

# Shabir Shabrez Noorani

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Challenge - driven and goal oriented, proactive, curious and optimistic in solving problems. Experienced operations analyst, increased profit by taking strategic decisions. Led a class of 22 nationalities as class representative.

## EDUCATION

### IESEG School of Management.

Paris -France

Master of Business Analysis and Consulting.

Aug 2021 – Present

- Courses: Supply Chain Management, Financial Analysis, Managing and Leading a Professional Service Firm, Data Visualization, Excel VBA, Change Management, International Business Strategy, Business Process Management and Notation, SAP, Statistics, Economics, Communication skills, and Project Management.

### Islamia College of Science and Commerce.

J&K -India

Bachelor of Business Administrations.

Aug 2015 – Sep 2018

- Courses: Financial Accounting, Strategic Management, Business Communication, Investment Management, Consumer Behavior, Organization Behavior, Quantitative Techniques for Management, and Marketing Management.

## PROFESSIONAL EXPERIENCE

### ESS QUE Furniture Works.

Srinagar, J&K -India

Operations Analyst.

Mar 2019 – Jul 2021

- Designed plans to improve operations and suggested changes to systems for overall organization that boosted productivity levels by more than 20%.
- Implemented a pull system, which reduced inventory costs by more than 30%.
- Served as a liaison between 3 cross functional teams, which increased flow of products.
- Put horizontal integration into practice, which contributed to a 10% boost in profit.
- Established relationships with carriers which improved profit margins by 3%.
- Perform logistics analysis and make recommendations to management for improvements.

Business Development Analyst Intern.

Oct 2018 – Feb 2019

- Developed and maintained key business relationships with customers.
- Carried out massive cold calling campaign, which increased customer footfall by 9%.
- Introduced a referral program and saw a 14% increase in customer base.

Let's Endorse.

Bijnor, UP -India

Business Analyst Intern.

Feb 2021 – May 2021

- Studied market data of district Bijnor and created a report of how new medium small enterprises can set up.
- Helped create business plan for 120 people and submitted files to banks and EDI (entrepreneurship development of India) to get funding.
- 100 people out of 800 with business acumen were successfully assisted in starting their own enterprise.

### National Institute of Technology.

Srinagar, J&K -India

Supply Chain Analyst Intern.

Apr 2018 – Jun 2018

- Identified several national suppliers to ensure competitive prices.
- Introduced direct contracting for proprietary goods.
- Devised peerless route for procurement of supplies taking in consideration topology of Kashmir thus reducing costs by 22%.

## EXTRA-CURRICULAR

- School cricket team captain won best all-rounder for 3 consecutive years.
- Led a cricket team in state levels and our team got 3<sup>rd</sup> out of 15 teams.
- Interhouse competition leader of red house, under my leadership the house won 3 out of 3 times, the best house award.
- Won best actor 2011 in school.
- Nominated for best sportsman 4 times, won twice 2010, 2012.

## VOLUNTARY EXPERIENCE

### Ralith Milith (Anti-Drug Society).

Srinagar, J&K -India

Co-Founder/Treasurer.

Jul 2020

- Assembled a team of 40 members who conducted due diligence, public awareness camps, gave solicitude to parents of patients, and interviewed known people live.
- Collaborated with public figures which included Psychologists, Public speakers, & Sports person who helped to increase our reach to more than 5000 people.
- Allocated budget for conducting anti-drug activities like awareness camps, fliers, travelling, social media advertisement, events in public, universities, and schools, and print media awareness.

### Sahuliyat Kashmir Voluntary Trust.

Srinagar, J&K -India

Member of Project Manager Cadre.

Oct 2018 – Sep 2019

- Developed and initiated projects, including managing costs, schedule, and performance.
- Helped in reducing expenses by 12% by devising an optimal strategy.

## SKILLS & PERSONAL

**Languages:** English (Fluent), French (Beginner), Hindi (Native), Urdu (Native), and Kashmiri (Native).

**Relevant IT Skills:** Excel (Advanced), SQL (Expert), Tableau (Advanced), Power BI (Advanced).

**Interests:** Cricket, Cooking, PC Games, Gardening, and Book Reading.

## ONLINE COURSES

**Data Analysis with R Programming:** Grade achieved 95.43%.

**Using Covid-19 Data to Make Supply Chain Logistics in Spreadsheets:** Grade achieved 100%

**Analyzing Company Performance using Ratios:** Grade achieved 83.33%.

**Understanding Basic SQL Syntax:** Grade achieved 90%.