

# Retail Trading in Options and the Rise of the Big Three Wholesalers

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March 23, 2023

*Forthcoming in the Journal of Finance*

## Abstract

We document a rapid increase in retail trading in options in the U.S. Facilitated by payment for order flow (PFOF) from wholesalers executing retail orders, retail trading recently reached over 48% of the total market volume. Nearly 90% of PFOF comes from three wholesalers. Exploiting new flags in transaction-level data, we isolate wholesaler trades and build a novel measure of retail options trading. Our measure comoves with equity-based retail activity proxies and drops significantly during U.S. brokerage platform outages and trading restrictions. Retail investors prefer cheaper, weekly options, with the average bid-ask spread of a whopping 12.6%, and lose money on average.

JEL Classification: G4, G5, G11, G12, D45

Keywords: Retail, payment for order flow, internalization, WallStreetBets, Rule 606 reports, price improvement auctions

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\*For helpful comments and discussions we thank Brad Barber, Robert Battalio, James Choi, Thomas Ernst, Francisco Gomes, Ahmed Guecioueur, Björn Hagströmer, Rawley Heimer, Su Li, Camelia Kuhnen, Dmitriy Muravyev, Cameron Peng, Neil Pearson, Veronika Pool, Alessandro Previtero, Mirela Sandulescu, Chester Spatt, Davide Tomio, Dimitri Vayanos, Ivo Welch, Ingrid Werner, conference participants at the 2022 CDI Annual Conference on Derivatives, the 2022 NBER Asset Pricing meeting, the 2022 NBER Behavioral Finance meeting, the 2022 NFA meeting, 12th Annual Miami Behavioral Finance Conference, the 11th TAU Finance Conference, the 2023 AFA meeting, Cambridge Centre for Alternative Finance, and seminar participants at Chicago Fed, Florida International University, Indiana University, London Business School, London Quant Group, Queen Mary University of London, Stockholm Business School, TMX Group, the University of Central Florida, the University of Notre Dame, and the University of Hong Kong for their thoughtful comments. We thank Brad Barber for providing data on Robinhood investor frenzies and Miguel Chumbo for outstanding research assistance. We have also benefited from conversations with Ed Monrad and Shyam Chandramouli of Optiver and Parker Lim of XTX Markets, in addition to the generous support of the AQR Asset Management Institute at London Business School. We are also grateful to NASDAQ Global Data Products for generously sharing the data used in this paper.

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The advent of zero-commission trading in stocks and options has revolutionized retail brokerage services in the United States. Since their market entry in 2015, the smartphone investing app Robinhood and other commission-free brokerages have attracted an unprecedented inflow of retail customers. At the peak of its popularity in late 2021, Robinhood alone has amassed 21.3 million monthly active users, as reported in the company's quarterly statements. The new generation of retail investors are young and tech-savvy yet amateur investors. A survey by [FINRA \(2021a\)](#) reports that 38% of investors who opened a (taxable) brokerage account in 2020 did so for the first time. Of these new investors, 22% were between ages 18 and 29 and 66% were under 45 years old. Moreover, a third of first-time investors had account balances of less than \$500.

One concern frequently brought up in the context of the recent retail trading boom is related to the controversial practice of payment for order flow (PFOF). Retail brokerages route clients' orders to financial intermediaries (known as wholesalers) for execution and receive PFOF in return. In equities, wholesalers cross this order flow on their private trading platforms, away from national exchanges, and other market makers cannot compete for these orders. This is known as *internalization*. PFOF is a divisive practice because such order flow fragmentation may lead to wider bid-ask spreads on exchanges and because it may incentivize investors to trade more (see [SEC \(2022\)](#)). In June 2022, Gary Gensler, chair of the U.S. Securities and Exchange Commission (SEC), publicly criticized PFOF and order execution quality for retail investors.<sup>1</sup> However, the SEC's attention has been focused almost exclusively on equities; in fact, Gensler gave the options market as an example of superior retail order execution. Unlike equities, all options in the U.S. trade on exchanges, which should mechanically expose option orders to direct competition from other market makers. It is therefore thought that internalization is specific to equities.

In this paper, we argue that much of the retail order flow in options is also effectively internalized. We identify a friction that may hinder competition from other market makers on options exchanges. Specifically, wholesalers frequently execute retail orders through so-called *price improvement mechanisms*, which, as we show, often amounts to internalization. This allows us to isolate wholesaler trades and build a proxy for retail trading in options by exploiting a recently introduced flag for price improvement mechanisms in transaction-level data. We find that our measure of retail trading grew 104% from January 2020 to July 2021, in line with the growth in PFOF for options.<sup>2</sup> Retail traders prefer cheaper, weekly options – the average quoted bid-ask spread for which is as high as 12.6% – and lose money

<sup>1</sup>See <https://www.bloomberg.com/news/articles/2022-06-08/sec-chief-takes-aim-at-payment-for-order-flow-in-sweeping-plans>.

<sup>2</sup>We consider the combined PFOF from the largest U.S. retail brokerages reports under SEC Rule 606 (routing of orders). See Section 1.1 for the list of brokerages in our sample.

on average. A large fraction of retail order flow is serviced by very few wholesalers: The share in PFOF of the top three has grown to nearly 90% as of the second quarter of 2021.

We start by documenting a stylized fact that, although only a fraction of investors trade options, most of the PFOF received by retail brokerages comes from options, not equities. For example, in 2021, U.S. brokerages received \$2.4 billion in PFOF for options and only \$1.3 billion for equities. The lion's share of PFOF for options came from only three wholesalers: Citadel, Susquehanna, and Wolverine.

Retail brokers in the U.S. are required to provide the best execution to their clients, so they have an agreement with a wholesaler to provide price improvement relative to the best available bid and ask prices.<sup>3</sup> To do so, they often use an options exchange process known as a price improvement auction or mechanism. Exploiting a flag for price improvement mechanisms, introduced by the Options Price Reporting Authority (OPRA) in November 2019 for transaction-level data, we are able to identify wholesaler trades and build a novel measure of retail trading in options. In our dataset, these are trades executed through a single-leg price improvement mechanism, which we abbreviate as SLIM.<sup>4</sup> The monthly dollar trading volume in SLIM transactions grew by 104% from January 2020 to July 2021, alongside the PFOF in options (158%).

We show that our measure picks up recent retail investor frenzies in GameStop and other “meme” stocks, as measured by mentions on [WallStreetBets](#), an investing forum popular with new retail investors. Furthermore, it is strongly correlated with an alternative retail investor trading measure – small trades in options (up to 10 contracts) – commonly used in the media and industry,<sup>5</sup> as well as with Robinhood user popularity provided by Robintrack, and the retail frenzies measure of [Barber, Huang, Odean, and Schwartz \(2022\)](#). We also construct a novel retail popularity measure based on the internalized volume in the underlying stock or exchange-traded fund (ETF) using public data and show that it comoves with SLIM trades in the corresponding options.

We provide several more tests to argue that our measure indeed captures retail trades. First, SLIM trading in options on tickers popular with retail investors drops significantly during outages on large U.S. retail brokerage platforms. For example, when comparing SLIM trading in the options on the same ticker during the times when these popular trading platforms experience an outage versus normal operation, we find that SLIM trading in options

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<sup>3</sup>Most of order flow in options received by retail brokerages in our sample is routed to wholesalers. The fraction of orders routed directly to exchanges is small; see Table [A1](#) in the Internet Appendix.

<sup>4</sup>Specifically, we use OPRA type “SLAN,” which stands for single-leg non-ISO price improvement mechanisms. See Internet Appendix [A.2](#) for a description.

<sup>5</sup>For instance, Bloomberg relies on small trades to proxy retail participation in options; see <https://www.bloomberg.com/professional/blog/gamestop-highlights-importance-of-option-related-equity-flows/>.

on popular stocks and ETFs significantly declines. Broker platform outages are plausibly exogenous to retail trading in options on a particular ticker. Second, we run a similar test on tickers that were subject to trading restrictions imposed by the same retail brokerages in 2021. We find that SLIM trading in those tickers drops significantly, by almost 30%, when all large brokers restrict trading at the same time. Finally, we present more evidence supporting SLIM as a measure of retail trading in options based on expiration-day rules of retail brokerages, stock splits, and call option exercise patterns.

The new generation of retail investors is more tech-savvy and participates in investment forums, but they are still financial novices. It is quite striking that they are so active in options markets, despite much higher bid-ask spreads on options relative to stocks.<sup>6</sup> Notably, 50% of retail trades in our sample are in ultra short-term options, that is, options with less than a week to expiration, with an average quoted bid-ask spread of 12.6%. However, the true trading costs for options may be obfuscated by the zero commissions; an opportunity to trade options is displayed prominently on gamified investing apps used by the new generation of investors.<sup>7</sup> Moreover, on some investing platforms, including Robinhood, weekly options are presented as a default choice to an options trader. In addition, retail investors may be attracted to the cheap way of achieving leverage that these options provide: Embedded leverage in weekly options is very high, often exceeding 50 (see Table A4 in the Internet Appendix).

What can our measure uncover about retail investor preferences in options? Retail investors in our sample strongly prefer call options to puts: The volume share in calls is 69%. They trade mostly at-the-money (72% of trades) or slightly-out-of-the-money (24% of trades) options. The latter involve especially high trading costs, with the average quoted bid-ask spread of 28%. 14% of retail trades have a “micro” size of up to \$250, and their average quoted bid-ask spread is 23.6%. We document that retail investors prefer options on larger companies, with lower share prices and higher recent trading volume (e.g., attention-grabbing stocks). This is consistent with the literature on retail participation in equities. We view these cross-sectional relationships as suggestive evidence of speculative rather than hedging motives behind retail trades. Finally, we document significant increases in both call and put net purchases during retail investor frenzies, especially in trades of a smaller size.

Are retail options trades profitable? To answer this question, we analyze the perfor-

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<sup>6</sup>Muravyev and Pearson (2020) report that the average quoted bid-ask spread of options on stocks in the S&P 500 is as high as 17.2%. As a comparison, for the S&P 500 stocks, this number is 3.55bps (as reported in Hagströrmer (2021)). Higher aggregate PFOF for options relative to that for stocks (see Table A3 in the Internet Appendix) indicates that executing order flow in options is a very lucrative business for wholesalers.

<sup>7</sup>Chapkowsky, Khapko, and Zoican (2021) show that gamification induces risk-taking in novice traders, while Kalda, Loos, Previtero, and Hackethal (2021) find that trading on smartphones induces investors to purchase riskier and lottery-type assets.

mance of SLIM trades at the one-, two-, five-, and 10-day horizons, as well as until expiration. On aggregate, these trades lose money for all horizons. For example, assuming a holding horizon of 10 days, we estimate that the aggregate portfolio of retail investors lost \$2.1 billion from November 2019 to June 2021. The bulk of the losses comes from the indirect costs of trading. The aggregate trading costs, measured as a distance from an actual trade price to midquote for all SLIM trades in our sample, amount to a staggering \$6.5 billion. This number is much higher than direct trading costs (about \$950 million), computed using commissions of retail brokerages in our sample.<sup>8</sup>

We next examine on what type of options contracts retail investors lose money. Regardless of the chosen measure of performance (i.e., dollar performance, per-dollar profitability, or delta-hedged performance), the aggregate net losses are concentrated in trades in short-term contracts. Further decomposition by trade direction suggests that there are two types of retail investors in our data: those who buy short-term options and lose money and those who sell these contracts and make significant profits, even after transaction costs.

We also find that retail trading in options, in particular, a high volume imbalance in calls, tends to predict returns on the underlying stocks over the next trading day. This could be consistent with the informed trading hypothesis. However, given the short-term nature of predictability and all our other findings regarding SLIM behavior and performance, these results seem to be more in line with the price pressure caused by the hedging demand of the intermediaries servicing retail order flow.

How big is retail participation in the options market, and what fraction of their trading does our measure capture? We perform a back-of-the-envelope calculation to assess how SLIM trading volume compares to the retail trading volume that can be inferred from the recently revised SEC Rule 606 forms filed by brokerages in the U.S. First, we estimate that retail investors constitute 48% of the total trading volume in options. This magnitude is striking, given that this market has been traditionally thought to be largely populated by institutional and/or sophisticated investors. Second, we find that SLIM reflects over 70% of inferred trading volume from market and marketable limit orders and over 30% of the total inferred retail trading volume (or 15% of the total market volume). To make up for the remaining retail trading and to alleviate concerns related to order selection into SLIM, we propose three alternative measures of retail trading that are noisier yet capture a larger fraction of the overall retail trading volume in options. Specifically, we first consider another way in which wholesalers can internalize transactions of up to five contracts and use the new OPRA trade flags to isolate such trades. We then add to those trades a refined subset of small trades (of up to 10 contracts), again using OPRA flags to define the subset, and

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<sup>8</sup>Robinhood does not charge commissions for options trades, but many other brokerages still do.

finally also include trades of small dollar values (up to \$5,000). We show that these measures are similar to SLIM in terms of observables, e.g., preference for short-term options and call contracts. Like SLIM, these measures comove positively with proxies for retail investor popularity and drop significantly during outages experienced by large U.S. retail brokerages and during trading restrictions imposed by these brokerages. Additionally, they are not statistically different from SLIM in terms of their net profitability. This helps us conclude that, while the SLIM methodology does not capture the entire retail volume, SLIM trades are comparable to our broader measures of retail trading.

Finally, we argue that our retail trading measure is less noisy than the popular industry alternative, small trades. Using the new OPRA trade flags, we identify many institutional transactions that are broken down into multiple small trades. Therefore, the naive small trades measure may contain many false positives, contaminating empirical analysis.

Our paper is related to the emerging literature exploring retail investor trading in the age of Robinhood. Welch (2022), Barber et al. (2022), Boehmer, Jones, Zhang, and Zhang (2021), Eaton, Green, Roseman, and Wu (2022b), and Fedyk (2021) focus on retail investor equity holdings and trading and argue that the new generation of investors differs from retail investors previously examined in the literature (most notably by Barber and Odean (2001)) along several important dimensions. Although the counts of retail investor equity positions are available from Robintrack, data on their trading in options is not available to researchers. To our knowledge, we are the first to document retail investor preferences and market participation in options, which we infer from transaction-level data using newly introduced OPRA trade types.

We are aware of the following papers on retail trading in options. Using account-level data from a brokerage, Bauer, Cosemans, and Eichholtz (2009) document that retail investors' motives for trading appear to be gambling and entertainment and that they incur substantial losses on their options investments. Lakonishok, Lee, Pearson, and Potoshman (2007) argue that speculation is the key driver of retail investors' trading in options and that during the dot-com bubble they favored options on growth stocks. Our paper documents that this phenomenon is even more widespread than initially thought, given that retail trading in options accounts for 48% of the total market volume. Furthermore, our findings also indicate that most of this trading is likely related to gambling as opposed to hedging motives. In contemporaneous work, Eaton, Green, Roseman, and Wu (2022a) use retail brokerage outages to document that options on stocks popular with retail investors experience demand pressures that affect their implied volatilities and de Silva, Smith, and So (2022) document that retail investors lose on their trades around earnings announcements. These papers mainly exploit data from Nasdaq options trade outlines. Our paper

uses transaction-level data for the entire U.S. options market to document the trading patterns of the new generation of retail investors. We confirm the findings of [Lakonishok et al.](#) that retail investors have a strong preference for call options and that, on average, they write more options than they buy. We document additionally that they opt for ultra short-term (weekly) options (consistent with preferences for skewness discussed in [Barberis and Huang \(2008\)](#) and [Boyer and Vorkink \(2014\)](#)), participate in trading frenzies, and incur large trading costs (possibly masked by zero-commission offers). The literature has also documented poor retail investor performance during the bubble episode in the Chinese warrant market, attributing poor performance to feedback trading, herding, and buying out-of-the-money warrants too close to expiration ([Xiong and Yu \(2011\)](#), [Cai, He, Jiang, and Xiong \(2021\)](#), [Li, Subrahmanyam, and Yang \(2021\)](#), and [Pearson, Yang, and Zhang \(2021\)](#)).

Finally, also related to our work are papers on options market structure and liquidity, for example, [Battalio, Griffith, and Van Ness \(2021\)](#), [Ramachandran and Tayal \(2021\)](#), [Muravyev and Pearson \(2020\)](#), [Christoffersen, Goyenko, Jacobs, and Karoui \(2018\)](#), [Battalio, Shkilko, and Van Ness \(2016\)](#), [Muravyev \(2016\)](#), and [Mayhew \(2002\)](#). None of these papers, however, constructs measures of retail investor trading or, more generally, examines retail investors. In independent contemporaneous work, [Ernst and Spatt \(2022\)](#) and [Hendershott, Khan, and Riordan \(2022\)](#) propose the same method as ours to identify wholesaler trades in the options market. Their main focus is on the price improvement (relative to the best prevailing quotes) achieved by wholesalers. Our focus is on the behavior of retail investors in the options market and on their performance during the recent retail trading boom.

## 1 PFOF and rise of retail trading in options market

In this section, we document novel facts about retail trading in the U.S. options market. Leveraging several granular datasets and regulatory filings, we describe the market for PFOF in stocks and options. We propose a new measure of retail activity in the options market based on transaction-level data, describe its composition, and show how it relates to the existing stock-level retail activity measures and other characteristics of the underlying. We validate our measure using plausibly exogenous trading restrictions and show that it is representative of broader measures of retail trading in options.

### 1.1 Data

We use option transaction-level data from OPRA LiveVol provided by CBOE. This data covers all trades on 16 U.S. exchanges in index, ETF, and equity options. In our

analysis, we focus on ETF and equity options and exclude index options.<sup>9</sup> Our sample covers November 4, 2019 to June 30, 2021.

Following the literature, we remove canceled trades, trades with nonpositive size or price, with a negative spread (difference between best ask and best bid) and only keep trades for which trade price is above the best bid minus spread and below the best ask plus spread. We aggregate trades of the same contract with the same quote time, exchange ID, trade price, and trade condition ID into one line. We do not exclude open or close trades from our analysis, yet we confirm that excluding trades before 9:45 a.m. and after 3:50 p.m. does not change our results. We winsorize trade prices, sizes, and spreads at the 99.5th percentile daily. To compute trade imbalances, we follow the method described in [Muravyev \(2016\)](#), whereby trades with prices above (below) the midpoint are classified as “buy” (“sell”) trades and trades at midpoint are classified according to the quote rule on the exchange where the trade took place.<sup>10</sup>

We use daily option price, volume, and open interest data from OptionMetrics. It comes at a contract level for the period between January 4, 1996, and June 30, 2021. We lag open interest for all the data after November 28, 2000, to have a series of consistent open interest as of the end of day.<sup>11</sup> We exclude contracts with a non-standard settlement.

We also use data from Nasdaq Options Trade Outline (NOTO) and the PHLX Options Trade Outline (PHOTO) End-of-Day files with order classification by the originating counterparty (customers, professional customers, market makers, firms, or broker/dealers).

All standard stock- and ETF-level data comes from the Center for Research in Security Prices (CRSP). This includes dividend history, stock prices and returns, and outstanding shares. To link with OptionMetrics, we rely on the SecId-PERMNO crosswalk provided by WRDS.

Our data on retail investor popularity is as follows. To build the measure of ticker mentions on [WallStreetBets](#) and its popularity, we use the data on both posts and comments available from the Pushshift Reddit Dataset. This is the largest publicly available Reddit dataset, that includes all the posts and comments and is continuously updated in real time. In particular, we use monthly dump files for the period of November 2019 to June

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<sup>9</sup>Our sample also includes some ADRs. For brevity, we refer to underlying assets as “stocks and ETFs” in the text that follows.

<sup>10</sup>We have also confirmed that our results hold if we use two alternative methods: a so-called quote rule, that is, when midpoint trades are excluded (shown to have strong performance for options data by [Savickas and Wilson \(2003\)](#)), and the [Lee and Ready \(1991\)](#) algorithm (that is, applying tick rule to classify trades at midpoint instead of excluding them). The resulting ticker-level imbalances have a correlation over 99% between the quote and Lee-Ready (1991) methods, while the correlation of either of them with the Muravyev (2016) method is 94%.

<sup>11</sup>The lag is due to the change in the reporting format of OptionMetrics. This implies that end-of-day open interest is measured after option exercises.

2021 to collect both original submissions (posts) and comments in the Daily Discussion and Unpinned Daily Discussion threads of the `WallStreetBets` forum. To count ticker mentions in the downloaded posts and comments, we start from the list of unique historical tickers from CRSP and search for them in all the comments, then simply sum by date. Note that we exclude tickers that might coincide with popular words used on the forum (“USA”, “YOLO”, “IPO”, “MOON”, etc.) We search only for capitalized tickers, as it is typical for the reddit audience to use those. Since we exclude some of the tickers, omit any lower-case mentions, and do not cover other threads of the forum (such as occasional megathreads), our measure provides a lower bound for ticker popularity. Full description of the dataset and filters on the ticker exclusion can be found in Section C.4 of the Internet Appendix.

For Robinhood breadth of ownership, we use Robintrack data, which is provided in intraday snapshots and covers May 5, 2018, to August 13, 2020. We use the number of users holding a stock as of the last intraday snapshot.

In addition, we rely on Financial Industry Regulatory Authority (FINRA) Over-the-Counter (OTC) Transparency data for stock trading volumes executed away from lit exchanges, that is, automated trading system (ATS), typically referred to as “dark pools,” and non-ATS OTC trades. Pursuant to FINRA’s Regulatory Notice 15-48, these are available from April 2016, by security and venue.<sup>12</sup>

Recently revised Rule 606<sup>13</sup> requires broker-dealers to report the aggregate data on PFOF in stocks and options, along with its composition across a number of categories. We download these forms for the largest brokers in the United States directly from their websites. We consider all the leading retail brokerages that rely on wholesalers for PFOF in servicing retail flow. The list of brokers, largest venues, and brokers’ corresponding payments for order flow is reported in Table A3 in the Internet Appendix. We consider PFOF and PFOF-implied volume for each reporting broker. Note that our sample does not include Interactive Brokers, because they do not rely on the PFOF model and send retail orders directly to exchanges. In tests with broker platform outages and trading restrictions, we merge TD Ameritrade and Charles Schwab from October 2020 because that is when Charles Schwab completed its acquisition of TD Ameritrade. Details on our samples of outages and restrictions are reported in Appendices D.1 and D.2, respectively.

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<sup>12</sup>Details are on the website of FINRA: <https://otctransparency.finra.org/otctransparency/AtsIssueData>. For details on the rule, see: <https://www.finra.org/rules-guidance/notices/15-48>.

<sup>13</sup>For details, see <https://www.sec.gov/rules/final/2018/34-84528.pdf>

## 1.2 Zero commissions, PFOF, and market structure

The global retail brokerage industry has changed drastically in recent years. More platforms are offering zero-commission trading in equities, and commissions in other asset classes have been reduced as well. Elimination of commissions has fueled a retail participation boom in financial markets, rise in day trading, and gamification of investing.<sup>14</sup> The success of the zero-commission business model relies on PFOF received from intermediaries in exchange for routing retail orders to them for execution. In response to the changing industry landscape and to promote transparency, the SEC introduced new reporting requirements for brokers. In this section, we use the forms filed in compliance with the new rule (Rule 606 reports) to describe the market for PFOF.

Figure 1 plots monthly PFOF received by the U.S. retail brokerages in our sample since the more detailed reporting of PFOF was made compulsory by the SEC. Although only a fraction of retail investors trade options, the amount of PFOF from options exceeds that from stocks by about 100%, in each month in our sample. In 2021, the annual PFOF from options was \$2.4 billion, compared to \$1.3 billion from equities. Our results below help understand why PFOF in options is so large.

Despite recent growth in retail trading and the commercial success of the zero-commission model, the wholesaler market remains quite concentrated, with the top five PFOF providers accounting for over 95% of the total PFOF received by U.S. brokerages (see Figure 2). Also apparent from Figure 2 is the high concentration of PFOF providers in options, with the share of the top three providers – Citadel, Susquehanna, and Wolverine – increasing from 73% at the beginning of our sample and reaching an average value of about 85%. It peaked at nearly 90% in the second quarter of 2021. We hereafter refer to Citadel, Susquehanna, and Wolverine as *Big Three wholesalers* in options.

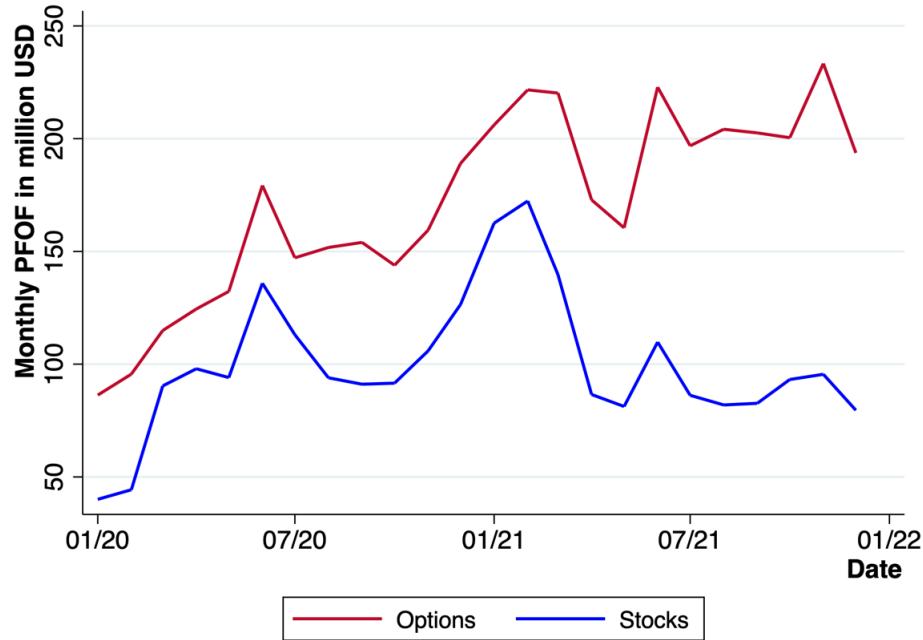
## 1.3 SLIM: A measure of retail trading in options

In this section we propose a new measure of retail trading in options. Our methodology relies on detecting wholesaler-intermediated trades in transaction-level options data.

A highly publicized advantage for investors for having their orders routed to a wholesaler by a retail brokerage in exchange for PFOF is that the wholesaler promises a price improvement to the customers, that is, the execution price that is at least as good as or better than the best quoted price, known as National Best Bid and Offer, or NBBO. To meet this commitment, wholesalers frequently execute retail orders through *price improvement*

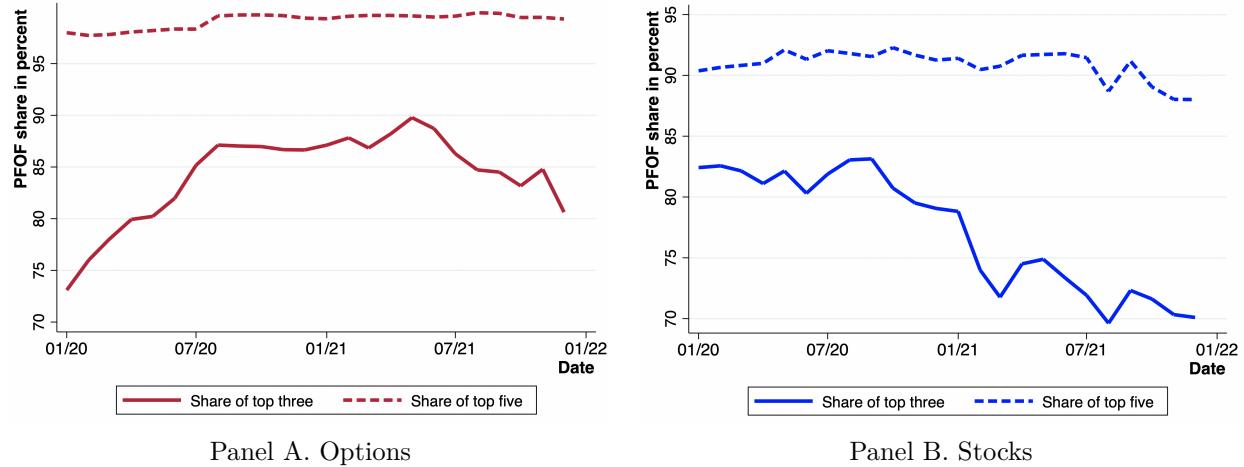
<sup>14</sup>See, e.g., the interview with the SEC chair: <https://www.cnbc.com/amp/2022/01/19/secs-gensler-warns-investors-about-frequent-trades-on-brokerage-apps.html>.

**Figure 1**  
Payment for order flow: Options vs stocks



This figure plots aggregate monthly payments for order flow received by U.S. retail brokerages.

**Figure 2**  
Market concentration in PFOF: Options vs. stocks



This figure plots the share of PFOF received by U.S. retail brokerages from the top three and top five wholesalers. The top three wholesalers in options are Citadel, Susquehanna, and Wolverine, while the top three wholesalers in stocks are Citadel, Virtu, and Susquehanna.

*auctions/mechanisms*, offered by most options exchanges in the United States (see Internet Appendix A.5).

This is how it works. A retail investor sends an order, which the broker routes to a wholesaler in exchange for PFOF and price improvement. Unlike a stock order, which can be internalized by a wholesaler on its own private trading platform, all options orders in the United States must be executed on exchanges. The wholesaler therefore engages its affiliated market maker to bring a paired order (with the affiliated market maker taking the other side) to a price improvement auction on an exchange. Market participants (“responders”) have a window of time to respond (by sending a “contra” offer) with a better price (hence, the name “price improvement mechanism”), which could lead to the wholesaler losing the trade. In practice, the fees set by exchanges are stacked against responders, and it is prohibitively expensive to break up many of these paired trades.<sup>15</sup> These responder fees are so high because exchanges also compete for the order flow and incentivize wholesalers to bring orders to them.<sup>16</sup>

Our novel measure of retail trading activity in options is based on trades that went through price improvement auctions. To construct it, we use a dataset from OPRA that includes all options transactions in the U.S. We take advantage of a unique feature of our dataset: the new trade type flags introduced by OPRA on November 4, 2019. This classification is significantly more detailed than its predecessors, and hence we can construct our measure starting only from November 4, 2019. Specifically, we use the OPRA transaction code SLAN, which stands for “single-leg price improvement mechanism”; we use the acronym SLIM to refer to these trades (see Internet Appendix A.2 for a description). In our analysis below, we primarily focus on *SLIM Share*, which could be computed as a frequency share and as a trading volume share. We adopt the latter definition, as it is more relevant for assessing the economic importance of retail traders. We compute it daily and aggregate it to a ticker level using total options trading volumes. We discuss other measures constructed using SLIM trades, for example, SLIM Imbalances, later in this section.

Price improvement auctions were first introduced to improve trade execution for institutional investors, but a specific type of them that we use, single-leg non-ISO price improvement actions (OPRA trade type “SLAN”), are now used by wholesalers for executing retail orders. ISO stands for “intermarket sweep orders,” which is a type of market orders,

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<sup>15</sup>On most exchanges, order execution by a wholesaler-affiliated market maker is charged the fee of just \$.05 per contract. In contrast, it would cost another market maker \$.50 to break up/respond to one of these already paired orders during an auction. In the latter case, the wholesaler receives a net rebate of \$.30 per contract simply for bringing the order to the exchange. Internet Appendix A.5 contains a detailed description of the fee structure pertaining to price improvement mechanisms on U.S. options exchanges and highlights the fee advantages enjoyed by affiliated market makers.

<sup>16</sup>To some extent, this is natural, since markets benefit from the presence of largely uninformed retail flow and wholesalers are therefore compensated for delivering these orders. However, the structure and size of the fees associated with servicing retail order flow, which would lead to the optimal level of competition among market makers and efficient order execution, are still an open question.

developed for large institutional trades, that take all available liquidity at the best price, then all liquidity at the next best price, and so on, until the order is filled. Trades that are executed in ISO price improvement auctions have a very different profile than SLIM trades – these are large institutional trades. There are also multi-leg price improvement auctions, stock options auctions, among others (see Internet Appendix A.2 for more details), which may have some retail investor transactions, but they are a much noisier measure of retail trading and we therefore restrict our measure to single-leg non-ISO price improvement auctions.

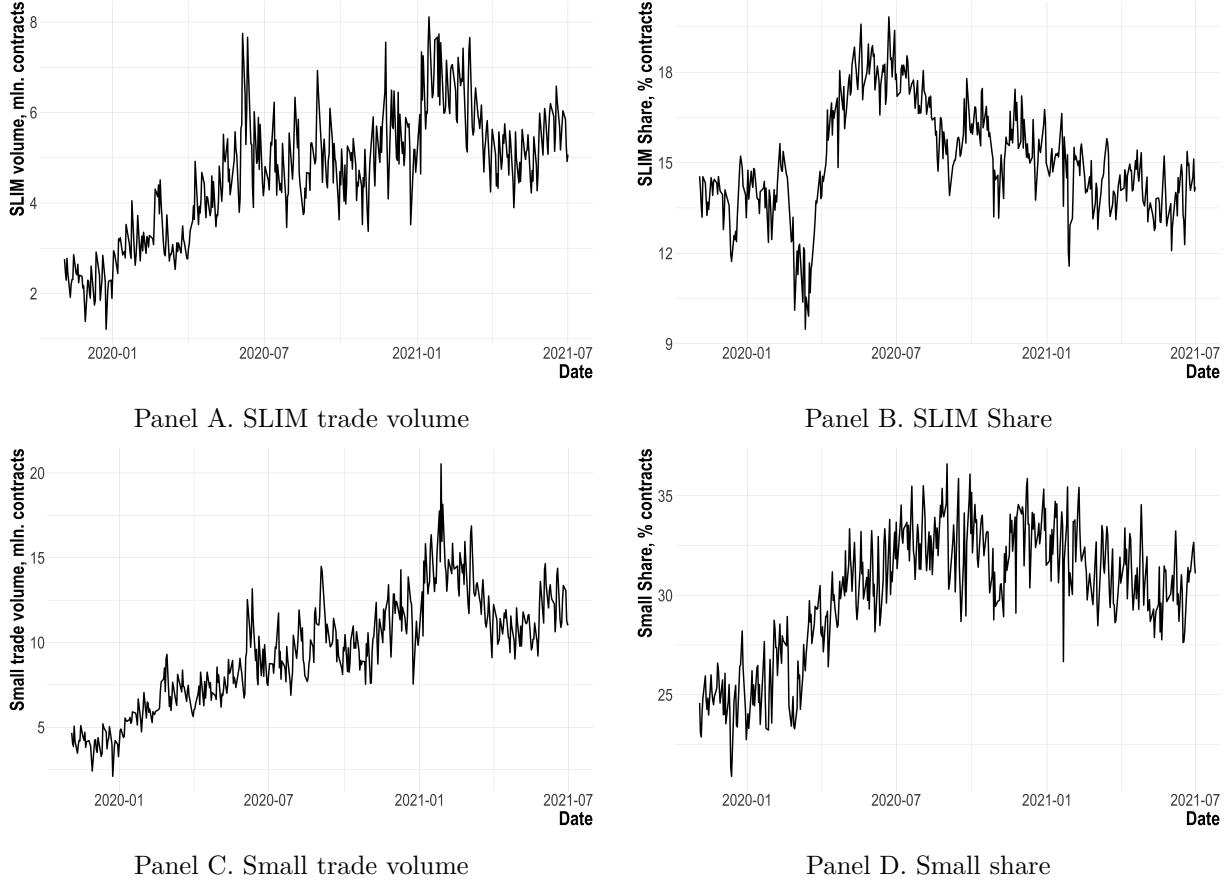
As a comparison, we also report a measure of retail trading in options, often used in the media and industry: *Small Share*, the volume share of trades of up to 10 contracts, and the corresponding trading volume in small trades.<sup>17</sup> The frequency share of small trades is 87% in our sample, which overestimates retail investor activity in options. This measure is noisier than SLIM because in addition to retail trades it contains transactions of proprietary trading firms (e.g., Simplex Trading) or ISO orders of large institutional investors, which were broken into smaller trades by order execution algorithms. For example, ISO transactions are reported by OPRA as a collection of separate small transactions for the same contract but at different prices and different exchanges. In our sample, the small trades measure picks up 18.2% of ISO trades. Using the OPRA flag for ISOs, we can approximately reconstruct the original order by bunching together trades in the same contract at virtually the same time on multiple exchanges. Table A6 in Internet Appendix A.6 contrasts ISO trades as reported by OPRA and bunched ISO trades. In the original transactions data, the volume share of trades above \$20,000 is only 14.2%, while in the bunched sample this share reaches 31.5%. In Section 1.5, we propose a refinement of the small trades measure based on the new OPRA trade flags, which is a more accurate measure of retail trading than all small trades.

In Figure 3, we plot our retail trading measure in options, SLIM Share, alongside Small Share. We also plot the total volume of SLIM and small trades. Panels A and C reveal significant growth of and comovement between SLIM and small trading volumes: Retail investor trading shows a marked increase in our sample. For example, the dollar trading volume in SLIM and small transactions has grown by 104% and 139%, respectively, from January 2020 to July 2021. This is in line with the growth of PFOF for options, which is 158% over the same period, based on monthly data. The growth in retail trading is especially high from January 2020 to March 2021. This period includes several well-publicized retail investor frenzies in equities and a meteoric rise in the number of Robinhood’s active users.

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<sup>17</sup>Another popular measure of retail trading in options is based on the “customer” order classification provided by some exchanges. [Bryzgalova, Pavlova, and Sikorskaya \(2022\)](#) highlight false positives of this order classification using OPRA codes for transactions executing a specific sophisticated arbitrage trading strategy, dividend play.

**Figure 3**  
**Retail investor trading in options**



This figure characterizes retail investor trading in the U.S. options market between November 2019 and June 2021. Panels A and C plot total daily trading volumes in SLIM and small trades, respectively. Panels B and D plot daily SLIM and Small Shares, respectively, averaged across all stocks and ETFs in our sample.

This increased participation is also reflected in higher average shares, especially in summer 2020, when the average SLIM Share was almost as high as 20%. Table 1 presents various features of SLIM trades and compares them to non-SLIM trades in the options market. To formally test the differences between them, we compute the average daily characteristics for SLIM and non-SLIM trades across each of the dimensions reported in Table 1. Values in bold correspond to the features of the SLIM trades that are statistically different from those of non-SLIM trades at 1% at a daily frequency. We report the daily averages and test their differences to those of non-SLIM trades in Tables A7 and A8 in the Internet Appendix, respectively.

One striking fact is that retail investors prefer to trade options with the shortest

maturities: 50.3% of SLIM trades (in terms of their volume share) are in weekly options, compared with 42.8% for the non-SLIM trades. This difference is highly significant, both statistically and economically. The average bid-ask spread in options with less than a week to expiration is a whopping 12.6%. The effective spread is lower, 6.6%, reflecting that these orders indeed received price improvement. However, the effective spread is still orders of magnitude higher than that in equities.

Why do retail investors opt for ultra short-term options? One possible explanation is that options with the shortest maturity are listed as default on trading apps (e.g., they are a default choice on Robinhood).<sup>18</sup> Another explanation is investor preferences for lotteries or gambling. This explanation is consistent with preferences for skewness, as discussed in Barberis and Huang (2008) and Boyer and Vorkink (2014), and a number of other behavioral biases (e.g., overconfidence, sensation-seeking, and preferences for gambling), summarized in Table 1 of Liu, Peng, Xiong, and Xiong (2022).<sup>19</sup> Finally, retail investors may simply be cash-constrained.<sup>20</sup> Indeed, weekly options have the lowest prices relative to otherwise identical contracts with longer maturities, so retail investors could opt for the cheapest alternative. At a 12.6% quoted bid-ask spread, the cheapest alternative, however, is by no means cheap to trade. Lured by recent low- or zero-commission offers, retail investors possibly underestimate the indirect trading costs in the options market.<sup>21</sup>

Table 1 also reveals that retail investors strongly prefer calls to puts: The volume share in calls is 69%. We further find that written options are slightly more popular with retail investors than purchased options. Retail brokerages in our sample place various restrictions on naked options positions, as detailed in FINRA (2021b). Therefore, while written puts may simply be covered with cash, written calls (that do not simply close a preexisting long position in the same contract) are most likely part of a covered call strategy. We also use the Nasdaq NOTO and PHOTD end-of-day files for our sample period and provide trade classification by the originating counterparty. Following de Silva et al. (2022), we use the “customer” classification to generate a proxy for daily retail trader position and find

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<sup>18</sup>Default options often have a significant impact on financial decision-making; see Madrian and Shea (2001), Choi, Laibson, Madrian, and Metrick (2004), Beshears, Choi, Laibson, and Madrian (2009), and Beshears, Choi, Laibson, Madrian, and Skimmyhorn (2022), among others.

