

# Sai Divya Ravali Sala

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## EDUCATION

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- **Indian Institute of Science (IISc)**, Bangalore, India 2021 – 2022  
PG Level Advanced Certification in Computational Data Science Grade: A+  
**Relevant Courses:** Machine Learning, Deep Learning, Mathematics for ML, Business Analytics, Parallel Computing, Data Engineering
- **Motilal Nehru National Institute of Technology**, Allahabad, India 2013 – 2017  
Bachelor of Technology in Biotechnology GPA: 7.96/10.0  
**Relevant Courses:** Bioinformatics, Bio-Statistics, C Programming

## TECHNICAL SKILLS

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- **Languages:** Python, SQL, R (familiar)
- **GenAI / NLP / ML:** Foundation Models (Claude, GPT-4, Gemini), Retrieval-Augmented Generation (RAG), Transformers (BERT, RoBERTa), Summarization, Sentiment Analysis, Classification, Clustering, XGBoost, PCA, Deep Neural Networks
- **MLOps & Deployment:** Git, Flask, Docker, MLflow, Jenkins, Streamlit, Postman, AWS, GCP, Heroku
- **Databases / Vector Stores:** MySQL, MongoDB, Cassandra, Qdrant, Apache Spark
- **Visualization:** Seaborn, Plotly, Tableau, Google Data Studio, Metabase
- **Tools & Collaboration:** JIRA, Notion, VS Code, Cursor, Jupyter Notebook, Colab
- **Soft Skills:** Problem Solving, Creativity, Communication, Research, Collaboration, Time Management

## PROFESSIONAL EXPERIENCE

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**Cognizer Inc. - Contract Intelligence AI Vendor** Dec 2023 – Present  
**Data Scientist** (Remote)

- Architected and deployed an enterprise-grade GenAI system named **Copilot** for contract management, leveraging LLMs (e.g., Claude 3.5, GPT-4o, Gemini) to significantly accelerate training data generation and reduce manual annotation efforts for downstream NLP models.
- Automated model finetuning and deployment using AWS, Flask, and Jenkins with transformer embeddings (BERT, RoBERTa), achieving 85% precision and 90% recall in clause extraction via a CI/CD pipeline.
- Engineered a RAG-based conversational AI system for legal documents, enabling real-time, context-aware extraction of critical business insights and contract clauses for legal and business teams.
- Developed robust data pipelines for document ingestion, chunking, and annotation, ensuring high data quality and improving model performance.

**Digite Inc. - B2B SaaS Provider** Sep 2022 – Dec 2023  
**Data Scientist** (Bangalore, India)

- **Kairon - Conversational AI Platform:** Designed and deployed tailored conversational AI chatbots in collaboration with cross-functional teams, for enterprise clients, reducing support response times by 30% and improving engagement scores. Built telemetry reporting pipeline from MongoDB into dashboards, enabling data-driven marketing strategies.
- **Agwise - AgriTech AI Platform:** Deployed computer vision pipeline for crop health monitoring using CCTV & IoT feeds, to provide real-time, actionable insights to farmers. Improved efficiency by 25% through movement + object detection fusion. Optimized labor activity classification models, cutting inference time by 20% through annotation refinement and hyperparameter tuning.

**OneLearn.io - E-Learning Providers** May 2022 – Apr 2023  
**Teaching Assistant** (Remote)

- Developed and implemented an automated code review system, providing students with standardized, constructive feedback and improving coding proficiency by 20% over a 3-month period.

- Provided one-on-one mentorship and support, helping students overcome challenges and achieve a student satisfaction rate of 95% based on post-course surveys.

**Raaho - *Digital Freight company***  
**Data Science Intern** (Bangalore, India)

Dec 2021 – Jun 2022

- Conducted quantitative data analysis and mining using SQL, building interactive dashboards in Metabase and presenting key findings for monthly business reviews.
- Parallelized Python scripts, reducing runtime for visualization and analysis tasks by 40%.

## PROJECTS

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- **PARIS (Python-based Agentic Retrieval Interview System):** Agentic RAG-powered QA system for document retrieval + web search. [GitHub]
- **Hotel Reservation Prediction (MLOps App):** Booking cancellation predictor for revenue optimization with CI/CD pipelines. [GitHub]
- **VITON (Virtual Try-On):** Computer vision app for fashion accessory fitting using face keypoint detection (OpenCV). [GitHub]
- **Speech Emotion Classification:** Ensemble model (Voting Classifier) achieving 80% accuracy on emotion recognition.

## PUBLICATIONS

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- **Title:** Lung cancer: analysis of biomarkers and methods of diagnostic and prognostic value  
**Journal:** Cell Mol Biol(Noisy-le-grand) **DOI:** 10.14715/cmb/2017 Jul 2017

## ACHIEVEMENTS

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- **SMART BUCKS (In-House Recognition Award)** - Recognized as top performer in the Data Science Team, Cognizer.Inc Q1 2025
- **1st Place** – Carrom Tournament, MNNIT Allahabad 2016
- **2nd Place** – Poster Presentation, Avishkar, MNNIT Allahabad 2016

## CERTIFICATIONS

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- **Summer Analytics**, Consulting & Analytics Club, IIT Guwahati May 2021