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Editing Note: All Sections in this document should use the settings “Keep with next” and “Keep lines together” to ensure they do not span over multiple pages. See the screenshot:  
A screenshot of a computer

Description automatically generated

**Figure: These settings will keep things bunched together**

## #1 ⭐ Clients – Billable - XXX / 10

How much work have you done for clients?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} is at {{ PERCENTAGE }}% utilization and has billed ${{ DOLLARS }}**

<https://app.powerbi.com/groups/3fe9ebc5-63d6-4385-820b-adbe178ccfa0/reports/d09cff56-de7f-4387-b863-6208adcd28ae/ReportSection2?experience=power-bi>

## #2 ⭐ Sentiment – Clients - XXX / 10 (Self Assessment)

How do clients feel about your work?

1. How do clients feel about your work?

{{ YOUR RESPONSE }}

2. How are you with [the three A's](https://aus01.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.ssw.com.au%2Frules%2Fbeing-a-good-consultant%2F&data=05%7C02%7CStephanFako%40ssw.com.au%7C6f8954ddc6864d76e03e08de1817c7ae%7Cac2f7c34b93548e9abdc11e5d4fcb2b0%7C0%7C0%7C638974687628515846%7CUnknown%7CTWFpbGZsb3d8eyJFbXB0eU1hcGkiOnRydWUsIlYiOiIwLjAuMDAwMCIsIlAiOiJXaW4zMiIsIkFOIjoiTWFpbCIsIldUIjoyfQ%3D%3D%7C0%7C%7C%7C&sdata=jebNO8E2uhutWi1wQYbc0nDflajQedqB3EQ0yKRnsdU%3D&reserved=0)

{{ YOUR RESPONSE }}

3. Already done Client Love with their clients above?

e.g. LinkedIn

{{ YOUR RESPONSE }}

## #3 Client Love (For Sales)

How often have you been doing “client love” by following this rule <https://www.ssw.com.au/rules/weekly-client-love/> ?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} has {{ NUMBER }} emails in their inbox**

<https://app.powerbi.com/groups/3fe9ebc5-63d6-4385-820b-adbe178ccfa0/reports/db5783bf-d5cc-421c-98d6-7e9eff446b9d/ReportSection3509a4e254a1b06df86e?experience=power-bi>

## #4 ⭐ Sentiment – Peers - XXX / 10

How do your peers feel about your work?

**{{ PEERS RETRO SUMMARY }}**

## #5 ⭐ Sentiment - State Managers - XXX / 10

How does your State Manager feel about your work?

**{{ STATE MANAGER RETRO SUMMARY }}**

## #6 ⭐ Sentiment - Review Manager - XXX / 10

How does your Review Manager feel about your work?

**{{ REVIEW MANAGER RETRO SUMMARY }}**

## #7 ⭐ Last Year’s Goals Progress (After Prep Tasks) - XXX / 10

How well have you done completing the goals from last year?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }}’s Trello**

**{{ LINK TO TRELLO }}**

## #8 Prospects – Spec Reviews

How many Spec Reviews have you done and what was the quality of your contribution like?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} has done {{ NUMBER }} Spec Reviews**

<https://app.powerbi.com/groups/3fe9ebc5-63d6-4385-820b-adbe178ccfa0/reports/2a9e3d15-15cf-4ac7-a72d-25540074553b/ReportSection505e0a36c68b450c0554?experience=power-bi>

## #9 Prospects - Initial Meetings

How many Initial Meetings have you done and what was the quality of your contribution like?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} has done {{ NUMBER }} initial meeting**

<https://app.powerbi.com/groups/3fe9ebc5-63d6-4385-820b-adbe178ccfa0/reports/2a9e3d15-15cf-4ac7-a72d-25540074553b/ReportSectionc5a72affb01a15008154?experience=power-bi>

## #10 Exams

How many Microsoft and/or Scrum exams have you done?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} has done {{ NUMBER }} exams in the past year**

**{{ LINK TO EMPLOYEE BENEFITS }}**

## #11 Promotional Videos

How many videos and User Groups have you done?