<sup>19</sup>Weekly at-the-money options, favored by retail investors, often have an implied leverage of 58–73. Table A4 in the Internet Appendix reports implied leverage for various option groups.

<sup>20</sup>For evidence that the new generation of retail traders in options is cash-constrained, see FINRA (2021a). Additionally, in Internet Appendix G.3, we examine stock splits and present evidence suggestive of cash constraints.

<sup>21</sup>The PFOF model and its implications for execution quality and cost transparency have been under scrutiny of regulators for years. See, e.g., the 2021 U.S. Congressional hearing on Robinhood named “Game Stopped? Who Wins and Loses When Short Sellers, Social Media, and Retail Investors Collide.”: <https://www.nytimes.com/2021/02/19/business/dealbook/robinhood-hearing-congress.html>.

**Table 1**  
**Composition of SLIM and non-SLIM trades**

This table reports characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts. The last row reports frequency-weighted average for the full sample. Here we report the full-sample aggregates, yet SLIM values are reported in bold when they are statistically different from the respective values for non-SLIM trades with the p-value below 1% at a daily frequency (using Newey-West standard errors with the optimal number of lags, which, on average, turns out to be 15 days; see details in Tables A7 and A8 in the Internet Appendix).

Characteristic	Category	SLIM trades				Non-SLIM trades			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %	Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	<b>71.5</b>	<b>69.3</b>	<b>13.5</b>	<b>6.6</b>	64.2	61.4	10.9	8.4
	Put	<b>28.5</b>	<b>30.7</b>	<b>14.0</b>	<b>6.9</b>	35.8	38.6	12.6	8.7
Trade size (contracts)	1	<b>45.6</b>	<b>6.2</b>	<b>13.9</b>	<b>6.4</b>	43.0	5.3	11.3	8.2
	2-5	31.0	<b>13.2</b>	<b>12.7</b>	<b>6.2</b>	31.7	12.3	11.3	8.3
	6-10	<b>11.8</b>	<b>14.2</b>	<b>14.1</b>	<b>7.2</b>	11.6	12.3	12.2	9.2
	11-100	<b>11.0</b>	<b>52.6</b>	<b>15.0</b>	<b>8.4</b>	12.6	47.6	12.3	9.8
	Above 100	<b>0.6</b>	<b>13.8</b>	<b>15.0</b>	<b>12.0</b>	1.1	22.5	12.8	10.6
Trade size (dollars)	Below 250	<b>41.2</b>	<b>14.2</b>	<b>23.6</b>	<b>11.7</b>	36.9	12.4	20.5	15.1
	250-500	<b>15.5</b>	<b>8.9</b>	<b>8.7</b>	<b>3.9</b>	14.9	7.5	8.4	5.6
	500-1,000	<b>13.7</b>	<b>11.3</b>	<b>7.4</b>	<b>3.2</b>	14.3	9.9	7.0	4.6
	1,000-2,500	<b>13.8</b>	<b>17.3</b>	<b>6.2</b>	<b>2.6</b>	15.3	16.0	5.9	3.9
	2,500-5,000	<b>7.0</b>	<b>13.5</b>	<b>5.2</b>	<b>2.1</b>	8.1	13.3	5.0	3.3
	5,000-10,000	<b>4.5</b>	<b>13.1</b>	<b>4.5</b>	<b>1.9</b>	5.0	12.3	4.3	2.9
	10,000-20,000	<b>2.5</b>	<b>10.1</b>	<b>3.9</b>	<b>3.2</b>	2.8	10.3	3.8	5.4
	20,000-50,000	<b>1.3</b>	<b>7.7</b>	<b>3.5</b>	<b>6.6</b>	1.8	9.5	3.3	10.8
	Above 50,000	<b>0.5</b>	<b>4.0</b>	<b>3.2</b>	<b>11.9</b>	0.9	8.8	3.0	17.5
Trade direction	Sell	<b>50.1</b>	<b>49.8</b>	<b>14.0</b>	<b>7.1</b>	49.3	48.7	10.4	8.0
	Buy	<b>47.0</b>	<b>47.8</b>	<b>13.0</b>	<b>6.6</b>	48.0	49.0	12.5	9.6
	Midpoint	<b>2.9</b>	<b>2.4</b>	<b>20.2</b>	<b>0.0</b>	2.6	2.3	15.5	0.0
Time to expiry	Less than a week	<b>48.3</b>	<b>50.3</b>	<b>12.6</b>	<b>6.6</b>	42.5	42.8	13.1	10.1
	1-2 weeks	<b>13.9</b>	<b>13.0</b>	<b>12.4</b>	<b>6.0</b>	14.6	13.4	9.9	7.2
	2-4 weeks	<b>15.9</b>	<b>15.1</b>	<b>15.2</b>	<b>7.1</b>	17.1	16.6	11.1	7.6
	1-3 months	<b>13.3</b>	<b>13.4</b>	<b>14.0</b>	<b>6.2</b>	15.4	16.0	9.7	6.6
	3-12 months	<b>7.3</b>	<b>7.1</b>	<b>18.4</b>	<b>7.8</b>	8.4	9.3	10.1	7.9
	Over a year	<b>1.3</b>	<b>1.2</b>	<b>17.7</b>	<b>9.4</b>	1.9	1.9	12.6	11.9
Moneyness	Below -2	0.3	<b>0.2</b>	54.1	<b>28.4</b>	0.3	0.3	47.4	32.2
	-2 to -1	0.3	0.4	50.8	<b>25.6</b>	0.4	0.4	43.9	27.4
	-1 to 0.1	<b>23.4</b>	<b>23.9</b>	<b>28.7</b>	<b>13.9</b>	24.0	24.9	21.1	15.0
	At the money	<b>71.7</b>	<b>71.8</b>	<b>8.7</b>	<b>4.2</b>	70.1	69.6	8.3	6.2
	0.1 to 1	<b>4.0</b>	<b>3.5</b>	<b>8.6</b>	<b>4.8</b>	4.9	4.4	5.8	7.0
	1 to 2	<b>0.2</b>	<b>0.1</b>	<b>9.0</b>	<b>7.7</b>	0.2	0.2	6.5	15.1
	Above 2	<b>0.1</b>	<b>0.1</b>	<b>16.8</b>	<b>11.6</b>	0.1	0.1	12.0	27.0
Trade direction and type	Sell - Call	<b>35.5</b>	<b>34.3</b>	<b>13.7</b>	<b>7.0</b>	31.6	29.8	9.8	7.8
	Sell - Put	<b>14.5</b>	<b>15.5</b>	<b>14.6</b>	<b>7.5</b>	17.7	18.9	11.5	8.1
	Buy - Call	<b>33.9</b>	<b>33.4</b>	<b>12.9</b>	<b>6.6</b>	31.0	30.3	12.0	9.5
	Buy - Put	<b>13.1</b>	<b>14.4</b>	<b>13.0</b>	<b>6.6</b>	17.0	18.7	13.4	9.9
	Midpoint - Call	<b>2.1</b>	<b>1.6</b>	<b>20.8</b>	<b>0.0</b>	1.6	1.4	14.6	0.0
	Midpoint - Put	<b>0.9</b>	<b>0.8</b>	<b>18.6</b>	<b>0.0</b>	1.0	0.9	17.0	0.0
ETF	No	81.3	<b>72.4</b>	<b>14.9</b>	<b>7.2</b>	81.6	70.6	12.1	9.0
	Yes	18.7	<b>27.6</b>	<b>8.4</b>	<b>4.4</b>	18.4	29.4	8.9	6.7
Total		100	100	13.7	6.7	100	100	11.5	8.6

the negative imbalance there as well. All these findings confirm the results of [Lakonishok et al. \(2007\)](#), who use account-level data to document the same behavior for customers of a discount brokerage and a full-service one. [Muravyev and Pearson \(2020\)](#) document that there is a 3.4% sell imbalance in OPRA data for options on S&P 500 stocks. One could

argue, however, that the new generation of retail investors is cash-constrained and does not have sufficient collateral for writing options. The buy-sell imbalance in SLIM trades could then be due to the fact that our measure contains some institutional transactions, which are sell-imbalanced, while genuinely retail transactions include more buys than sells.

We observe from Table 1 that retail investors trade mostly at-the-money (72% of trades) or slightly-out-of-the-money (24%) options. The latter involves higher trading costs, with average quoted bid-ask spread of 28.7%. Furthermore, 14.2% of retail trades have a “micro” size of up to \$250, compared to 12.4% for non-SLIM trades, and their average quoted bid-ask spread is 23.6%. Descriptive statistics in Table 1 are similar for dollar volume shares, reported in Table A9 in the Internet Appendix. These observations suggest that retail investors are entering the options market with an intent to speculate rather than hedge – a point made also in Lakonishok et al. (2007) and Bauer et al. (2009). All these results are very similar if we use the quote rule to classify trades and exclude open and close trades, as shown in Table A10 in the Internet Appendix.

In Table 1, 11.7% of SLIM trades volume (or 1.8% based on the frequency share) are above \$20,000. The literature on retail trading in equities typically considers such large trades to be institutional (starting from Lee and Radhakrishna (2000)). In our sample, these trades are indeed likely to be institutional. They are also large enough to have price impact: Table 1 shows that effective spreads exceed quoted spreads for these trades. We acknowledge the presence of false positives in our baseline measure and throughout the Internet Appendix, we show the robustness of our subsequent results to using SLIM trades below \$20,000 as an alternative proxy for retail trades. For example, Table A11 in the Internet Appendix shows the descriptive statistics of trades below \$20,000, which are very similar to those without the size filter. We further discuss potential limitations of our measure of retail trading in options in Sections 1.5 and 3.5.

We next explore how our measure of retail activity in the options market is related to the characteristics of options contracts and their underlying. To do that, we first run the following panel regression, separately for call and put options:<sup>22</sup>

$$SLIM\ Trading_{i,t} = \boldsymbol{\gamma}' X_{i,t} + \boldsymbol{\delta}' C_{i,t} + \alpha_i + \mu_t + \varepsilon_{i,t}. \quad (1)$$

For call or put contracts of each ticker  $i$  on date  $t$  separately, we consider two measures for  $SLIM\ Trading_{i,t}$ . The first one is  $SLIM\ Share_{i,t}$ , the volume share of SLIM trades among all the options transactions in ticker  $i$  on date  $t$ , which reflects the general presence of retail investors. The second measure is  $SLIM\ Imbalance_{i,t}$ , in both calls and puts, which is the

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<sup>22</sup>Splitting the contracts allows us to document differential relationship with the past return on the underlying stock or ETF. All the other results remain similar if we pool both types of contracts together.

volume difference in buy and sell SLIM trades scaled by the total volume of SLIM trades, corresponding to a buy or sell tilt in retail investor trades.

Our vector of characteristics  $X_{i,t}$  includes the following ticker-level variables: log dollar trading volume in options on  $t - 1$ , log price on  $t - 1$ , log total trading volume (lit, ATS, and non-ATS OTC) in the underlying stock or ETF over the previous week, relative spread in the underlying averaged over the previous week, volatility of the underlying returns over the previous week, and log market capitalization value as of  $t - 1$ . Our vector of contract characteristics  $C_{i,t}$ , equal-weighted at ticker  $i$  level, includes quoted spread, options moneyness, their time to expiration in months, and leverage.<sup>23</sup> We include ticker and date fixed effects,  $\alpha_i$  and  $\mu_t$ . Finally, we report descriptive statistics for all these variables in Table A12 in the Internet Appendix.

Table 2 presents the results of estimating equation (1). A notable feature of SLIM trades is that retail investor share and order imbalance are higher in the options on the underlying with a larger market capitalization and a higher trading volume in the previous week. The latter is consistent with higher retail participation in attention-grabbing securities. Furthermore, retail investors tend to prefer tickers with lower underlying price (and hence, cheaper options as well). In addition, retail trading is more prevalent in the options on more liquid stocks and ETFs. Earlier studies have documented similar relationships for the stock-level imbalances (see Boehmer et al. (2021) and Welch (2022)).<sup>24</sup>

Notably, we see that SLIM Imbalance in calls is likely to be higher in smaller stocks. However, we also see that our chosen set of characteristics has smaller overall explanatory power for imbalances. It suggests that most of the potential price pressure originated from retail investors in the options market seems to be unrelated to fundamentals. This is consistent with the retail flow being fairly balanced and, hence, attractive to market makers.

A natural question to ask is how SLIM Share and SLIM Imbalance are related to other measures of retail activity. For options, we use small trades as another proxy for retail activity, a measure popular in the industry despite its caveats discussed above. We also consider a number of retail trading measures in equities, proposed in the recent literature. These stock-level measures include retail trading imbalances (Boehmer et al. (2021)), breadth of Robinhood user ownership (Welch (2022) and Eaton et al. (2022b)), and counts of WallStreetBets ticker mentions (also Eaton et al. (2022b)). Due to data availability, we

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<sup>23</sup>Results are not sensitive to whether we use equal-weighting or volume-weighting for contract characteristics at a ticker level. Furthermore, our results are robust to including implied volatility, trade size, delta, and other option Greeks, such as theta, vega, and gamma, into the list of contract-level controls.

<sup>24</sup>Both SLIM Share and Imbalance are also correlated with a quasi-Robinhood portfolio, designed to reflect retail-popular tickers. Portfolio weights are based on the previous total trading volume, following the general procedure of Welch (2022). See Table A13 in the Internet Appendix.

**Table 2**  
**Retail trading in options and underlying characteristics**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. SLIM Share is the ticker-level volume shares of SLIM trades. SLIM Imbalance is the ticker-level volume imbalance for SLIM trades. Underlying price (log) is as of the day before. Underlying return is the total return over the last week. Underlying spread is averaged over the previous week. Underlying volatility is return volatility over the previous week. Option spread is the contract quoted relative spread. Option time to expiration (in months), moneyness, spread, and leverage are equal-weighted across trades at a ticker level. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	SLIM Share		SLIM Imbalance	
	Call (1)	Put (2)	Call (3)	Put (4)
Option volume, lagged log	-0.020*** (-6.68)	-0.043*** (-17.31)	0.040*** (13.28)	0.029*** (9.28)
Underlying price, log	-0.257*** (-15.42)	-0.207*** (-14.02)	-0.036*** (-3.18)	-0.057*** (-5.55)
Underlying return, past week	-0.005*** (-3.87)	0.013*** (9.84)	-0.004*** (-2.71)	0.005*** (3.21)
Total volume in underlying, past week log	0.050*** (8.73)	0.042*** (8.35)	0.014*** (2.94)	0.035*** (6.58)
Underlying spread	-0.028*** (-7.14)	-0.012*** (-3.19)	-0.017*** (-4.85)	-0.013*** (-3.46)
Underlying volatility, past week	0.000 (0.16)	-0.000 (-0.02)	-0.005** (-2.21)	-0.004* (-1.70)
Market cap, lagged log	0.062** (2.57)	0.039* (1.94)	-0.075*** (-4.71)	-0.001 (-0.08)
Option time to expiration	-0.008*** (-5.59)	-0.012*** (-9.66)	0.002 (1.52)	-0.001 (-0.86)
Option moneyness	-0.016*** (-8.70)	-0.014*** (-7.78)	-0.002 (-1.07)	0.001 (0.81)
Option spread	-0.023*** (-11.76)	-0.026*** (-13.33)	-0.009*** (-3.45)	-0.010*** (-3.68)
Option leverage	0.004** (2.04)	0.002 (0.88)	0.001 (0.30)	0.001 (0.46)
Observations	1,436,457	1,248,002	1,106,430	838,604
Adjusted R-squared	0.102	0.077	0.021	0.023

focus on the latter two.

We add one more measure of retail equity trading to the list: internalized volume, which is the share of non-ATS OTC weekly trading volume in total volume (that is, the aggregate of lit, ATS, and non-ATS OTC volumes), at a stock level, based on FINRA and CRSP data.<sup>25</sup> FINRA makes public the identities of the largest market makers executing

<sup>25</sup>Not all of these trades originate from retail brokerages. FINRA defines it as “non-ATS electronic trading systems and internalized trades”. Yet, our results suggest that a significant fraction of these trades do.

non-ATS OTC transactions. Internalized trades for stocks are executed off lit exchanges, yet not in “dark pools” (which are classified as ATS transactions). The non-ATS OTC transactions consist primarily of internalized order flow from retail and institutional customers of wholesalers. Table A14 in the Internet Appendix ranks market makers by their non-ATS OTC volume share. This ranking closely resembles the one in which we sort wholesalers by their share in PFOF. To the best of our knowledge, this measure has not been used in the extant literature to date. For more details, see Internet Appendix C.2.

To understand the relationship between SLIM Share/Imbalance and other measures of retail activity, we run a panel regression similar to that in equation (1) but in addition, we consider other measures of retail activity, one at a time:

$$SLIM\ Trading_{i,t} = \beta Retail_{i,t} + \boldsymbol{\gamma}' X_{i,t} + \boldsymbol{\delta}' C_{i,t} + \alpha_i + \mu_t + \varepsilon_{i,t}, \quad (2)$$

where  $Retail_{i,t}$  is one of the following measures of retail activity at a ticker level.  $share^{small}$  is the volume share of trades up to 10 contracts for ticker  $i$  on date  $t$  (within call and put options),  $Internalized\ volume\ in\ underlying_{i,t}$  is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume of ticker  $i$  in the week of date  $t$ ,  $Robinhood\ ownership\ breadth$ ,  $log_{i,t}$ , is the logarithm of the number of Robinhood users holding the ticker  $i$  at the end of date  $t$ , and  $WSB\ mentions$ ,  $log_{i,t}$ , is the logarithm of the number of times ticker  $i$  was mentioned on **WallStreetBets** forum on date  $t$ . We use the same set of controls for options contracts ( $C_{i,t}$ ) and their underlying ( $X_{i,t}$ ) as in equation (1).

Table 3 presents the results of estimating equation (2). Our first observation is that the measures of retail trading are positively correlated with both SLIM Share and SLIM Imbalance in the cross-section. This provides some initial validation of our measure of retail trading in options, with the main tests and further supporting evidence presented in Sections 1.4 and 3. However, along with the ticker-level  $X$  and  $C$  characteristics and fixed effects, they explain only 7%–11% of the total variation in SLIM Share, showing very limited improvement over the explanatory power documented in Table 2.

We note that only **WallStreetBets** mentions exhibit slightly negative correlation with SLIM Share (in calls), albeit they have a very strong relationship with SLIM Imbalance, suggesting that ticker popularity on the investor forum is indeed related to the overall buying pressure in both calls and puts, even after conditioning on all the contract and underlying characteristics. The relationship between both SLIM Share and SLIM Imbalance with **WallStreetBets** mentions becomes particularly evident and highly statistically significant if we restrict the sample to micro-trades (of \$250 or less), as we show in Internet Appendix C.3. This suggests that micro-trades in options are particularly good in representing the universe

**Table 3**  
**Retail trading in options and other measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. SLIM and Small Share are the ticker-level volume shares of SLIM and small trades, respectively. SLIM and Small Imbalance are the ticker-level volume imbalance for SLIM and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on [WallStreetBets](#) during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	Retail trading in calls				Retail trading in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: SLIM Share</b>								
Small share	0.057*** (23.92)				0.053*** (25.16)			
Internalized volume in underlying		0.025*** (8.84)				0.019*** (6.98)		
Robinhood ownership breadth, log			0.032*** (3.23)				0.061*** (6.05)	
WSB mentions, log				-0.003* (-1.97)			-0.000 (-0.08)	
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,233,153	1,248,002	1,248,002	514,122	1,100,650
Adjusted R-squared	0.104	0.102	0.096	0.112	0.079	0.077	0.071	0.083
<b>Panel B: SLIM Imbalance</b>								
Small Imbalance	0.517*** (258.12)				0.516*** (226.56)			
Internalized volume in underlying		0.015*** (5.09)				0.004 (1.33)		
Robinhood ownership breadth, log			0.042*** (4.20)				0.031*** (3.40)	
WSB mentions, log				0.016*** (14.75)			0.011*** (8.58)	
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,102,700	1,106,430	436,475	999,851	834,037	838,604	340,258	780,700
Adjusted R-squared	0.184	0.021	0.026	0.020	0.179	0.023	0.025	0.022

of [WallStreetBets](#) users.

To alleviate a concern that our results in Table 2 could be driven by false positives (institutional trades) in our measure, Table A16 in Internet Appendix considers only SLIM trades below \$20,000. The results are similar to those in Table 2. Furthermore, given that the trading volume in the U.S. options market is highly skewed, one might be concerned that our results hold only for very thinly traded contracts. In Table A17 in the Internet Appendix, we estimate equation (2) for the 355 tickers that constitute the top decile by the total dollar trading volume in our sample. The estimation results are similar to what we

document in this section.

## 1.4 SLIM trading during broker platform outages and trading restrictions

In this section, we exploit trading restrictions on retail platforms to validate our measure of retail trading. We use both aggregate (time series) and stock-level (panel) trading restrictions, already introduced in the literature. First, we follow [Eaton et al. \(2022b\)](#) and [Barber et al. \(2022\)](#) to show that the retail trading share, as measured by SLIM Share, significantly decreases when retail broker platforms experience outages. Second, we follow [Jones, Reed, and Waller \(2021\)](#) to show that trading restrictions on particular tickers are also associated with a lower SLIM Share in those tickers. Combining two types of restrictions allows us to use both time-series and cross-sectional variation to validate SLIM, as well as mitigate concerns related to how we measure restrictions.

[Eaton et al. \(2022b\)](#) and [Barber et al. \(2022\)](#) use the data on outages from DownDetector.com<sup>26</sup> and Robinhood incident history, respectively, to study the effects of retail trading in stock markets. The data of [Eaton et al.](#) covers more brokers, but it is not public. However, DownDetector.com reports the largest outages for each broker in our sample on its Twitter account. We hand-collect that data to construct a sample of outages covering large brokers from public sources. Details on how we construct this sample are presented in Internet Appendix D.1. We study the effects of outages on retail trading in a sample of the top 100 most mentioned tickers on WallStreetBets during our full sample period.

The unprecedented volatility in certain stocks resulted in many retail brokers restricting trading in January 2021. [Jones et al. \(2021\)](#) study the effect of those restrictions on the overall stock and options trading activity. We identify the timing of restrictions in two ways. First, we precisely follow the timings reported in Table 1 of [Jones et al.](#), that cover the restrictions introduced by Robinhood and TD Ameritrade (and Charles Schwab) and are based on the snapshots from the Internet Archive Wayback Machine. Second, since the snapshots from the Wayback Machine are infrequent, we refine the list of restrictions by manually searching for online posts related to the restrictions on Twitter and reddit.com. This allows us to make the starting and ending time more precise and to add more tickers to the sample. Further details and the table with the resultant restrictions for the second approach are reported in Internet Appendix D.2.

To identify the effect of restrictions on the retail trading share, we estimate the

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<sup>26</sup>DownDetector.com is the largest consolidator of outage data.

following panel regression:

$$SLIM Share_{i,t} = \sum_j \beta_j D(Broker j restricted)_{j,i,t} + \gamma' X_{i,t} + \alpha_{i,d} + \mu_{tod} + \varepsilon_{i,t}. \quad (3)$$

In the equation above,  $SLIM Share_{i,t}$  is the share of SLIM volume in the total volume of trading in options on stock  $i$  in minute  $t$ .  $D(Broker j restricted)_{j,i,t}$  is a dummy variable equal to 1 if broker  $j$  had a trading restriction on stock  $i$  in minute  $t$ . Since outages affect trading in all stocks on a broker platform,  $D(Broker j restricted)_{j,i,t} = 1$  for all  $i$  if broker  $j$  experiences an outage in minute  $t$ .  $X_{i,t}$  is a set of additional stock-level controls such as the logarithm of total trading volume and the logarithm of stock price two days before minute  $t$ , as well as the change in log volume and log price from one day before minute  $t$  to minute  $t - 1$ .  $\alpha_{i,d}$  are ticker by date fixed effects, and  $\mu_{tod}$  are time-of-the-day fixed effects.<sup>27</sup> We cluster standard errors by ticker and minute. We report estimation results with and without controls  $X_{i,t}$ , and our results are not sensitive to the exact definition of these controls. Because outages occurred throughout our main sample, we include all days when estimating regression (3). In contrast, ticker-specific restrictions concentrated in January–March 2021, so we restrict the sample to 30 days before the start of the first restriction and 30 days after the end of the last restriction, although the results do not change if we use narrower estimation windows.

Table 4 reports the estimation results. Consistent with SLIM picking up retail trades, we find that SLIM Share in a ticker is significantly lower in the minute when broker restrictions are in place, both statistically and economically. Columns (1)–(2) reveal that when the largest retail brokers in options experience outages, SLIM Share is 0.6–0.74 percentage points lower in stocks and ETFs most popular with retail investors. When ticker-level restrictions are considered, the magnitudes are even larger. Column (3) shows that SLIM Share is up to 4.4 percentage points lower when Robinhood restricts trading, 2 percentage points lower when TD Ameritrade or Charles Schwab restrict trading, and over 6 percentage points lower when trading is restricted for all of them. This corresponds to a 27% drop relative to the average SLIM Share in affected tickers. Volume and price controls do not significantly change the estimates.<sup>28</sup> In columns (5)–(6) we use a refined sample of restrictions, and find the same pattern and magnitude of the effects as those reported in columns (3)–(4) (with

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<sup>27</sup>When using ticker-level restrictions, we are only able to include  $\alpha_i$  with  $\alpha_d$ , or ticker and date fixed effects, because of very limited intraday variation in the restrictions imposed by TD Ameritrade. Furthermore, using minute fixed effects instead of time-of-the-day fixed effects for ticker-level restrictions produces very similar results.

<sup>28</sup>Ticker-level restrictions and especially outages are likely to be exogenous to ticker-level retail trading shares. We include the recent stock price and trading volume changes as well as their lagged values to make sure that the estimates are stable.

**Table 4**  
**Trading restrictions and retail trading in options**

This table reports the results of estimating (3) in a minute-ticker panel. Columns (1)–(2) use outages as restrictions, columns (3)–(4) use ticker-level restrictions from Jones et al. (2021), and columns (5)–(6) use ticker-level restrictions from our sample.  $D(RH\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by Robinhood in minute  $t$ , and 0 otherwise.  $D(TD\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by TD Ameritrade or Charles Schwab (from October 2020) in minute  $t$ , and 0 otherwise.  $D(Both\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by both Robinhood and TD Ameritrade/Charles Schwab in minute  $t$ , and 0 otherwise. SLIM Share is the ticker-level volume share of SLIM trades. Option volume, lagged, is the two-day lag of the logarithm of the total options volume. Underlying price, lagged, is the two-day lag of the logarithm of underlying price in dollars. Option volume change is the change in log total options volume from one day before minute  $t$  to minute  $t - 1$ . Underlying price change is the change in log underlying price from one day before minute  $t$  to minute  $t - 1$ . In columns (1)–(2), the sample includes the top 100 most mentioned tickers on WallStreetBets (100 WSB). In columns (3)–(6), we augment that with the restricted tickers. t-statistics are based on standard errors clustered by ticker and minute (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	SLIM Share					
	Outages		Restrictions of Jones et al. (2021)		Refined restrictions	
	(1)	(2)	(3)	(4)	(5)	(6)
D(RH restricted)	0.077 (0.53)	0.195 (1.30)	-4.458** (-2.04)	-4.093* (-1.70)	-3.079*** (-2.68)	-2.851 (-1.66)
D(TD restricted)	-0.246** (-2.50)	-0.170 (-1.73)	-1.988** (-2.54)	-2.279** (-2.32)	-2.236*** (-3.44)	-1.942*** (-3.30)
D(Both restricted)	-0.743*** (-2.79)	-0.604** (-2.47)	-6.137*** (-3.05)	-3.768** (-2.53)	-6.327*** (-3.82)	-4.487*** (-3.33)
Option volume, lagged		-0.013 (-1.01)		-0.190*** (-3.00)		-0.144** (-2.36)
Underlying price, lagged		1.109 (1.15)		-3.200*** (-3.36)		-3.248*** (-4.51)
Option volume change		-0.373*** (-16.07)		-0.491*** (-16.29)		-0.485*** (-16.44)
Underlying price change		1.463 (1.49)		-4.215*** (-3.51)		-3.580*** (-3.93)
Observations	4,048,676	3,490,476	2,383,607	2,000,942	2,994,869	2,483,467
Adjusted R-squared	0.106	0.110	0.115	0.125	0.113	0.124
Fixed effects	Ticker*Date and Time of day			Ticker, Date, Time of day		
Sample	100 WSB			Restricted + 100 WSB		

more precise estimates). Furthermore, in Table A20 in the Internet Appendix, we show that the magnitudes estimated in Table 4 are even larger for SLIM trades below \$20,000 in size, which are more likely to originate from retail investors.

Earlier in this section, we have acknowledged that our measure includes some false positives, i.e., institutional trades. We can use the magnitudes of the reduction in SLIM trading revealed by Table 4 to back out the fraction of genuinely retail transactions in our measure. The average SLIM Share among 100 most mentioned stocks on WallStreetBets is

16.9% (per ticker). This implies that broker outages lead to a relative reduction in trading by  $0.743/16.9 = 4.40\%$ , with the 95% confidence interval of (1.31%, 7.48%). Further assuming that both TD Ameritrade and Robinhood account for about 20% of retail trading volume in options,<sup>29</sup> yields the following back-of-the-envelope estimate for the average retail share in SLIM:  $4.40\%/0.2 = 22.0\%$ , with the confidence interval of (6.54%, 37.43%). These estimates, however, are sensitive to the underlying assumptions of the model specification, and could be significantly affected by a) the fraction of retail investors who have multiple trading apps and could therefore switch to another one in case of an outage affecting a particular platform, and b) measurement error in the exact timing of the outage. Indeed, given our data sources, it is unlikely that we measure the timing of both outages and ticker-level restrictions with perfect precision. Appendix D.4 further illustrates how model misspecification leads to an attenuation bias in the estimate of the retail share in SLIM. For example, assuming a 50% switching rate among trading app users, and a relative measurement error of 20% in the outage timing (and the same coefficient standard error), leads to an average estimate of retail share in SLIM of 52.78%, with a confidence interval of (21.90%, 83.67%). With a relative measurement error of 50%, the average retail share estimate becomes 65.92%, with a confidence interval of (35.03%, 96.80%), correspondingly. Finally, there is also a measurement error in the SLIM share arising from a sophisticated arbitrage strategy known as dividend play. Benefitting from the growth in retail investor presence, it has become so popular during our sample period that it dramatically inflates overall trading volume and reduces SLIM share in particular retail-popular tickers when it takes place (see Bryzgalova et al. (2022)).

For ticker-level restrictions, our baseline is the sample of restricted stocks augmented with the sample of stocks with the top 100 number of mentions on WallStreetBets during the sample period. In Internet Appendix Table A22, we also report the results for two alternative samples: the sample of restricted stocks only and the baseline sample augmented with stocks with at least two retail herding events (frenzies) in the data of Barber et al. (2022).<sup>30</sup> We deem stocks in the baseline sample to be most comparable to each other, although the estimates are stable across the samples.

## 1.5 Alternative measures of retail trading in options

Our measure provides the first comprehensive classification of retail trades in the options market. Nevertheless, as we show in this section, it captures only a fraction, albeit a

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<sup>29</sup>See the CBOE Insight report “Option Flow 2021 - Retail Rising”, available at <https://www.cboe.com/insights/posts/option-flow-2021-retail-rising/>.

<sup>30</sup>We thank Brad Barber for kindly sharing data on herding events.

sizeable one, of retail trading. Moreover, one could also be concerned with the selection into price improvement auctions as opposed to other ways of executing retail orders. To address these concerns, we propose alternative measures of retail trading in options and compare their characteristics to those of SLIM trades. We argue that our findings extend to these more general proxies of retail participation.

We start by considering several alternative measures of retail trading in options. The first measure, also proposed by [Ernst and Spatt \(2022\)](#), takes advantage of another way to “internalize” retail orders, facilitated by exchanges. If an order is routed to a market maker who is a Designated/Primary market maker (formerly a specialist) in a ticker and it currently quotes at the NBBO, this market maker has priority to execute, at NBBO, any order of five contracts or fewer in full.<sup>31</sup> That is, the Designated market maker can effectively internalize these orders. There are 16 options exchanges in the U.S., and for most tickers, a wholesaler can route a retail order of up to 5 contracts to an exchange in which it is a Designated market maker in that ticker. Our empirical proxy for these trades is single-leg electronic trades (OPRA trade type “AUTO”) of 5 contracts or fewer, priced at NBBO. Together with SLIM, these trades form our *All Internalized* measure.

What fraction of retail trading volume do SLIM and All Internalized measures capture? To answer this question, we present a back-of-the-envelope calculation of the wholesaler-intermediated trading volume using Rule 606 (PFOF) disclosures from the brokers in our sample. Specifically, we divide the total monthly dollar PFOF from Rule 606 reports for each order category – market, marketable limit, non-marketable limit, and other orders – by an average PFOF per contract in that category, which yields the PFOF-implied trading volume.<sup>32</sup> The estimates of the Rule 606 implied trading volume and their splits by order type are presented in Table 5. The total Rule 606 implied trading volume computed in column (1) of Table 5 establishes a useful estimate of the volume of the wholesaler-intermediated retail transactions. Retail trading accounts for 48.1% of the total market volume. There is no estimate of retail volume in the literature to compare this number to, yet to us it is striking that retail investor presence is so high in the market commonly thought to be dominated by sophisticated and/or institutional traders.

By contrasting columns (2) and (6) of Table 5, we conclude that the SLIM methodology identifies between 63% (June 2021) and 87% (March 2020) of trading volume from market and marketable limit orders reported in Rule 606 disclosures. To capture the remaining market and marketable limit orders, we next consider the expanded measure, or All

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<sup>31</sup>See e.g., <https://www.sec.gov/rules/sro/cboeedgx/2018/34-84697-ex5.pdf>, paragraph (g)(2), or <https://www.federalregister.gov/documents/2021/05/20/2021-10579/self-regulatory-organizations-box-exchange-llc-notice-of-filing-and-immediate-effectiveness-of-a#citation-17-p27492>, Rule 7135(c)(2)(iii).

<sup>32</sup>We thank the anonymous referee for suggesting this calculation to us.

**Table 5**

**Trading volume implied by Rule 606 reports and by our measures of retail trading**

This table compares the monthly trading volumes across several measures. Column (1) reports the total trading volume implied by the Rule 606 reports (million contracts). This volume is computed as the payment for order flow divided by the average payment per contract aggregated over the four reported order types (market, marketable limit, non-marketable limit, and other orders). Columns (2)–(4) report the weight of individual order types in the total implied volume. Column (5) reports the total OPRA trading volume (million contracts). "SLIM +  $\leq 5$  Single-Leg Electronic at NBBO" combines SLIM trading volume with that in trades sized up to 5 contracts that go through trade type "AUTO" (single-leg electronic) and are executed at the best bid or best ask price. "SLIM + Small Single-Leg Electronic at NBBO" combines SLIM trading volume with that in trades sized up to 10 contracts that go through trade type "AUTO" (single-leg electronic). "SLIM + Small + Cheap Single-Leg Electronic at NBBO" combines SLIM trading volume with that in trades sized up to 10 contracts and in trades with dollar value up to \$5,000 that go through trade type "AUTO" (single-leg electronic). The data are from SEC Rule 606 reports in columns (1)–(5) and from OPRA otherwise.

Month	Rule 606 reports				OPRA market volume	Retail volume as % of Implied 606 volume				Implied 606 volume as % of market volume		
	Implied 606 volume	Market and market. limit orders	Non- market. limit orders	Other orders		SLIM	$\leq 5$ Single-Leg Electronic at NBBO		SLIM + Small Single-Leg Electronic			
							(6)	All Internalized	All Retail			
01/20	195.5	41.7%	35.8%	22.5%	449.7	31.9%	50.1%	66.0%	117.8%	43.5%		
02/20	213.8	38.3%	37.6%	24.1%	485.3	30.5%	50.0%	66.6%	113.0%	44.1%		
03/20	248.0	30.3%	52.0%	17.7%	548.1	26.4%	46.3%	66.0%	103.2%	45.3%		
04/20	260.2	41.8%	42.9%	15.3%	500.7	31.0%	50.4%	65.8%	104.5%	52.0%		
05/20	268.6	44.5%	39.4%	16.1%	500.5	33.6%	52.0%	67.3%	103.8%	53.7%		
06/20	345.1	44.8%	41.0%	14.2%	647.8	33.9%	53.0%	69.0%	105.2%	53.3%		
07/20	297.9	45.9%	39.1%	15.0%	578.5	34.1%	55.8%	71.8%	108.3%	51.5%		
08/20	300.7	46.0%	38.2%	15.9%	602.3	32.7%	55.0%	71.5%	109.3%	49.9%		
09/20	311.4	44.4%	39.5%	16.0%	676.8	33.7%	57.6%	75.5%	116.0%	46.0%		
10/20	288.1	44.5%	38.7%	16.7%	629.8	34.7%	57.8%	75.1%	116.6%	45.8%		
11/20	302.4	45.6%	39.5%	14.9%	582.7	29.6%	50.7%	66.3%	103.6%	51.9%		
12/20	352.9	46.9%	37.6%	15.4%	744.9	32.9%	57.1%	74.8%	116.7%	47.4%		
01/21	395.1	45.0%	39.9%	15.2%	865.2	31.8%	56.0%	74.2%	115.1%	45.7%		
02/21	408.6	45.1%	39.5%	15.4%	848.3	30.1%	52.5%	69.6%	109.2%	48.2%		
03/21	427.2	45.1%	39.6%	15.3%	918.1	30.3%	53.6%	71.3%	114.4%	46.5%		
04/21	345.7	46.2%	37.5%	16.3%	716.5	29.9%	52.0%	68.3%	111.7%	48.2%		
05/21	325.9	44.0%	37.6%	18.4%	724.1	29.9%	52.5%	69.8%	116.3%	45.0%		
06/21	426.2	46.1%	37.3%	16.6%	892.8	29.0%	50.9%	68.0%	113.4%	47.7%		
Average	317.4	43.7%	39.6%	16.7%	661.8	31.5%	53.0%	69.8%	111.0%	48.1%		

Internalized trades. Table 5 reveals that the All Internalized trading volume exceeds Rule 606 implied volume originating from market and marketable limit orders. We view this as evidence that the internalized trading volume includes some volume from non-marketable limit orders (from SLIM specifically because the remaining All Internalized trades are all marketable). Barardehi, Bernhardt, Da, and Warachka (2021) argue that in equity markets wholesalers find it profitable to internalize a fraction of non-marketable orders. Since quoted spreads in equities are much tighter than in options, and, moreover, since quoted spreads in options are so wide – the average quoted and effective spreads for SLIM transactions are 13.7% and 6.7%, respectively (see Table 1) – we expect that a fraction of non-marketable limit orders in options does get internalized through SLIM.

