

# AGF Product Series Guide



#### **AGF Product Series At-A-Glance**

The table below provides an at-a-glance summary for each Fund series, including fees and advisor compensation structure.

Fees	Fund Series	Investment Minimum	Key Features	Available Purchase Options/Load Type		
	MF	\$500	Little or no direct fees charged to clients (depending on load type)	Front-end Load		
			cherics (depending of load type)	Deferred Sales Charge (DSC)		
				Low Load (LL)		
	Classic	\$500	Little or no direct fees charged to clients (depending on load type)	Front-end Load		
			Available on AGFiQ North American	Deferred Sales Charge (DSC)		
			Dividend Income Fund* only	Low Load (LL)		
	Т	\$500	Little or no direct fees charged to clients (depending on load type)	Front-end Load		
			Tax-efficient monthly distribution	Deferred Sales Charge (DSC)		
Embedded			up to 8%	Low Load (LL)		
	V	\$500	Little or no direct fees charged to clients (depending on load type)	Front-end Load		
			Tax-efficient monthly distribution	Deferred Sales Charge (DSC)		
			up to 5%	Low Load (LL)		
	F	\$500	Requires client participate in a fee-for-service model	No Load		
	FV	\$500	Requires client participate in a fee-for-service model	No Load		
			• Tax-efficient monthly distribution up to 5%			
	Q Gold Label	\$100,000	Access to Gold Label pricing	Program fee comprised of AGF Management Fee and a negotiated advisory fee.		
Dis-embedded			<ul> <li>Available for commission-based business models</li> </ul>			
			Advisor fees are negotiated			
	W Gold Label	\$100,000	<ul> <li>Require client participate in a fee-for-service model</li> <li>Access to Gold Label pricing</li> </ul>	Suitable for fee-based programs where a set fee is charged at the dealer level. AGF applies a management fee at the account level.		

### Additional Information on Embedded Fee Product Series

Redemption Schedule for DSC and Low Load Purchase Options

		Redemption Fee Schedule (%)					
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Deferred Sales Charge (DSC)	5.50	5.50	5.00	4.50	4.00	3.00	1.50
Low Load (LL)	3.00	2.50	2.00				

<sup>\*</sup> AGF Canadian Large Cap Dividend Fund was renamed AGFiQ North American Dividend Income Fund on April 30, 2021.

# AGF Product Series At-A-Glance (Continued from Previous Page)



Fund Up-Front Commission		Trailer/Advisory Fee	•	High Net Worth pricing			
Series Cont'd	Amount	Paid By	Structure	Embedded in MER			
MF	FE:Negotiated up to 6%	Client					
	DSC: 5.00%	AGF					
	LL: 2.50%	AGF			Yes.		
Classic	FE: Negotiated up to 6%	Client	Pre-set by AGF	Yes.  A fixed amount is paid to dealers as compensation for the advice and/or service they offer clients. The amount paid is determined by the asset			
	DSC: 5.00%	AGF	Management		All AGF embedded fee fund		
	LL: 2.50%	AGF			series will provide a management fee rebate automatically once		
Т	FE: Negotiated up to 6%	Client			an investment of \$100,000 is reached in any fund or a household		
	DSC: 5.00%	AGF		class, fund series or purchase	minimum of \$250,000 is reached		
	LL: 2.50%	AGF			across multipole funds and accounts that are linked together.		
V	FE: Negotiated up to 6%	Client					
	DSC: 5.00%	AGF					
	LL: 2.50%	AGF					
F	NL: None	N/A	Advisory Fee collected by	No.			
FV	NL: None	N/A	the dealer	The MER for these fund series are not inclusive of advisor compensation. Advisors need access to a fee-based platform in order to collect fees for advice.			
Q Gold Label	None	N/A	Negotiated Advisory Fee is collected by AGF on behalf of the dealer as part of the overall program fee	No. Series Q and Series W do not have an MER but charge a Program Fee that consists of the Management Fee,	Yes.  Accessible with an investment minimum of \$100,000 in any fund or a household minimum of \$250,000 across multiple funds and accounts that are linked together. Discount applied directly to the management fee based on the investor's asset threshold.		
W Gold Label	None	N/A	Advisory Fee collected by the dealer	an Advisory Fee (only for Series Q) Advisory Fee plus applicable taxes.			