{{ SCREENSHOT OF SSW YOUTUBE CHANNEL }}  
**Figure: {{ EMPLOYEE NAME }} done {{ NUMBER }} videos**

**{{ LINK TO YOUTUBE PLAYLIST }}**

{{ SCREENSHOT OF TINA YOUTUBE CHANNEL }}  
**Figure: {{ EMPLOYEE NAME }} done {{ NUMBER }} videos**

**{{ LINK TO TINA PLAYLIST }}**

## #12 Updates – Rules

How many Rules have you done and what was the quality of your contribution like?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} edited {{ NUMBER }} rules**

**{{ LINK TO LIST OF THEIR RULES EDITS }}**

What are your GitHub contributions?

{{ GITHUB CONTRIBUTIONS SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} - Screenshot**

## #13 Updates – Intranet

How many updates to standards in the intranet have you done and what was the quality of your contribution like?

<https://sswcom.sharepoint.com/_layouts/15/search.aspx>

{{ SCREENSHOT OF SSW INTRANET – SEARCH WITH THEIR SSW USER }}  
**Figure: {{ EMPLOYEE NAME }} edited {{ NUMBER }} SharePoint standards in SSW ({{ NUMBER }} docs edited in total)**

**{{ LINK TO SSW INTRANET EDITS }}**

<https://tinaio.sharepoint.com/_layouts/15/search.aspx>

{{ SCREENSHOT OF SSW INTRANET – SEARCH WITH THEIR TINA USER }}  
**Figure: {{ EMPLOYEE NAME }} edited {{ NUMBER }} SharePoint standards in Tina ({{ NUMBER }} docs edited in total)**

**{{ LINK TO TINA INTRANET EDITS }}**

## #14 Updates – SugarLearning

How many SugarLearning updates have you done and what was the quality of your contribution like?

{{ SCREENSHOT OF SSW SUGARLEARNING }}  
**Figure: {{ EMPLOYEE NAME }} edited {{ NUMBER }} SSW SugarLearning items**

**{{ LINK TO SSW SUGARLEARNING UPDATES }}**

{{ SCREENSHOT OF TINA SUGARLEARNING }}  
**Figure: {{ EMPLOYEE NAME }} edited {{ NUMBER }} Tina SugarLearning items**

**{{ LINK TO TINA SUGARLEARNING UPDATES }}**

## #15 Sprint Review Emails

How many Sprint Review Emails have you done and what was the quality of your contribution like?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} has done {{ NUMBER }} Sprint Review emails in the last year**

<https://app.powerbi.com/groups/3fe9ebc5-63d6-4385-820b-adbe178ccfa0/reports/2a9e3d15-15cf-4ac7-a72d-25540074553b/ReportSection22c757c8959096361314?experience=power-bi>

## #16 CTFs

How many CTFs have you helped with and what was the quality of your contribution like?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} helped with {{ NUMBER }} CTFs**

<https://app.powerbi.com/groups/a6f9af59-ce6c-4da2-b789-49adc1448d38/reports/19c1a49f-29b6-4c7e-bef9-7074526e30f6/fba87112c7fa3ce56b47?experience=power-bi&clientSideAuth=0>

## #17 YakShaver

How many YakShaves have you done in the past year?

Teams | SSW YakShaver | Type: leaderboard -time year -top 100

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} did {{ NUMBER }} YakShaves (Rank {{ NUMBER }})**

## #18 Helping others

How many ['Checked by xxx'](https://www.ssw.com.au/rules/checked-by-xxx/) emails have you done?

How many people have you mentored?

What other ways have you been helping people?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} did {{ NUMBER }} checked bys (Rank {{ NUMBER }})**

<https://app.powerbi.com/groups/a6f9af59-ce6c-4da2-b789-49adc1448d38/reports/19c1a49f-29b6-4c7e-bef9-7074526e30f6/ReportSection246a6a701847f354eb89?experience=power-bi>

## #19 Inbox Count

How close is your inbox to 0?

How happy is your Review Manager with your inbox throughput?

{{ SCREENSHOT }}

**Figure: {{ EMPLOYEE NAME }} has {{ NUMBER }} emails in their inbox**

<https://app.powerbi.com/groups/5c97064b-2208-47fe-97d2-0d45e7dd275c/reports/6015c6fb-e82c-4d13-af7f-908805ea0518/d461d5ff2188d5627409?experience=power-bi>

## #20 Any other relevant PowerBI Reports to look at

e.g. Sales people look at Sales Reports etc

🎉Congrats. You have finished.

Now go to the other doc and check off “02”