It is evident from Table 5, however, that both the SLIM and All Internalized methodologies do not pick up all retail trades. The omitted trades are likely to be non-marketable limit orders that wholesalers send to the limit order book on an exchange. We therefore

attempt to construct an All Retail measure, which captures additionally transactions originating from non-marketable orders that are not captured by SLIM. The literature to date has not offered a reliable method to classify such trades in the OPRA data, and we therefore propose our own. We start from the measure of retail trading used in the industry, small trades (i.e., transactions of up to 10 contracts). As we have discussed in Section 1.3, the small trades measure overstates retail presence, and we therefore attempt to reduce the number of false positives. In our *All Retail (small)* measure, we include only a fraction of small trades, namely, single-leg electronic trades under 10 contracts. The latter are our proxy for non-marketable retail orders sent to the limit order book. We note that we can identify single-leg electronic trades accurately using the new OPRA trade flags. By construction, All Retail (small) measure includes all of All Internalized transactions.

The new generation of retail options investors is likely to be cash constrained. FINRA (2021a) reports that more than twice as many new investors who opened brokerage accounts in 2020 held account balances less than \$500 (33%) when compared to experienced entrants (16%), and more than five times as many when compared to existing account owners (6%). This is why we follow Barber, Odean, and Zhu (2009b) and Brandt, Brav, Graham, and Kumar (2010) and use a \$5,000 trade size cutoff as an additional way to define retail trades. In our *All Retail (small + cheap)* measure, we broaden our All Retail (small) measure by including “cheap” trades, defined as single-leg electronic transactions of up to \$5,000. Table 5 shows that All Retail (small) captures 70% of the Rule 606 implied trading volume, while All Retail (small + cheap) slightly overshoots it, exceeding it by 11%.

To examine whether SLIM transactions are similar to those constituting our broader measures of retail trading, we first compare their descriptive statistics. In Internet Appendix E, we provide the descriptive statistics for All Internalized and All Retail measures and show that they are generally in line with those for SLIM trades, reported in Table 1 (also reported in Tables A7 and A8 in the Internet Appendix). Specifically, they also demonstrate a strong investor preference for ultra short-term (weekly) options and for calls over puts. In terms of trade direction, All Internalized and All Retail (small) measures also show that investors write more options than they buy, although the difference is small and it reverses for the All Retail (small + cheap) measure.

We next conduct validation tests, described in Section 1.4, in which we seek to check whether All Internalized and both All Retail measures drop during outages experienced by the two largest U.S. retail brokerages. Table A29 in the Internet Appendix confirms that it is indeed the case. The results are strong for the All Internalized measure. They weaken for our broader measures, All Retail (small) and All Retail (small + cheap). This is to be expected. As we expand the retail trading measures by including more transactions, we

inevitably make them noisier. The significance of the coefficients therefore reduces relative to those reported in Table 4. Yet, the coefficients on the dummy variables for TD Ameritrade’s and both brokers’ outages remain consistently negative, even for our broadest measures. Similarly to SLIM, they all fall by around 1 percentage point.

We obtain similar results for a validation test involving trading restrictions imposed by retail brokerages on a number of tickers that are popular with retail investors. Specifically, we estimate regression (3) using our broader measures of retail trading in options rather than SLIM. Table A30 in the Internet Appendix reports the results. Similar to SLIM, all the measures of retail trading are more than 6 percentage points lower when broker restrictions are in place. We find mostly negative but insignificant reductions in retail share under TD Ameritrade restrictions, although the coefficients on D(TD restricted) are not significantly different from those for SLIM. The results are similar irrespective of the chosen sample of tickers (see Tables A31 and A32 in the Internet Appendix).

Finally, we look at comovement of our All Internalized and All Retail measures with established retail investor popularity indicators. The results are reported in Tables A33, A34, and A35 in the Internet Appendix, which are the analogs of Table 3 for SLIM. Panels A of the tables show that our broader measures are, like SLIM, mostly positively correlated with measures of retail activity, such as Small Share, internalized volume in equities, Robinhood breadth of ownership, and WallStreetBets mentions. As evident from panel B, imbalances in our All Internalized and All Retail measures, for the most part, are also positively correlated with the measures of retail activity. We attribute the weakening of these results relative to their analogs for SLIM to the fact that our broader proxies for retail trading – All Internalized, All Retail (small), and All Retail (small + cheap) – are noisier measures of retail trading than SLIM.

Overall, our alternative measures of retail trading are consistent with what we find for SLIM. Yet, the evidence in favor of them representing a clean cross-section of retail transactions is weaker. To date, there is no reliable identification method for non-marketable retail orders submitted to the limit order book. Our main concern with the broader measures we propose above is that, while they include limit orders of retail investors, they contain false positives as well. In particular, they may include institutional trades of smaller sizes. Fortunately, OPRA trade flags can help detect some institutional orders broken into smaller trades by execution algorithms, such as the ISO flag we discussed in Section 1.3 and Internet Appendix A.6. However, other split orders are likely to appear in our data under the plain vanilla flags such as single-leg electronic trades. Furthermore, our measures likely pick up genuine small trades of professional or semi-professional investors, such as those we see in index options. In the analysis that follows, to reduce false positives, we stick to our SLIM

methodology for identifying retail transactions.

## 2 Aggregate performance of retail investors in the U.S. options market

In this section, we examine the aggregate performance of retail investors in the U.S. options market. We document that investors lose money after transaction costs, with most of the losses concentrating in long positions in short-term options. Finally, we show that call imbalances in SLIM trading positively predict next-day returns on the underlying stocks.

### 2.1 Dollar performance of SLIM trades

We compute dollar performance of each retail trade  $j$  over the horizon of  $h$  days, as follows:

$$\$Perf_{hj} = Direction_j \times Size_j \times 100 \times (Price_{j,t+h} - Price_{j,t}), \quad (4)$$

where  $Size_j$  is the size of the trade in contracts,<sup>33</sup>  $Price_{j,t+h}$  is the price of the traded contract at  $t + h$ ,  $Price_{j,t}$  is the price of the traded contract at  $t$ ,<sup>34</sup> and  $Direction_j$  is the trade direction sign: 1 for buy trades and  $-1$  for sell trades. We consider horizons  $h$  of one, two, five, and 10 days, as well as until the contract expiration.<sup>35</sup> We also report the intraday performance, which is until the close of the trade day.

We evaluate the contribution of gross performance and transaction costs separately. To compute the gross performance, we use midpoint prices:  $Trade\ midquote_{j,t}$ , or the bid-ask midquote at the time of the trade, for  $Price_{j,t}$  and  $Close\ midquote_{j,t+h}$ , or the close midquote of the traded contract on day  $t + h$  as reported by OptionMetrics, for  $Price_{j,t+h}$ . To compute the net performance, we assume that all transaction costs are paid when the trade is open, so we use the actual trade price for  $Price_{j,t}$  and  $Close\ midquote_{j,t+h}$  for  $Price_{j,t+h}$ . We do not explicitly consider trading costs paid as investors close their positions because some of them are held to expiration. In Section 1, we have shown that retail investors in our sample prefer ultra short-term options, and therefore it is likely that many of them are held to expiration.

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<sup>33</sup>We winsorize trade sizes as in our earlier analysis at the 99.5th percentile each day. Results are not sensitive to the winsorization.

<sup>34</sup>In the reported results, we apply price adjustment factors related to corporate actions such as stock splits. Results are very similar, especially for shorter holding horizons, if we ignore the adjustment factors.

<sup>35</sup>We are using the last available price when the data for a certain horizon is not available. Note that at the time of writing, the OptionMetrics data covered the time period only up to December 31, 2021. We therefore exclude contracts expiring after that date.

By ignoring trading costs at the end of the performance evaluation horizon, we are providing an upper bound for investor net performance.

We aggregate the trade-level performance defined in equation (4) into the total retail portfolio and report its daily average dollar performance in Table 6 (panel A). We also compute the performance of the buy and sell portfolios separately (panel B) by summing up the dollar performance of trades with the implied buy and sell direction, correspondingly. These calculations are consistent with the buy, sell, and buy-minus-sell portfolio performance calculations in Barber, Lee, Liu, and Odean (2009a). We also report performance of trades aggregated over several dimensions specific to options such as contract type (call retail portfolio versus put retail portfolio), moneyness, and time to expiration.

Table 6 summarizes the daily mean performance of retail investor options trades. Even though performance before transaction costs of the buy-minus-sell portfolio in panel A is positive across horizons, ranging from \$10.2 to \$13.0 million per day, adding the observed transaction costs makes it significantly negative, between -\$5.2 and -\$1.6 million per day.

The literature has documented that option writing strategies generally deliver positive average returns and large CAPM alphas (see, e.g., Broadie, Chernov, and Johannes (2009) and references therein for a recent study and Jagannathan and Korajczyk (1986) for an earlier contribution). Consistent with this result, the average gross performance of the sell portfolio in our sample is positive.<sup>36</sup> The average performance of the sell portfolio is positive even net of the observed transaction costs, although, with the exception of intraday performance, not statistically different from zero. On the other hand, the buy portfolio incurs losses on average, even on a gross basis. Directionally, this is exactly what one would expect from the theta exposure: because a long option position loses its value as time passes, buy (sell) trades should have a negative (positive) performance, on average.

Table A36 in the Internet Appendix reports the aggregate performance between November 2019 and June 2021. Under the assumption of a 10-day holding period, retail investors lost \$2.13 billion on their options trades. Similar to the mean daily results in Table 6, the aggregate losses were concentrated in buy trades, at-the-money contracts, call contracts, and in contracts with less than a week to expiration.

In Table A37 in the Internet Appendix, we report the overall trade performance by month and day of the week. Retail investor losses are not concentrated in any particular

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<sup>36</sup>We find the opposite for performance to expiration: investors lose on their short positions and gain on the long ones. This sign flip is mostly driven by large price movements affecting contracts expiring in 3-12 months (see Table A41 in the Internet Appendix, which decomposes performance by contract type, time to expiration, and trade direction). This is consistent with Broadie et al. (2009), who find that options returns might be strongly skewed in small samples and recommend studying delta-hedged returns instead. Accordingly, we find no sign flip in delta- and fully hedged reported performance in Internet Appendix F.9.

**Table 6**  
**SLIM daily performance by trade direction and contract characteristics**

This table reports the mean daily performance of SLIM trades from November 2019 to June 2021. Gross and net performance of each type is computed as explained in Section 2. t-statistics based on Newey-West standard errors with the optimal number of lags are in parentheses.

Horizon $h$	Gross performance, \$ mln.						Net performance, \$ mln.					
	Intra-day	1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days	Expiration
<b>Panel A: All contracts</b>												
	10.22	11.66	10.70	10.58	10.33	12.97	-5.22	-3.78	-4.74	-4.85	-5.11	-1.60
	(14.07)	(13.33)	(9.32)	(5.87)	(5.82)	(3.45)	(-11.37)	(-5.94)	(-4.01)	(-2.62)	(-2.69)	(-0.38)
<b>Panel B: By trade direction</b>												
Sell	12.88	18.73	22.73	21.13	17.73	-60.03	3.89	9.75	13.75	12.15	8.74	-68.54
	(7.25)	(2.80)	(2.12)	(1.12)	(0.72)	(-1.65)	(2.35)	(1.46)	(1.28)	(0.65)	(0.36)	(-1.90)
Buy	-2.66	-7.07	-12.03	-10.55	-7.40	73.00	-9.11	-13.53	-18.49	-17.00	-13.85	66.94
	(-1.59)	(-1.05)	(-1.15)	(-0.57)	(-0.30)	(1.94)	(-5.25)	(-2.02)	(-1.76)	(-0.92)	(-0.56)	(1.77)
<b>Panel C: By contract type</b>												
Call	7.32	8.18	7.08	6.66	6.01	8.96	-3.68	-2.82	-3.91	-4.34	-4.99	-1.33
	(13.08)	(10.92)	(6.36)	(3.69)	(3.36)	(2.73)	(-10.91)	(-4.15)	(-3.31)	(-2.28)	(-2.50)	(-0.37)
Put	2.90	3.48	3.61	3.93	4.32	4.01	-1.54	-0.96	-0.83	-0.51	-0.12	-0.26
	(15.06)	(10.16)	(8.82)	(6.68)	(6.23)	(3.22)	(-8.21)	(-3.82)	(-2.36)	(-0.94)	(-0.19)	(-0.20)
<b>Panel D: By moneyness</b>												
Below -2	0.06	0.06	0.06	0.07	0.07	0.07	-0.03	-0.03	-0.02	-0.02	-0.01	0.01
	(5.30)	(6.22)	(6.08)	(5.38)	(5.52)	(4.56)	(-6.42)	(-4.23)	(-3.93)	(-4.13)	(-2.01)	(1.27)
-2 to -1	0.06	0.06	0.07	0.07	0.09	0.09	-0.04	-0.04	-0.04	-0.03	-0.01	0.01
	(8.29)	(7.94)	(8.13)	(8.46)	(7.56)	(8.70)	(-11.32)	(-6.84)	(-7.11)	(-4.37)	(-1.42)	(1.09)
-1 to -0.1	2.70	3.28	3.32	3.97	4.32	6.28	-1.21	-0.63	-0.60	0.06	0.40	2.76
	(12.31)	(13.22)	(11.64)	(10.76)	(9.66)	(5.22)	(-8.72)	(-3.85)	(-2.35)	(0.21)	(1.05)	(2.14)
At the money	6.56	7.21	6.34	5.66	5.16	6.38	-3.35	-2.70	-3.57	-4.25	-4.75	-3.29
	(13.54)	(11.23)	(6.56)	(3.49)	(3.20)	(2.75)	(-10.83)	(-4.12)	(-3.67)	(-2.57)	(-2.83)	(-1.29)
0.1 to 1	0.91	1.13	1.02	0.88	0.83	0.28	-0.41	-0.19	-0.31	-0.44	-0.49	-0.88
	(11.24)	(8.77)	(7.42)	(3.75)	(2.87)	(0.30)	(-6.67)	(-1.73)	(-2.09)	(-1.82)	(-1.56)	(-0.93)
1 to 2	0.04	0.03	0.04	0.05	-0.00	-0.19	-0.04	-0.04	-0.03	-0.03	-0.08	-0.24
	(1.94)	(0.82)	(1.25)	(1.21)	(-0.09)	(-1.08)	(-1.67)	(-1.54)	(-1.43)	(-0.71)	(-1.68)	(-1.38)
Above 2	-0.11	-0.11	-0.14	-0.11	-0.14	0.07	-0.14	-0.15	-0.18	-0.14	-0.17	0.04
	(-3.09)	(-3.11)	(-2.36)	(-1.80)	(-2.04)	(0.35)	(-3.72)	(-3.91)	(-2.70)	(-2.27)	(-2.46)	(0.23)
<b>Panel E: By time to expiration</b>												
Less than a week	3.95	4.20	3.51	3.09	3.09	3.08	-2.28	-2.03	-2.72	-3.14	-3.14	-3.15
	(12.29)	(7.80)	(4.72)	(3.37)	(3.37)	(3.36)	(-9.83)	(-4.72)	(-3.53)	(-3.14)	(-3.14)	(-3.14)
1-2 weeks	1.31	1.35	1.16	0.68	0.41	0.42	-0.48	-0.44	-0.63	-1.11	-1.38	-1.36
	(11.53)	(6.91)	(4.27)	(0.92)	(0.57)	(0.59)	(-7.78)	(-2.54)	(-2.29)	(-1.47)	(-1.88)	(-1.87)
2-4 weeks	1.76	2.04	1.92	1.89	1.54	1.20	-0.67	-0.39	-0.51	-0.54	-0.89	-1.23
	(12.52)	(10.74)	(8.69)	(5.18)	(3.44)	(1.59)	(-8.42)	(-3.24)	(-2.84)	(-1.63)	(-2.03)	(-1.67)
1-3 months	1.64	2.03	1.99	2.29	2.36	2.68	-0.74	-0.35	-0.38	-0.09	-0.02	0.31
	(15.38)	(15.02)	(13.79)	(11.26)	(8.93)	(3.97)	(-8.73)	(-3.22)	(-3.18)	(-0.43)	(-0.06)	(0.41)
3-12 months	1.16	1.48	1.51	1.95	2.21	1.84	-0.73	-0.41	-0.39	0.06	0.32	0.16
	(10.98)	(9.95)	(9.57)	(6.71)	(4.91)	(1.06)	(-8.52)	(-5.20)	(-3.50)	(0.27)	(0.78)	(0.09)
Over a year	0.41	0.57	0.60	0.69	0.73	3.75	-0.32	-0.16	-0.12	-0.03	0.00	3.68
	(16.86)	(14.56)	(11.70)	(8.76)	(5.72)	(2.28)	(-10.71)	(-4.47)	(-2.77)	(-0.41)	(0.00)	(2.25)

month, while, at the same time, January–February 2021 and December 2020 are the worst months in our sample, corresponding to losses of \$645, \$362, and \$332 million, respectively (using net performance at a 10-day horizon). The same table reveals that, on average, investor performance seems to be lower when the holding period includes the end of the week.

Table A38 in the Internet Appendix reveals the top and bottom 10 tickers, based on the aggregate net performance of trades originated by retail customers and those of the whole market. Similar to the latter, retail investors realized a gain on such large-cap names as Nvidia (NVDA), Alibaba (BABA), and Moderna (MRNA). Interestingly, however, in contrast to the market, they lost on trading in “meme” stocks, such as GameStop (GME) and AMC Entertainment (AMC), and on some popular mega-cap names such as Tesla (TSLA) and Amazon (AMZN). In general, 100 most retail-popular companies as measured by their mentions on the WallStreetBets forum account for almost 50% of investor losses in our sample (see Table A39 in the Internet Appendix).

To better understand the sources of retail performance in options, we provide a more granular decomposition by contract type, trade direction, and time to expiration in Internet Appendix F.5. We document that investor losses are primarily concentrated in long positions in short-term (weekly) options, both calls and puts. In contrast, investors who wrote those options made money, even on a net basis. This observation suggests that there are potentially two distinct groups of retail options traders: (i) the ones who buy short-term (weekly) options and lose money and (ii) those who sell these options and earn a premium most of the time.

The dollar performance measure, considered so far, is our preferred performance indicator because it reveals where the aggregate retail losses come from and also allows us to compare performance in the types of contracts SLIM investors prefer trading, or in other words, where most of SLIM trading volume is.

## 2.2 Profitability of SLIM trades

To compare profitability of SLIM trades relative to that of our broader proxies for retail trading, All Internalized and All Retail, which include more trades, we need to appropriately scale the dollar performance measure. We therefore compute per-dollar performance of retail trades, that is, investor returns or profitability of their trades. As noted in Barber et al. (2009a), such a measure would be artificially high if high dollar performance was earned on days with low trading volume. We proceed with this caveat in mind and compute two measures of mean daily profitability: with and without leverage. Our measure of profitability with leverage ignores any collateral/margin requirements that investors may face on the

options they write, that is, it is as options textbooks would define it. Short positions can be netted against long. Formally, *the daily gross/net profitability with leverage* is computed as the daily gross/net performance of a portfolio at a given horizon divided by the absolute value of the net position of that portfolio (total purchased minus total sold). Our measure without leverage follows that in [Barber et al.](#) and assumes that each short position requires investor to deposit the entire proceeds from shorting as collateral, which earns zero interest. Under this definition, no netting is allowed and even a fully hedged short option position requires the same collateral as a naked one. Formally, *the daily gross/net profitability without leverage* is computed as the daily gross/net performance of a portfolio at a given horizon divided by the absolute value of daily dollar trading volume in that portfolio.

We view the above definitions of profitability as two extremes. It is clearly not possible for a retail investor's portfolio to have unlimited leverage, which the first definition implicitly permits. At the same time, the second definition could be too conservative. For example, covered calls are common retail investor strategies, which were already popular in the 1990s (see [Lakonishok et al. \(2007\)](#)) and are viewed by the new generation of retail investors as a way to earn extra income for a user who is "holding the underlying anyway" (see Internet Appendix F.8 for more evidence from investor forums). Retail brokers would net the option position from the position in the underlying and deposit the proceeds from selling a covered call option at the time of the sale.

Tables A42–A43 in the Internet Appendix present retail trades profitability under both definitions. Under the first definition that permits leverage, investors' returns over any horizon are hugely volatile and large in absolute value (Table A42). The magnitudes of mean daily returns range from 50% to 147% for gross profitability and from -138% to 418% for net profitability over the same return horizons that we have assumed for dollar performance. These return patterns are consistent with the literature. For example, [Broadie et al. \(2009\)](#) argue that because options embed leverage and have highly nonlinear payoffs, standard statistics applied to options portfolios look rather extreme. We find that gross profitability is positive and significant for the horizons of up to one day and it is statistically indistinguishable from zero beyond that. Net profitability is also highly negative and significant for horizons of up to one day and then becomes indistinguishable from zero.

Under the assumption of no leverage, SLIM investors lose between 29 and 41 cents per 100 dollars of trading over the same return horizons that we have assumed for dollar performance (Tables A43), while net profitability to expiration is positive 39 bps, yet not statistically different from zero. If we consider portfolios by trade and contract features, net profitability is mostly indistinguishable from zero. A notable exception is the portfolio of contracts with less than a week to expiration, which incurs significant losses at all holding

periods.

The differences between the results delivered by the two definitions are quite drastic. It seems to us that the definition without leverage is perhaps too conservative for an options portfolio and actual investor portfolio returns are closer to those in the definition with leverage (although they would not be so extreme, given that in reality retail brokerage platforms do impose some margin/collateral requirements).

One important limitation of our performance calculation is that, as we have remarked earlier, SLIM captures primarily market and marketable limit orders and leaves out the majority of non-marketable limit orders. By using liquidity-demanding marketable orders as our proxy for retail orders, we are biasing our sample towards costlier transactions and hence are potentially overestimating the extent of investor losses. We acknowledge this concern and attempt to address it by comparing the profitability of SLIM trades to that of broader measures of retail trading that we introduced in Section 1.5. To compare profitability of SLIM trades to that of All Internalized and All Retail ones, we adopt the profitability definition that involves leverage, as it delivers options returns that are more consistent with the literature. Table A44 in the Internet Appendix reports the results of the difference in means tests of daily net profitability of each of our broader measures and that of SLIM. It is clear from the tables that profitability of All Internalized and both All Retail trades is not statistically different from that of SLIM trades at the 1% level. This piece of evidence lends additional support to the claim that our SLIM measure of retail trading is similar to the alternative, albeit noisier, proxies.

## 2.3 Trading costs and other drivers of underperformance

In our data, we do not observe stock holdings of investors, and they may possibly be engaging in strategies involving both options and the underlying stocks. For example, they may fully hedge their short options positions due to the restrictions on naked short positions typically imposed by brokerages. By full hedging we mean delta-hedging with the hedge ratio equal to 1 at all times. Furthermore, from the statistical viewpoint, options returns are quite extreme and standard statistics computed based on raw returns in finite samples are problematic, while those based on delta-hedged returns are more informative (see Broadie et al. (2009), Zhan, Han, Cao, and Tong (2022), and references therein). In Internet Appendix F.9, we compute fully hedged and delta-hedged performance of SLIM trades in our sample. Tables A45 and A46, which are analogous to Table 6, summarize our results for those two performance measures and demonstrate that they both deliver very similar results to our baseline ones. The main exception is that the performance of the buy and sell

portfolios, which now contain a stock leg, is more extreme than in our baseline analysis. We attribute this to the run-up in the stock market during our sample period. As a robustness check, we have computed market-adjusted performance instead, and performance of both the buy and sell portfolios is much more in line with that in Table 6. As for the aggregate dollar performance, if all SLIM investors were delta-hedged (fully hedged), their 10-day net performance in our sample would have been -\$2.3 billion (-\$4.5 billion).

Regardless of the chosen measure of performance, the losses in short-term options contracts are significant and contribute the most to the aggregate retail performance. We therefore study retail performance in these contracts in a multivariate setup. In Internet Appendix F.10, we estimate regressions similar to specification (2) in Section 1.3 but with SLIM performance as a dependent variable. We find that, even conditional on ticker and contract characteristics, retail investors who buy the short-term contracts are likely to experience losses. Equity-based retail activity proxies are positively associated with performance, but only on a gross basis: They turn negative and mostly insignificant as soon as trading costs are taken into account. Finally, our estimates also suggest that contracts with a larger retail presence, as measured by SLIM Share, have negative net performance on average.

Our analysis thus far has not taken *direct* transaction costs into account. Some of the brokerages in our sample, such as Robinhood, offer commission-free options trading. However, the majority of brokerages still charge around \$.65 per contract.<sup>37</sup> Using the fraction of PFOF in options paid to Robinhood as the upper bound of their share in the retail options trading (the share based on the Rule 606 implied trading volume is very similar), we can therefore estimate the aggregate *direct* transaction costs paid by retail investors. Using 1.93 million contracts as the aggregate SLIM volume and 25% as Robinhood's average share in PFOF for options, the direct transaction costs of retail trades in our sample period amount to  $\$0.65 \times 1.93 \times 10^6 \times 0.75 \approx \$941$  million.

Even though *indirect* transaction costs are already included into the net performance figures we report, we find it useful to highlight their total value in our sample. It is computed by summing up the products of effective half-spread and trade size across all SLIM trades, resulting in around \$6.5 billion.<sup>38</sup> These costs are not as transparent as brokerage fees and are likely to be overlooked by retail investors. Furthermore, they become revenue for market makers and exchanges executing retail orders (rather than for retail brokerages). These costs are economically large, being almost seven times the direct costs of retail trading.

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<sup>37</sup>As of March 2022, TD Ameritrade, Charles Schwab, E\*TRADE, and Fidelity all charge \$.65 per contract, according to their websites. Some of the brokers provide commission discounts for frequent traders or for large transactions. However, given the stylized features of retail trading highlighted in Table 1, these discounts are unlikely to have a material impact on our estimates.

<sup>38</sup>To put this number into perspective, the total PFOF in options in our sample is around \$2.8 billion.

Our calculation approach captures the actual gains and losses of retail trading and does not require any assumptions regarding their opportunity costs.

One limitation of our data is that some trades might come from multi-leg strategies involving options as well as underlying equities (e.g., a covered call), and we do not observe equity legs of these transactions. However, since the retail investor boom in our sample is largely driven by novice investors, we believe that only a small fraction of them uses such sophisticated strategies. Therefore, it should have little impact on our aggregate retail performance estimates.

The literature has suggested that investors may learn through trading (see, e.g., [Seru, Shumway, and Stoffman \(2010\)](#) and [Linnainmaa \(2011\)](#)). We use the results presented in Table A37 in the Internet Appendix to study whether retail investor performance in the later parts of the sample is better than in the earlier ones. We find that, on the contrary, retail investors lost *more* money in the later subsample, especially in January and February of 2021, around the GameStop frenzy. This could happen if retail investors do not learn from their trading experience.<sup>39</sup> A more likely explanation, however, is the changing composition of the investor base. While some of the poor-performing early investors could have exited the sample, it seems that their attrition was more than compensated by the entry of new retail investors in the later months. After all, in 2021 alone, the account base of Robinhood almost doubled, increasing from 11.7 to 21.3 million, according to the company's quarterly reports.

## 2.4 SLIM trading and stock return predictability

Recent findings on retail investor frenzies during the pandemic indicate that retail order imbalances in equities positively predict next-day returns (see [Jones, Zhang, and Zhang \(2022\)](#)). Yet, there have been no studies evaluating the spillover of retail trading in options on the returns of the underlying. At the same time, there is a large and growing literature that documents that information contained in option returns has predictive power for the dynamics of the underlying assets, typically by reflecting informed trading or due to the relaxation of leverage constraints (see [Cremers and Weinbaum \(2010\)](#), [Pan and Potoshman \(2006\)](#), [Xing, Zhang, and Zhao \(2010\)](#), [An, Ang, Bali, and Cakici \(2014\)](#), [Ge, Lin, and Pearson \(2016\)](#), [Augustin, Brenner, and Subrahmanyam \(2019\)](#), [Weinbaum, Fodor, Muravyev, and Cremers \(2022\)](#)). Is SLIM trading indicative of the future returns on the underlying

<sup>39</sup>Prior studies also suggest that investors learn worse after experiencing financial losses, in active trading (relative to observing other people decisions) and when they are emotionally involved in decision-making. See [Kuhnen \(2015\)](#) and references therein. It would be interesting to extend our data and test these potential mechanisms for the performance of the new generation of retail investors.

**Table 7**  
**Stock return predictability via SLIM Imbalance**

This table reports daily stock return predictability by various measures of SLIM Imbalance in call and put options. Our sample is from November 2019 to June 2021. The dependent variable is the next-day stock return, adjusted for delisting ([Shumway \(1997\)](#)). The key independent variable in columns (1)–(3) is defined by the raw level of SLIM Imbalance (as defined in Section 1.3), while in columns (4)–(6) it is the change in SLIM Imbalance relative to the previous day. In columns (7)–(9), the independent variable is the monthly quantile of the previous day SLIM Imbalance. Controls include the previous day volume-weighted trade-implied volatility reported by OPRA, previous day (log) options trading volume per ticker, (log) market capitalization from the previous day, contemporaneous market rate of return (using CRSP value-weighted index), and previous day [Amihud \(2002\)](#) illiquidity measure. t-statistics are based on standard errors clustered by ticker and day (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	SLIM Imbalance (level)			SLIM Imbalance (innovation)			Monthly Quantile of SLIM Imbalance		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
SLIM Call Imbalance	0.0006 (1.63)	0.0006** (2.13)	0.0004** (2.05)	0.0004*** (3.78)	0.0004*** (3.53)	0.0003*** (3.11)	0.0016** (2.44)	0.0015** (2.46)	0.0009** (2.17)
SLIM Put Imbalance	-0.0003** (-2.19)	-0.0005** (-2.27)	-0.0002 (-1.00)	-0.0001 (-0.56)	-0.0000 (-0.22)	0.0001 (1.00)	-0.0093* (-1.77)	-0.0006 (-1.16)	-0.0001 (-0.18)
Observations	340,780	340,765	340,765	340,780	340,765	340,765	340,780	340,765	340,765
Adjusted R-squared	0.187	0.214	0.251	0.187	0.214	0.251	0.187	0.214	0.251
Controls	Y	Y	Y	Y	Y	Y	Y	Y	Y
Ticker FE	N	Y	Y	N	Y	Y	N	Y	Y
Date FE	N	N	Y	N	N	Y	N	N	Y

stocks? Since our sample of data is fairly short, to answer this question we focus on the daily predictability of stock returns driven by SLIM trade imbalances.

Table 7 reports the predictability of daily stock returns by SLIM Imbalance in call and put options estimated via panel regressions with fixed effects and double-clustered standard errors (by ticker and date). We consider several versions of the key independent variable: the level of SLIM Imbalance, its innovation relative to the previous day, computed as the change in SLIM Imbalance over two consecutive days, and the ticker-specific quantile of the previous day’s SLIM Imbalance relative to its levels over the previous trading month. The latter proxy allows us to better reflect the level of the previous day’s SLIM Imbalance compared to the overall directional retail trading over the recent period of time. All our specifications also control for the options trading volume, implied volatility, the market capitalization of the stock, as well as the contemporaneous market return. We also include [Amihud \(2002\)](#) liquidity measure because of the short prediction horizon.

All the specifications in Table 7 indicate that a higher SLIM Imbalance in calls tends to forecast a higher return on the underlying stock over the next trading day. While this effect is present for both levels and innovations in call SLIM Imbalance, it is particularly pronounced for changes in the SLIM Imbalance over the previous day. We see no significant impact of the call order imbalance on weekly or monthly returns, although the signs of the coefficients remain the same. Either this predictability is very short-lived or it could be due

to the low statistical power of the tests, given a relatively short sample. We also see no significant impact of SLIM Imbalance in put trading on the return on the underlying. We attribute this to the fact that retail trading is largely concentrated in calls, and therefore, being relatively large economically, it is more likely to have a price impact propagated through those contracts.

There are several channels through which volume imbalance in options could have an impact on the returns of the underlying stocks: hedging demand by the wholesalers and/or intermediaries, the relaxation of short-selling constraints, and the reflection of informed trading by retail investors. Given the short-term nature of predictability, its origination in call options, and all our other findings regarding SLIM behavior and performance in Sections 2 and 3, this predictability relationship seems to be more in line with the price pressure caused by the hedging demand of the intermediaries servicing retail order flow.

### 3 Additional support for SLIM as a measure of retail trading

In this section, we offer additional suggestive evidence that our measure captures *retail* trading in the U.S. options market and discuss remaining limitations.

#### 3.1 SLIM trading on option expiration days

First, we exploit the fact that some U.S. retail brokerages handle expiring options on their clients' accounts in a rule-based manner. For example, Robinhood attempts to exercise in-the-money options (if the account has enough buying power) or sells the contract approximately one hour before the market close (if it does not).<sup>40</sup> This gives us a testable prediction for our measure of retail trading in contracts on their expiration day: We expect to see an imbalance in the direction of sell trades in the last one or two trading hours of the day. To test this prediction, we study volume share of buy and sell trades in each trading hour on option expiration day.

On expiration days, as Table A49 in the Internet Appendix reports, there is a significantly larger sell volume share in SLIM trades in the last two hours of the trading day. Notably, this pattern does not emerge on non-expiration days. These features of SLIM trades are consistent with retail brokerages taking an automated action to close retail positions prior to the option's expiration. At the same time, there is no pattern like this for MLIM trades

<sup>40</sup>See Robinhood's rules here: <https://robinhood.com/us/en/support/articles/expiration-exercise-and-assignment/>, accessed on March 21, 2022.

and other multi-leg trades, which are more likely to be institutional. We test these differences more formally in Table A50 and find them to be highly statistically significant.

### 3.2 SLIM trading during Robinhood herding events

Second, we study directional order imbalances across trade types during the Robinhood herding events (frenzies) uncovered in Barber et al. (2022). In particular, we estimate equation (2) using a dummy for the Robinhood herding event in ticker  $i$  on date  $t$  instead of  $Retail_{i,t}$ . This analysis is performed on a subsample of our data (November 4, 2019, to August 10, 2020) due to availability of Robintrack data with which the investor frenzies are identified.

Table A51 in the Internet Appendix documents higher SLIM Imbalance during Robinhood herding events. We also find that the correlation is the highest for SLIM trades sized below \$5,000. Importantly, imbalances in MLIM, all multi-leg and large trades are not positively related to frenzies. Our results even show negative correlations, suggesting that other types of investors, most likely professional traders or institutions, trade against retail investors during such events. Overall, we document that during the well-publicized investor frenzies there were directional order imbalances in retail trading in options as well.

### 3.3 SLIM trading around stock splits

As we have discussed earlier, the new generation of retail options investors is also more likely to be cash constrained. Micro SLIM trades (below \$250) should therefore reflect the activity of cash-constrained investors, and we expect to see large changes in trading volume in these transactions around stock splits.<sup>41</sup> Note that stock splits should have minimal effect on investor positions in the underlying, because trading fractional shares is permitted on most popular investment platforms during our sample period. In contrast, stock splits may still affect retail investors in options because trading fractional options contracts is not permitted. We perform a simple event study, reported in Internet Appendix G.3, where we focus on two companies popular with retail investors, Apple (AAPL) and Tesla (TSLA), that executed stock splits on the same day, August 28, 2020. We find that micro-sized SLIM trading volume on these two names went up significantly relative to a control group of companies popular with retail investors that did not go through a stock split. Figure A6 in the Internet Appendix also documents that the distribution of trade dollar sizes *within* SLIM trades changes after the split, consistent with the presence of cash constraints: After the split, we see a significantly larger share of trades of smaller sizes, corresponding to an

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<sup>41</sup>We thank Yang Liu for suggesting this test.

increase in the skewness of trade size distribution of 48% and 73% for AAPL and TSLA, respectively. In Internet Appendix G.3, we also consider all stocks splits in our sample period and document that an increase in micro SLIM volume is positively related to the size of the split. In this full sample of splits, we find similar changes in the distribution of SLIM trade sizes after the event as for AAPL and TSLA. All this evidence strongly suggests that SLIM trades, especially of micro sizes, are likely to be originated by cash-constrained investors.

### 3.4 Suboptimal exercise by SLIM investors

In our last validation exercise, we show that SLIM investors are less likely to exercise their options optimally.<sup>42</sup>

We rely on the Black-Scholes-Merton option pricing formula to determine whether it is optimal to exercise a call option early, before the underlying goes ex-dividend. Denote the expected ex-dividend price of an option by  $c_{ex}$ , its strike by  $K$ , and the current (cum-dividend) underlying stock price by  $S$ . The expected option ex-dividend price represents the expected time value of the option. *Early exercise value (EEV)* is therefore the difference between the current stock price, strike, and this expected time value of the option:  $S - K - c_{ex}$ . The details of the computation of  $c_{ex}$  are in Internet Appendix G.4.

In the following analyses, we restrict our sample to call option contracts that are optimal to exercise on cum-dates and refer to it as the *early exercise sample*. The details of its construction are provided in Internet Appendix G.5, and Table A53 in the Internet Appendix presents the descriptive statistics.

Let  $t - 1$  denote the day before the last cum-dividend date and let  $OI_{t-1}$  be open interest on that date (measured after all trades, exercises, and assignments on that date). To test the hypothesis that retail investor presence increases the fraction of open interest (OI) remaining (suboptimally) unexercised, we run the following regression:

$$f_{c,t} = \beta share_{c,t}^{SLIM} + \gamma' X_{c,t} + \alpha_{i,t} + \varepsilon_{c,t}, \quad (5)$$

where  $f_t \equiv OI_t / OI_{t-1}$  is the fraction of OI remaining unexercised,  $share_{c,t}^{SLIM}$  is the average dollar volume share of SLIM trades over one trading week before the last cum-dividend date  $t$ , which captures interest of retail investors. In some specifications, we also use Small Share ( $share_{c,t}^{small}$ ) and ticker-level measures of retail investor popularity such as *Internalized volume in underlying* and *WSB mentions, log*, all computed over one trading week before

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<sup>42</sup>It has been previously documented that not all American options are exercised rationally (e.g., Potoshman and Serbin (2003)), Battalio, Figlewski, and Neal (2020), Cosma, Galluccio, Pederzoli, and Scaillet (2020), Jensen and Pedersen (2016), and Barracough and Whaley (2012) focus on early exercise decisions and show in more recent data that a fraction of investors still fail to exercise their options optimally.

**Table 8**  
**Suboptimal exercise and retail investor popularity**

This table reports estimates of equation (5) in our early exercise sample. SLIM Share and Small Share are the contract-level volume shares of SLIM and small trades, respectively, averaged over one trading week before the cum-dividend date. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF, averaged over one trading week before the cum-dividend date. WSB mentions, log, is the logarithm of total mentions of the ticker on WallStreetBets forum. Contract controls include log dollar trading volume, relative spread, IV, moneyness, days to expiration, log OI, and EEV. Ticker controls include underlying price, underlying volatility, underlying relative bid-ask spread, and underlying market cap. Since specification (5) includes ticker-level variables, in column (5) we use ticker and date fixed effects, as opposed to ticker by date. Standard errors are clustered by ticker and date. Robust t-statistics are in parentheses. \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	Fraction of OI not exercised				
	(1)	(2)	(3)	(4)	(5)
SLIM Share	4.561*** (5.40)	4.515*** (5.36)	5.155*** (3.84)	4.718*** (5.58)	5.057*** (5.78)
Small Share		2.867*** (2.87)			
Internalized volume in underlying					26.141*** (3.05)
WSB mentions, log					0.490** (2.53)
Observations	41,737	41,737	13,759	41,737	40,183
Adjusted R-squared	0.206	0.206	0.286	0.183	0.185
Sample	All	All	Top EEV tercile	All	All
FE	Ticker*Date	Ticker*Date	Ticker*Date	Ticker and Date	Ticker and Date
Contract controls	Y	Y	Y	Y	Y
Ticker controls	N	N	N	Y	Y

date  $t$ .<sup>43</sup> These measures are defined in the paragraph underneath equation (2). Our vector of controls  $X_{c,t}$  includes the following contract-level variables: log OI, EEV, log dollar trading volume, relative spread, implied volatility, moneyness, and days to expiration. Finally, our specification also includes the ticker by date fixed effects  $\alpha_{i,t}$ , as we aim to compare contracts within the same ticker yet with different SLIM Shares.