# **Advisor Compensation**

Advisors receive an ongoing trailer commission for clients that invest in the MF, Classic, T and V series of AGF mutual funds and portfolios. Trailing commissions are calculated based on the average daily net asset value of the units/shares of the funds held by clients during the month. Trailing commissions are paid monthly or quarterly. In respect of Gold Label Series Q, an advisory fee is negotiated and payable by clients to their dealer under the terms of the Gold Label high-networth program. No trailer commissions or advisory fees are paid by AGF on Series F, FV or W.

			Matured Units		
Type of Fund or Portfolio	Front Load	Low Load	DSC	Low Load	DSC
Money Market	0.25	_	_	_	_
Fixed Income	0.50	0.25	0.25	0.50	0.50
AGF Global Convertible Bond Fund	0.75	0.25	0.25	0.75	0.75
Equity and Balanced	1.00	0.50	0.50	1.00	1.00
AGFiQ North American Dividend Income Fund (Classic, Series T & V)	0.50	0.25	0.25	0.50	0.50
AGF Elements	1.25	0.50	0.50	1.25	1.25
AGF Elements Yield Portfolio/Class	0.75	0.25	0.25	0.75	0.75

## **Accessing High-Net-Worth Pricing at AGF**

With a minimum investment of \$100,000, investors can access high-net-worth pricing in one of two ways:

Directly by purchasing a fund offered under the Gold Label Program – Series Q or Series W	Automatically by reaching an investment minimum of \$100,000 in any AGF embedded fee product series – MF, T, V, F and FV.
Management Fees are reduced at source, advisory fees are negotiated and collected directly from client accounts.	Management fees are reduced through management fee rebates* which are distributed to client accounts as free units/shares of the originating fund.
Householding is available starting at \$250,000 by combining assets from multiple AGF funds, series and accounts using the AGF Account Linking Agreement Form.	Householding is available starting at \$250,000 by combining assets from multiple AGF funds, series and accounts using the AGF Account Linking Agreement Form.
Additional discounts available based on assets under management.	Additional discounts available based on assets under management.

<sup>\*</sup>A management fee rebate is the rebate and reinvestment of additional units to the client account. The investor receives a distribution of additional units of the fund equal to the amount of the "discount" they are entitled to. An MFR is used because of the embedded nature of the fees charged. In this option, investors pay full price and then subsequently receive a rebate of additional units. Investors should consult with their tax advisor on the tax implications of the MFR.

#### For more information, visit AGF.com



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In order to invest in and maintain participation in the AGF Preferred Pricing Program, a Household (which may consist of a single investor) must meet the minimum investment requirements of: (i) at least \$100,000 in one eligible mutual fund; or (ii) at least \$250,000 in Household assets across multiple eligible funds, based on the higher of book value or market value. All Preferred Pricing management fee reductions are at AGF's discretion and depend on a number of factors, including the size of the investment, nature of the investment and the fees charged by the applicable series/fund. Eligible series and funds are determined by AGF and may change from time to time at AGF's discretion. Tier level discounts apply only to the dollar amount(s) grouped in each particular tier.

Series F securities can be purchased under the simplified prospectus only through your registered dealer who has obtained consent of AGF to offer Series F securities.

The targeted annual distribution is based on the Fund's or Portfolio's previous year-end net asset value and is subject to change. Monthly distributions on Series T and Series V shares may generally be a return of capital so long as there is sufficient capital attributable to the relevant series. The payment of distributions should not be confused with a fund's performance, rate of return or yield. If distributions paid by the fund are greater than the performance of the fund, your original investment will shrink. Distributions paid as a result of capital gains realized by a fund, and income and dividends earned by a fund, are taxable in your hands in the year they are paid. Your adjusted cost base will be reduced by the amount of any returns of capital. If your adjusted cost base falls below zero, you will have to pay capital gains tax on the amount below zero.

The AGF All World Tax Advantage Group is a mutual fund corporation that currently offers approximately 20 different classes of securities. In addition to fund diversification by investment style, geography and market capitalization, a key benefit of investing in any of the classes within the group is the possibility of sharing incurred expenses (and losses) of the combined structure, potentially offsetting income earnings to minimize chance of a dividend declaration. For a more detailed explanation, please see AGF.com/disclaimers.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. For more information on the funds, please visit AGF.com.

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