average Rating and Worldwide Profit
print(top\_10\_highly\_rated)

Top 10 Highly Rated Titles by Average Rating and Worldwide Profits:

	τίτιε	worlawiae_profits_in_mill
1393	Crossroads	45.000000
1394	Crossroads	-0.500000
193	The Runaways	-4.221368
684	The Wall	1.495262
1343	Traffic	160.300000
1804	Survivor	-18.296719
1921	Frailty	8.947280
2065	Dragonfly	-29.936195
1505	Dark Blue	-2.737935
2614	Bobby	6.597806

9.8

9.6

9.2

9.0

-25

0

25

50

75

100

125

150

Worldwide Profits (in millions)

Top 10 Highly Rated Titles: Rating vs Worldwide Profits

# Results

The stated business problem presented by Microsoft is establishing their own movie studio to compete within the movie market, and needing to know what kind of movies will be the most successful.

This analysis aims at solving the stated business problem by determining what kind of movies have been most successful in terms of - average rating and profits from the year 2000 to 2018. In utilizing three large datasets from movie giants IMDb, The movie database and Box Office Mojo, the data is credible.

The analysis of movies from the year 2000 to 2018 shows the following:

- Number of Movies produced have been declining over time.
   Movie production had been on an upward trajectory in terms of films produced annually until it peaked in the year 2015. However, there has been a steep reduction in the number of movies released from 2015 onwards.
- 2. The correlation between production budget and profits have been positive. There was a negative correlation between production budget and profits between the year 2000 and 2007. Since then, there has been a positive correlation

- 3. The highly produced genre is Drama (257) followed by Documentary (107), Comedy and Drama.
- 4. The most profitable genres on average are Action, Adventure, Sci-fi. Adventure, Animation, Comedy all averaging more than 20 billion dollars.
- 5. The average profits generated from the movie business has been on a steady growth from 2007 to 2018.
- 6. The highly audience rated movie genres are Biography, Crime, Documentary followed by Action, Documentary, Drama. Crime, Horror, Thriller also rank in the top 5.
- 7. There is a high positive correlation between movie ratings and profits.
- 8. There is a low positive correlation between movie ratings and profits when looking at the highly rated movie title.

# **Conclusions & Recommendations**

This analysis leads to three recommendations of what movies to produce for Microsoft's new Movie studio.

- To start by producing Action, Adventure, SCi-Fi and Adventure, Animation and Comedy movies to assured sustained profits across the globe. These genres have demonstrated success over 18 years.
- The profits generated by movie producing companies over the 18 years have been on a steady growth. This means that the movie producing business is a business that is worth the investment
- 3. The number of movies produced have been declining over time. This means that the movie producing companies have started diversifying to movie streaming sites and therefore Microsoft will have to include a movie streaming website in their budget.

# The Next Steps

Further analysis could yield additional insights that would better inform Microsoft in their decision making:

- Analyze streaming data The dataset used in this analysis was from the tradition theatre released movies and therefore there is need to analyze data on profits and ratings from streaming websites to better inform the investment decision
- 2. Movies like Black Panther hit the top charts in the year 2018 as it appealed to a certain demographic. So there is need to study which demographic in terms of gender, race, and language a certain genre appeal to. So Microsoft can tailor its studio to production of movies appealing to diverse groups of people
- 3. Analyze the most recent data from the year 2019 to 2023. This can bring alot of insight on the trend of movie production revenue given that there was Covid-19 pandemic that likely influenced production of movies and also the consumer behavior.