Table 8 reports the results of the regression in (5). We find that there is a strong positive relationship between retail investor trading, as measured by SLIM Share, and the fraction of options that were suboptimally not exercised on the last cum-dividend day. This effect is highly significant regardless of whether we also include other measures of retail trading such as Small Share, internalized volume in the underlying, or WSB mentions into the model or not. A one-standard-deviation increase in the share of SLIM trades in the

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<sup>43</sup>We have also explored an alternative specification in which we measure retail trading over two weeks preceding a cum-dividend date. Our results are quantitatively similar.

contract in the week preceding the cum-date raises the fraction unexercised by about 1 percentage point, depending on the specification. This result is robust, and the magnitudes of the coefficients of interest do not significantly change as we relax the specification of fixed effects and switch on ticker-level controls instead (see columns (4)–(5)).

In sum, we conclude that a higher SLIM Share is associated with a higher fraction of open interest left suboptimally unexercised by the ex-dividend date. We also see that there is no such association for other trade types such as MLIM, all multi-leg, and large trades. Table A54 in the Internet Appendix summarizes these results.

### 3.5 Further limitations of the SLIM methodology

Finally, we discuss the remaining limitations of using SLIM trades to detect retail trading in the U.S. options market. First, our methodology likely omits trades of semi-professional traders, such as those that do not go through a wholesaler and instead are sent directly to exchanges (for example, those originated on Interactive Brokers) and those that constitute complex strategies (e.g., bull spreads, straddles, and butterfly spreads). Complex strategies typically require multi-leg transactions, and, therefore, wholesalers looking for price improvement would usually execute them via multi-leg price improvement auctions, as opposed to single-leg ones. In the OPRA data, these transactions appear as a trade type “MLAN” (multi-leg non-ISO price improvement mechanism), and we refer to them as MLIM for consistency. These MLIM trades correspond to about 4% of the total market volume, and they are composed primarily of trades of ‘protail’ investors – small professional investors and hedge funds – albeit some may be those of retail investors. We have also computed mentions of multi-leg strategies on WallStreetBets in our sample period and found that those constitute a very small number relative to the mentions of individual tickers and comments overall. In addition, in Internet Appendix G.7, we report descriptive statistics and cross-sectional correlations of MLIM with the equity-based measures of retail activity. It further demonstrates that these trades are clearly quite different in nature to those going through single-leg actions. Since we want to capture trading of the new generation of retail investors, we are hesitant to include MLIM trades in our analysis.<sup>44</sup>

Second, our measure likely includes some false positives. 11.7% of the SLIM volume is concentrated in transactions with over \$20,000 in value (see Table 1), which is considered a cutoff for retail trades in the related literature on equities (see, e.g., Lee and Radhakrishna (2000)). We therefore exclude trades above \$20,000 in our robustness checks. Table A16 in the Internet Appendix confirms that the results are virtually the same. Furthermore,

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<sup>44</sup>Furthermore, Tables A57 and A58 in the Internet Appendix demonstrate that all multi-leg trades taken together and trades above \$50,000 are also clearly different from SLIM trades.

validation evidence in Section 1.4 and above strongly suggest that the majority of the trades we capture indeed originate from retail investors.

It is reassuring, however, that in independent contemporaneous work, [Ernst and Spatt \(2022\)](#) rely on the same empirical strategy to classify retail trades in the options market. Their findings are complementary to ours, as they focus on the order execution quality and market microstructure.

## 4 Concluding remarks

This paper focuses on the recent boom in retail investor trading in options, driven by young and tech-savvy, yet inexperienced, investors. Exploiting a new OPRA reporting requirement, we develop a novel measure of retail investor trading in options and document a rapid rise in retail investor trading in our sample. We argue that retail investors enter the options market for speculative reasons. They prefer options with very short maturities, primarily calls. These contracts have high relative bid-ask spreads, making the options business a very lucrative one for wholesalers that execute retail order flow. This is further supported by the ballooning PFOF for options received by retail brokerages.

Our paper calls for more transparency in reporting wholesaler activities in the options market, consistent with the current requirement by FINRA in equities. In particular, it would be useful to know how often market makers affiliated with wholesalers get order allocations through price improvement auctions. One particularly fruitful avenue for future research is uncovering the barriers to entry in this market and characterizing the optimal market structure.

We would not be the first ones calling for more transparency in trading costs in zero-commission offers of retail brokerages.<sup>45</sup> However, most prior calls were related to equities. Trading costs in options are orders of magnitude higher, so a regulatory requirement to disclose these costs to investors would be a welcome first step.

Frequent trading produces large order flow and revenue from PFOF for retail investing platforms. Trading assets that are less liquid, such as options, enhances these profits further. This may create an incentive for retail brokerages to encourage more trading in less liquid asset classes or securities. Policymakers should be aware of this potential conflict of interest.

An advantage of our retail trading measure is that it allows us to capture a large

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<sup>45</sup>Regulators have long been interested in various aspects of the system of payment for order flow and, in particular, whether internalization of orders really provides price improvement for the clients. In 2017 SEC found that some of the algorithms used by Citadel Securities to route retail orders did not seek to obtain the best price on the marketplace, leading to a settlement fee of \$22.6 mln (see <https://www.sec.gov/news/pressrelease/2017-11.html>).

swath of retail transactions in the U.S. options market. A disadvantage is that we do not know who is making these transactions. It is therefore difficult for us to identify specific behavioral mechanisms driving retail investor choices. In particular, it would be important to understand whether ultra short-term options are popular with retail investors because of their preferences for lotteries or because these options are the default choice on the trading apps. Policy implications of these two theories are very different. If investor choices are driven by preferences, there is no reason for a regulatory intervention. If they are driven by the default choice, however, there could be a case for intervention because a brokerage may be incentivizing too much churning. A regulator may engage with brokerages and run a simple controlled experiment in which the default option expiration choice is presented differently to investors. Naturally, to better understand retail investor strategies, their potential pitfalls, or discuss investor protection policies, it would be ideal to couple our analysis with account-level data from retail brokerages.

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# Internet Appendix

## A Additional Tables and Figures

### A.1 Share of non-directed orders by broker

**Table A1**  
**Share of non-directed orders by broker**

This table reports the share of non-directed orders in all orders for each broker in Q1/2020–Q4/2021. Non-directed orders are orders routed to wholesalers and/or exchanges listed in Table A3. All data is from SEC Rule 606 reports.

Broker	Options	Stocks	
		SP500	Other
Ally	100.0	100.0	100.0
Apex	97.7	80.7	77.4
Charles Schwab	100.0	99.7	99.4
E*TRADE	99.9	99.5	99.1
Fidelity	88.5	8.1	7.3
Robinhood	99.9	100.0	100.0
TD Ameritrade	99.5	100.0	99.9
Tradestation	99.4	98.2	98.8
Vanguard	100.0	.	.
Virtu	.	95.6	96.4
Webull	100.0	100.0	100.0
tastyworks	100.0	100.0	100.0

## A.2 OPRA trade types

**Table A2**  
**OPRA trade types for transactions in U.S. options exchanges**

This table reports OPRA trade types and their descriptions. The type of each transaction in U.S. options exchanges has to be classified using a type description from the table and reported to OPRA. This reporting requirement was implemented on November 4, 2019.

OPRA Type Description	OPRA Message Type	LiveVol Trade Condition ID	OPRA Condition Description
AUTO		18	Transaction was executed electronically. Prefix appears solely for information; process as a regular transaction.
CANC		40	Transaction previously reported (other than as the last or opening report for the particular option contract) is now to be cancelled.
CBMO	Multi Leg Floor Trade of Proprietary Products	133	Transaction represents execution of a proprietary product non-electronic multi leg order with at least 3 legs. The trade price may be outside the current NBBO.
CNCL		41	Transaction is the last reported for the particular option contract and is now cancelled.
CNCO		42	Transaction was the first one (opening) reported this day for the particular option contract. Although later transactions have been reported, this transaction is now to be cancelled.
CNOL		43	Transaction was the only one reported this day for the particular option contract and is now to be cancelled.
ISOI		95	Transaction was the execution of an order identified as an Intermarket Sweep Order. Process like normal transaction.
LATE		13	Transaction is being reported late, but is in the correct sequence; i.e., no later transactions have been reported for the particular option contract.
MASL	Multi Leg Auction against single leg(s)	125	Transaction was the execution of an electronic multi leg order which was stopped at a price and traded in a two sided auction mechanism that goes through an exposure period and trades against single leg orders/ quotes. Such auctions mechanisms include and not limited to Price Improvement, Facilitation or Solicitation Mechanism.
MESL	Multi Leg auto-electronic trade against single leg(s)	123	Transaction represents an electronic execution of a multi Leg order traded against single leg orders/ quotes.
MLAT	Multi Leg Auction	120	Transaction was the execution of an electronic multi leg order which was stopped at a price and traded in a two sided auction mechanism that goes through an exposure period in a complex order book. Such auctions mechanisms include and not limited to Price Improvement, Facilitation or Solicitation Mechanism.
MLCT	Multi Leg Cross	121	Transaction was the execution of an electronic multi leg order which was stopped at a price and traded in a two sided crossing mechanism that does not go through an exposure period. Such crossing mechanisms include and not limited to Customer to Customer Cross and QCC with two or more options legs.

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**Table A2** OPRA trade types for transactions in U.S. options exchanges (*cont.*)

MLET	Multi Leg auto-electronic trade	119	Transaction represents an electronic execution of a multi leg order traded in a complex order book.
MLFT	Multi Leg floor trade	122	Transaction represents a non-electronic multi leg order trade executed against other multi-leg order(s) on a trading floor. Execution of Paired and Non-Paired Auctions and Cross orders on an exchange floor are also included in this category.
MSFL	Multi Leg floor trade against single leg(s)	126	Transaction represents a non-electronic multi leg order trade executed on a trading floor against single leg orders/ quotes. Execution of Paired and Non-Paired Auctions on an exchange floor are also included in this category.
OPEN		6	Transaction is a late report of the opening trade and is out of sequence; i.e., other transactions have been reported for the particular option contract.
OPNL		7	Transaction is a late report of the opening trade, but is in the correct sequence; i.e., no other transactions have been reported for the particular option contract.
OSEQ		2	Transaction is being reported late and is out of sequence; i.e., later transactions have been reported for the particular option contract.
REOP		21	Transaction is a reopening of an option contract in which trading has been previously halted. Prefix appears solely for information; process as a regular transaction.
SCLI	Single Leg Cross ISO	117	Transaction was the execution of an Intermarket Sweep electronic order which was stopped at a price and traded in a two sided crossing mechanism that does not go through an exposure period. Such crossing mechanisms include and not limited to Customer to Customer Cross.
SLAI	Single Leg Auction ISO	115	Transaction was the execution of an Intermarket Sweep electronic order which was stopped at a price and traded in a two sided auction mechanism that goes through an exposure period. Such auctions mechanisms include and not limited to Price Improvement, Facilitation or Solicitation Mechanism marked as ISO.
SLAN	Single Leg Auction Non ISO	114	Transaction was the execution of an electronic order which was stopped at a price and traded in a two sided auction mechanism that goes through an exposure period. Such auctions mechanisms include and not limited to Price Improvement, Facilitation or Solicitation Mechanism.
SLCN	Single Leg Cross Non ISO	116	Transaction was the execution of an electronic order which was stopped at a price and traded in a two sided crossing mechanism that does not go through an exposure period. Such crossing mechanisms include and not limited to Customer to Customer Cross and QCC with a single option leg.
SLFT	Single Leg Floor Trade	118	Transaction represents a non-electronic trade executed on a trading floor. Execution of Paired and Non-Paired Auctions and Cross orders on an exchange floor are also included in this category.
TASL	Stock Options Auction against single leg(s)	131	Transaction was the execution of an electronic multi leg stock/options order which was stopped at a price and traded in a two sided auction mechanism that goes through an exposure period and trades against single leg orders/ quotes. Such auctions mechanisms include and not limited to Price Improvement, Facilitation or Solicitation Mechanism.
TESL	Stock Options auto-electronic trade against single leg(s)	130	Transaction represents an electronic execution of a multi Leg stock/options order traded against single leg orders/ quotes.

continuation on the next page

**Table A2** OPRA trade types for transactions in U.S. options exchanges (*cont.*)

TFSL	Stock Options floor trade against single leg(s)	132	Transaction represents a non-electronic multi leg stock/options order trade executed on a trading floor against single leg orders/ quotes. Execution of Paired and Non-Paired Auctions on an exchange floor are also included in this category.
TLAT	Stock Options Auction	124	Transaction was the execution of an electronic multi leg stock/options order which was stopped at a price and traded in a two sided auction mechanism that goes through an exposure period in a complex order book. Such auctions mechanisms include and not limited to Price Improvement, Facilitation or Solicitation Mechanism.
TLCT	Stock Options Cross	128	Transaction was the execution of an electronic multi leg stock/options order which was stopped at a price and traded in a two sided crossing mechanism that does not go through an exposure period. Such crossing mechanisms include and not limited to Customer to Customer Cross.
TLET	Stock Options auto-electronic trade	127	Transaction represents an electronic execution of a multi leg stock/options order traded in a complex order book.
TLFT	Stock Options floor trade	129	Transaction represents a non-electronic multi leg order stock/options trade executed on a trading floor in a Complex order book. Execution of Paired and Non-Paired Auctions and Cross orders on an exchange floor are also included in this category.

### A.3 Payment for order flow by broker and firm

**Table A3**  
**Payment for order flow: Data description**

This table reports the total payment for order flow in stocks (panel A) and options (panel B) for each broker-firm pair in Q1/2020–Q4/2021. Relationships with missing values do not exist. PFOFs with zero values are rounded to zero. Negative values indicate fees paid. All data is from SEC Rule 606 reports. NASDAQ and CBOE represent exchanges within NASDAQ and CBOE groups, respectively.

Firm	Broker											Total paid, \$ mln.	Total paid, %
	TD Ameritrade	Robinhood	E*TRADE	Charles Schwab	Webull	Fidelity	tasty-works	Trade-station	Apex	Ally	Vanguard		
<b>Panel A: Stocks</b>													
CITADEL	388.1	215.3	115.2	71.4	56.8	0	1	9.6	10.5	4.8		<b>872.7</b>	36.4
SUSQUEHANNA	121.9	81.9	67.5	42.7		0	0.5	0	3.6	3.2		<b>321.3</b>	13.4
VIRTU	299.5	140.4	94.9	58.6	22.5	-0.4		22	9.8	3		<b>650.3</b>	27.1
WOLVERINE			0				0			0.1		<b>29.4</b>	1.2
DASH		29.3	0			0			0			<b>0.0</b>	0.0
MORGAN STANLEY						-0.5						<b>-0.5</b>	0.0
TWO SIGMA	94.8	65.5	16.2	8.2	7.1	0		6.8	1			<b>199.6</b>	8.3
NASDAQ		0	6.3	0.9	0.1	43.1		0		0		<b>50.4</b>	2.1
UBS	80.6		15.7	32.6		-0.1		6.2				<b>135.0</b>	5.6
CBOE			11.7	0.4	0	48.2		1.1				<b>61.4</b>	2.6
OTHER	8.6	0	6.1	2.4	31.3	-0.7		12.8	15.5	0		<b>76.0</b>	3.2
Total received, \$ mln.	<b>993.5</b>	<b>532.4</b>	<b>333.6</b>	<b>217.2</b>	<b>117.8</b>	<b>89.6</b>	<b>1.5</b>	<b>58.5</b>	<b>40.4</b>	<b>11.1</b>	<b>0.0</b>	<b>2395.6</b>	
Total received, %	41.5	22.2	13.9	9.1	4.9	3.7	0.1	2.4	1.7	0.5	0.0		
<b>Panel B: Options</b>													
CITADEL	713.4	507.6	185.9	101.6	64.6	93	45	10.3	1.7	6.7	2.6	<b>1732.4</b>	42.1
SUSQUEHANNA	516.8	298.9	134.4	100.3	45.2	36.2	21.5	0.6	4.5	6.7	0.6	<b>1165.7</b>	28.3
VIRTU												<b>0.0</b>	0.0
WOLVERINE	142.6	238.7	69.4	73.4	6.6	44.3	0	9.6	3.7	4.6	0.3	<b>593.2</b>	14.4
DASH	125.3		89.2	36.6	37.8	15.4	30	11.7	5.5			<b>351.5</b>	8.5
MORGAN STANLEY	76.1	83.7	36.9	26.8		9		8.4				<b>240.9</b>	5.9
TWO SIGMA			5.1		0.3				0			<b>5.4</b>	0.1
NASDAQ						0						<b>0.0</b>	0.0
UBS						0						<b>0.0</b>	0.0
CBOE						0						<b>0.0</b>	0.0
OTHER	2.1		0.9	3.4	0	6.6	7.4	0.9	2.4	0	0.6	<b>24.3</b>	0.6
Total received, \$ mln.	<b>1576.3</b>	<b>1128.9</b>	<b>521.8</b>	<b>342.1</b>	<b>154.5</b>	<b>204.5</b>	<b>103.9</b>	<b>41.5</b>	<b>17.8</b>	<b>18.0</b>	<b>4.1</b>	<b>4113.4</b>	
Total received, %	38.3	27.4	12.7	8.3	3.8	5.0	2.5	1.0	0.4	0.4	0.1		

## A.4 Embedded leverage in options trades

**Table A4**  
**Embedded leverage by moneyness and maturity bin**

This table reports the average embedded leverage of options by their moneyness and maturity bin at the time of the trade. Panel A reports averages for SLIM trades only, panel B for SLIM trades below \$250 in value, and panel C for all options trades. Leverage is computed as  $|\Delta \times S/p|$ , where  $\Delta$  is the option's delta at the time of the trade,  $S$  is the underlying midpoint price at the time of the trade, and  $p$  is the option's trade price. All the values are first weighted either by frequency (columns (1)–(5)) or trading volume (columns (6)–(10)) within a corresponding bin and then frequency-weighted across time. Moneyness for calls is measured as  $(\text{Midpoint Price} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts.

Moneyness	Frequency-weighted within a bin					Volume-weighted within a bin				
	Time to expiration					Time to expiration				
	Less than a week (1)	1-2 weeks (2)	2-4 weeks (3)	1-3 months (4)	Over 3 months (5)	Less than a week (6)	1-2 weeks (7)	2-4 weeks (8)	1-3 months (9)	Over 3 months (10)
<b>Panel A: SLIM trades</b>										
Below -2	12.0	4.8	3.3	3.3	2.9	36.3	8.5	3.7	3.8	2.9
-2 to -1	6.4	5.6	4.9	5.1	3.8	7.0	6.3	6.2	6.2	4.2
-1 to -0.1	19.8	13.4	10.2	8.6	6.2	23.1	15.3	11.6	9.6	6.3
At the money	57.9	22.4	15.6	11.0	5.8	83.4	25.5	17.8	12.7	6.7
0.1 to 1	5.5	4.5	3.9	3.6	2.5	5.5	4.3	3.7	3.4	2.7
1 to 2	2.0	2.1	2.8	2.1	2.4	2.4	5.1	9.8	2.8	5.5
Above 2	25.8	20.2	13.5	14.0	13.6	60.5	58.7	32.4	31.6	34.0
<b>Panel B: SLIM trades below \$250</b>										
Below -2	12.9	5.0	3.5	3.6	3.1	41.0	9.4	3.8	4.1	3.0
-2 to -1	7.0	6.1	5.3	5.5	4.3	7.5	6.8	6.7	6.6	4.7
-1 to -0.1	21.5	14.2	10.9	9.2	7.6	24.8	16.0	12.2	10.1	7.3
At the money	71.5	25.1	17.7	13.3	7.6	93.2	28.3	20.4	15.6	10.3
0.1 to 1	5.3	3.9	3.3	2.6	1.5	5.4	3.9	3.4	2.8	3.9
1 to 2	2.3	2.9	5.4	3.3	6.7	3.4	12.5	30.5	6.2	29.4
Above 2	69.4	41.9	36.9	46.2	60.1	153.1	110.2	81.4	95.7	134.4
<b>Panel C: All trades</b>										
Below -2	11.3	4.5	3.3	2.8	2.3	15.8	5.8	3.6	3.3	2.4
-2 to -1	6.3	5.3	4.6	4.5	3.3	7.0	6.0	5.7	5.5	3.8
-1 to -0.1	21.0	14.7	11.7	9.3	5.4	24.0	16.7	13.3	10.4	5.9
At the money	62.8	23.3	16.8	11.8	6.0	93.2	27.5	20.2	14.1	7.7
0.1 to 1	5.6	4.7	4.1	3.7	2.7	5.6	4.6	4.0	3.7	2.8
1 to 2	2.7	2.8	2.7	2.5	3.8	3.7	10.8	5.2	3.8	10.6
Above 2	27.8	24.1	14.6	17.6	14.5	53.5	61.3	29.2	45.9	38.1

## A.5 Price improvement mechanism fees by exchange

We summarize fees related to price improvement mechanisms across the U.S. exchanges. In particular, we consider two scenarios. The first is when a customer order is paired in an auction and the wholesaler-affiliated market maker trades gets the full allocation (i.e., the auction is not broken). In the second scenario, a customer order is paired in an auction and an unaffiliated market maker trades in full (i.e., the auction is broken as an unaffiliated market maker provides a better price).

**Table A5**  
**PIM-related exchange fees across the U.S. exchanges**

This table reports the exchange fees related to price improvement mechanisms (PIM) on all U.S. options exchanges where this mechanisms are used, as of May 10, 2022. Panel A reports fees for securities in the penny program, and panel B for those not in the penny program. Columns (5)–(9) report fees in a scenario when customer order is paired in an auction and the wholesaler trades in full. Columns (10)–(14) report fees in a scenario when customer order is paired in an auction and an unaffiliated market maker trades in full. Negative values indicate rebates. Rebates typically vary by volume tier, and we report the highest rebate. These fees and rebates are for the majority of underlying securities (they do not include securities with special fees such as SPY). All values are in \$ per contract. <sup>†</sup> signifies breakup credit fees that we could not locate within the corresponding exchange fee schedule, yet its value has been reported by an active market maker participating in PIM.

Exchange Code	Full Name	PIM Name	1. Customer order is paired in an auction and wholesaler trades in full						2. Customer order is paired in an auction and unaffiliated market maker trades in full					
			SLAN trade volume share, %	Customer exchange fee/rebate	Breakup credit	Affiliated market maker	Non-affiliated market maker (responder fee)	Exchange	Customer exchange fee/rebate	Breakup credit	Affiliated market maker	Non-affiliated market maker (responder fee)	Exchange	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	
<b>Panel A: Penny program securities</b>														
PHLX	Philadelphia Stock Exch.	PIXL	31.00	(0.17)	NA	0.05	NA	0.12	(0.17)	(0.25) <sup>†</sup>	NA	0.25	(0.08)	
CBOE	Chicago Board Options Exch.	AIM / C-AIM	21.70	(0.14)	NA	0.07	NA	0.07	(0.14)	(0.25)	NA	0.50	(0.11)	
AMEX	American Stock Exch.	CUBE	15.50	(0.12)	NA	0.05	NA	0.07	(0.12)	(0.30)	NA	0.50	(0.08)	
MIAX	MIAX Options Exch.	MIAX PRIME	12.00	(0.11)	NA	0.05	NA	0.06	(0.11)	(0.25)	NA	0.50	(0.14)	
BOX	Boston Stock Exch.	PIP	6.80	(0.11)	NA	0.05	NA	0.06	(0.11)	(0.34)	NA	0.50	(0.05)	
EDGX	Direct Edge X	AIM	5.10	(0.06)	NA	0.05	NA	0.01	(0.06)	(0.25)	NA	0.50	(0.19)	
MRX	ISE Mercury	PIM	4.10	-	NA	0.02	NA	(0.02)	-	(0.25)	NA	0.50	(0.25)	
ISE	International Securities Exch.	PIM	2.60	(0.02)	NA	0.10	NA	(0.08)	(0.02)	(0.15)	NA	0.50	(0.33)	
GEMX	ISE Gemini	PIM	1.10	-	NA	0.05	NA	(0.05)	-	-	NA	0.05	(0.05)	
NASDBX	NASDAQ OMX BX Options	PRISM	0.06	-	NA	0.05	NA	(0.05)	-	(0.35)	NA	0.49	(0.14)	
EMLD	MIAX Emerald Options Exch.	Emerald PRIME	0.05	(0.10)	NA	0.05	NA	0.05	(0.10)	(0.53)	NA	0.55	0.08	
<b>Panel B: Non-penny program securities</b>														
PHLX	Philadelphia Stock Exch.	PIXL	31.00	(0.17)	NA	0.05	NA	0.12	(0.17)	(0.70)	NA	0.40	(0.23)	
CBOE	Chicago Board Options Exch.	AIM / C-AIM	21.70	(0.14)	NA	0.07	NA	0.07	(0.14)	(0.60)	NA	1.05	(0.31)	
AMEX	American Stock Exch.	CUBE	15.50	(0.12)	NA	0.05	NA	0.07	(0.12)	(0.70)	NA	1.05	(0.23)	
MIAX	MIAX Options Exch.	MIAX PRIME	12.00	(0.11)	NA	0.05	NA	0.06	(0.11)	(0.60)	NA	1.10	(0.39)	
BOX	Boston Stock Exch.	PIP	6.80	(0.11)	NA	0.05	NA	0.06	(0.11)	(0.81)	NA	1.15	(0.23)	
EDGX	Direct Edge X	AIM	5.10	(0.06)	NA	0.05	NA	0.01	(0.06)	(0.60)	NA	1.05	(0.39)	
MRX	ISE Mercury	PIM	4.10	-	NA	0.02	NA	(0.02)	-	(0.60)	NA	1.10	(0.50)	
ISE	International Securities Exch.	PIM	2.60	(0.02)	NA	0.10	NA	(0.08)	(0.02)	(0.15)	NA	1.10	(0.93)	
GEMX	ISE Gemini	PIM	1.10	-	NA	0.05	NA	(0.05)	-	-	NA	0.05	(0.05)	
NASDBX	NASDAQ OMX BX Options	PRISM	0.06	-	NA	0.05	NA	(0.05)	-	(0.70)	NA	0.94	(0.24)	
EMLD	MIAX Emerald Options Exch.	Emerald PRIME	0.05	(0.10)	NA	0.05	NA	0.05	(0.10)	(1.05)	NA	1.10	0.05	

## A.6 Bunched ISO trades

Table A6 reports descriptive statistics for the original ISO trades (OPRA Type Description ISOI) as they are reported in OPRA and for ISO trades after they went through our bunching algorithm. The algorithm aims to reconstruct the full originating ISO order, that is, merge together all the transactions most likely pertaining to the same initiating order.

We start by isolating all the ISO trades in the same contract executed on the same date. In the second step, we rely on the K-means algorithm to identify clusters of similar trades that occur within a short period of time (that is, we consider trades clustered over time distance from the start of the trading day, measured in nanoseconds, as per OPRA convention). To do this, we select the smallest number of groups that produces the average within-cluster time distance of below one second. In other words, we aggregate ISO trades within the same contract into the smallest possible number of groups, such that the average time distance between trades within each group is up to one second. At the same time, we aim for the maximal between-group time distance if there are several groupings satisfying the first criterion. Finally, we bunch together trades that belong to a single group, that is, we attribute all the transactions within a corresponding group to a single originating ISO order.

As Table A6 shows, most of the trading volume in bunched trades is in the originating transactions above 100 lots in size and almost half of their dollar volume is in transactions above \$50,000. These features of the reconstructed full ISO trades are in stark contrast to the set of their separate elements, as reported in OPRA data, for which only about a third of volume is in trades above 100 lots and only a fifth of dollar volume is in trades above \$50,000.

**Table A6**  
**Composition of original and bunched intermarket sweep order (ISO) trades**

This table reports full-sample aggregate composition of ISO (intermarket sweep order) trades by size category. Bunched ISO trades are ISO trades grouped into one transaction as described in Internet Appendix A.6. Our sample is from November 2019 to June 2021.

Characteristic	Category	Original ISO trades			Bunched ISO trades			Dollar volume share, %	
		Frequency	Frequency share, %	Volume share, %	Frequency	Frequency share, %	Volume share, %		
Trade size (contracts)	1	19,278,610	32.8	2.5	5.3	12,772,678	36.1	1.7	3.0
	2-5	17,104,123	29.1	7.1	11.6	10,477,326	29.6	4.5	6.4
	6-10	8,101,000	13.8	8.6	11.0	4,264,704	12.0	4.9	5.8
	11-100	12,716,773	21.6	50.6	48.3	6,372,229	18.0	29.0	32.2
	Above 100	1,554,943	2.6	31.2	23.8	1,538,213	4.3	60.0	52.5
Trade size (dollars)	Below 250	28,564,896	48.6	14.6	1.9	18,410,567	52.0	9.3	1.3
	250-500	7,602,980	12.9	8.1	2.2	4,400,734	12.4	5.1	1.3
	500-1,000	6,691,379	11.4	10.4	3.8	3,674,924	10.4	6.7	2.2
	1,000-2,500	6,992,385	11.9	16.7	8.9	3,659,716	10.3	11.5	4.9
	2,500-5,000	3,713,248	6.3	13.5	10.4	1,971,277	5.6	10.9	5.9
	5,000-10,000	2,443,174	4.2	12.4	13.6	1,357,261	3.8	12.4	8.0
	10,000-20,000	1,452,011	2.5	10.1	16.1	876,596	2.5	12.7	10.3
	20,000-50,000	904,550	1.5	8.6	21.8	648,591	1.8	14.7	16.8
	Above 50,000	390,826	0.7	5.6	21.2	425,484	1.2	16.8	49.3

## B Daily descriptive statistics of SLIM trades

**Table A7**  
**Composition of SLIM and non-SLIM trades**

This table reports daily average characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts.

Characteristic	Category	SLIM trades				Non-SLIM trades			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %	Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	70.2	68.3	14.1	3.4	63.2	60.7	11.4	4.3
	Put	29.8	31.7	14.3	3.5	36.8	39.3	12.5	4.3
Trade size (contracts)	1	44.4	5.9	14.1	3.2	42.4	5.2	11.4	4.1
	2-5	31.2	12.9	12.9	3.1	31.7	12.1	11.4	4.1
	6-10	12.2	14.2	14.4	3.6	11.8	12.2	12.3	4.6
	11-100	11.5	52.8	15.2	4.2	12.9	47.6	12.4	4.9
	Above 100	0.7	14.1	15.3	6.1	1.2	22.8	12.8	5.3
Trade size (dollars)	Below 250	40.6	14.0	24.3	6.0	36.8	12.3	20.8	7.6
	250-500	15.5	8.8	9.0	2.0	14.9	7.5	8.5	2.8
	500-1,000	13.8	11.3	7.6	1.6	14.3	9.9	7.0	2.3
	1,000-2,500	14.0	17.4	6.3	1.3	15.3	16.1	5.9	1.9
	2,500-5,000	7.1	13.6	5.2	1.1	8.1	13.3	5.0	1.6
	5,000-10,000	4.6	13.1	4.5	1.0	5.0	12.3	4.3	1.5
	10,000-20,000	2.5	10.1	3.9	1.7	2.8	10.3	3.7	2.8
	20,000-50,000	1.3	7.7	3.5	3.3	1.7	9.5	3.2	5.4
	Above 50,000	0.5	4.1	3.2	5.9	0.9	8.8	2.9	8.9
Trade direction	Sell	50.1	49.8	14.2	3.6	49.3	48.6	10.5	4.0
	Buy	46.9	47.8	13.2	3.3	48.0	49.0	12.6	4.8
	Midpoint	3.0	2.4	20.5	0.0	2.7	2.4	15.9	0.0
Time to expiry	Less than a week	47.6	49.6	12.7	3.3	42.1	42.2	12.8	4.9
	1-2 weeks	14.0	13.0	11.6	2.7	14.6	13.4	9.5	3.4
	2-4 weeks	16.0	15.3	14.9	3.4	17.2	16.8	11.2	3.7
	1-3 months	13.7	13.6	14.1	3.1	15.7	16.3	9.8	3.3
	3-12 months	7.3	7.2	18.5	3.9	8.4	9.3	10.2	3.9
	Over a year	1.4	1.3	17.9	4.8	2.0	1.9	13.3	6.1
Moneyness	Below -2	0.2	0.2	63.3	16.2	0.2	0.3	63.7	20.7
	-2 to -1	0.3	0.4	54.8	13.7	0.4	0.4	49.8	15.3
	-1 to -0.1	22.4	23.4	30.5	7.3	23.1	24.3	22.4	7.8
	At the money	72.8	72.3	9.0	2.1	71.3	70.4	8.4	3.1
	0.1 to 1	3.9	3.4	8.6	2.5	4.7	4.3	5.8	3.7
	1 to 2	0.1	0.1	10.5	5.2	0.2	0.2	7.4	9.9
	Above 2	0.1	0.1	20.3	7.3	0.1	0.1	14.2	17.0
Trade direction and type	Sell - Call	34.9	33.8	14.2	3.6	31.1	29.4	10.1	4.0
	Sell - Put	15.2	16.0	14.9	3.8	18.2	19.3	11.4	4.0
	Buy - Call	33.2	32.9	13.4	3.4	30.5	30.0	12.4	4.9
	Buy - Put	13.7	14.9	13.3	3.4	17.5	19.0	13.4	4.9
	Midpoint - Call	2.1	1.6	21.5	0.0	1.6	1.4	15.5	0.0
	Midpoint - Put	0.9	0.8	18.9	0.0	1.1	1.0	17.0	0.0
ETF	No	80.8	71.9	15.4	3.7	80.8	69.8	12.4	4.5
	Yes	19.2	28.1	8.6	2.3	19.2	30.2	8.9	3.4

**Table A8**  
**Differences between SLIM and non-SLIM trades**

This table reports mean differences between daily characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts. In parentheses are t-statistics based on Newey-West standard errors with the optimal number of lags.

Characteristic	Category	SLIM minus non-SLIM			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	6.99 (17.80)	7.59 (21.87)	2.70 (20.75)	-0.92 (-20.02)
	Put	-6.99 (-17.80)	-7.59 (-21.87)	1.74 (10.73)	-0.85 (-20.86)
Trade size (contracts)	1	2.05 (4.93)	0.69 (7.42)	2.66 (14.81)	-0.89 (-18.29)
	2-5	0.34 (2.63)	1.95 (19.79)	2.04 (17.07)	-0.96 (-25.60)
	6-10	-1.37 (-13.40)	5.25 (16.31)	2.78 (14.63)	-0.62 (-16.91)
	11-100	-0.52 (-22.20)	-8.74 (-25.06)	2.50 (9.28)	0.77 (9.08)
	Above 100	-0.50 (2.28)	0.84 (10.43)	1.52 (15.88)	-1.04 (-35.71)
Trade size (dollars)	Below 250	3.79 (7.40)	1.68 (11.12)	3.45 (16.29)	-1.61 (-19.95)
	250-500	0.59 (10.61)	1.32 (18.04)	0.56 (4.38)	-0.80 (-14.88)
	500-1,000	-0.49 (-4.72)	1.44 (18.88)	0.52 (5.92)	-0.68 (-17.27)
	1,000-2,500	-1.31 (-7.82)	1.31 (14.95)	0.37 (5.39)	-0.61 (-20.40)
	2,500-5,000	-0.99 (-8.65)	0.21 (3.04)	0.28 (5.10)	-0.54 (-22.50)
	5,000-10,000	-0.40 (-5.31)	0.77 (11.31)	0.20 (4.37)	-0.51 (-19.42)
	10,000-20,000	-0.34 (-7.12)	-0.20 (-2.46)	0.21 (4.66)	-1.14 (-16.65)
	20,000-50,000	-0.40 (-12.67)	-1.81 (-21.49)	0.26 (5.65)	-2.09 (-15.84)
	Above 50,000	-0.45 (-20.72)	-4.73 (-24.76)	0.23 (3.37)	-2.95 (-8.65)
Trade direction	Sell	0.81 (8.60)	1.17 (10.56)	3.70 (29.43)	-0.37 (-12.81)
	Buy	-1.11 (-10.20)	-1.20 (-9.81)	0.58 (5.19)	-1.51 (-27.04)
	Midpoint	0.29 (4.95)	0.03 (0.67)	4.56 (21.84)	NA (NA)
Time to expiry	Less than a week	5.56 (18.87)	7.36 (30.87)	-0.14 (-1.02)	-1.59 (-47.20)
	1-2 weeks	-0.69 (-9.21)	-0.41 (-4.23)	2.02 (14.10)	-0.65 (-19.89)
	2-4 weeks	-1.23 (-10.36)	-1.59 (-10.67)	3.63 (21.29)	-0.39 (-6.07)
	1-3 months	-2.03 (-19.81)	-2.64 (-21.09)	4.31 (14.48)	-0.21 (-3.34)
	3-12 months	-1.06 (-6.97)	-2.11 (-15.84)	8.32 (9.66)	-0.03 (0.15)
	Over a year	-0.55 (-10.81)	-0.62 (-10.34)	4.58 (6.40)	-1.33 (-6.40)
Moneyness	Below -2	0.01 (0.49)	-0.06 (-2.63)	-0.41 (-0.21)	-4.51 (-12.40)
	-2 to -1	-0.02 (-1.20)	-0.04 (-2.15)	5.06 (4.64)	-1.58 (-6.17)
	-1 to -0.1	-0.64 (-4.34)	-0.87 (-4.52)	8.07 (22.81)	-0.54 (-7.24)
	At the money	1.52 (8.67)	1.95 (9.10)	0.59 (6.33)	-0.94 (-35.66)
	0.1 to 1	-0.80 (-8.62)	-0.86 (-12.89)	2.75 (10.79)	-1.20 (-13.54)
	1 to 2	-0.03 (-6.67)	-0.06 (-8.11)	3.02 (11.64)	-4.73 (9.87)
	Above 2	-0.03 (-6.21)	-0.06 (-8.69)	6.14 (7.17)	-9.69 (-11.42)
Trade direction and type	Sell - Call	3.86 (18.41)	4.44 (23.35)	4.11 (21.89)	-0.39 (-11.40)
	Sell - Put	-3.05 (-18.78)	-3.27 (-20.81)	3.42 (19.40)	-0.23 (-5.17)
	Buy - Call	2.68 (15.05)	2.96 (17.17)	0.99 (6.30)	-1.50 (-16.62)
	Buy - Put	-3.78 (-17.11)	-4.16 (-20.93)	-0.10 (-0.66)	-1.55 (-34.28)
	Midpoint - Call	0.45 (9.62)	0.20 (5.66)	5.98 (20.31)	NA (NA)
	Midpoint - Put	-0.15 (-6.48)	-0.17 (-10.78)	1.90 (7.08)	NA (NA)
ETF	No	-0.05 (-0.17)	2.09 (4.30)	2.95 (23.13)	-0.87 (-20.54)
	Yes	0.05 (0.17)	-2.09 (-4.30)	-0.34 (-3.51)	-1.10 (-25.97)

## B.1 Additional descriptive statistics of SLIM trades

**Table A9**  
**Composition of SLIM trades, additional statistics**

This table reports characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Dollar spread, \$ is the spread between the best bid and best ask on the contract (across all exchanges) in U.S. dollars at the time of the trade. Implied volatility is trade-implied volatility reported by OPRA. For all measures, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{Midpoint Price} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts.

Characteristic	Category	Dollar volume share, %	Dollar spread, \$	Implied volatility	Trade price, \$
Type	Call	70.25	0.22	0.85	4.87
	Put	29.75	0.21	0.80	4.48
Trade size (contracts)	1	13.32	0.25	0.85	5.62
	2-5	22.31	0.21	0.83	4.70
	6-10	18.37	0.17	0.83	3.66
	11-100	39.71	0.13	0.81	2.75
	Above 100	6.28	0.06	0.68	1.31
Trade size (dollars)	Below 250	2.03	0.08	0.94	0.74
	250-500	2.76	0.15	0.81	2.29
	500-1,000	4.84	0.21	0.79	3.71
	1,000-2,500	10.78	0.30	0.76	6.47
	2,500-5,000	12.16	0.44	0.73	11.47
	5,000-10,000	15.67	0.54	0.71	16.68
	10,000-20,000	16.75	0.66	0.69	22.78
	20,000-50,000	19.53	0.82	0.68	29.18
	Above 50,000	15.47	1.13	0.68	42.10
Trade direction	Sell	51.11	0.23	0.83	4.96
	Buy	46.97	0.20	0.85	4.67
	Midpoint	1.92	0.15	0.69	2.74
Time to expiration	Less than a week	40.39	0.17	0.89	4.06
	1-2 weeks	12.29	0.18	0.84	4.41
	2-4 weeks	14.39	0.21	0.85	4.26
	1-3 months	16.60	0.25	0.73	5.63
	3-12 months	12.43	0.40	0.69	7.84
Moneyness	Over a year	3.89	0.85	0.60	14.16
	Below -2	0.06	0.21	2.48	0.93
	-2 to -1	0.11	0.27	1.92	1.40
	-1 to -0.1	10.90	0.18	1.25	2.08
	At the money	77.19	0.20	0.67	5.16
Trade direction and type	0.1 to 1	10.90	0.55	1.17	12.96
	1 to 2	0.57	0.80	1.51	18.25
	Above 2	0.28	0.87	1.61	17.99
	Sell - Call	35.95	0.23	0.84	5.11
	Sell - Put	15.16	0.22	0.80	4.60
	Buy - Call	32.95	0.21	0.87	4.74
	Buy - Put	14.02	0.19	0.81	4.50
	Midpoint - Call	1.35	0.16	0.70	2.85
	Midpoint - Put	0.57	0.13	0.68	2.46
ETF	No	79.02	0.24	0.92	5.18
	Yes	20.98	0.09	0.46	2.91

## B.2 Descriptive statistics on SLIM trades, without open and close trades

**Table A10**  
**Composition of option trades**

This table reports characteristics of trades by category. Our sample is from November 2019 to June 2021. It is limited to trades after 9:45 a.m. and before 3:50 p.m., and trades are classified using the quote method. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts. The overwhelming majority of the reported values for SLIM trades are different from those for non-SLIM trades with the p-value below 1%.

Characteristic	Category	SLIM trades				All trades			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %	Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	71.2	69.0	13.3	6.5	65.0	62.3	10.8	7.7
	Put	28.8	31.0	13.7	6.7	35.0	37.7	11.9	8.0
Trade size (contracts)	1	45.6	6.2	13.7	6.3	44.4	6.0	10.9	7.4
	2-5	30.9	13.3	12.4	6.1	31.6	13.3	10.8	7.5
	6-10	11.8	14.5	13.8	7.1	11.4	13.3	12.0	8.4
	11-100	11.0	53.1	14.6	8.2	11.6	48.7	12.3	9.1
	Above 100	0.6	12.9	14.6	11.6	0.9	18.8	12.6	10.2
Trade size (dollars)	Below 250	41.4	14.3	23.4	11.6	37.9	13.3	19.9	13.7
	250-500	15.4	8.9	8.3	3.7	15.0	8.0	7.7	4.8
	500-1,000	13.6	11.3	7.0	3.0	14.2	10.3	6.5	4.0
	1,000-2,500	13.8	17.3	5.9	2.5	15.0	16.4	5.5	3.3
	2,500-5,000	7.0	13.5	4.9	2.0	7.8	13.3	4.6	2.8
	5,000-10,000	4.6	13.1	4.2	1.8	4.9	12.2	4.0	2.5
	10,000-20,000	2.5	10.1	3.7	2.9	2.7	10.0	3.5	4.8
	20,000-50,000	1.3	7.6	3.3	6.2	1.6	8.9	3.1	10.4
	Above 50,000	0.5	3.9	3.0	11.4	0.8	7.7	2.9	17.6
Trade direction	Sell	46.2	46.4	13.6	7.6	47.5	47.2	10.1	7.6
	Buy	43.4	44.8	13.0	7.1	45.8	46.9	12.0	9.1
	Midpoint	10.4	8.8	14.2	0.0	6.7	6.0	13.3	0.0
Time to expiration	Less than a week	47.2	49.6	12.3	6.5	42.4	42.8	12.5	9.1
	1-2 weeks	13.8	12.8	12.2	6.0	14.4	13.2	9.7	6.6
	2-4 weeks	16.0	15.2	14.9	7.0	17.1	16.5	10.8	7.0
	1-3 months	13.6	13.6	13.7	6.1	15.4	15.9	9.5	6.0
	3-12 months	7.6	7.3	18.3	7.7	8.6	9.4	10.5	7.3
	Over a year	1.4	1.3	17.4	9.1	1.9	1.9	12.2	10.9
Moneyness	Below -2	0.3	0.3	53.3	27.9	0.3	0.3	46.2	30.1
	-2 to -1	0.4	0.4	50.2	25.3	0.4	0.4	42.8	25.7
	-1 to -0.1	23.8	24.1	28.4	13.7	24.2	25.2	21.1	14.0
	At the money	71.2	71.5	8.4	4.1	70.0	69.4	7.8	5.5
	0.1 to 1	4.1	3.6	8.2	4.6	4.8	4.4	5.7	6.4
	1 to 2	0.2	0.1	8.6	7.4	0.2	0.2	6.3	13.8
	Above 2	0.1	0.1	16.3	11.2	0.1	0.1	11.6	24.8
Trade direction and type	Sell - Call	32.7	31.8	13.4	7.4	30.8	29.3	9.6	7.5
	Sell - Put	13.5	14.5	14.3	8.0	16.7	17.9	10.9	7.8
	Buy - Call	31.2	31.2	13.0	7.1	29.9	29.4	11.6	8.9
	Buy - Put	12.2	13.6	13.1	7.1	15.9	17.5	12.7	9.3
	Midpoint - Call	7.3	6.0	14.5	0.0	4.2	3.6	12.9	0.0
	Midpoint - Put	3.1	2.9	13.4	0.0	2.5	2.3	14.0	0.0
ETF	No	81.4	72.4	14.6	7.1	81.6	71.3	11.8	8.2
	Yes	18.6	27.6	8.3	4.4	18.4	28.7	8.4	6.0

### B.3 Descriptive statistics of SLIM trades below \$20,000 by category

**Table A11**  
**Composition of SLIM trades below \$20,000 in size**

This table reports characteristics of SLIM trades (single-leg price improvement auctions) that are smaller than \$20,000 in size by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{Midpoint Price} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts.

Characteristic	Category	Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	71.5	70.0	13.7	6.5
	Put	28.5	30.0	14.2	6.9
Trade size (contracts)	1	46.4	7.0	13.9	6.3
	2-5	31.3	14.8	12.7	6.1
Trade size (dollars)	6-10	11.7	15.7	14.4	7.3
	11-100	10.2	52.4	16.1	9.1
Trade size (dollars)	Above 100	0.4	10.2	20.2	16.6
	Below 250	42.0	16.0	23.6	11.7
Trade direction	250-500	15.8	10.0	8.7	3.9
	500-1,000	14.0	12.8	7.4	3.2
Moneyness	1,000-2,500	14.1	19.6	6.2	2.6
	2,500-5,000	7.1	15.3	5.2	2.1
Time to expiration	5,000-10,000	4.6	14.8	4.5	1.9
	10,000-20,000	2.5	11.4	3.9	3.2
Trade direction and type	20,000-50,000				
	Above 50,000				
Trade direction	Sell	50.0	49.8	14.2	7.0
	Buy	47.0	47.8	13.1	6.7
Moneyness	Midpoint	3.0	2.4	20.3	0.0
	Below -2	0.3	0.3	54.1	28.4
Time to expiration	-2 to -1	0.4	0.4	51.0	25.7
	-1 to -0.1	23.7	25.7	28.8	13.9
Trade direction	At the money	71.6	70.7	8.9	4.2
	0.1 to 1	3.8	2.8	8.9	3.8
ETF	1 to 2	0.1	0.1	9.6	4.5
	Above 2	0.1	0.1	18.1	8.0
Midpoint - Call	Sell - Call	35.5	34.6	13.9	6.8
	Sell - Put	14.5	15.2	14.9	7.5
Midpoint - Put	Buy - Call	33.9	33.8	13.1	6.7
	Buy - Put	13.1	14.0	13.2	6.7
Midpoint - Call	Midpoint - Call	2.1	1.6	21.0	0.0
	Midpoint - Put	0.9	0.8	18.8	0.0
No	No	81.4	74.0	15.1	7.1
	Yes	18.6	26.0	8.5	4.5

## B.4 Descriptive statistics for the ticker-level sample

**Table A12**  
**Descriptive statistics for the ticker-level variables**

This table reports the descriptive statistics for the daily ticker-level sample from November 2019 to June 2021, separately for call and put options. The sample includes all stock and ETF tickers with lagged price above \$1. SLIM and Small Share are the ticker-level volume shares of SLIM and small trades, respectively. SLIM and Small Imbalance are the ticker-level volume imbalance for SLIM and small trades, respectively. Share and imbalance are constructed similarly for SLIM < \$250, SLIM < \$5,000, SLIM < \$20,000, SLIM \$5,000 – 20,000, MLIM, complex (all multi-leg), large (above 100 contracts) trades, and trades above \$50,000. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on WallStreetBets during the day. Underlying price (log) is as of the day before. Underlying return is the total return over the last week. Total volume in underlying, log, is the logarithm of the total trading volume (lit, ATS, and non-ATS OTC) in underlying ticker over the previous week. Underlying spread is averaged over the previous week. Underlying volatility is return volatility over the previous week. Option spread is the contract quoted relative spread. Option time to expiration (in months), moneyness, spread, and leverage are equal-weighted across trades at a ticker level. Option Greeks are from OptionMetrics (not winsorized, equal-weighted across trades at a ticker level). WSB mentions, Robinhood ownership breadth, underlying volatility, and spread as well as option spread, time to expiration, and lambda are winsorized at the 99th percentile. Underlying return and option moneyness are winsorized at the 0.5th and 99.5th percentiles.

	Call options					Put options				
	Mean	Median	St. Dev.	p1	p99	Mean	Median	St. Dev.	p1	p99
SLIM Share	0.20	0.13	0.23	0.00	1.00	0.16	0.06	0.24	0.00	1.00
SLIM < \$250 Share	0.06	0.01	0.15	0.00	1.00	0.06	0.01	0.16	0.00	1.00
SLIM < \$5k Share	0.17	0.09	0.22	0.00	1.00	0.14	0.04	0.23	0.00	1.00
SLIM < \$20k Share	0.19	0.12	0.23	0.00	1.00	0.15	0.06	0.24	0.00	1.00
SLIM > \$20k Share	0.01	0.00	0.04	0.00	0.16	0.00	0.00	0.04	0.00	0.12
Small Share	0.59	0.53	0.34	0.00	1.00	0.63	0.63	0.36	0.00	1.00
MLIM Share	0.02	0.00	0.08	0.00	0.44	0.04	0.00	0.11	0.00	0.67
Complex Share	0.11	0.02	0.20	0.00	0.97	0.16	0.03	0.25	0.00	1.00
Large Share	0.06	0.00	0.15	0.00	0.72	0.06	0.00	0.15	0.00	0.79
> \$50k Share	0.02	0.00	0.08	0.00	0.43	0.02	0.00	0.08	0.00	0.44
SLIM Imbalance	-0.11	-0.11	0.65	-1.00	1.00	-0.17	-0.23	0.70	-1.00	1.00
SLIM < \$250 Imbalance	-0.17	-0.19	0.65	-1.00	1.00	-0.22	-0.31	0.70	-1.00	1.00
SLIM < \$5k Imbalance	-0.12	-0.12	0.64	-1.00	1.00	-0.18	-0.23	0.70	-1.00	1.00
SLIM < \$20k Imbalance	-0.11	-0.11	0.64	-1.00	1.00	-0.18	-0.23	0.70	-1.00	1.00
SLIM > \$20k Imbalance	-0.04	-0.04	0.80	-1.00	1.00	-0.08	-0.13	0.83	-1.00	1.00
Small Imbalance	-0.05	-0.04	0.52	-1.00	1.00	-0.03	-0.02	0.58	-1.00	1.00
MLIM Imbalance	-0.08	0.00	0.51	-1.00	1.00	-0.11	-0.03	0.54	-1.00	1.00
Complex Imbalance	-0.04	0.00	0.47	-1.00	1.00	-0.06	0.00	0.51	-1.00	1.00
Large Imbalance	-0.03	0.00	0.73	-1.00	1.00	-0.05	-0.01	0.75	-1.00	1.00
> \$50k Imbalance	-0.01	0.00	0.74	-1.00	1.00	-0.05	-0.04	0.77	-1.00	1.00
Internalized volume in underlying	0.17	0.15	0.09	0.00	0.39	0.17	0.15	0.08	0.00	0.38
Robinhood ownership breadth, log	6.90	6.80	1.76	3.30	11.78	7.02	6.91	1.78	3.33	11.93
WSB mentions, log	0.16	0.00	0.51	0.00	3.00	0.17	0.00	0.53	0.00	3.04
Option trading volume, lagged log	5.41	5.30	2.89	0.19	12.38	4.90	4.70	2.85	0.18	11.84
Underlying price, log	3.30	3.37	1.29	0.33	6.03	3.39	3.45	1.26	0.44	6.10
Underlying return, past week	0.01	0.00	0.09	-0.24	0.32	0.01	0.00	0.09	-0.25	0.33
Total volume in underlying, log	15.43	15.39	1.50	11.89	19.18	15.60	15.56	1.46	12.15	19.27
Underlying spread	0.04	0.04	0.03	0.00	0.18	0.05	0.04	0.03	0.00	0.18
Underlying volatility	0.48	0.36	0.42	0.04	2.39	0.49	0.36	0.43	0.04	2.45
Market cap, log	7.57	7.57	1.94	3.24	12.13	7.76	7.76	1.90	3.46	12.21
D(is ETF)	0.15	0.00	0.35	0.00	1.00	0.14	0.00	0.35	0.00	1.00
Option spread	0.49	0.36	0.41	0.05	2.00	0.48	0.34	0.42	0.05	2.00
Option moneyness	-0.05	-0.04	0.13	-0.47	0.43	-0.10	-0.07	0.18	-0.94	0.37
Option time to expiration	0.08	0.06	0.06	0.00	0.27	0.07	0.05	0.06	0.00	0.30
Option leverage	14.51	10.64	12.65	2.38	75.02	13.61	10.05	12.35	0.97	71.17
Option delta	0.42	0.42	0.14	0.11	0.83	-0.35	-0.33	0.15	-0.82	-0.06
Option gamma	0.12	0.08	0.15	0.01	0.66	0.12	0.07	0.16	0.00	0.71
Option vega	6.64	3.37	10.50	0.19	47.13	6.31	3.16	9.99	0.15	44.84
Option theta	-18.88	-7.67	52.77	-172.61	-0.45	-20.49	-8.68	54.33	-180.76	-0.47

## B.5 SLIM volume and quasi-Robinhood portfolio

**Table A13**  
**SLIM trading and quasi-Robinhood portfolio**

This table reports the results of estimating (1) on daily data from November 4, 2019 to August 10, 2020, separately for call and put options. The sample includes all stock and ETF tickers with lagged price above \$1. As a dependent variable, we use SLIM Share or SLIM Imbalance. SLIM is a single-leg price improvement auction, through which we measure retail activity. QRH weight is a log weight of the ticker in a quasi-Robinhood portfolio suggested in Welch (2022), using a three-month lag instead of a 12-month lag. All regressions include  $X$  and  $C$  controls, as described in Section 1.3, as well as date and ticker fixed effects. t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	SLIM Share		SLIM Imbalance	
	Call (1)	Put (2)	Call (3)	Put (4)
QRH weight	0.017*** (3.04)	0.023*** (4.25)	-0.003 (-0.59)	0.034*** (6.81)
Observations	1,430,765	1,242,849	1,101,529	834,658
Adjusted R-squared	0.102	0.077	0.021	0.023

## C Additional measures of retail participation

### C.1 OTC trading volume by venue

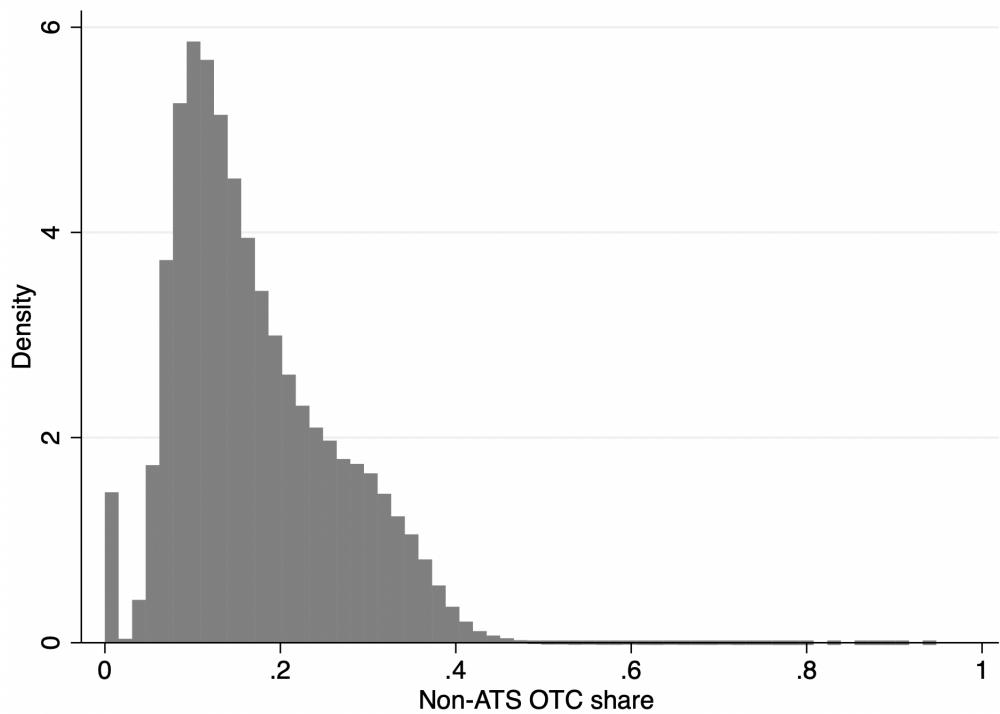
**Table A14**  
**Top 15 internalizers in the United States**

This table reports the top 15 firms in terms of their total OTC non-ATS (i.e., internalized) stock volume between November 2019 and June 2021. It is based on FINRA OTC Transparency data.

Firm	OTC volume, billion shares	Venue share in total volume, %	Cumulative share, %
CITADEL SECURITIES	477.82	44.31	44.31
VIRTU	357.61	33.16	77.47
SUSQUEHANNA	119.10	11.04	88.52
TWO SIGMA	48.50	4.50	93.01
JANE STREET CAPITAL	28.49	2.64	95.66
UBS	25.35	2.35	98.01
WOLVERINE	7.29	0.68	98.68
COMHAR CAPITAL MARKETS	3.84	0.36	99.04
HRT EXECUTION SERVICES	3.46	0.32	99.36
LEK SECURITIES CORPORATION	2.27	0.21	99.57
GOLDMAN	2.20	0.20	99.77
ACS EXECUTION SERVICES	0.44	0.04	99.81
IMC	0.32	0.03	99.84
MORGAN STANLEY	0.29	0.03	99.87
COWEN	0.28	0.03	99.90

## C.2 A measure of internalized volume in equities

Figure A1  
Histogram of non-ATS OTC share



This figure plots the share of non-ATS OTC volume in the total trading volume for all equities and ETFs with options traded in the U.S. between November 2019 and June 2021.

### C.3 SLIM trades below \$250 and other measures of retail activity

**Table A15**  
**Share of SLIM option trades below \$250 in size and other measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. SLIM < \$250 and Small Share are the ticker-level volume shares of SLIM (below \$250) and small trades, respectively. SLIM < \$250 and Small Imbalance are the ticker-level volume imbalance for SLIM (below \$250) and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log is the logarithm of the number of mentions a ticker gets on WallStreetBets during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	SLIM < \$250 trades in calls				SLIM < \$250 trades in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: SLIM &lt; \$250 Share</b>								
Small Share	0.227*** (74.54)				0.206*** (72.49)			
Internalized volume in underlying		0.010*** (3.44)				0.009*** (3.29)		
Robinhood ownership breadth, log			0.007 (0.70)				0.027*** (3.01)	
WSB mentions, log				0.003*** (2.76)				0.003*** (2.74)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,231,834	1,248,002	1,248,002	514,122	1,099,609
Adjusted R-squared	0.149	0.114	0.102	0.126	0.102	0.070	0.068	0.076
<b>Panel B: SLIM &lt; \$250 Imbalance</b>								
Small Imbalance	0.481*** (205.67)				0.474*** (160.60)			
Internalized volume in underlying		0.017*** (5.80)				0.013*** (3.81)		
Robinhood ownership breadth, log			0.042*** (3.71)				0.028*** (2.69)	
WSB mentions, log				0.021*** (17.36)				0.013*** (10.34)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	938,895	939,586	366,203	862,263	686,300	686,847	271,801	646,745
Adjusted R-squared	0.147	0.029	0.038	0.029	0.140	0.030	0.032	0.029

## C.4 WallStreetBets mentions and ticker popularity

To generate the measure of ticker mentions on `WallStreetBets` and its popularity, we use the data on `WallStreetBets` posts and comments available from the Pushshift Reddit Dataset, matched with the MSENAMES dataset from CRSP.

Pushshift is a social media data collection and analysis platform. In particular, their Reddit dataset is the largest publicly available Reddit dataset, continuously updated in real time since 2015 and available via monthly dump files and an API.<sup>46</sup> We use monthly dump files for the period of November 2019 to June 2021 to collect both original submissions (posts) and comments.

First, we collect submissions in the subreddit `WallStreetBets` that have Daily Discussion thread in the title. For each submission we observe the following: a unique submission identifier, author, timestamp of the post, title, description of the post, and the total number of comments. In addition, we include posts from the Unpinned Daily Discussion Thread, which is available on some of the days.

Second, using the `WallStreetBets` subreddit filter and the unique identifier from each submission, we then extract all the comments for each post. In particular, we collect the following: a unique comment identifier, a unique submission identifier for the post the comment was made for, the identifier of another comment if it was a reply, author, timestamp, full text of the comment, and the number of upvotes.

To match ticker mentions to our sample, we rely on the MSENAMES list of tickers from CRSP and apply additional filters. First, we only include active tickers in the sample (starting in November 2019). Second, we exclude tickers which names coincide with the commonly used words in the `WallStreetBets` forum: NEW, USA, GDP, EOD, ONE, TWO, WANT, BUY, HOLD, SELL, GO, CPI, EPS, FREE, ALL, DD, RH, AI, ATH, API, BEAT, BTC, CEO, CDC, COLD, DATA, DCF, DD, DM, GDP, GF, GOOD, GOV, EOD, ETH, EV, HF, IP, IPO, IQ, IRS, IV, JAN, LIFE, LTD, PSA, PE, NYC, MRNA, PS, RH, ROI, SF, TA, TV, UI, UK, USA, WIN, WOW, WSB, YOLO, AND, TO, THE, IS, YOU, MOON, THIS, ON, TD, IT, FOR, CNBC, ARE, GET, IN, LINE.

For each of the remaining tickers, we first count the number of times a particular ticker is mentioned on all the comments within a 10-minute interval. We then aggregate this data to a hourly and daily level. Tickers can be mentioned at the start of the sentence, at the end, or somewhere in the middle. In case of the latter, we require ticker name to be separated by a space from the previous and following letters. Moreover, we only look for the ticker mentions in uppercase letters and replace non-alphanumeric characters with spaces to

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<sup>46</sup>See <https://files.pushshift.io/reddit/> and <https://github.com/pushshift/api>, correspondingly.

make sure that punctuation does not affect the search.

To generate daily measures of ticker popularity, we first aggregate ticker counts at the daily level and calculate the daily number of comments. Using the data on ticker count, we find the ticker rank for each day, week, month, or quarter. Finally, we create a list of top-100 most popular tickers mentioned on [WallStreetBets](#).

## C.5 SLIM trades below \$20,000 and other measures of retail activity

**Table A16**  
**Share of SLIM option trades below \$20,000 in size and other measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. SLIM < \$20k and Small Share are the ticker-level volume shares of SLIM (below \$20,000) and small trades, respectively. SLIM < \$20k and Small Imbalance are the ticker-level volume imbalance for SLIM (below \$20,000) and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on *WallStreetBets* during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	SLIM < \$20k trades in calls				SLIM < \$20k trades in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: SLIM &lt; \$20k Share</b>								
Small Share	0.080*** (32.77)				0.072*** (34.16)			
Internalized volume in underlying		0.023*** (8.35)				0.019*** (7.25)		
Robinhood ownership breadth, log			0.027*** (2.69)				0.061*** (6.01)	
WSB mentions, log				-0.004** (-2.48)				0.000 (0.10)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,231,834	1,248,002	1,248,002	514,122	1,099,609
Adjusted R-squared	0.115	0.110	0.102	0.123	0.085	0.082	0.077	0.089
<b>Panel B: SLIM &lt; \$20k Imbalance</b>								
small volume imbalance	0.522*** (262.74)				0.521*** (227.77)			
Internalized volume in underlying		0.015*** (5.10)				0.004 (1.42)		
Robinhood ownership breadth, log			0.042*** (4.20)				0.029*** (3.24)	
WSB mentions, log				0.016*** (14.75)				0.011*** (9.11)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,101,380	1,105,025	435,904	998,181	832,607	837,046	339,427	779,069
Adjusted R-squared	0.187	0.021	0.027	0.020	0.182	0.023	0.025	0.022

## C.6 SLIM trades and other measures of retail activity, most traded tickers only

**Table A17**  
**Retail trading in options and other measures of retail activity,  
most traded tickers only**

This table reports the results of estimating (1) on daily data for the underlying securities in the top decile by their total option dollar traded volume from November 2019 to June 2021 (355 tickers). SLIM and Small Share are the ticker-level volume shares of SLIM and small trades, respectively. SLIM and Small Imbalance are the ticker-level volume imbalance for SLIM and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log is the logarithm of the number of mentions a ticker gets on [WallStreetBets](#) during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	Retail trading in calls				Retail trading in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: SLIM Share</b>								
Small Share	0.311*** (17.12)				0.209*** (16.97)			
Internalized volume in underlying		0.092*** (3.60)				0.067*** (4.10)		
Robinhood ownership breadth, log			0.049 (0.95)				0.019 (0.46)	
WSB mentions, log				-0.019* (-1.96)				0.013* (1.66)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	135,444	135,444	57,838	129,924	135,159	135,159	57,617	129,685
Adjusted R-squared	0.413	0.380	0.358	0.385	0.346	0.328	0.286	0.333
<b>Panel B: SLIM Imbalance</b>								
Small Imbalance	0.282*** (40.24)				0.212*** (34.12)			
Internalized volume in underlying		0.033*** (3.30)				0.001 (0.13)		
Robinhood ownership breadth, log			0.069*** (2.64)				0.061** (2.49)	
WSB mentions, log				0.064*** (13.31)				0.028*** (6.19)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	134,974	134,980	57,489	129,518	134,182	134,194	56,850	128,817
Adjusted R-squared	0.112	0.045	0.044	0.046	0.095	0.057	0.053	0.057

## D Broker outages

### D.1 Constructing the sample of broker outages

Our sample of outages is manually constructed from several public sources.

For outages on Robinhood, we follow Barber et al. (2022) and use incident history from Robinhood’s website.<sup>47</sup> Incident history includes the exact time when an outage started and ended, as well as the services that were affected.

For all other brokers, we mainly rely on Twitter. The start time of an outage is typically reported in posts from DownDetector.com. Such posts typically include the name of the broker whose platform is experiencing an outage and the time when the outage started (according to the data of DownDetector.com, which is based on user reports to the website and posts on Twitter). Users frequently comment on such posts, stipulating the range of actions that they are not able to perform. See, for example, a tweet reporting TD Ameritrade’s outage on November 19, 2019: <https://twitter.com/downdetector/status/1270712032665337856>. The end time of an outage is typically reported by the retail broker itself. (For the same TD Ameritrade’s outage on November 19, 2019, see <https://twitter.com/TDAmeritrade/status/1270726116710313991>.) We also include outages reported by ordinary users on Twitter, yet we always require two tweets to identify an outage (from Twitter users, DownDetector.com, or the retail broker directly). We believe that our approach may miss smaller outages but should pick up all major ones. Comments on Twitter also allow us to document the affected service for all outages.

Our final list of outages includes only incidents that may significantly affect trading in options. In other words, we exclude certain types of outages, such as those related to cryptoassets, trading fractional shares, and loading of charts. The resulting number of outages by broker from November 2019 to July 2021 is reported in Table A18 below.

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<sup>47</sup>Accessed in August 2022 via <https://status.robinhood.com/history?page=1>.

**Table A18**  
**Number of outages by broker**

Broker	No. outages
TD Ameritrade	35
Robinhood	33
Charles Schwab	29
E*TRADE	27
Fidelity	21
Ally	21
Vanguard	16
Webull	11
Tradestation	5
tastyworks	2

## D.2 Refined sample of broker restrictions in 2021

We start from Table 1 in [Jones et al. \(2021\)](#) and construct the sample of refined timings of broker restrictions using the Wayback Machine, Twitter, and reddit.com. We cannot fully separate TD Ameritrade and Charles Schwab because Charles Schwab completed its acquisition of TD Ameritrade in October 2020 and TD Ameritrade referred customers to the official statements issued by Charles Schwab at the time of restrictions. Furthermore, we do not include smaller brokerages separately due to their market share and because their (less frequent) restrictions coincide with times when both Robinhood and TD Ameritrade / Charles Schwab had restrictions in place. Such brokerages include Ally, Apex, E\*TRADE, tastyworks, Tradestation, and Webull. Finally, we could not find evidence of restrictions by some brokerages in our sample, such as Fidelity.

A handful of tickers remained restricted even in summer 2021, with little evidence on the exact end date of restrictions. In those cases, we set the end date to March 19, 2021, when most restrictions ceased. This end date also allows us to keep the overall sample comparable to that in [Jones et al. \(2021\)](#).

**Table A19**  
**Broker restrictions and retail trading in options, smaller sample**

Ticker	Broker	Start date	Start time	End date	End time
AAL	Robinhood	28/01/2021	08:15:00	31/01/2021	01:44:00
ACB	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
AG	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
AMC	Robinhood	28/01/2021	08:15:00	04/02/2021	21:56:00
AMC	TD Ameritrade or Charles Schwab	27/01/2021	13:15:00	19/03/2021	16:30:00
AMD	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
BB	Robinhood	28/01/2021	08:15:00	02/02/2021	11:08:00
BB	TD Ameritrade or Charles Schwab	28/01/2021	10:21:00	04/03/2021	17:18:00
BBBY	Robinhood	28/01/2021	08:15:00	31/01/2021	01:44:00
BBBY	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
BYDDY	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
BYND	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
CCIV	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
CLOV	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
CRIS	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
CTRM	Robinhood	28/01/2021	08:15:00	31/01/2021	01:44:00
CVM	TD Ameritrade or Charles Schwab	28/01/2021	10:21:00	04/03/2021	17:18:00
DDS	TD Ameritrade or Charles Schwab	28/01/2021	10:21:00	04/03/2021	17:18:00
EXPR	Robinhood	28/01/2021	08:15:00	02/02/2021	20:44:00
EXPR	TD Ameritrade or Charles Schwab	28/01/2021	10:21:00	04/03/2021	17:18:00
EZGO	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
FIZZ	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
FOSL	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
GM	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
GME	Robinhood	28/01/2021	08:15:00	04/02/2021	21:56:00
GME	TD Ameritrade or Charles Schwab	25/01/2021	00:00:00	19/03/2021	16:30:00
GNUS	Robinhood	31/01/2021	01:44:00	02/02/2021	11:08:00
GSX	TD Ameritrade or Charles Schwab	28/01/2021	10:21:00	04/03/2021	17:18:00
GTE	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
HIMS	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
INO	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
IPOE	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
IPOF	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
IRBT	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
JAGX	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
KOSS	Robinhood	28/01/2021	08:15:00	02/02/2021	11:08:00
KOSS	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
LLIT	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
MRNA	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
MUX	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
NAK	TD Ameritrade or Charles Schwab	28/01/2021	10:21:00	04/03/2021	17:18:00
NAKD	Robinhood	28/01/2021	08:15:00	02/02/2021	20:44:00
NAKD	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
NCITY	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
NCMI	TD Ameritrade or Charles Schwab	28/01/2021	10:21:00	04/03/2021	17:18:00
NOK	Robinhood	28/01/2021	08:15:00	02/02/2021	20:44:00
NOK	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
NVAX	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
OPEN	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
RKT	TD Ameritrade or Charles Schwab	04/03/2021	16:30:00	19/03/2021	16:30:00
RKT	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
RLX	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
RYCEY	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
SBUX	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
SHLS	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
SIEB	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
SLV	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
SNDL	Robinhood	28/01/2021	08:15:00	31/01/2021	01:44:00
SOXL	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
SRNE	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
STPK	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
TGC	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
TIRX	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
TR	Robinhood	28/01/2021	08:15:00	31/01/2021	01:44:00
TR	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
TRVG	Robinhood	28/01/2021	08:15:00	31/01/2021	01:44:00
TRXC	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00
UONE	TD Ameritrade or Charles Schwab	28/01/2021	16:00:00	08/02/2021	09:00:00
VIR	TD Ameritrade or Charles Schwab	28/01/2021	10:21:00	04/03/2021	17:18:00
WKHS	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
XM	Robinhood	29/01/2021	14:00:00	31/01/2021	01:44:00
ZOM	Robinhood	29/01/2021	14:57:00	31/01/2021	01:44:00

### D.3 Outages and restrictions, small and large SLIM trades

**Table A20**  
**Trading restrictions and trading in options by SLIM trade size**

This table reports the results of estimating (3) in a minute-ticker panel. Dependent variable in panel A is the volume share of SLIM trades up to \$20,000 in size and in panel B it is the volume share of SLIM trades larger than \$20,000. Columns (1)-(2) use outages as restrictions, columns (3)-(4) use ticker-level restrictions from Jones et al. (2021), and columns (5)-(6) use ticker-level restrictions from our sample.  $D(RH\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by Robinhood in minute  $t$ , and 0 otherwise.  $D(TD\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by TD Ameritrade or Charles Schwab (from October 2020) in minute  $t$ , and 0 otherwise.  $D(Both\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by both Robinhood and TD Ameritrade/Charles Schwab in minute  $t$ , and 0 otherwise. Trading share is the ticker-level volume share of trades of a given type. Controls include lagged option volume, lagged underlying price, option volume change, and underlying price change, as defined in Section 1.4. In columns (1)-(2), the sample includes the top 100 most mentioned tickers on WallStreetBets (100 WSB). In columns (3)-(6), we augment that with the restricted tickers. t-statistics are based on standard errors clustered by ticker and minute (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	Trading share					
	Outages		Restrictions of Jones et al. (2021)		Refined restrictions	
	(1)	(2)	(3)	(4)	(5)	(6)
<b>Panel A: SLIM trades smaller than \$20,000</b>						
D(RH restricted)	0.048 (0.34)	0.201 (1.37)	-4.763** (-2.21)	-4.782* (-1.86)	-3.296*** (-2.97)	-3.177* (-1.87)
D(TD restricted)	-0.220** (-2.29)	-0.133 (-1.42)	-1.809** (-2.29)	-2.128** (-2.25)	-2.168*** (-3.19)	-1.746*** (-2.97)
D(Both restricted)	-0.753*** (-2.78)	-0.559** (-2.24)	-6.390*** (-3.12)	-3.648** (-2.45)	-6.602*** (-3.94)	-4.499*** (-3.23)
Observations	4,043,914	3,499,483	2,374,271	1,984,380	3,004,397	2,493,150
Adjusted R-squared	0.120	0.125	0.129	0.142	0.123	0.138
<b>Panel B: SLIM trades larger than \$20,000</b>						
D(RH restricted)	0.005 (0.23)	-0.018 (-0.70)	0.428* (1.87)	0.723** (2.19)	0.221 (1.47)	0.328* (1.80)
D(TD restricted)	-0.025 (-1.32)	-0.031 (-1.44)	-0.198** (-2.28)	-0.161** (-2.30)	-0.078 (-1.51)	-0.225*** (-4.17)
D(Both restricted)	-0.031 (-0.60)	-0.054 (-0.98)	0.286*** (3.23)	-0.119 (-1.51)	0.271*** (3.46)	-0.006 (-0.06)
Observations	4,043,914	3,499,483	2,374,271	1,984,380	3,004,397	2,493,150
Adjusted R-squared	0.038	0.037	0.029	0.031	0.028	0.030
Controls	N	Y	N	Y	N	Y
Fixed effects	Ticker*Date and Time of day		Ticker, Date, Time of day			
Sample	100 WSB			Restricted + 100 WSB		

## D.4 Attenuation bias in the retail share of SLIM

The baseline back-of-the envelope calculations of the retail share in SLIM are affected by two main sources of model misspecification:

1. ability of retail investors to switch to a different broker during an outage (since users often have installed multiple trading apps), and
2. the measurement error in the start and end time of the outage.

The impact of the first source of model misspecification is clear, as it simply dilutes the share of the retail investors affected by the outage. For example, if the baseline estimate of retail share in SLIM is 22.0%, and half of the TD and Robinhood users could have switched to a different app during an outage, back-of-the-envelope estimates laid out in Section 1.4 would imply an average retail share of SLIM of 44.0% with a confidence interval of (13.08%, 74.85%).

The measurement error of outages timing is a non-classical one, since it is caused by a misclassification of the dummy variable indicator (and hence, by definition has a negative correlation with its true value). In case of a simple pairwise regression, however, the bias in the OLS estimate of the slope coefficient has a convenient expression.

Consider a simple pairwise regression of the outcome on a dummy variable:

$$y_i = \alpha + \beta d_i + \epsilon_i,$$

where  $d_i \in \{0, 1\}$ . Assume that instead of observing the actual outage dummy variable,  $d_i$ , we measure it with an error:  $\tilde{d}_i = d_i + u_i$ , s.t.  $\tilde{d}_i \in \{0, 1\}$ . The limit of the OLS estimate  $\hat{\beta}$ , therefore, takes the following expression:

$$\begin{aligned} \hat{\beta} &\xrightarrow{p} \beta \left[ P(d_i = 1 | \tilde{d}_i = 1) - P(d_i = 1 | \tilde{d}_i = 0) \right], \text{ with} \\ P(d_i = 1 | \tilde{d}_i = 1) &= \frac{\pi q_1}{\pi q_1 + (1 - \pi)q_0}, \quad \text{and} \\ P(d_i = 1 | \tilde{d}_i = 0) &= \frac{\pi(1 - q_1)}{\pi(1 - q_1) + (1 - \pi)(1 - q_0)}, \end{aligned}$$

where  $\pi \equiv P(d_i = 1)$  is the true probability of an outage,  $q_1 \equiv P(\tilde{d}_i = 1 | d_i = 1)$  is the probability to observe an outage in the measured sample when it actually happened,  $q_0 \equiv P(\tilde{d}_i = 1 | d_i = 0)$  is the probability to record an outage where there was none. Therefore,

$$\hat{\beta} \xrightarrow{p} \beta \frac{\pi(q_1 - \bar{\pi})}{\bar{\pi}(1 - \bar{\pi})},$$

**Table A21**  
**Back-of-the-envelope estimates of the OLS limit with measurement error**

This table reports back-of-the-envelope estimates of the probability limit for the OLS coefficient in a pairwise regression on a mismeasured dummy variable for outages as a function of measurement errors  $q_0 \equiv P(\tilde{d}_i = 1|d_i = 0)$  and  $1 - q_1 \equiv P(\tilde{d}_i = 0|d_i = 1)$ . The size of the measurement error is expressed a percentage of the unconditional probability to observe  $d_i = 1$ . Calculations are done under an assumption that the true probability of an outage is very small, i.e.,  $\pi \equiv P(d_i = 1) = 0.00001$ .

		$q_0$											
		0%	1%	5%	10%	20%	30%	50%	100%	150%	200%	300%	500%
$q_0$	0%	0.743	0.750	0.780	0.817	0.892	0.966	1.114	1.486	1.857	2.229	2.972	4.458
	1%	0.743	0.750	0.780	0.817	0.892	0.966	1.114	1.486	1.857	2.229	2.972	4.458
	5%	0.743	0.750	0.780	0.817	0.892	0.966	1.114	1.486	1.857	2.229	2.972	4.458
	10%	0.743	0.750	0.780	0.817	0.892	0.966	1.114	1.486	1.857	2.229	2.972	4.458
	20%	0.743	0.750	0.780	0.817	0.892	0.966	1.114	1.486	1.857	2.229	2.972	4.458
	30%	0.743	0.750	0.780	0.817	0.892	0.966	1.114	1.486	1.857	2.229	2.972	4.458
	50%	0.743	0.750	0.780	0.817	0.892	0.966	1.114	1.486	1.857	2.229	2.972	4.458
	100%	0.743	0.750	0.780	0.817	0.892	0.966	1.115	1.486	1.858	2.229	2.972	4.458
	150%	0.743	0.750	0.780	0.817	0.892	0.966	1.115	1.486	1.858	2.229	2.972	4.458
	200%	0.743	0.750	0.780	0.817	0.892	0.966	1.115	1.486	1.858	2.229	2.972	4.458
$1 - q_1$	300%	0.743	0.750	0.780	0.817	0.892	0.966	1.115	1.486	1.858	2.229	2.972	4.458
	500%	0.743	0.750	0.780	0.817	0.892	0.966	1.115	1.486	1.858	2.229	2.972	4.458

where  $\tilde{\pi} = \pi q_1 + (1 - \pi)q_0$  is the probability to observe an outage with a mismeasured dummy variable  $\tilde{d}_i$ .

Given the size of two types of measurement errors ( $q_0$  and  $1 - q_1$ ), one could back out the bias caused by their combination and calculate the back-of-the-envelope estimate of the limit of  $\hat{\beta}$  without the presence of the measurement error. Table A21 demonstrates these calculations for different sizes of measurement error, expressed as a percentage of the unconditional true probability to observe an outage ( $\pi$ ), which empirically is very close to zero. Note that since outages happen very rarely, the bias is largely affected only by the measurement error of recording an outage, when there was none ( $q_0$ ). For example, if there is a 20% measurement error (that is,  $q_0 = 0.2\pi$ ), and the OLS estimate of  $\hat{\beta}$  is 0.743, correction for the attenuation bias implies the probability limit of 0.892, which leads to an average retail share in SLIM of 26.39% if TD and Robinhood users rely exclusively on those apps, and 52.78% if 50% of them use other apps during outages. If we assume the same estimate of the standard error for the OLS coefficients as in the baseline regression, the confidence intervals for the retail share of SLIM are (10.95%, 41.83%) and (21.90%, 83.67%), correspondingly. Naturally, the larger is the measurement error, the larger is the attenuation bias in the OLS estimates.

Note that these calculations provide only an illustration of the size of the attenuation

bias caused by the measurement error in the dummy-variable regressor in the pairwise case, and do not extend the analysis to a multivariate model or the impact of the measurement error on t-statistics.

## D.5 Ticker-level restrictions: Alternative samples

**Table A22**  
**Ticker-level restrictions and retail trading in options, alternative samples**

This table reports the results of estimating (3) in a minute-ticker panel. The sample in columns (3)-(4) includes only tickers that have ever been restricted, while the one in columns (5)-(6) includes the baseline and tickers that experienced at least two retail frenzies in the sample of Barber et al. (2022).  $D(RH \text{ restricted})_{i,t} = 1$  if trading in the stock  $i$  was restricted by Robinhood in minute  $t$ , and 0 otherwise.  $D(TD \text{ restricted})_{i,t} = 1$  if trading in the stock  $i$  was restricted by TD Ameritrade or Charles Schwab in minute  $t$ , and 0 otherwise.  $D(Both \text{ restricted})_{i,t} = 1$  if trading in the stock  $i$  was restricted by both Robinhood and TD Ameritrade/Charles Schwab in minute  $t$ , and 0 otherwise. SLIM Share is the ticker-level volume share of SLIM trades. Option volume, lagged, is the 2-day lag of the logarithm of the total options volume. Underlying price, lagged, is the 2-day lag of the logarithm of underlying price in dollars. Option volume change is the change in log total options volume from one day before minute  $t$  to minute  $t - 1$ . Underlying price change is the change in log underlying price from one day before minute  $t$  to minute  $t - 1$ . All regressions include time of the day, date, and ticker fixed effects. t-statistics are based on standard errors clustered by ticker and minute (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

Sample	SLIM Share			
	Restricted only		Restricted+WSB+Frenzy	
	(1)	(2)	(3)	(4)
<b>Panel A: Jones et al. (2021) sample</b>				
D(RH restricted)	-2.577 (-1.13)	-2.888 (-1.16)	-4.354** (-2.03)	-3.958* (-1.68)
D(TD restricted)	-1.482* (-1.76)	-2.129** (-2.26)	-1.859** (-2.42)	-2.115** (-2.23)
D(Both restricted)	-5.389** (-2.53)	-3.566** (-2.59)	-5.923*** (-2.94)	-3.200** (-2.10)
Lagged log volume, 2-day		-0.383** (-2.37)		-0.163*** (-3.21)
Lagged log price, 2-day		-3.322** (-3.14)		-3.777*** (-4.44)
Log volume change, one day		-0.493*** (-10.94)		-0.452*** (-18.23)
Log price change, one day		-4.404*** (-4.25)		-4.263*** (-4.13)
Observations	625,629	490,781	3,955,058	2,525,775
Adjusted R-squared	0.131	0.126	0.102	0.121
<b>Panel B: Refined sample</b>				
D(RH restricted)	-2.050 (-1.67)	-2.675 (-1.50)	-2.900*** (-2.62)	-2.659 (-1.57)
D(TD restricted)	-1.728** (-2.57)	-1.752*** (-3.16)	-2.142*** (-3.39)	-1.760*** (-3.04)
D(Both restricted)	-5.336*** (-3.07)	-4.232*** (-2.99)	-6.207*** (-3.75)	-4.154*** (-3.09)
Option volume, lagged		-0.244** (-2.20)		-0.131** (-2.59)
Underlying price, lagged		-3.389*** (-4.22)		-3.546*** (-5.34)
Option volume change		-0.521*** (-12.33)		-0.450*** (-18.64)
Underlying price change		-4.576*** (-4.89)		-3.553*** (-4.20)
Observations	1,120,301	883,851	4,771,506	3,079,171
Adjusted R-squared	0.120	0.124	0.098	0.116

## E Alternative measures of retail trading: More details

In this appendix we present additional tables supporting the alternative measures presented in Section 1.5 in the main text.

**Table A23**  
**Composition of All Internalized trades**

This table reports daily average characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts.

Characteristic	Category	All Internalized trades			Not All Internalized trades			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %	Frequency share, %	Volume share, %	Quoted spread, %
Type	Call	67.6	67.1	10.3	4.0	60.7	58.0	13.7
	Put	32.4	32.9	10.4	4.1	39.3	42.0	15.0
Trade size (contracts)	1	52.0	13.4	10.0	3.9	32.6	2.0	15.3
	2-5	40.5	32.5	9.7	4.0	22.1	4.1	15.6
	6-10	3.7	8.5	14.4	3.6	20.7	10.7	12.3
	11-100	3.5	31.6	15.2	4.2	22.6	41.6	12.4
	Above 100	0.2	14.0	15.3	6.0	2.0	41.6	12.8
Trade size (dollars)	Below 250	44.7	21.8	16.8	6.7	29.6	7.3	29.1
	250-500	16.6	11.3	6.2	2.4	13.2	5.1	11.9
	500-1,000	14.4	12.6	5.2	1.9	14.1	7.3	9.4
	1,000-2,500	13.1	16.0	4.4	1.6	17.3	13.1	7.4
	2,500-5,000	5.8	10.8	3.7	1.3	10.3	11.7	5.9
	5,000-10,000	3.1	9.4	3.3	1.0	7.0	11.4	4.9
	10,000-20,000	1.4	7.1	3.0	0.9	4.2	10.3	4.2
	20,000-50,000	0.7	5.7	2.8	0.7	2.8	10.8	3.5
	Above 50,000	0.2	5.3	2.6	0.6	1.5	23.0	3.2
Trade direction	Sell	49.6	49.6	9.5	3.6	48.7	48.4	13.0
	Buy	49.4	48.9	10.7	4.4	46.5	48.9	14.9
	Midpoint	0.9	1.5	20.5	0.0	4.8	2.7	15.9
Time to expiry	Less than a week	45.2	47.2	10.6	4.3	40.5	38.7	15.5
	1-2 weeks	14.9	13.6	8.3	3.3	14.2	12.7	11.6
	2-4 weeks	16.4	15.8	10.1	3.8	17.7	17.6	13.6
	1-3 months	14.0	14.2	9.1	3.3	16.9	18.5	11.7
	3-12 months	7.8	7.6	10.4	3.6	8.7	10.3	12.5
	Over a year	1.7	1.5	11.1	4.1	2.1	2.1	17.0
Moneyness	Below -2	0.2	0.3	52.3	19.9	0.2	0.3	74.1
	-2 to -1	0.3	0.4	41.5	15.8	0.4	0.5	58.6
	-1 to -0.1	22.1	23.2	20.8	7.9	24.0	25.2	26.6
	At the money	72.8	72.3	7.2	2.8	70.2	69.0	10.0
	0.1 to 1	4.3	3.7	5.8	2.1	4.9	4.6	6.9
	1 to 2	0.2	0.1	7.3	2.8	0.2	0.2	8.9
	Above 2	0.1	0.1	14.4	5.7	0.1	0.1	16.6
Trade direction and type	Sell - Call	33.6	33.2	9.5	3.6	29.2	27.9	12.6
	Sell - Put	16.1	16.4	9.8	3.8	19.4	20.5	14.0
	Buy - Call	33.4	32.9	10.9	4.5	28.5	28.5	14.6
	Buy - Put	16.0	16.0	10.8	4.5	18.0	20.4	15.8
	Midpoint - Call	0.6	1.0	21.5	0.0	2.9	1.5	15.5
	Midpoint - Put	0.3	0.5	18.9	0.0	1.9	1.1	17.0
ETF	No	83.3	74.6	10.9	4.2	78.1	62.9	15.3
	Yes	16.7	25.4	7.3	2.9	21.9	37.1	10.2

**Table A24**  
**Differences between All Internalized and not All Internalized trades**

This table reports mean differences between daily characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts. In parentheses are t-statistics based on Newey-West standard errors with the optimal number of lags.

Characteristic	Category	All Internalized minus not All Internalized			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	6.96 (17.71)	9.12 (27.87)	-3.36 (-24.18)	0.02 (0.24)
	Put	-6.96 (-17.71)	-9.12 (-27.87)	-4.58 (-27.08)	0.11 (1.76)
Trade size (contracts)	1	19.44 (75.97)	11.43 (32.03)	-5.35 (-39.06)	0.69 (7.06)
	2-5	-16.99 (-146.43)	-2.24 (-10.79)	2.02 (16.92)	-0.90 (-23.40)
	6-10	-19.02 (-113.59)	-9.97 (-12.82)	2.77 (14.50)	-0.58 (-15.98)
	11-100	-1.85 (-40.98)	-27.56 (-62.76)	2.49 (9.20)	0.82 (9.71)
	Above 100	18.43 (65.78)	28.34 (66.09)	-5.89 (-54.68)	0.55 (6.09)
Trade size (dollars)	Below 250	15.08 (65.09)	14.56 (52.37)	-12.32 (-48.13)	-1.67 (-12.71)
	250-500	3.44 (42.37)	6.19 (96.66)	-5.76 (-28.76)	-0.71 (-27.10)
	500-1,000	0.22 (1.66)	5.25 (54.85)	-4.20 (-25.55)	0.52 (-27.47)
	1,000-2,500	-4.19 (-28.94)	2.98 (15.10)	-2.95 (-20.84)	-0.43 (-20.77)
	2,500-5,000	-4.50 (-80.89)	-0.92 (-6.20)	-2.20 (-20.34)	-0.44 (-21.99)
	5,000-10,000	-3.85 (60.33)	-2.02 (23.18)	-1.64 (-20.15)	-0.42 (-23.21)
	10,000-20,000	-2.80 (-38.94)	-3.23 (-44.67)	-1.16 (-17.70)	-0.38 (-21.13)
	20,000-50,000	-2.09 (-28.55)	-5.11 (-52.19)	-0.79 (-12.81)	-0.33 (-19.77)
	Above 50,000	-1.33 (-22.42)	-17.70 (-44.44)	-0.57 (-6.53)	-0.24 (-13.26)
Trade direction	Sell	0.97 (10.24)	1.21 (11.38)	-3.56 (-32.02)	0.07 (1.57)
	Buy	2.90 (31.88)	-0.03 (-0.29)	-4.16 (-49.21)	-0.37 (-4.17)
	Midpoint	-3.87 (-35.77)	-1.18 (-30.00)	4.56 (21.90)	NA (NA)
Time to expiry	Less than a week	4.72 (20.44)	8.45 (41.75)	-4.88 (-58.45)	-0.55 (-7.56)
	1-2 weeks	0.71 (11.01)	0.91 (7.75)	-3.28 (-35.90)	0.18 (3.00)
	2-4 weeks	-1.28 (-13.12)	-1.74 (-9.00)	-3.44 (-29.59)	0.52 (7.86)
	1-3 months	-2.88 (-30.18)	-4.30 (-24.14)	-2.61 (-13.71)	0.49 (7.71)
	3-12 months	-0.82 (-6.62)	-2.70 (-18.91)	-2.11 (-6.82)	0.42 (4.38)
	Over a year	-0.44 (-10.23)	-0.63 (-10.27)	-5.91 (-16.46)	0.61 (6.83)
Moneyness	Below -2	-0.03 (-5.24)	-0.10 (-5.45)	-21.78 (-11.21)	-0.01 (-0.03)
	-2 to -1	-0.09 (-8.74)	-0.09 (-7.82)	-17.13 (-16.67)	1.25 (4.94)
	-1 to -0.1	-1.90 (-12.34)	-2.06 (-9.92)	-5.71 (-24.89)	0.37 (3.13)
	At the money	2.61 (16.00)	3.24 (13.43)	-2.81 (-67.78)	0.03 (0.66)
	0.1 to 1	-0.58 (-8.18)	-0.88 (-6.13)	-1.12 (-14.98)	0.61 (16.40)
	1 to 2	-0.00 (-0.71)	-0.06 (-5.22)	-1.61 (-7.02)	0.66 (9.26)
	Above 2	-0.00 (-1.46)	-0.05 (-7.96)	-2.19 (-3.69)	0.94 (4.14)
Trade direction and type	Sell - Call	4.33 (18.35)	5.30 (30.67)	-3.10 (-16.89)	0.07 (1.58)
	Sell - Put	-3.36 (-14.90)	-4.09 (-24.05)	-4.21 (-29.46)	0.17 (3.45)
	Buy - Call	4.88 (23.44)	4.38 (24.45)	-3.69 (-37.85)	-0.36 (-4.06)
	Buy - Put	-1.97 (-11.26)	-4.40 (-25.95)	-4.97 (-22.22)	-0.33 (-3.37)
	Midpoint - Call	-2.24 (-31.41)	-0.55 (-18.87)	5.99 (20.35)	NA (NA)
	Midpoint - Put	-1.63 (-36.62)	-0.63 (-40.79)	1.89 (7.00)	NA (NA)
ETF	No	5.14 (45.59)	11.64 (25.62)	-4.39 (-38.80)	0.07 (1.17)
	Yes	-5.14 (-45.59)	-11.64 (-25.62)	-2.89 (-19.88)	-0.47 (-5.11)

**Table A25**  
**Composition of All Retail (small) trades**

This table reports daily average characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts.

Characteristic	Category	All Retail (small) trades				Not All Retail (small) trades			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %	Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	67.1	66.9	11.0	4.0	58.4	59.3	13.9	4.5
	Put	32.9	33.1	11.1	4.2	41.6	40.7	15.4	4.3
Trade size (contracts)	1	47.6	12.1	10.7	3.9	32.4	2.0	15.4	4.0
	2-5	36.0	28.4	10.4	3.9	22.6	4.2	15.5	4.0
	6-10	13.5	29.1	11.6	4.4	8.5	4.3	15.9	4.4
	11-100	2.7	24.0	15.2	4.2	33.5	60.6	12.4	4.9
	Above 100	0.2	6.4	15.3	6.1	3.0	28.9	12.8	5.3
Trade size (dollars)	Below 250	41.4	22.3	18.6	6.7	29.3	7.7	29.5	8.8
	250-500	16.4	12.3	7.1	2.4	12.1	5.5	12.7	3.3
	500-1,000	14.9	14.3	5.8	2.0	12.9	8.0	10.2	2.6
	1,000-2,500	14.5	18.6	4.8	1.6	16.4	15.2	8.2	2.2
	2,500-5,000	6.7	11.6	3.9	1.3	10.5	14.3	6.4	1.8
	5,000-10,000	3.6	8.9	3.3	1.2	7.8	14.2	5.3	1.6
	10,000-20,000	1.6	5.9	2.9	3.3	5.2	12.4	4.3	2.3
	20,000-50,000	0.8	4.1	2.5	8.7	3.6	11.7	3.6	3.6
	Above 50,000	0.2	2.0	2.2	20.0	2.1	11.1	3.1	6.1
Trade direction	Sell	49.0	49.0	10.3	3.9	50.3	48.7	12.7	3.9
	Buy	48.6	48.7	11.2	4.3	46.1	48.9	15.8	5.2
	Midpoint	2.4	2.3	14.7	0.0	3.5	2.4	19.5	0.0
Time to expiry	Less than a week	44.5	46.3	11.1	4.2	39.8	41.9	16.7	5.5
	1-2 weeks	14.8	13.9	9.0	3.3	13.9	13.1	11.7	3.3
	2-4 weeks	16.5	15.9	11.0	3.8	18.1	16.9	13.3	3.3
	1-3 months	14.3	14.2	9.9	3.5	17.6	16.7	11.3	2.9
	3-12 months	8.1	8.0	11.1	4.0	8.5	9.4	12.0	3.8
	Over a year	1.8	1.6	12.0	5.9	2.2	2.0	17.2	6.2
Moneyness	Below -2	0.2	0.2	55.2	19.8	0.3	0.3	75.8	20.1
	-2 to -1	0.3	0.4	43.8	15.6	0.4	0.5	59.9	14.3
	-1 to -0.1	22.0	22.8	22.0	7.8	25.0	24.8	26.6	7.7
	At the money	72.8	72.3	7.7	2.8	69.1	69.8	10.2	3.1
	0.1 to 1	4.4	4.0	6.3	3.5	5.0	4.3	6.2	3.5
	1 to 2	0.2	0.1	8.0	7.6	0.2	0.2	7.7	12.4
	Above 2	0.1	0.1	15.5	12.1	0.1	0.1	14.9	21.7
Trade direction and type	Sell - Call	32.9	32.7	10.3	3.9	29.2	28.7	12.1	4.0
	Sell - Put	16.1	16.3	10.7	4.1	21.1	20.0	13.8	3.8
	Buy - Call	32.6	32.7	11.4	4.3	27.3	29.2	15.5	5.3
	Buy - Put	15.9	16.0	11.3	4.4	18.8	19.6	16.8	5.2
	Midpoint - Call	1.6	1.5	15.3	0.0	1.9	1.4	18.9	0.0
	Midpoint - Put	0.8	0.8	14.0	0.0	1.6	1.0	20.7	0.0
ETF	No	83.1	77.2	11.6	4.3	76.0	66.6	15.7	4.6
	Yes	16.9	22.8	7.7	2.9	24.0	33.4	10.6	3.7

**Table A26**  
**Differences between All Retail (small) and not All Retail (small) trades**

This table reports mean differences between daily characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts. In parentheses are t-statistics based on Newey-West standard errors with the optimal number of lags.

Characteristic	Category	All Retail (small) minus not All Retail (small)			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	8.71 (17.41)	7.58 (26.87)	-2.90 (-16.48)	-0.46 (-5.10)
	Put	-8.71 (-17.41)	-7.58 (-26.87)	-4.29 (-17.02)	-0.14 (-1.67)
Trade size (contracts)	1	15.17 (65.46)	10.11 (40.47)	-4.67 (-19.61)	-0.06 (-0.44)
	2-5	5.07 (19.81)	24.78 (98.69)	-4.22 (-20.86)	0.02 (0.15)
	6-10	-30.74 (-74.91)	-36.56 (-55.73)	2.78 (14.63)	-0.62 (-16.91)
	11-100	-2.89 (-34.72)	-22.50 (-47.49)	2.50 (9.28)	0.77 (9.08)
	Above 100	13.39 (47.49)	24.17 (110.01)	-5.06 (-26.76)	-0.10 (-0.96)
Trade size (dollars)	Below 250	12.03 (47.00)	14.64 (80.36)	-10.92 (-36.24)	-2.08 (-13.92)
	250-500	4.24 (56.62)	6.80 (146.21)	-5.63 (-29.76)	-0.82 (-18.44)
	500-1,000	1.92 (17.71)	6.29 (75.44)	-4.41 (-29.47)	-0.63 (-18.00)
	1,000-2,500	-1.88 (-14.21)	3.43 (14.49)	-3.37 (-24.09)	-0.54 (-18.30)
	2,500-5,000	-3.84 (-57.33)	-2.67 (-11.41)	-2.51 (-19.04)	-0.48 (-16.23)
	5,000-10,000	-4.21 (-63.04)	-5.30 (-41.01)	-1.95 (-19.76)	-0.36 (-10.54)
	10,000-20,000	-3.51 (-33.74)	-6.48 (-98.17)	-1.45 (-21.11)	1.07 (7.65)
	20,000-50,000	-2.84 (-23.01)	-7.65 (-42.76)	-1.09 (-21.03)	5.11 (24.51)
	Above 50,000	-1.92 (-18.22)	-9.08 (-23.89)	-0.96 (-13.45)	13.91 (19.32)
Trade direction	Sell	-1.34 (-11.39)	0.36 (4.45)	-2.38 (-13.74)	0.02 (0.28)
	Buy	2.42 (23.95)	-0.19 (-1.78)	-4.57 (-23.82)	-0.93 (-9.15)
	Midpoint	-1.08 (-13.23)	-0.17 (-4.58)	-4.88 (-18.81)	NA (NA)
Time to expiry	Less than a week	4.71 (15.25)	4.49 (21.34)	-5.58 (-30.20)	-1.29 (-13.43)
	1-2 weeks	0.87 (9.08)	0.77 (8.12)	-2.73 (-17.59)	-0.03 (-0.35)
	2-4 weeks	-1.56 (-11.74)	-0.99 (-7.27)	-2.27 (-11.56)	0.50 (5.34)
	1-3 months	-3.30 (-24.53)	-2.51 (-20.22)	-1.34 (-5.21)	0.55 (6.59)
	3-12 months	-0.32 (-1.98)	-1.44 (-12.72)	-0.85 (-2.54)	0.18 (1.32)
	Over a year	-0.41 (-8.31)	-0.33 (-7.32)	-5.20 (-12.61)	-0.28 (-1.28)
Moneyness	Below -2	-0.05 (-5.94)	-0.09 (-6.99)	-20.58 (-8.87)	-0.29 (-0.72)
	-2 to -1	-0.12 (-8.43)	-0.09 (-8.99)	-16.05 (-12.03)	1.32 (4.35)
	-1 to -0.1	-2.99 (-13.30)	-2.02 (-12.58)	-4.64 (-13.55)	0.04 (0.27)
	At the money	3.68 (16.00)	2.50 (12.94)	-2.51 (-24.86)	-0.26 (-4.58)
	0.1 to 1	-0.54 (-4.84)	-0.24 (-2.79)	0.03 (0.37)	0.04 (0.43)
	1 to 2	0.01 (1.48)	-0.03 (-3.72)	0.26 (1.09)	-4.84 (-5.28)
	Above 2	0.01 (1.04)	-0.03 (-5.95)	0.58 (0.84)	-9.60 (-7.35)
Trade direction and type	Sell - Call	3.67 (13.93)	4.06 (28.16)	-1.77 (-10.60)	-0.09 (-0.91)
	Sell - Put	-5.01 (-20.41)	-3.70 (-25.76)	-3.07 (-13.64)	0.29 (4.20)
	Buy - Call	5.34 (20.20)	3.45 (22.29)	-4.02 (-21.77)	-0.98 (-10.31)
	Buy - Put	-2.92 (-12.97)	-3.63 (-25.94)	-5.42 (-16.95)	-0.80 (-6.57)
	Midpoint - Call	-0.30 (-7.27)	0.08 (3.12)	-3.59 (-6.98)	NA (NA)
	Midpoint - Put	-0.78 (-17.29)	-0.25 (-13.77)	-6.72 (-28.50)	NA (NA)
ETF	No	7.09 (29.01)	10.59 (22.54)	-4.10 (-27.61)	-0.35 (-4.09)
	Yes	-7.09 (-29.01)	-10.59 (-22.54)	-2.89 (-14.52)	-0.84 (-7.34)

**Table A27**  
**Composition of All Retail (small + cheap) trades**

This table reports daily average characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts.

Characteristic	Category	All Retail (small + cheap) trades				Not All Retail (small + cheap) trades			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %	Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	67.0	66.0	11.3	4.2	57.1	57.2	13.4	3.9
	Put	33.0	34.0	11.5	4.4	42.9	42.8	15.3	3.9
Trade size (contracts)	1	44.1	7.6	10.7	3.9	38.9	2.8	15.4	4.0
	2-5	33.3	17.7	10.4	3.9	27.1	6.0	15.5	4.0
	6-10	12.5	18.1	11.6	4.4	10.2	6.2	15.9	4.4
	11-100	9.7	46.6	15.2	6.0	20.8	50.4	9.8	3.3
	Above 100	0.4	10.0	25.1	11.0	3.0	34.6	8.9	3.5
Trade size (dollars)	Below 250	39.3	17.8	19.4	7.1	32.6	6.5	27.9	7.7
	250-500	16.0	11.2	7.8	2.8	12.4	3.8	11.2	2.3
	500-1,000	15.0	14.7	6.5	2.3	12.1	4.9	9.3	1.8
	1,000-2,500	15.8	23.7	5.4	1.9	13.3	7.9	7.7	1.5
	2,500-5,000	8.2	19.5	4.5	1.6	7.2	6.5	6.5	1.2
	5,000-10,000	3.3	5.5	3.3	1.2	9.4	20.3	5.3	1.6
	10,000-20,000	1.5	3.7	2.9	3.3	6.2	17.7	4.3	2.3
	20,000-50,000	0.7	2.6	2.5	8.7	4.3	16.7	3.6	3.6
	Above 50,000	0.2	1.3	2.2	20.0	2.6	15.7	3.1	6.1
Trade direction	Sell	48.9	48.4	10.5	4.1	50.9	49.2	12.4	3.5
	Buy	48.7	49.3	11.7	4.6	45.3	48.2	15.5	4.6
	Midpoint	2.4	2.2	15.1	0.0	3.8	2.6	19.3	0.0
Time to expiry	Less than a week	44.8	48.4	11.5	4.4	37.8	37.6	17.0	5.1
	1-2 weeks	14.7	13.7	9.3	3.4	14.0	12.9	11.4	2.8
	2-4 weeks	16.5	15.8	11.3	4.0	18.5	17.5	12.9	2.8
	1-3 months	14.2	13.5	10.3	3.7	18.5	18.6	10.7	2.5
	3-12 months	8.0	7.2	11.5	4.2	8.8	10.9	11.3	3.4
	Over a year	1.7	1.3	12.4	6.0	2.4	2.4	16.9	5.9
Moneyness	Below -2	0.2	0.3	55.7	20.5	0.2	0.2	80.7	18.4
	-2 to -1	0.3	0.5	44.2	16.2	0.4	0.4	62.9	12.8
	-1 to -0.1	22.6	26.2	22.4	8.1	24.0	21.9	26.7	6.9
	At the money	72.4	69.9	7.9	3.0	69.4	71.6	10.0	2.8
	0.1 to 1	4.2	2.9	6.4	3.6	5.7	5.6	6.0	3.5
	1 to 2	0.2	0.1	8.3	7.6	0.2	0.2	6.8	12.4
	Above 2	0.1	0.1	17.0	12.5	0.1	0.1	11.0	21.2
Trade direction and type	Sell - Call	32.7	31.8	10.5	4.0	28.9	28.0	11.7	3.6
	Sell - Put	16.2	16.6	11.0	4.3	22.0	21.2	13.7	3.5
	Buy - Call	32.7	32.7	11.9	4.6	26.2	27.7	14.9	4.7
	Buy - Put	16.0	16.6	11.8	4.7	19.1	20.5	16.7	4.8
	Midpoint - Call	1.6	1.4	15.8	0.0	2.0	1.4	18.3	0.0
	Midpoint - Put	0.8	0.8	14.4	0.0	1.8	1.1	20.8	0.0
ETF	No	82.5	75.1	12.0	4.5	76.1	64.4	15.4	4.1
	Yes	17.5	24.9	8.1	3.1	23.9	35.6	10.3	3.4

**Table A28**  
**Differences between All Retail (small + cheap) and not All Retail (small + cheap) trades**

This table reports mean differences between daily characteristics of trades by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(MidpointPrice - Strike)/Strike$ , with the opposite sign for puts. In parentheses are t-statistics based on Newey-West standard errors with the optimal number of lags.

Characteristic	Category	All Retail (small + cheap) minus not All Retail (small + cheap)			
		Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	9.87 (19.71)	8.82 (31.22)	-2.08 (-8.97)	0.28 (2.04)
	Put	-9.87 (-19.71)	-8.82 (-31.22)	-3.86 (-12.88)	0.49 (4.92)
Trade size (contracts)	1	5.18 (15.25)	4.76 (26.59)	-4.67 (-19.61)	-0.06 (-0.44)
	2-5	2.34 (12.88)	11.93 (49.17)	-4.22 (-20.86)	0.02 (0.15)
	6-10	-11.04 (-26.36)	-3.78 (-4.55)	5.43 (12.36)	2.63 (16.91)
	11-100	-2.64 (-33.41)	-24.61 (-56.35)	16.21 (31.86)	7.53 (40.11)
	Above 100	6.16 (31.01)	11.70 (44.67)	-5.06 (-26.76)	-0.10 (-0.96)
Trade size (dollars)	Below 250	6.66 (16.87)	11.26 (75.67)	-8.51 (-25.49)	-0.58 (-3.12)
	250-500	3.60 (44.22)	7.44 (137.67)	-3.44 (-16.63)	0.52 (7.24)
	500-1,000	2.87 (27.74)	9.83 (107.17)	-2.78 (-16.19)	0.54 (9.02)
	1,000-2,500	2.52 (15.56)	15.81 (71.37)	-2.34 (-15.76)	0.49 (9.71)
	2,500-5,000	1.03 (9.89)	13.02 (53.93)	-1.99 (-16.56)	0.43 (10.92)
	5,000-10,000	-6.04 (-59.04)	-14.73 (-63.44)	-1.95 (-19.76)	-0.36 (-10.54)
	10,000-20,000	-4.66 (-35.37)	-14.01 (-134.48)	-1.45 (-21.11)	1.07 (7.65)
	20,000-50,000	-3.61 (-24.26)	-14.16 (-65.31)	-1.09 (-21.03)	5.11 (24.51)
	Above 50,000	-2.36 (-19.09)	-14.49 (-29.95)	-0.96 (-13.45)	13.91 (19.32)
Trade direction	Sell	-2.01 (-13.93)	-0.79 (-8.59)	-1.90 (-8.64)	0.55 (5.24)
	Buy	3.40 (30.65)	1.14 (12.38)	-3.78 (-13.26)	-0.07 (-0.45)
	Midpoint	-1.39 (-14.66)	-0.34 (-6.96)	-4.16 (-17.93)	NA (NA)
Time to expiry	Less than a week	7.06 (20.45)	10.82 (55.29)	-5.54 (-20.82)	-0.71 (-5.27)
	1-2 weeks	0.79 (7.73)	0.79 (8.89)	-2.14 (-10.77)	0.60 (6.24)
	2-4 weeks	-2.03 (-13.91)	-1.75 (-13.17)	-1.59 (-6.22)	1.19 (9.97)
	1-3 months	-4.29 (-26.52)	-5.09 (-36.54)	-0.42 (-1.33)	1.20 (10.83)
	3-12 months	-0.81 (-5.27)	-3.66 (-28.00)	0.23 (0.55)	0.79 (4.31)
	Over a year	-0.73 (-10.64)	-1.11 (-11.81)	-4.49 (-9.62)	0.06 (0.22)
Moneyness	Below -2	-0.01 (-0.98)	0.12 (4.05)	-24.94 (-9.93)	2.11 (4.56)
	-2 to -1	-0.08 (-3.74)	0.11 (3.63)	-18.61 (-13.70)	3.42 (8.94)
	-1 to -0.1	-1.48 (-4.13)	4.36 (10.64)	-4.33 (-10.69)	1.26 (6.31)
	At the money	3.05 (9.18)	-1.70 (-3.81)	-2.15 (-15.95)	0.18 (2.75)
	0.1 to 1	-1.45 (-10.80)	-2.69 (-20.58)	0.35 (3.05)	0.08 (0.84)
	1 to 2	-0.02 (-3.54)	-0.14 (-10.52)	1.53 (5.43)	-4.76 (-4.96)
	Above 2	-0.01 (-1.07)	-0.06 (-5.72)	6.00 (7.83)	-8.64 (-5.74)
Trade direction and type	Sell - Call	3.81 (13.65)	3.83 (21.66)	-1.16 (-5.51)	0.46 (3.54)
	Sell - Put	5.82 (-24.53)	4.63 (-31.07)	-2.74 (-10.91)	0.80 (10.76)
	Buy - Call	6.51 (24.26)	4.99 (37.64)	-3.02 (-11.63)	-0.04 (-0.27)
	Buy - Put	-3.11 (-13.61)	-3.85 (-29.41)	-4.86 (-12.53)	-0.04 (-0.27)
	Midpoint - Call	-0.45 (9.76)	-0.00 (-0.06)	-2.50 (-5.07)	NA (NA)
	Midpoint - Put	-0.95 (-17.89)	-0.34 (-12.44)	-6.44 (-24.53)	NA (NA)
ETF	No	6.34 (22.97)	10.72 (21.75)	-3.42 (-15.87)	0.39 (3.15)
	Yes	-6.34 (-22.97)	-10.72 (-21.75)	-2.21 (-8.99)	-0.26 (-1.84)

**Table A29**  
**Outages and retail trading in options**

This table reports the results of estimating (3) in a minute-ticker panel.  $D(RH\ outage)_{i,t} = 1$  if Robinhood experienced an outage in minute  $t$ , and 0 otherwise.  $D(TD\ outage)_{i,t} = 1$  if TD Ameritrade or Charles Schwab (from October 2020) experienced an outage in minute  $t$ , and 0 otherwise.  $D(Both\ outage)_{i,t} = 1$  if both Robinhood and TD Ameritrade/Charles Schwab experienced an outage in minute  $t$ , and 0 otherwise. The dependent variables is the ticker-level volume share of the respective measure of retail trading. Option volume, lagged, is the two-day lag of the logarithm of the total options volume. Underlying price, lagged, is the two-day lag of the logarithm of underlying price in dollars. Option volume change is the change in log total options volume from one day before minute  $t$  to minute  $t - 1$ . Underlying price change is the change in log underlying price from one day before minute  $t$  to minute  $t - 1$ . The sample includes the top 100 most mentioned tickers on WallStreetBets. All regressions include ticker, date, and time of the day fixed effects. t-statistics are based on standard errors clustered by ticker and minute (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	All Internalized Share		All Retail (small) Share		All Retail (small+cheap) Share	
	(1)	(2)	(3)	(4)	(5)	(6)
D(RH outage)	-0.218 (-1.37)	-0.016 (-0.09)	-0.174 (-1.00)	-0.021 (-0.11)	-0.126 (-0.78)	-0.135 (-0.78)
D(TD outage)	-0.389*** (-3.17)	-0.245** (-2.03)	-0.372*** (-2.91)	-0.251* (-1.94)	-0.189* (-1.67)	-0.147 (-1.30)
D(Both outage)	-1.137*** (-3.46)	-0.576* (-1.75)	-0.701** (-2.02)	0.008 (0.02)	-0.844** (-2.56)	-0.535 (-1.59)
Option volume, lagged		-0.022 (-1.27)		-0.034* (-1.93)		-0.017 (-1.06)
Underlying price, lagged		2.015* (1.66)		1.498 (1.20)		2.414** (2.55)
Option volume change		-1.017*** (-36.00)		-1.241*** (-38.84)		-0.696*** (-25.11)
Underlying price change		-0.121 (-0.12)		-0.655 (-0.73)		-4.496*** (-4.89)
Observations	4,043,914	3,499,483	4,043,914	3,499,483	4,043,914	3,499,483
Adjusted R-squared	0.151	0.140	0.182	0.166	0.177	0.172

**Table A30**  
**Broker restrictions and retail trading in options**

This table reports the results of estimating (3) in a minute-ticker panel. The sample includes tickers that have ever been restricted and the top 100 most mentioned tickers on WallStreetBets.  $D(RH \text{ restricted})_{i,t} = 1$  if trading in the stock  $i$  was restricted by Robinhood in minute  $t$ , and 0 otherwise.  $D(TD \text{ restricted})_{i,t} = 1$  if trading in the stock  $i$  was restricted by TD Ameritrade or Charles Schwab in minute  $t$ , and 0 otherwise.  $D(Both \text{ restricted})_{i,t} = 1$  if trading in the stock  $i$  was restricted by both Robinhood and TD Ameritrade/Charles Schwab in minute  $t$ , and 0 otherwise. All Internalized Share is the ticker-level volume share of SLIM trades and single-leg electronic trades below size 5 executed at NBBO. All Retail Share (small) is the ticker-level volume share of SLIM trades and single-leg electronic trades up to size 10. All Retail Share (small+cheap) is the ticker-level volume share of SLIM trades and single-leg electronic trades with size up to 10 and dollar values up to \$5,000. Option volume, lagged, is the two-day lag of the logarithm of the total options volume. Underlying price, lagged, is the two-day lag of the logarithm of underlying price in dollars. Option volume change is the change in log total options volume from one day before minute  $t$  to minute  $t - 1$ . Underlying price change is the change in log underlying price from one day before minute  $t$  to minute  $t - 1$ . All regressions include ticker, date, and time of the day fixed effects. t-statistics are based on standard errors clustered by ticker and minute (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	All Internalized Share (1)	All Retail Share (small) (2)	All Retail Share (small+cheap) (3)	All Retail Share (small+cheap) (4)	All Retail Share (small+cheap) (5)	All Retail Share (small+cheap) (6)
<b>Panel A: Jones, Reed, and Waller (2021) sample</b>						
D(RH restricted)	-7.797*** (-3.43)	-7.212*** (-2.99)	-7.468*** (-3.49)	-7.478*** (-3.20)	-7.447** (-2.61)	-8.107** (-2.21)
D(TD restricted)	-0.642 (-0.47)	-1.343 (-0.76)	-0.506 (-0.32)	-1.654 (-0.93)	1.396* (1.88)	1.191* (1.83)
D(Both restricted)	-5.034** (-2.52)	-3.011** (-2.20)	-3.294** (-2.10)	-2.255* (-1.78)	-4.523 (-1.66)	-1.278 (-0.51)
Option volume, lagged		-0.729*** (-9.66)		-0.849*** (-9.80)		-0.517*** (-8.74)
Underlying price, lagged		-2.302*** (-2.85)		-1.988** (-2.49)		-5.780*** (-7.39)
Option volume change		-1.384*** (-39.14)		-1.607*** (-37.98)		-0.967*** (-18.95)
Underlying price change		-6.688*** (-4.91)		-7.028*** (-5.02)		-11.888*** (-7.30)
Observations	2,374,271	1,984,380	2,374,271	1,984,380	2,374,271	1,984,380
Adjusted R-squared	0.141	0.139	0.165	0.151	0.136	0.138
<b>Panel B: Refined sample</b>						
D(RH restricted)	-6.441*** (-5.02)	-5.464*** (-3.75)	-6.573*** (-4.60)	-6.268*** (-4.04)	-5.091*** (-2.89)	-5.333*** (-2.93)
D(TD restricted)	-1.221 (-0.96)	-0.864 (-0.75)	-0.973 (-0.63)	-0.775 (-0.56)	0.677 (0.69)	1.534 (1.64)
D(Both restricted)	-6.874*** (-3.86)	-4.782*** (-3.14)	-5.976*** (-3.72)	-4.356*** (-3.00)	-5.868*** (-2.75)	-3.633 (-1.64)
Option volume, lagged		-0.732*** (-9.01)		-0.859*** (-8.76)		-0.491*** (-8.68)
Underlying price, lagged		-1.111 (-1.36)		-0.577 (-0.95)		-4.157*** (-5.82)
Option volume change		-1.372*** (-39.94)		-1.597*** (-39.47)		-0.945*** (-18.90)
Underlying price change		-4.750*** (-3.70)		-4.955*** (-3.98)		-9.395*** (-6.67)
Observations	3,004,397	2,493,150	3,004,397	2,493,150	3,004,397	2,493,150
Adjusted R-squared	0.133	0.133	0.154	0.142	0.125	0.128

**Table A31**  
**Broker restrictions and retail trading in options, smaller sample**

This table reports the results of estimating (3) in a minute-ticker panel. The sample includes only the tickers that have ever been restricted.  $D(RH\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by Robinhood in minute  $t$ , and 0 otherwise.  $D(TD\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by TD Ameritrade or Charles Schwab in minute  $t$ , and 0 otherwise.  $D(Both\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by both Robinhood and TD Ameritrade/Charles Schwab in minute  $t$ , and 0 otherwise. All Internalized Share is the ticker-level volume share of SLIM trades and single-leg electronic trades below size 5 executed at NBBO. All Retail Share (small) is the ticker-level volume share of SLIM trades and single-leg electronic trades up to size 10. All Retail Share (small+cheap) is the ticker-level volume share of SLIM trades and single-leg electronic trades with size up to 10 and dollar values up to \$5,000. Option volume, lagged, is the two-day lag of the logarithm of the total options volume. Underlying price, lagged, is the two-day lag of the logarithm of underlying price in dollars. Option volume change is the change in log total options volume from one day before minute  $t$  to minute  $t - 1$ . Underlying price change is the change in log underlying price from one day before minute  $t$  to minute  $t - 1$ . All regressions include ticker, date, and time of the day fixed effects. t-statistics are based on standard errors clustered by ticker and minute (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	All Internalized Share (1)	All Internalized Share (2)	All Retail Share (small) (3)	All Retail Share (small) (4)	All Retail Share (small+cheap) (5)	All Retail Share (small+cheap) (6)
<b>Panel A: Jones, Reed, and Waller (2021) sample</b>						
D(RH restricted)	-4.698* (-1.83)	-4.950* (-1.89)	-4.378* (-1.79)	-5.318** (-2.05)	-5.756* (-1.99)	-6.301* (-1.75)
D(TD restricted)	-0.400 (-0.27)	-1.357 (-0.74)	-0.689 (-0.41)	-2.050 (-1.09)	1.118 (1.28)	0.773 (0.90)
D(Both restricted)	-3.404 (-1.65)	-2.130 (-1.63)	-2.133 (-1.26)	-1.849 (-1.53)	-3.871 (-1.34)	-1.830 (-0.70)
Option volume, lagged		-0.810*** (-5.03)		-0.836*** (-5.57)		-0.449*** (-3.89)
Underlying price, lagged		-2.239** (-2.08)		-2.074** (-2.05)		-4.837*** (-5.26)
Option volume change		-1.430*** (-28.69)		-1.576*** (-23.14)		-0.876*** (-11.24)
Underlying price change		-6.139*** (-3.70)		-6.503*** (-3.61)		-9.828*** (-4.44)
Observations	625,629	490,781	625,629	490,781	625,629	490,781
Adjusted R-squared	0.117	0.111	0.131	0.116	0.095	0.093
<b>Panel B: Refined sample</b>						
D(RH restricted)	-4.104*** (-2.77)	-3.861** (-2.49)	-4.229** (-2.67)	-4.728*** (-2.86)	-3.296* (-1.85)	-3.919** (-2.16)
D(TD restricted)	-0.647 (-0.48)	-0.566 (-0.48)	-0.879 (-0.56)	-0.829 (-0.61)	0.461 (0.44)	1.027 (1.11)
D(Both restricted)	-4.478** (-2.36)	-3.398** (-2.16)	-3.977** (-2.44)	-3.247** (-2.24)	-4.410* (-1.97)	-2.903 (-1.27)
Option volume, lagged		-0.842*** (-7.11)		-0.937*** (-7.37)		-0.557*** (-6.27)
Underlying price, lagged		-0.366 (-0.41)		-0.024 (-0.04)		-3.312*** (-5.10)
Option volume change		-1.405*** (-28.27)		-1.615*** (-27.50)		-0.863*** (-11.17)
Underlying price change		-4.708*** (-3.06)		-5.188*** (-3.42)		-8.214*** (-5.05)
Observations	1,120,301	883,851	1,120,301	883,851	1,120,301	883,851
Adjusted R-squared	0.117	0.112	0.134	0.121	0.084	0.084

**Table A32**  
**Broker restrictions and retail trading in options, larger sample**

This table reports the results of estimating (3) in a minute-ticker panel. The sample includes tickers that have ever been restricted, the top 100 most mentioned tickers on WallStreetBets, and tickers that experienced at least two retail frenzies in the sample of Barber et al. (2022).  $D(RH\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by Robinhood in minute  $t$ , and 0 otherwise.  $D(TD\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by TD Ameritrade or Charles Schwab in minute  $t$ , and 0 otherwise.  $D(Both\ restricted)_{i,t} = 1$  if trading in the stock  $i$  was restricted by both Robinhood and TD Ameritrade/Charles Schwab in minute  $t$ , and 0 otherwise. All Internalized Share is the ticker-level volume share of SLIM trades and single-leg electronic trades below size 5 executed at NBBO. All Retail Share (small) is the ticker-level volume share of SLIM trades and single-leg electronic trades up to size 10. All Retail Share (small+cheap) is the ticker-level volume share of SLIM trades and single-leg electronic trades with size up to 10 and dollar values up to \$5,000. Option volume, lagged, is the two-day lag of the logarithm of the total options volume. Underlying price, lagged, is the two-day lag of the logarithm of underlying price in dollars. Option volume change is the change in log total options volume from one day before minute  $t$  to minute  $t - 1$ . Underlying price change is the change in log underlying price from one day before minute  $t$  to minute  $t - 1$ . All regressions include ticker, date, and time of the day fixed effects. t-statistics are based on standard errors clustered by ticker and minute (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	All Internalized Share (1)	All Retail Share (small) (2)	All Retail Share (small+cheap) (3)	All Retail Share (small+cheap) (4)	All Retail Share (small+cheap) (5)	All Retail Share (small+cheap) (6)
<b>Panel A: Jones, Reed, and Waller (2021) sample</b>						
D(RH restricted)	-8.511*** (-3.75)	-7.609*** (-3.11)	-8.484*** (-3.93)	-8.104*** (-3.38)	-8.600*** (-3.01)	-8.533*** (-2.36)
D(TD restricted)	-0.803 (-0.59)	-1.391 (-0.79)	-0.878 (-0.56)	-1.802 (-1.01)	0.787 (1.11)	0.986 (1.56)
D(Both restricted)	-5.380*** (-2.69)	-2.952** (-2.15)	-3.882** (-2.53)	-2.582** (-2.12)	-5.522** (-2.05)	-1.839 (-0.73)
Option volume, lagged		-0.677*** (-10.69)		-0.784*** (-10.45)		-0.475*** (-9.05)
Underlying price, lagged		-2.867*** (-3.76)		-2.238*** (-3.00)		-5.516*** (-8.30)
Option volume change		-1.361*** (-44.98)		-1.555*** (-42.31)		-0.908*** (-20.88)
Underlying price change		-7.835*** (-6.34)		-8.200*** (-6.38)		-11.571*** (-8.76)
Observations	3,955,058	2,525,775	3,955,058	2,525,775	3,955,058	2,525,775
Adjusted R-squared	0.138	0.143	0.171	0.161	0.140	0.141
<b>Panel B: Refined sample</b>						
D(RH restricted)	-6.900*** (-5.40)	-5.605*** (-3.91)	-7.393*** (-5.14)	-6.649*** (-4.25)	-6.193*** (-3.50)	-5.762*** (-3.17)
D(TD restricted)	-1.361 (-1.09)	-0.741 (-0.64)	-1.289 (-0.84)	-0.761 (-0.55)	0.117 (0.13)	1.378 (1.55)
D(Both restricted)	-7.244*** (-4.07)	-4.846*** (-3.10)	-6.557*** (-4.13)	-4.681*** (-3.19)	-6.983*** (-3.32)	-4.163* (-1.90)
Option volume, lagged		-0.696*** (-9.67)		-0.796*** (-9.54)		-0.446*** (-9.15)
Underlying price, lagged		-1.540* (-1.87)		-0.913 (-1.54)		-4.148*** (-6.60)
Option volume change		-1.346*** (-46.92)		-1.543*** (-45.59)		-0.885*** (-21.63)
Underlying price change		-5.986*** (-4.84)		-6.320*** (-5.43)		-9.661*** (-8.04)
Observations	4,771,506	3,079,171	4,771,506	3,079,171	4,771,506	3,079,171
Adjusted R-squared	0.132	0.137	0.162	0.153	0.130	0.132

**Table A33**  
**Retail trading in options and other measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. All Internalized and Small Share are the ticker-level volume shares of All Internalized and small trades, respectively. All Internalized and Small Imbalance are the ticker-level volume imbalance for All Internalized and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on WallStreetBets during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	All Internalized trading in calls				All Internalized trading in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: All Internalized Share</b>								
Small Share	0.431*** (162.81)				0.402*** (169.51)			
Internalized volume in underlying		0.020*** (7.36)				0.012*** (4.61)		
Robinhood ownership breadth, log			0.028*** (2.71)				0.012 (1.13)	
WSB mentions, log				0.009*** (7.13)				0.006*** (4.98)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,231,834	1,248,002	1,248,002	514,122	1,099,609
Adjusted R-squared	0.231	0.103	0.101	0.108	0.222	0.103	0.100	0.109
<b>Panel B: All Internalized Imbalance</b>								
Small Imbalance	0.715*** (461.82)				0.732*** (469.46)			
Internalized volume in underlying		-0.003 (-1.15)				0.008*** (2.78)		
Robinhood ownership breadth, log			0.004 (0.40)				-0.015 (-1.62)	
WSB mentions, log				0.014*** (14.39)				0.005*** (4.60)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,323,515	1,327,247	535,544	1,160,336	1,098,223	1,102,788	449,921	993,677
Adjusted R-squared	0.454	0.016	0.018	0.016	0.478	0.023	0.022	0.022

**Table A34**  
**Retail trading in options and other measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. All Retail (small) and Small Share are the ticker-level volume shares of All Retail (small) and small trades, respectively. All Retail (small) and Small Imbalance are the ticker-level volume imbalance for All Retail (small) and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on **WallStreetBets** during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	All Retail (small) trading in calls				All Retail (small) trading in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: All Retail (small) Share</b>								
Small Share	0.735*** (325.38)				0.686*** (289.64)			
Internalized volume in underlying		0.016*** (6.51)				0.010*** (3.90)		
Robinhood ownership breadth, log			0.006 (0.59)				-0.005 (-0.46)	
WSB mentions, log				0.011*** (7.39)				0.003** (2.18)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,231,834	1,248,002	1,248,002	514,122	1,099,609
Adjusted R-squared	0.565	0.193	0.194	0.197	0.532	0.186	0.188	0.190
<b>Panel B: All Retail (small) Imbalance</b>								
Small Imbalance	0.874*** (800.70)				0.881*** (937.72)			
Internalized volume in underlying		-0.001 (-0.57)				0.007*** (2.67)		
Robinhood ownership breadth, log			0.009 (0.98)				-0.015 (-1.59)	
WSB mentions, log				0.013*** (13.37)				0.004*** (3.76)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,396,844	1,400,576	569,831	1,208,494	1,186,671	1,191,238	489,986	1,058,556
Adjusted R-squared	0.758	0.017	0.020	0.017	0.773	0.024	0.023	0.023

**Table A35**  
**Retail trading in options and other measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. All Retail (small + cheap) and Small Share are the ticker-level volume shares of All Retail (small + cheap) and small trades, respectively. All Retail (small + cheap) and Small Imbalance are the ticker-level volume imbalance for All Retail (small + cheap) and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on WallStreetBets during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	All Retail (small + cheap) trading in calls				All Retail (small + cheap) trading in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: All Retail (small + cheap) Share</b>								
Small Share	0.347*** (83.49)				0.317*** (75.04)			
Internalized volume in underlying		0.006** (2.46)				0.010*** (3.73)		
Robinhood ownership breadth, log			-0.007 (-0.70)				-0.000 (-0.02)	
WSB mentions, log				-0.001 (-0.35)				-0.001 (-0.75)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,231,834	1,248,002	1,248,002	514,122	1,099,609
Adjusted R-squared	0.269	0.186	0.184	0.196	0.239	0.165	0.162	0.172
<b>Panel B: All Retail (small + cheap) Imbalance</b>								
Small Imbalance	0.782*** (467.52)				0.794*** (526.45)			
Internalized volume in underlying		-0.002 (-0.88)				0.009*** (3.46)		
Robinhood ownership breadth, log			0.008 (0.95)				-0.021** (-2.22)	
WSB mentions, log				0.012*** (11.52)				0.001 (1.07)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,398,109	1,410,569	575,114	1,215,031	1,188,688	1,205,555	496,424	1,068,933
Adjusted R-squared	0.618	0.017	0.020	0.017	0.642	0.024	0.023	0.023

## F Additional results on retail investor performance

### F.1 Aggregate SLIM performance

**Table A36**  
**SLIM aggregate performance**

This table reports the aggregate performance of SLIM trades from November 2019 to June 2021. Gross and net performance are computed as explained in Section 2.

Horizon $h$	Intra-day	Gross performance, \$ bln.					Net performance, \$ bln.				
		1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days
<b>Panel A: All contracts</b>											
	4.26	4.86	4.46	4.41	4.31	5.41	-2.18	-1.58	-1.98	-2.02	-2.13
<b>Panel B: By trade direction</b>											
Sell	5.37	7.81	9.48	8.81	7.39	-25.03	1.62	4.06	5.73	5.07	3.65
Buy	-1.11	-2.95	-5.02	-4.40	-3.09	30.44	-3.80	-5.64	-7.71	-7.09	-5.78
<b>Panel C: By contract type</b>											
Call	3.05	3.41	2.95	2.78	2.51	3.74	-1.53	-1.17	-1.63	-1.81	-2.08
Put	1.21	1.45	1.51	1.64	1.80	1.67	-0.64	-0.40	-0.35	-0.21	-0.05
<b>Panel D: By moneyness</b>											
Below -2	0.02	0.02	0.03	0.03	0.03	0.03	-0.01	-0.01	-0.01	0.00	0.00
-2 to -1	0.03	0.03	0.03	0.03	0.04	0.04	-0.02	-0.02	-0.01	-0.01	0.00
-1 to -0.1	1.13	1.37	1.38	1.66	1.80	2.62	-0.51	-0.26	-0.25	0.02	0.17
At the money	2.74	3.00	2.64	2.36	2.15	2.66	-1.40	-1.13	-1.49	-1.77	-1.98
0.1 to 1	0.38	0.47	0.42	0.37	0.35	0.12	-0.17	-0.08	-0.13	-0.19	-0.21
1 to 2	0.02	0.01	0.02	0.02	0.00	-0.08	-0.01	-0.02	-0.01	-0.01	-0.03
Above 2	-0.04	-0.05	-0.06	-0.04	-0.06	0.03	-0.06	-0.06	-0.07	-0.06	-0.07
<b>Panel E: By time to expiration</b>											
Less than a week	1.65	1.75	1.46	1.29	1.29	1.29	-0.95	-0.85	-1.13	-1.31	-1.31
1-2 weeks	0.54	0.56	0.48	0.28	0.17	0.18	-0.20	-0.18	-0.26	-0.46	-0.57
2-4 weeks	0.73	0.85	0.80	0.79	0.64	0.50	-0.28	-0.16	-0.21	-0.23	-0.37
1-3 months	0.68	0.84	0.83	0.95	0.98	1.12	-0.31	-0.14	-0.16	-0.04	-0.01
3-12 months	0.48	0.62	0.63	0.81	0.92	0.77	-0.31	-0.17	-0.16	0.02	0.13
Over a year	0.17	0.24	0.25	0.29	0.30	1.56	-0.13	-0.07	-0.05	-0.01	0.00
											1.53

## F.2 Aggregate SLIM performance by month and weekday

**Table A37**  
**SLIM aggregate performance, by month and weekday**

This table reports the aggregate performance of SLIM trades by month (panel A) and weekday (panel B) in November 2019 to June 2021. Gross and net performance are computed as explained in Section 2.

Horizon $h$	Intra-day	Gross performance, \$ bln.					Net performance, \$ bln.				
		1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days
<b>Panel A: By month</b>											
Nov-19	0.069	0.072	0.082	0.084	0.078	0.237	-0.031	-0.027	-0.017	-0.015	-0.021
Dec-19	0.068	0.086	0.083	0.083	0.090	0.731	-0.037	-0.018	-0.021	-0.021	-0.014
Jan-20	0.103	0.125	0.123	0.173	0.274	1.263	-0.051	-0.029	-0.031	0.019	0.120
Feb-20	0.119	0.133	0.048	-0.048	0.017	-0.081	-0.109	-0.096	-0.181	-0.277	-0.212
Mar-20	0.190	0.287	0.312	0.361	0.402	-0.219	-0.237	-0.140	-0.115	-0.066	-0.025
Apr-20	0.214	0.256	0.262	0.282	0.260	0.305	-0.095	-0.053	-0.047	-0.027	-0.049
May-20	0.234	0.279	0.296	0.311	0.287	0.099	-0.059	-0.013	0.004	0.018	-0.006
Jun-20	0.239	0.280	0.210	0.399	0.361	0.699	-0.151	-0.110	-0.179	0.010	-0.028
Jul-20	0.318	0.403	0.428	0.497	0.534	0.713	-0.050	0.036	0.060	0.129	0.167
Aug-20	0.277	0.359	0.410	0.335	0.232	0.142	-0.071	0.011	0.062	-0.013	-0.116
Sep-20	0.238	0.256	0.235	0.260	0.260	0.277	-0.145	-0.127	-0.149	-0.124	-0.124
Oct-20	0.178	0.195	0.153	0.157	0.204	0.126	-0.134	-0.117	-0.159	-0.155	-0.108
Nov-20	0.207	0.204	0.179	0.210	0.254	0.219	-0.128	-0.132	-0.156	-0.125	-0.082
Dec-20	0.296	0.385	0.388	0.094	0.041	0.056	-0.077	0.012	0.015	-0.280	-0.332
Jan-21	0.259	0.202	-0.059	-0.190	-0.177	-0.240	-0.209	-0.266	-0.527	-0.658	-0.645
Feb-21	0.380	0.395	0.280	0.221	0.123	0.139	-0.104	-0.089	-0.205	-0.264	-0.362
Mar-21	0.301	0.297	0.342	0.360	0.312	0.370	-0.141	-0.145	-0.100	-0.082	-0.130
Apr-21	0.152	0.213	0.207	0.220	0.194	0.207	-0.146	-0.085	-0.091	-0.078	-0.104
May-21	0.199	0.211	0.266	0.288	0.278	0.249	-0.070	-0.058	-0.003	0.019	0.009
Jun-21	0.220	0.222	0.213	0.317	0.284	0.118	-0.132	-0.130	-0.139	-0.035	-0.068
<b>Panel B: By weekday</b>											
Mon	0.869	1.064	0.840	0.919	0.944	1.564	-0.308	-0.112	-0.337	-0.258	-0.232
Tue	0.842	1.093	0.892	0.904	0.948	1.435	-0.397	-0.147	-0.347	-0.336	-0.292
Wed	0.892	0.823	0.787	0.898	0.800	0.986	-0.401	-0.470	-0.506	-0.395	-0.493
Thu	0.784	0.802	0.795	0.614	0.722	0.605	-0.563	-0.545	-0.553	-0.734	-0.626
Fri	0.874	1.079	1.147	1.079	0.894	0.819	-0.507	-0.302	-0.235	-0.302	-0.488

### F.3 Aggregate performance, best and worst tickers

**Table A38**  
**Best and worst performing tickers**

This table reports the aggregate performance of top 10 and bottom 10 tickers from November 2019 to June 2021. In panel A, the ranking is based on trades originated by SLIM investors. In panel B, the ranking is based on all OPRA trades. To rank tickers, we use a 10-day holding period. Net performance at each horizon is computed as explained in Section 2.

Ticker	Top 10 tickers – Net performance, \$ mln.						Ticker	Bottom 10 tickers – Net performance, \$ mln.					
	Intraday	1 day	2 days	5 days	10 days	Expiration		Intraday	1 day	2 days	5 days	10 days	Expiration
<b>Panel A: SLIM trades</b>													
AAPL	-79.2	-26.3	-6.3	75.8	116.8	389.1	TSLA	-123.8	1.8	-163.7	-449.3	-508.9	1486.4
NVDA	-14.7	20.0	58.3	88.5	98.9	102.7	SPY	-317.6	-298.5	-494.0	-528.0	-477.3	-333.9
MRNA	-5.6	3.1	11.8	21.3	22.5	37.5	QQQ	-61.1	-67.3	-127.1	-128.6	-184.6	-235.0
GOOGL	-3.9	-6.3	12.4	39.1	19.0	-18.6	AMC	-23.6	-65.9	-102.0	-107.6	-104.5	-114.9
BABA	-10.3	10.4	23.6	33.6	14.9	0.8	AMZN	-70.7	-36.5	-15.5	-40.1	-69.7	-427.8
DIS	-8.5	-9.8	-5.7	-1.4	12.3	-41.2	GME	-13.6	14.5	-73.7	-60.7	-62.0	-64.4
GS	-4.6	-6.5	-3.8	3.6	12.1	-2.1	RIOT	-6.0	-12.0	-12.1	-29.4	-47.8	-95.0
CRWD	-4.1	1.5	3.3	9.0	11.4	35.3	NIO	-19.0	-16.5	-15.5	-14.9	-39.5	-66.8
ZM	-29.7	-31.9	-23.4	-2.8	10.9	10.7	PLUG	-4.7	-10.8	-18.0	-29.4	-35.5	-90.9
TWLO	-3.5	0.6	2.9	3.1	10.8	18.0	IWM	-6.4	-7.6	-11.0	-6.7	-35.0	-139.7
<b>Panel B: All trades</b>													
AMZN	-199.3	132.0	483.6	946.5	1130.0	497.3	SPY	-827.3	-934.8	-1447.5	-2076.7	-1962.5	-1066.4
TSLA	-380.0	681.9	472.9	1212.1	1094.9	-1801.8	QQQ	18.1	-121.7	-141.1	-248.5	-273.3	-1019.4
IDEX	-568.2	110.5	109.8	561.0	937.0	1007.8	IWM	-83.1	-92.5	-87.5	-100.3	-243.3	-4.9
GME	7.0	1108.4	318.6	788.4	884.4	408.5	NKLA	-54.2	-24.9	-142.9	-161.7	-220.4	-258.7
AMC	-572.3	-92.9	-5.8	536.2	593.9	499.2	DIA	2.3	-60.5	-22.3	-54.4	-137.6	-191.2
NVDA	-58.6	2.7	156.1	110.2	243.9	-248.3	RKT	131.0	-7.1	-67.0	-96.9	-130.7	-101.1
BABA	-79.7	-54.2	-48.5	-73.5	136.8	815.3	FB	-33.0	57.5	6.1	11.7	-108.5	-164.6
HYG	-13.3	-3.6	23.9	70.3	135.1	93.9	MARA	-11.1	-11.5	-24.7	-39.0	-107.4	-137.7
MRNA	-47.8	-26.2	-25.8	122.1	131.5	132.9	FUBO	-2.2	-19.5	-63.5	-96.8	-95.7	-57.8
USO	150.9	146.5	131.6	124.1	130.7	44.2	NFLX	-25.4	-174.5	-142.4	-177.8	-92.1	-22.2

## F.4 Aggregate SLIM performance by WallStreetBets popularity

**Table A39**  
**SLIM aggregate performance by WallStreetBets popularity**

This table reports the aggregate performance of SLIM trades from November 2019 to June 2021. Gross and net performance are computed as explained in Section 2. Panel A reports the total over all securities in our sample. Panel B only includes the top 100 most mentioned tickers on WallStreetBets, while panel C includes the other 4,995 tickers.

Horizon $h$	Intra-day	Gross performance, \$ bln.					Net performance, \$ bln.				
		1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days
<b>Panel A: All contracts</b>											
	4.26	4.86	4.46	4.41	4.31	5.41	-2.18	-1.58	-1.98	-2.02	-2.13
<b>Panel B: Top 100 most mentioned tickers on WallStreetBets</b>											
	2.08	2.42	1.91	1.75	1.65	3.25	-1.20	-0.86	-1.37	-1.53	-1.63
<b>Panel C: All other tickers</b>											
	2.19	2.44	2.55	2.67	2.66	2.16	-0.98	-0.72	-0.61	-0.50	-0.51
											-0.80

## F.5 Aggregate SLIM performance by contract type, trade direction, and time to expiration

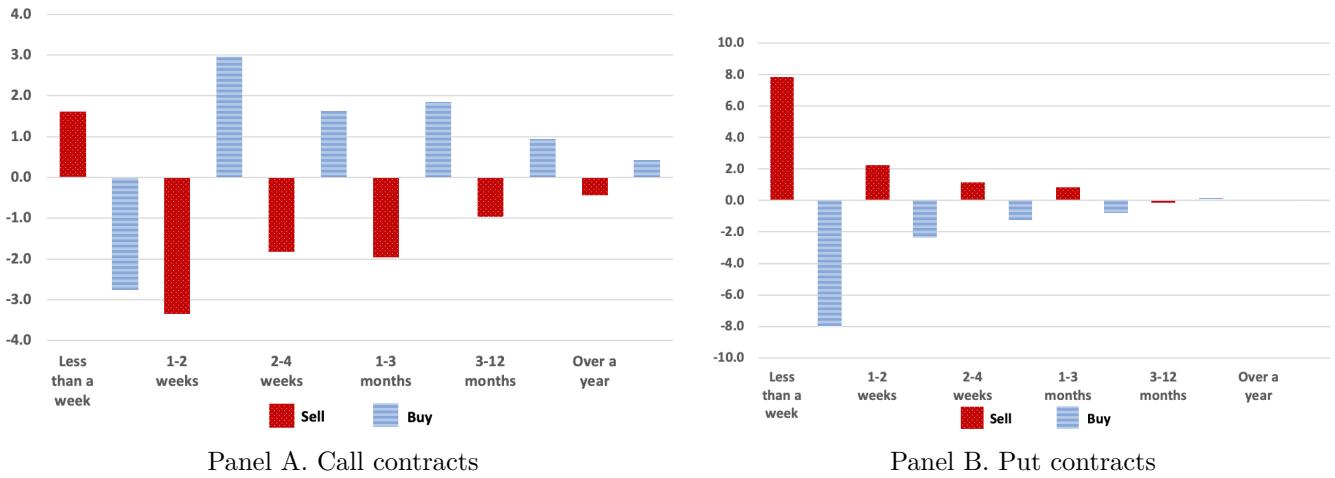
In this appendix, we further decompose the aggregate retail performance by contract type, trade direction, and time to expiration. Figure A2 plots the 10-day net performance of SLIM trades across these dimensions, and Table A40 below reports the same metrics for both gross and net performance for all our holding period assumptions. Table A41 reports the mean daily SLIM performance across the same dimensions along with Newey-West standard errors. Overall, we find that there are two distinct groups of retail investors: those who lose money on purchased short-term call contracts and those who earn on selling these contracts.

On average across maturities, SLIM investors lose when writing calls, and the opposite is true for buy trades. However, a contrasting pattern emerges if we consider time to expiration: Investors lose when buying calls with less than a week to expiration (and gain when selling such short-term contracts). Losses on purchased weekly calls (and gains on written contracts) extend to gross performance as Table A40 reports.

Furthermore, SLIM investors typically gain on written puts, and the netted performance (sell-buy) concentrates in long contracts (mostly, one to three months). This is consistent with some SLIM investors being able to earn compensation for servicing the demand of institutional hedgers.

Table A41 confirms the same patterns for daily averages: SLIM investors experience losses in purchased weekly calls, both on a gross and net basis, even though they are not significantly different from zero. Gains from selling (losses from buying) weekly puts are strongly statistically significant.

**Figure A2**  
**SLIM performance by contract type, trade direction, and time to expiration**



This figure plots the aggregate 10-day net performance of SLIM buy and sell trades across time to expiration buckets (in \$ billion). Panel A focuses on call contracts, while panel B focuses on put contracts.

Table A40

**SLIM aggregate performance by contract type, trade direction, and time to expiration**

This table reports the aggregate performance of SLIM trades from November 2019 to June 2021 by contract time to expiration and trade direction. Panel A focuses on calls, while panel B on puts. Gross and net performance are computed as explained in Section 2. The last three columns characterize the average size of trades in each bucket. In particular, equal-weighted/volume-weighted size is the simple/volume-weighted average of trade sizes across all trades (in contracts). Equal-weighted nominal is the simple average of trade sizes across all trades (in dollars).

Time to expiration	Trade direction	Intra-day	Gross performance, \$ bln.					Net performance, \$ bln.					Equal-weighted size	Volume-weighted size	Equal-weighted nominal	
			1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days	Expiration			
<b>Panel A: Calls</b>																
Less than a week	Sell	2.337	1.500	2.626	2.212	2.626	2.637	1.330	0.494	1.620	1.206	1.620	1.630	7.8	61.7	1703.8
	Buy	-1.292	-0.393	-2.033	-1.482	-2.032	-2.044	-2.007	-1.108	-2.747	-2.197	-2.746	-2.759	8.0	61.6	1814.1
1-2 weeks	Sell	0.341	-0.013	-2.443	-0.551	-3.035	-2.411	0.036	-0.318	-2.748	-0.856	-3.340	-2.717	7.1	56.2	1985.1
	Buy	0.057	0.416	2.515	0.897	3.191	2.483	-0.175	0.184	2.283	0.665	2.959	2.251	7.2	57.4	2047.3
2-4 weeks	Sell	0.161	-0.123	-2.973	-0.384	-1.391	-3.782	-0.268	-0.552	-3.402	-0.813	-1.820	-4.211	7.3	55.2	2073.9
	Buy	0.395	0.737	3.389	0.972	1.965	4.154	0.081	0.423	3.075	0.658	1.651	3.840	7.3	56.7	2105.2
1-3 months	Sell	0.132	-0.211	-2.759	-0.606	-1.534	-9.942	-0.281	-0.625	-3.173	-1.019	-1.947	-10.355	7.8	56.8	2840.1
	Buy	0.404	0.836	3.352	1.218	2.175	10.482	0.078	0.509	3.026	0.892	1.849	10.156	8.0	58.9	2946.6
3-12 months	Sell	0.062	-0.125	-1.023	-0.293	-0.632	-26.099	-0.272	-0.459	-1.357	-0.627	-0.966	-26.393	7.4	51.4	3838.8
	Buy	0.321	0.601	1.636	0.771	1.221	26.736	0.049	0.329	1.364	0.499	0.949	26.498	7.8	55.9	4068.8
Over a year	Sell	0.018	-0.040	-0.592	-0.098	-0.315	-6.951	-0.110	-0.168	-0.720	-0.226	-0.443	-6.962	7.1	46.8	7687.9
	Buy	0.117	0.227	0.812	0.297	0.536	8.476	0.005	0.116	0.701	0.186	0.424	8.466	7.3	49.4	8582.1
<b>Panel B: Puts</b>																
Less than a week	Sell	2.024	5.462	8.382	7.007	8.382	8.389	1.486	4.925	7.845	6.470	7.844	7.852	8.8	68.0	1730.1
	Buy	-1.421	-4.820	-7.688	-6.273	-7.688	-7.696	-1.760	-5.160	-8.028	-6.613	-8.028	-8.036	9.2	69.2	1866.7
1-2 weeks	Sell	0.057	0.633	2.781	1.190	2.373	2.793	-0.070	0.506	2.654	1.063	2.245	2.665	7.6	60.5	1998.6
	Buy	0.089	-0.474	-2.682	-1.053	-2.246	-2.687	0.009	-0.554	-2.762	-1.133	-2.326	-2.767	7.7	61.4	2096.1
2-4 weeks	Sell	0.109	0.386	1.889	0.554	1.338	1.179	-0.060	0.217	1.720	0.385	1.169	1.010	7.6	61.1	2143.3
	Buy	0.069	-0.151	-1.664	-0.340	-1.125	-1.050	-0.032	-0.252	-1.765	-0.441	-1.226	-1.151	7.6	61.1	2278.0
1-3 months	Sell	0.077	0.288	1.449	0.443	0.987	4.149	-0.077	0.134	1.296	0.290	0.834	3.996	7.9	61.4	3057.2
	Buy	0.069	-0.067	-1.060	-0.224	-0.674	-3.573	-0.028	-0.164	-1.157	-0.320	-0.771	-3.670	8.2	64.3	3373.5
3-12 months	Sell	0.035	0.025	-0.030	-0.022	-0.035	4.609	-0.073	-0.083	-0.138	-0.130	-0.143	4.511	8.0	57.4	4409.4
	Buy	0.066	0.118	0.340	0.173	0.260	-4.480	-0.010	0.042	0.263	0.096	0.183	-4.550	8.1	59.8	4786.9
Over a year	Sell	0.019	0.030	0.086	0.027	0.049	0.399	-0.017	-0.006	0.050	-0.009	0.013	0.394	6.9	49.7	7639.7
	Buy	0.017	0.021	-0.002	0.025	0.019	-0.361	-0.011	-0.007	-0.030	-0.002	-0.009	-0.364	7.0	52.2	7864.6

**Table A41**  
**SLIM daily performance by contract type, trade direction, and time to expiration**

This table reports the mean daily performance of SLIM trades from November 2019 to June 2021 by contract time to expiration and trade direction. Panel A focuses on calls, while panel B on puts. Gross and net performance of each type are computed as explained in Section 2. t-statistics based on Newey-West standard errors with the optimal number of lags are in parentheses.

Time to expiration	Trade direction	Gross performance, \$ mln.						Net performance, \$ mln.					
		Intra-day	1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days	Expiration
<b>Panel A: Calls</b>													
Less than a week	Sell	5.60 (3.89)	3.60 (0.74)	5.31 (0.68)	6.30 (0.56)	6.30 (0.56)	6.32 (0.57)	3.19 (2.32)	1.18 (0.24)	2.89 (0.37)	3.88 (0.35)	3.88 (0.35)	3.91 (0.35)
1-2 weeks	Buy	-3.10 (-2.14)	-0.94 (-0.19)	-3.56 (-0.47)	-4.87 (-0.45)	-4.87 (-0.45)	-4.90 (-0.45)	-4.81 (-3.19)	-2.66 (-0.55)	-5.27 (-0.70)	-6.59 (-0.61)	-6.59 (-0.61)	-6.62 (-0.61)
	Sell	0.82 (3.19)	-0.03 (-0.02)	-1.32 (-0.67)	-7.28 (-1.53)	-5.86 (-0.98)	-5.78 (-0.97)	0.09 (0.34)	-0.76 (-0.60)	-2.05 (-1.03)	-8.01 (-1.68)	-6.59 (-1.10)	-6.51 (-1.09)
	Buy	0.14 (0.50)	1.00 (0.78)	2.15 (1.05)	7.65 (1.66)	6.03 (1.01)	5.95 (1.00)	-0.42 (-1.55)	0.44 (0.34)	1.60 (0.78)	7.10 (1.54)	5.48 (0.92)	5.40 (0.91)
	Sell	0.39 (1.38)	-0.29 (-0.31)	-0.92 (-0.57)	-3.34 (-1.04)	-7.13 (-1.46)	-9.07 (-1.44)	-0.64 (-2.43)	-1.32 (-1.39)	-1.95 (-1.22)	-4.36 (-1.36)	-8.16 (-1.67)	-10.10 (-1.61)
2-4 weeks	Buy	0.95 (3.40)	1.77 (1.80)	2.33 (1.44)	4.71 (1.46)	8.13 (1.67)	9.96 (1.60)	0.19 (0.63)	1.01 (1.04)	1.58 (0.97)	3.96 (1.22)	7.37 (1.51)	9.21 (1.47)
	Sell	0.32 (2.08)	-0.51 (-0.85)	-1.45 (-1.51)	-3.68 (-1.77)	-6.62 (-1.67)	-23.84 (-2.62)	-0.67 (-4.76)	-1.50 (-2.50)	-2.44 (-3.50)	-4.67 (-2.25)	-7.61 (-1.92)	-24.83 (-2.74)
	Buy	0.97 (5.69)	2.00 (3.23)	2.92 (4.14)	5.22 (2.45)	8.04 (2.02)	25.14 (2.74)	0.19 (1.18)	1.22 (1.93)	2.14 (2.42)	4.43 (2.09)	7.26 (1.82)	24.36 (2.66)
	Sell	0.15 (1.49)	-0.30 (-0.90)	-0.70 (-1.22)	-1.52 (-1.33)	-2.45 (-1.21)	-62.59 (-4.42)	-0.65 (-5.63)	-1.10 (-3.33)	-1.50 (-2.64)	-2.32 (-2.06)	-3.25 (-1.62)	-63.29 (-4.46)
3-12 months	Buy	0.77 (6.86)	1.44 (3.97)	1.85 (3.55)	2.93 (2.53)	3.92 (1.92)	64.11 (4.52)	0.12 (1.46)	0.79 (2.18)	1.20 (2.87)	2.27 (1.96)	3.27 (1.59)	63.54 (4.48)
	Sell	0.15 (1.49)	-0.30 (-0.90)	-0.70 (-1.22)	-1.52 (-1.33)	-2.45 (-1.21)	-62.59 (-4.42)	-0.65 (-5.63)	-1.10 (-3.33)	-1.50 (-2.64)	-2.32 (-2.06)	-3.25 (-1.62)	-63.29 (-4.46)
	Buy	0.77 (6.86)	1.44 (3.97)	1.85 (3.55)	2.93 (2.53)	3.92 (1.92)	64.11 (4.52)	0.12 (1.46)	0.79 (2.18)	1.20 (2.87)	2.27 (1.96)	3.27 (1.59)	63.54 (4.48)
	Sell	0.04 (1.75)	-0.10 (-1.23)	-0.23 (-1.61)	-0.75 (-2.22)	-1.42 (-2.28)	-16.67 (-2.84)	-0.26 (-8.50)	-0.40 (-4.66)	-0.54 (-3.65)	-1.06 (-3.08)	-1.73 (-2.74)	-16.70 (-2.84)
Over a year	Buy	0.28 (9.24)	0.54 (5.65)	0.71 (4.35)	1.29 (3.72)	1.95 (3.09)	20.33 (2.68)	0.01 (0.54)	0.28 (3.00)	0.45 (2.79)	1.02 (3.00)	1.68 (2.70)	20.30 (2.68)
	Sell	4.85 (5.75)	13.10 (4.41)	16.80 (4.20)	20.10 (3.64)	20.10 (3.64)	20.12 (3.64)	3.56 (4.38)	11.81 (3.97)	15.51 (3.88)	18.81 (3.40)	18.81 (3.40)	18.83 (3.41)
<b>Panel B: Puts</b>													
Less than a week	Sell	-3.41 (-4.27)	-11.56 (-3.94)	-15.04 (-4.63)	-18.44 (-3.43)	-18.44 (-3.43)	-18.46 (-3.43)	-4.22 (-5.21)	-12.37 (-4.22)	-15.86 (-4.88)	-19.25 (-3.58)	-19.25 (-3.58)	-19.27 (-3.59)
1-2 weeks	Sell	0.14 (0.90)	1.52 (2.39)	2.85 (2.58)	5.69 (2.25)	6.67 (1.92)	6.70 (1.93)	-0.17 (-1.03)	1.21 (1.90)	2.55 (2.30)	5.38 (2.13)	6.36 (1.83)	6.39 (1.84)
	Buy	0.21 (1.41)	-1.14 (-1.88)	-2.52 (-2.36)	-5.39 (-2.31)	-6.43 (-1.95)	-6.44 (-1.96)	0.02 (0.16)	-1.33 (-2.20)	-2.72 (-2.55)	-5.58 (-2.40)	-6.62 (-2.01)	-6.64 (-2.02)
	Sell	0.26 (1.94)	0.92 (1.86)	1.33 (1.42)	3.21 (1.37)	4.53 (0.78)	2.83 (0.28)	-0.14 (-1.02)	0.52 (1.04)	0.92 (0.99)	2.80 (1.20)	4.13 (0.71)	2.42 (0.24)
	Buy	0.16 (1.17)	-0.36 (-0.76)	-0.82 (-0.93)	-2.70 (-1.23)	-3.99 (-0.71)	-2.52 (-0.26)	-0.08 (-0.59)	-0.60 (-1.27)	-1.06 (-1.21)	-2.94 (-1.34)	-4.23 (-0.76)	-2.76 (-0.29)
2-4 weeks	Sell	0.18 (2.21)	0.69 (1.78)	1.06 (1.37)	2.37 (1.25)	3.48 (0.89)	9.95 (1.22)	-0.18 (-1.99)	0.32 (0.82)	0.69 (0.89)	2.00 (1.05)	3.11 (0.80)	9.58 (1.17)
	Buy	0.16 (2.09)	-0.16 (-0.38)	-0.54 (-0.65)	-1.62 (-0.81)	-2.54 (-0.64)	-8.57 (-1.03)	-0.07 (-1.02)	-0.39 (-0.94)	-0.77 (-0.96)	-1.85 (-0.93)	-2.77 (-0.69)	-8.80 (-1.06)
	Sell	0.08 (2.41)	0.06 (0.30)	-0.05 (-0.11)	-0.08 (-0.08)	-0.07 (-0.04)	11.05 (4.38)	-0.18 (-3.27)	-0.20 (-0.90)	-0.31 (-0.65)	-0.34 (-0.32)	-0.33 (-0.16)	10.82 (4.33)
	Buy	0.16 (3.59)	0.28 (1.08)	0.41 (0.79)	0.62 (0.50)	0.81 (0.35)	-10.74 (-4.02)	-0.02 (-0.96)	0.23 (0.43)	0.44 (0.46)	0.63 (0.36)	0.63 (0.27)	-10.91 (-4.04)
Over a year	Sell	0.04 (10.09)	0.07 (4.90)	0.06 (1.68)	0.12 (1.39)	0.21 (1.32)	0.96 (4.98)	-0.04 (-8.06)	-0.02 (-1.05)	-0.02 (-0.56)	0.03 (0.37)	0.12 (0.76)	0.94 (4.99)
	Buy	0.04 (7.54)	0.05 (1.75)	0.06 (1.11)	0.05 (0.38)	-0.01 (-0.03)	-0.86 (-4.51)	-0.03 (-4.23)	-0.02 (-0.67)	-0.02 (-0.10)	-0.07 (-0.18)	-0.87 (-0.36)	-0.87 (-4.50)

## F.6 SLIM trade profitability

**Table A42**  
**SLIM daily per dollar performance with leverage**

This table reports the mean daily profitability of SLIM trades from November 2019 to June 2021. Gross and net profitability are computed taking trade leverage into account, as explained in Section 2. t-statistics based on Newey-West standard errors with the optimal number of lags are in parentheses.

Horizon $h$	Gross profitability, %						Net profitability, %					
	Intra-day	1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days	Expiration
<b>Panel A: All contracts</b>												
	146.69 (4.61)	134.47 (6.07)	49.88 (0.53)	55.36 (0.50)	73.85 (0.67)	122.46 (1.53)	-137.58 (-2.58)	-68.44 (-2.30)	-62.75 (-1.33)	-10.98 (-0.20)	92.48 (1.28)	417.63 (1.15)
<b>Panel B: By trade direction</b>												
Sell	2.08 (8.82)	2.56 (2.81)	2.85 (1.98)	1.80 (0.68)	0.14 (0.04)	-19.07 (-2.53)	0.72 (2.96)	1.21 (1.31)	1.49 (1.03)	0.43 (0.16)	-1.25 (-0.34)	-20.73 (-2.72)
Buy	-0.58 (-2.39)	-0.87 (-0.93)	-1.22 (-0.83)	-0.13 (-0.05)	1.65 (0.44)	23.10 (2.74)	-1.58 (-6.67)	-1.87 (-2.01)	-2.22 (-1.52)	-1.14 (-0.43)	0.63 (0.17)	21.87 (2.62)
<b>Panel C: By contract type</b>												
Call	120.16 (4.08)	138.79 (4.94)	98.24 (2.82)	93.64 (1.53)	115.73 (1.84)	282.38 (3.07)	-147.51 (-2.58)	-147.56 (-1.91)	-113.98 (-1.04)	-47.01 (-0.85)	-175.57 (-1.73)	-133.71 (-0.75)
Put	113.14 (3.09)	132.33 (2.94)	47.41 (1.14)	66.15 (2.82)	25.62 (0.36)	127.00 (2.91)	-275.38 (-1.14)	-220.25 (-1.88)	-85.35 (-0.45)	20.12 (0.17)	51.41 (0.37)	100.86 (0.94)
<b>Panel D: By moneyness</b>												
Below -2	106.48 (6.96)	108.50 (7.93)	119.04 (6.79)	117.34 (6.91)	158.15 (3.47)	74.80 (9.50)	-93.41 (-0.73)	85.22 (0.45)	2.58 (0.02)	-193.72 (-2.21)	226.41 (0.94)	-64.50 (-1.93)
-2 to -1	177.79 (3.69)	227.92 (3.16)	217.16 (3.01)	203.59 (2.77)	206.22 (2.48)	-119.48 (-1.05)	-76.67 (-5.55)	-82.85 (-3.86)	-92.13 (-3.22)	-68.11 (-3.35)	-54.41 (-2.36)	-78.01 (-2.88)
-1 to -0.1	234.28 (2.33)	244.32 (3.23)	329.85 (2.26)	318.90 (2.96)	375.15 (2.73)	495.67 (2.95)	-116.93 (-6.64)	-82.16 (-4.60)	-68.19 (-3.63)	32.50 (0.77)	44.14 (0.71)	4186.74 (1.81)
At the money	148.65 (5.61)	194.70 (5.09)	176.02 (3.30)	237.07 (2.75)	186.85 (3.69)	471.22 (1.83)	-85.42 (-4.61)	-83.24 (-3.70)	-85.08 (-2.45)	-73.64 (-1.96)	-52.75 (-1.34)	21.63 (0.19)
0.1 to 1	53.76 (2.53)	289.30 (1.07)	183.12 (1.52)	333.16 (1.25)	358.27 (1.40)	1017.07 (1.71)	-10.62 (-4.80)	-9.66 (-2.33)	-11.40 (-3.08)	-12.02 (-2.25)	-7.40 (-0.89)	109.22 (1.05)
1 to 2	6.30 (2.13)	11.58 (1.64)	13.86 (1.81)	26.70 (1.65)	13.22 (1.52)	7.00 (0.28)	-27.69 (-1.73)	-47.84 (-1.17)	-40.00 (-1.15)	-62.12 (-1.46)	-90.47 (-1.66)	-6.46 (-0.21)
Above 2	2.28 (0.10)	-23.18 (-1.60)	-20.25 (-1.45)	-8.34 (-0.52)	-3.34 (-0.18)	-6.21 (-0.14)	-15.98 (-1.13)	-20.48 (-1.42)	-18.57 (-1.24)	-13.95 (-0.89)	-12.82 (-0.75)	-19.27 (-0.10)
<b>Panel E: By time to expiration</b>												
Less than a week	193.44 (3.84)	217.51 (2.94)	185.44 (2.26)	172.51 (3.17)	172.50 (3.17)	171.87 (3.16)	-103.33 (-3.44)	-63.28 (-1.34)	-62.63 (-1.20)	-128.02 (-2.05)	-128.03 (-2.05)	-127.31 (-2.05)
1-2 weeks	129.13 (1.65)	-231.84 (-0.65)	-102.49 (-0.41)	-40.26 (-0.32)	-339.54 (-0.87)	-339.63 (-0.87)	-30.48 (-2.12)	-6.43 (-0.25)	-9.72 (-0.27)	56.57 (0.67)	39.40 (0.36)	50.27 (0.51)
2-4 weeks	71.70 (9.58)	85.47 (7.09)	77.33 (5.35)	89.23 (3.99)	127.64 (2.71)	118.57 (2.29)	-40.52 (-2.30)	-14.47 (-0.50)	-48.15 (-0.84)	-150.49 (-0.81)	-64.78 (-0.47)	10.19 (0.08)
1-3 months	245.94 (2.58)	244.65 (3.19)	279.04 (3.12)	397.76 (2.53)	341.51 (2.19)	825.28 (2.01)	-18.78 (-2.96)	16.13 (0.48)	8.58 (0.38)	45.73 (1.33)	46.59 (1.78)	112.17 (1.20)
3-12 months	53.29 (3.11)	73.46 (3.77)	83.74 (3.30)	114.27 (3.37)	135.46 (2.50)	-59.06 (-0.18)	-95.39 (-1.68)	-216.46 (-1.12)	-197.09 (-1.04)	80.73 (1.18)	-75.24 (-0.56)	-243.07 (-0.31)
Over a year	66.07 (1.52)	58.40 (1.84)	112.52 (1.29)	122.14 (1.37)	117.22 (2.12)	1763.90 (1.72)	-78.56 (-1.91)	47.96 (0.75)	26.42 (0.64)	117.62 (0.81)	146.58 (0.87)	1012.87 (2.56)

**Table A43**  
**SLIM daily per dollar performance without leverage**

This table reports the mean daily profitability of SLIM trades from November 2019 to June 2021. Gross and net profitability are computed without taking trade leverage into account, as explained in Section 2. t-statistics based on Newey-West standard errors with the optimal number of lags are in parentheses.

Horizon $h$	Intra-day	Gross profitability, %						Net profitability, %					
		1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days	Expiration	
<b>Panel A: All contracts</b>													
	0.79 (30.38)	0.91 (21.20)	0.87 (12.11)	0.89 (7.32)	0.91 (7.02)	1.59 (3.32)	-0.41 (-14.98)	-0.29 (-6.15)	-0.33 (-4.78)	-0.31 (-2.71)	-0.29 (-2.28)	0.39 (0.80)	
<b>Panel B: By trade direction</b>													
Sell	2.08 (8.82)	2.56 (2.81)	2.85 (1.98)	1.80 (0.68)	0.14 (0.04)	-19.07 (-2.53)	0.72 (2.96)	1.21 (1.31)	1.49 (1.03)	0.43 (0.16)	-1.25 (-0.34)	-20.73 (-2.72)	
Buy	-0.58 (-2.39)	-0.87 (-0.93)	-1.22 (-0.83)	-0.13 (-0.05)	1.65 (0.44)	23.10 (2.74)	-1.58 (-6.67)	-1.87 (-2.01)	-2.22 (-1.52)	-1.14 (-0.43)	0.63 (0.17)	21.87 (2.62)	
<b>Panel C: By contract type</b>													
Call	0.81 (25.16)	0.93 (14.67)	0.87 (8.94)	0.89 (5.37)	0.86 (4.97)	1.60 (2.83)	-0.42 (-11.44)	-0.30 (-4.96)	-0.36 (-3.86)	-0.34 (-2.19)	-0.37 (-2.21)	0.37 (0.63)	
Put	0.78 (27.25)	0.91 (14.45)	0.93 (11.25)	1.00 (7.24)	1.13 (6.16)	1.25 (3.11)	-0.43 (-13.92)	-0.30 (-4.84)	-0.28 (-3.22)	-0.20 (-1.45)	-0.08 (-0.42)	0.05 (0.11)	
<b>Panel D: By moneyness</b>													
Below -2	10.87 (15.23)	11.33 (15.70)	11.68 (17.31)	12.52 (14.93)	14.05 (12.07)	20.19 (14.81)	-5.88 (-13.56)	-5.47 (-13.45)	-4.93 (-12.00)	-3.94 (-8.52)	-2.24 (-2.33)	0.73 (0.56)	
-2 to -1	5.14 (22.27)	5.45 (18.65)	5.56 (17.52)	6.03 (15.06)	7.47 (8.84)	10.27 (6.46)	-3.35 (-18.53)	-3.03 (-14.30)	-2.92 (-11.84)	-2.42 (-6.61)	-0.92 (-1.21)	0.16 (0.09)	
-1 to -0.1	2.07 (42.75)	2.58 (18.45)	2.66 (25.20)	3.15 (17.18)	3.51 (10.38)	10.10 (3.62)	-0.97 (-16.65)	-0.45 (-3.27)	-0.38 (-4.12)	0.13 (0.75)	0.49 (1.48)	6.95 (2.48)	
At the money	0.67 (22.08)	0.76 (12.86)	0.69 (7.98)	0.64 (4.44)	0.63 (4.22)	1.00 (3.18)	-0.36 (-11.79)	-0.28 (-4.83)	-0.35 (-4.11)	-0.39 (-2.74)	-0.40 (-2.74)	-0.03 (-0.11)	
0.1 to 1	0.56 (21.83)	0.66 (12.95)	0.64 (9.66)	0.59 (4.76)	0.58 (3.59)	0.63 (0.78)	-0.23 (-8.98)	-0.12 (-2.31)	-0.14 (-2.10)	-0.20 (-1.65)	-0.20 (-1.27)	-0.16 (-0.20)	
1 to 2	0.33 (2.68)	0.37 (1.98)	0.37 (1.65)	0.65 (2.43)	0.35 (0.94)	-5.61 (-2.47)	-0.38 (-3.19)	-0.34 (-1.83)	-0.34 (-1.55)	-0.06 (-0.26)	-0.36 (-0.98)	-6.34 (-2.78)	
Above 2	-2.20 (-1.20)	-2.37 (-1.30)	-2.26 (-1.25)	-1.98 (-1.06)	-2.66 (-1.30)	-10.83 (-2.33)	-2.95 (-1.58)	-3.13 (-1.70)	-3.02 (-1.64)	-2.75 (-1.45)	-3.42 (-1.67)	-11.59 (-2.40)	
<b>Panel E: By time to expiration</b>													
Less than a week	0.81 (17.97)	0.83 (9.71)	0.72 (5.58)	0.67 (4.01)	0.67 (4.00)	0.67 (3.99)	-0.48 (-11.71)	-0.46 (-5.63)	-0.56 (-4.39)	-0.62 (-3.78)	-0.62 (-3.79)	-0.62 (-3.79)	
1-2 weeks	0.78 (17.52)	0.89 (8.56)	0.81 (5.77)	0.65 (2.05)	0.41 (1.11)	0.42 (1.15)	-0.33 (-7.88)	-0.22 (-2.07)	-0.30 (-2.08)	-0.46 (-1.43)	-0.70 (-1.87)	-0.68 (-1.84)	
2-4 weeks	0.93 (26.86)	1.10 (17.25)	1.06 (11.34)	1.12 (6.33)	1.01 (4.22)	0.75 (2.00)	-0.36 (-10.69)	-0.19 (-2.88)	-0.23 (-2.42)	-0.16 (-0.92)	-0.28 (-1.16)	-0.54 (-1.41)	
1-3 months	0.74 (35.24)	0.92 (21.03)	0.92 (18.51)	1.08 (10.63)	1.23 (8.49)	1.71 (3.56)	-0.34 (-13.28)	-0.15 (-3.33)	-0.16 (-3.13)	0.00 (0.03)	0.15 (1.04)	0.63 (1.29)	
3-12 months	0.66 (22.98)	0.85 (14.39)	0.90 (13.31)	1.12 (8.42)	1.28 (5.89)	1.85 (1.92)	-0.44 (-14.53)	-0.25 (-5.67)	-0.20 (-3.62)	0.02 (0.16)	0.18 (0.86)	0.72 (0.72)	
Over a year	0.71 (16.47)	1.02 (12.39)	1.08 (11.11)	1.27 (8.64)	1.43 (5.64)	2.952 (4.23)	-0.53 (-15.97)	-0.23 (-3.54)	-0.17 (-1.90)	0.02 (0.17)	0.18 (0.76)	28.54 (4.08)	

## F.7 Comparing SLIM trade profitability to other trade types

**Table A44**  
**Differences in profitability between SLIM and other trades**

This table reports the mean difference tests in daily net profitability of SLIM trades and our alternative measures of retail trading defined in Section 1.5. Net profitability is computed with taking trade leverage into account, as explained in Section 2. t-statistics are based on Newey-West standard errors with the optimal number of lags.

Horizon $h$	Mean difference tests of net SLIM daily profitability								
	versus All Internalized			versus All Retail (small)			versus All Retail (small+cheap)		
	Est., %	t-stat.	p-value, %	Est., %	t-stat.	p-value, %	Est., %	t-stat.	p-value, %
Intraday	-91.32	-1.74	8.28	-108.32	-1.80	7.31	-96.67	-1.75	8.15
1 day	-3.18	-0.07	94.52	-91.93	-1.05	29.61	-25.79	-0.66	51.08
2 days	-15.15	-0.30	76.59	94.27	0.65	51.83	-17.42	-0.36	72.28
5 days	16.25	0.26	79.33	28.59	0.39	69.39	9.04	0.14	88.85
10 days	108.77	1.38	16.94	-559.05	-0.92	36.03	98.97	1.04	29.72
Expiration	-171.91	-0.17	86.32	298.44	0.92	35.56	532.50	1.47	14.36

## F.8 Retail investor views on covered calls

**Figure A3**  
**Discussion of covered calls on reddit.com/r/options**

↑ Posted by u/markilus 2 years ago 🔍 2 75 The art of the Covered CALL (a safer way to gamble) :-)  
↓ Episode 1: A safer way to invest in Options; The Covered CALL

Options can be a great way to make (and lose) a lot of money very quickly but one of the safer ways to work with Options, is to own and hold at least 100 of the Shares you are taking an Option position on and then get paid to do so - you can still lose of course, but provided you 'like' and believe in the Stock you own it's a great way to make extra income whilst holding onto the Stock.

So how does it work?

### Covered CALL (locking in your potential profit)

First, you identify a quality Stock to purchase, one that you think has upside potential (not a flash in the pan type Stock) and then if you don't already own it, purchase a minimum of 100 shares in that company (equivalent to 1 Option);

*N.B: As stated in the opening, this Stock wants to be one you like and are happy to purchase at the current price (or already own) but want to earn some extra income as part of the 'ride'*

Buy at least 100 shares of it or the Stock in multiples of 100 as each represents 1 Option

Next, sell a CALL on the 100 (or more) shares you own but at a higher valuation than its current price, so if you purchased the Stock at \$3.00 for example, then a typical CALL might be sold at \$3.25/\$3.50 or maybe even \$3.75 or above.

*Here's the good bit; You will get paid directly for selling this CALL and the money added to your Brokerage account immediately :-) and you still own the Stock!!*

Now, on the date that the Option expires, if its value is below the price specified in the CALL, you get to keep the Stock and the money you received when you sold the CALL - how cool is that? :-) However, if on the other hand the stock has rocketed and is now worth (say) \$6.00, you will have to forgo the extra profit and sell it to the owner of the Option for the price agreed in the CALL (\$3.25/3.50/3.75?) but don't worry, on the date of expiration your brokerage will automatically transfer the Stock to the new owner if these conditions are met, so you won't need to do anything and you have earned good money both in the uptick of the Stock price and the money you received when you sold the CALL.

Excerpt as of August 2022 from [https://www.reddit.com/r/options/comments/l66izy/the\\_art\\_of\\_the\\_covered\\_call\\_a\\_safer\\_way\\_to\\_gamble/](https://www.reddit.com/r/options/comments/l66izy/the_art_of_the_covered_call_a_safer_way_to_gamble/). Underlying for emphasis is ours.

## F.9 Hedged SLIM dollar performance

In this section, we report daily average SLIM dollar performance under the assumptions of delta-hedging or full hedging.

To compute delta-hedged dollar performance of each retail trade  $j$  over the horizon of  $h$  days, we assume that the investor trades  $\Delta_{j,t-1} \times Size_j \times 100$  number of shares simultaneously with the trade of size  $Size_j$  in options. To compute fully hedged dollar performance, we assume that the multiplier on the underlying stock or ETF leg is 1. That is, we assume that the investor trades  $sign(\Delta_{j,t-1}) \times Size_j \times 100$  number of shares simultaneously with the trade of size  $Size_j$  in options. In other words,

$$\$Perf_{hj}^{DH} = Direction_j \times Size_j \times 100 \times [Price_{j,t+h} - Price_{j,t} - \Delta_{j,t-1} \times (S_{j,t+h} - S_{j,t})], \quad (6)$$

$$\$Perf_{hj}^{FH} = Direction_j \times Size_j \times 100 \times [Price_{j,t+h} - Price_{j,t} - sign(\Delta_{j,t-1}) \times (S_{j,t+h} - S_{j,t})]. \quad (7)$$

$Size_j$  is the size of the trade in contracts.  $Direction_j$  is the trade direction sign: 1 for buy options trades and  $-1$  for sell trades.  $Price_{j,t+h}$  and  $Price_{j,t}$  are prices of the traded contract at  $t + h$  and  $t$ , respectively,<sup>48</sup> and  $S_{j,t+h}$  is the midpoint price of the underlying at  $t + h$  and  $t$ , respectively.<sup>49</sup>  $\Delta_{j,t-1}$  is the contract's delta as of the close of the previous day, sourced from OptionMetrics, and we exclude contracts with missing deltas. We consider the same horizons  $h$  as in the main text. Prices used to compute gross and net performance are consistent with the main text, and we ignore costs of trading in the underlying.

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<sup>48</sup>As in the main text, we winsorize trade sizes at the 99.5th percentile each day and incorporate price adjustment factors related to corporate actions such as stock splits (for both option and underlying prices).

<sup>49</sup>We use net-of-dividend stock and ETF prices, sourced from CRSP. Including dividends only slightly increases our performance estimates and does not change the presented conclusions.

**Table A45**  
**SLIM daily delta-hedged performance by trade direction and contract characteristics**

This table reports the mean daily delta-hedged performance of SLIM trades from November 2019 to June 2021. Gross and net performance of each type are computed as explained in Section F.9. t-statistics based on Newey-West standard errors with the optimal number of lags are in parentheses.

Horizon $h$	Intra-day	Gross performance, \$ mln.						Net performance, \$ mln.					
		1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days	Expiration	
<b>Panel A: All contracts</b>													
		7.59	8.31	8.19	7.79	7.87	7.29	-5.79	-5.07	-5.19	-5.59	-5.51	-5.23
		(14.55)	(15.05)	(14.49)	(8.94)	(8.93)	(5.64)	(-16.54)	(-14.10)	(-11.23)	(-6.54)	(-6.03)	(-3.99)
<b>Panel B: By trade direction</b>													
Sell		38.51	45.12	52.30	58.43	62.94	33.44	30.79	37.40	44.58	50.72	55.23	26.19
		(13.23)	(9.69)	(7.45)	(4.55)	(3.27)	(1.03)	(12.14)	(8.36)	(6.41)	(3.98)	(2.89)	(0.81)
Buy		-30.92	-36.80	-44.11	-50.65	-55.07	-26.14	-36.58	-42.47	-49.77	-56.31	-60.74	-31.42
		(-12.57)	(-8.21)	(-6.41)	(-4.03)	(-2.88)	(-0.80)	(-13.07)	(-9.17)	(-7.18)	(-4.46)	(-3.16)	(-0.96)
<b>Panel C: By contract type</b>													
Call		5.27	5.78	5.54	4.99	4.88	5.00	-4.42	-3.91	-4.14	-4.70	-4.81	-4.00
		(13.61)	(14.20)	(12.69)	(6.94)	(6.83)	(4.24)	(-14.34)	(-12.04)	(-10.29)	(-6.09)	(-5.79)	(-3.00)
Put		2.32	2.53	2.65	2.80	2.99	2.29	-1.37	-1.16	-1.04	-0.90	-0.70	-1.24
		(13.98)	(12.03)	(11.98)	(8.84)	(6.83)	(3.07)	(-11.60)	(-10.00)	(-6.15)	(-3.17)	(-1.77)	(-1.88)
<b>Panel D: By moneyness</b>													
Below -2		0.04	0.04	0.04	0.04	0.05	0.05	-0.02	-0.02	-0.02	-0.02	-0.01	0.01
		(9.04)	(8.99)	(9.49)	(7.76)	(6.40)	(1.91)	(-10.14)	(-9.05)	(-6.05)	(-3.94)	(-2.34)	(0.38)
-2 to -1		0.05	0.05	0.05	0.05	0.07	0.04	-0.03	-0.03	-0.03	-0.03	-0.01	-0.02
		(9.34)	(8.35)	(7.77)	(6.18)	(6.97)	(1.21)	(-11.52)	(-9.59)	(-5.71)	(-4.13)	(-1.93)	(-0.73)
-1 to -0.1		2.43	2.83	2.98	3.37	3.74	4.18	-1.15	-0.75	-0.60	-0.21	0.16	0.99
		(12.27)	(12.72)	(11.97)	(11.24)	(10.25)	(5.75)	(-12.84)	(-10.34)	(-9.86)	(-2.00)	(0.73)	(1.28)
At the money		4.41	4.65	4.39	3.63	3.40	2.19	-4.10	-3.86	-4.11	-4.88	-5.11	-6.08
		(14.93)	(13.59)	(10.53)	(4.76)	(4.57)	(2.43)	(-17.80)	(-14.29)	(-9.94)	(-6.19)	(-6.39)	(-5.56)
0.1 to 1		0.69	0.77	0.75	0.73	0.69	0.86	-0.39	-0.31	-0.33	-0.35	-0.39	-0.05
		(11.23)	(12.49)	(12.79)	(11.34)	(9.46)	(1.90)	(-10.45)	(-8.40)	(-8.08)	(-5.59)	(-5.57)	(-0.12)
1 to 2		0.03	0.04	0.04	0.03	-0.01	0.01	-0.02	-0.01	-0.01	-0.02	-0.06	-0.02
		(4.85)	(5.63)	(5.40)	(4.41)	(-0.22)	(1.26)	(-2.81)	(-1.76)	(-2.22)	(-2.18)	(-1.56)	(-2.09)
Above 2		-0.06	-0.06	-0.06	-0.06	-0.07	-0.04	-0.08	-0.08	-0.08	-0.08	-0.08	-0.05
		(-2.17)	(-2.18)	(-2.19)	(-2.06)	(-2.23)	(-1.42)	(-2.70)	(-2.71)	(-2.72)	(-2.66)	(-2.75)	(-1.72)
<b>Panel E: By time to expiration</b>													
Less than a week		2.17	2.14	1.93	1.85	1.85	1.87	-2.40	-2.42	-2.63	-2.71	-2.71	-2.70
		(11.60)	(9.23)	(5.53)	(4.21)	(4.20)	(4.26)	(-14.49)	(-11.20)	(-8.02)	(-6.12)	(-6.13)	(-6.11)
1-2 weeks		1.02	1.08	1.01	0.51	0.26	0.31	-0.66	-0.60	-0.67	-1.17	-1.42	-1.37
		(12.98)	(11.53)	(8.98)	(1.38)	(0.70)	(0.82)	(-16.06)	(-11.94)	(-6.44)	(-3.04)	(-3.63)	(-3.50)
2-4 weeks		1.53	1.71	1.75	1.65	1.64	1.42	-0.77	-0.59	-0.55	-0.65	-0.67	-0.89
		(12.65)	(12.80)	(11.82)	(8.61)	(7.69)	(3.70)	(-13.61)	(-10.04)	(-10.83)	(-4.53)	(-3.64)	(-2.50)
1-3 months		1.43	1.64	1.69	1.76	1.91	1.66	-0.84	-0.63	-0.59	-0.51	-0.37	-0.61
		(15.39)	(16.20)	(15.88)	(13.35)	(9.30)	(5.05)	(-15.80)	(-10.74)	(-8.18)	(-4.42)	(-1.76)	(-1.63)
3-12 months		1.06	1.27	1.31	1.48	1.61	1.03	-0.78	-0.57	-0.54	-0.36	-0.24	-0.60
		(10.87)	(10.27)	(10.50)	(9.32)	(6.89)	(1.56)	(-10.16)	(-9.45)	(-8.55)	(-4.72)	(-1.42)	(-0.89)
Over a year		0.37	0.47	0.49	0.53	0.61	1.01	-0.34	-0.25	-0.22	-0.19	-0.10	0.94
		(15.42)	(15.26)	(14.50)	(13.32)	(6.65)	(1.63)	(-13.55)	(-11.33)	(-11.04)	(-5.59)	(-1.14)	(1.57)

**Table A46**  
**SLIM daily fully hedged performance, by trade direction and contract characteristics**

This table reports the mean daily fully hedged performance of SLIM trades from November 2019 to June 2021. Gross and net performance of each type are computed as explained in Section F.9. t-statistics based on Newey-West standard errors with the optimal number of lags are in parentheses.

Horizon $h$	Intra-day	Gross performance, \$ mln.					Net performance, \$ mln.						
		1 day	2 days	5 days	10 days	Expiration	Intra-day	1 day	2 days	5 days	10 days		
<b>Panel A: All contracts</b>													
		6.96 (8.39)	5.40 (4.82)	5.40 (3.45)	3.71 (1.47)	2.54 (0.81)	1.33 (0.16)	-6.42 (-10.63)	-7.97 (-7.28)	-7.98 (-5.17)	-9.66 (-3.88)	-10.84 (-3.56)	-11.20 (-1.42)
<b>Panel B: By trade direction</b>													
Sell		5.55 (2.09)	21.07 (2.67)	32.38 (2.67)	45.71 (2.32)	55.12 (2.01)	26.37 (0.57)	-2.16 (-0.79)	13.36 (1.69)	24.67 (2.03)	37.99 (1.93)	47.41 (1.73)	19.12 (0.41)
Buy		1.41 (0.48)	-15.67 (-1.92)	-26.98 (-2.16)	-41.99 (-2.07)	-52.58 (-1.88)	-25.04 (-0.50)	-4.26 (-1.47)	-21.34 (-2.61)	-32.64 (-2.62)	-47.66 (-2.35)	-58.25 (-2.08)	-30.32 (-0.61)
<b>Panel C: By contract type</b>													
Call		4.77 (9.85)	4.52 (5.68)	5.11 (4.56)	5.46 (3.18)	7.05 (3.43)	7.76 (2.48)	-4.92 (-11.50)	-5.17 (-6.33)	-4.58 (-4.12)	-4.23 (-2.48)	-2.64 (-1.31)	-1.24 (-0.39)
Put		2.19 (4.81)	0.88 (1.09)	0.29 (0.23)	-1.75 (-0.81)	-4.51 (-1.77)	-6.44 (-1.06)	-1.50 (-5.02)	-2.81 (-3.66)	-3.40 (-2.83)	-5.44 (-2.54)	-8.20 (-3.23)	-9.96 (-1.68)
<b>Panel D: By moneyness</b>													
Below -2		0.07 (1.36)	-0.01 (-0.07)	-0.14 (-1.09)	-0.27 (-1.06)	-0.96 (-2.53)	-0.31 (-0.09)	0.01 (0.21)	-0.06 (-0.64)	-0.19 (-1.41)	-0.33 (-1.28)	-1.01 (-2.68)	-0.35 (-0.10)
-2 to -1		0.01 (0.14)	-0.12 (-1.13)	-0.20 (-1.34)	-0.55 (-1.97)	-0.88 (-2.15)	-1.94 (-2.41)	-0.07 (-1.48)	-0.20 (-1.88)	-0.28 (-1.90)	-0.63 (-2.27)	-0.96 (-2.35)	-2.01 (-2.48)
-1 to -0.1		2.11 (6.54)	1.15 (2.35)	1.10 (1.29)	0.80 (0.52)	0.70 (0.36)	2.30 (0.68)	-1.48 (-5.70)	-2.44 (-4.57)	-2.48 (-3.44)	-2.78 (-1.84)	-2.88 (-1.51)	-0.89 (-0.27)
At the money		4.15 (8.71)	3.70 (4.76)	3.94 (3.92)	3.05 (2.16)	3.06 (1.93)	0.37 (0.19)	-4.36 (-10.82)	-4.81 (-6.71)	-4.57 (-4.77)	-5.46 (-3.98)	-5.45 (-3.56)	-7.90 (-4.00)
0.1 to 1		0.66 (10.53)	0.71 (11.24)	0.72 (11.16)	0.72 (10.49)	0.69 (6.42)	0.92 (1.52)	-0.42 (-11.57)	-0.36 (-9.31)	-0.36 (-9.82)	-0.36 (-8.26)	-0.39 (-5.61)	0.01 (0.01)
1 to 2		0.03 (4.73)	0.04 (5.68)	0.03 (5.31)	0.03 (4.34)	-0.01 (-0.21)	0.02 (3.51)	-0.02 (-2.90)	-0.01 (-1.78)	-0.02 (-2.28)	-0.02 (-2.26)	-0.06 (-1.49)	-0.01 (-1.34)
Above 2		-0.06 (-2.17)	-0.06 (-2.16)	-0.06 (-2.11)	-0.06 (-2.05)	-0.06 (-2.19)	-0.04 (-1.41)	-0.08 (-2.70)	-0.08 (-2.70)	-0.08 (-2.71)	-0.08 (-2.66)	-0.08 (-2.72)	-0.05 (-1.72)
<b>Panel E: By time to expiration</b>													
Less than a week		2.28 (5.83)	1.64 (2.53)	1.58 (1.96)	1.90 (1.73)	1.90 (1.73)	2.02 (1.87)	-2.29 (-7.25)	-2.92 (-4.69)	-2.98 (-3.82)	-2.66 (-2.49)	-2.66 (-2.50)	-2.55 (-2.44)
1-2 weeks		0.82 (6.18)	0.44 (1.28)	0.20 (0.44)	-0.40 (-0.55)	-1.04 (-1.23)	-0.89 (-1.07)	-0.86 (-5.70)	-1.25 (-3.52)	-1.48 (-3.24)	-2.09 (-2.79)	-2.72 (-3.14)	-2.57 (-3.06)
2-4 weeks		1.26 (8.59)	0.89 (4.08)	1.04 (2.87)	0.90 (1.54)	0.96 (0.93)	1.19 (0.98)	-1.05 (-7.32)	-1.42 (-5.93)	-1.27 (-3.50)	-1.40 (-2.40)	-1.35 (-1.33)	-1.11 (-0.91)
1-3 months		1.27 (7.48)	0.96 (4.35)	1.08 (3.60)	0.26 (0.50)	-0.36 (-0.49)	-1.28 (-1.14)	-1.01 (-8.89)	-1.31 (-6.33)	-1.19 (-3.97)	-2.02 (-3.91)	-2.64 (-3.59)	-3.55 (-3.19)
3-12 months		1.00 (7.56)	1.14 (6.95)	1.10 (4.95)	0.82 (1.81)	0.88 (1.40)	4.84 (0.80)	-0.84 (-10.83)	-0.70 (-4.74)	-0.74 (-4.22)	-1.03 (-2.20)	-0.96 (-1.53)	3.21 (0.54)
Over a year		0.34 (10.70)	0.34 (5.06)	0.40 (3.81)	0.24 (1.68)	0.21 (0.79)	-4.56 (-2.50)	-0.37 (-13.78)	-0.37 (-5.35)	-0.31 (-3.19)	-0.47 (-2.82)	-0.50 (-1.92)	-4.63 (-2.52)

## F.10 What drives SLIM performance in weekly contracts?

In this appendix, we evaluate whether measures of retail popularity explain performance of retail trades in weekly options. In particular, we estimate the following specification in a ticker and contract type panel:

$$SLIM\ Performance_{i,t+h} = \beta Retail_{i,t} + \boldsymbol{\gamma}' X_{i,t} + \boldsymbol{\delta}' C_{i,t} + \alpha_i + \mu_{t+h} + \varepsilon_{i,t+h}. \quad (8)$$

For  $SLIM\ Performance_{i,t+h}$  we use gross or net SLIM dollar performance for ticker  $i$  on day  $t$  under the assumption of holding period  $h$  (Table A47) or a dummy variable for whether this dollar performance is positive (Table A48).<sup>50</sup> Ticker characteristics  $X_{i,t}$  and contract characteristics  $C_{i,t}$  are the same as in Section 1.3.  $Retail_{i,t}$  is one of the following measures of retail activity at a ticker level, as defined in the main text: *share<sup>small</sup>*, *Internalized volume in underlying<sub>i,t</sub>*, *Robinhood ownership breadth*,  $\log_{i,t}$ , and *WSB mentions*,  $\log_{i,t}$ . In addition to these variables, we include  $D(EPS\ week)_{i,t}$ , which equals 1 during the calendar week of stock  $i$ 's earning announcement and 0 otherwise (according to I/B/E/S data).  $\alpha_i$  and  $\mu_{t+h}$  are ticker and date fixed effects, respectively. All variables are standardized. We do not winsorize  $SLIM\ Performance_{i,t+h}$ .

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<sup>50</sup>Results are very similar if we estimate a probit regression without fixed effects instead of the linear probability model with fixed effects estimated here.

Table A47

## Retail performance in weekly options and other measures of retail activity

This table reports the results of estimating (8) on daily data from November 2019 to June 2021, only for performance in options with a week or less to expiration. Every cell is from a separate regression of the corresponding performance measure at a given horizon on one of the retail measures at a time. Small Share is the ticker-level volume share small trades. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on WallStreetBets during the day.  $D(EPS\ week) = 1$  during the week of an earnings announcement. All regressions include underlying controls  $X$  and contract controls  $C$  described in Section 2.3. All regressions also include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

Horizon $h$	Retail performance in weekly options											
	Intra-day	Calls				Expiration	Puts				10 days	Expiration
		1 day	2 days	5 days	10 days		Intra-day	1 day	2 days	5 days		
<b>Panel A: Gross SLIM performance</b>												
SLIM Share	0.004*** (4.64)	0.002 (1.60)	0.000 (0.24)	-0.000 (-0.26)	-	-	0.007*** (4.48)	0.005** (2.43)	0.004** (2.22)	0.003** (2.06)	-	-
SLIM Imbalance	-0.000 (-0.60)	0.000 (0.58)	0.001 (0.88)	0.000 (0.54)	-	-	-0.002 (-1.54)	-0.002* (-1.86)	-0.002** (-2.46)	-0.003*** (-2.64)	-	-
Small Share	0.001 (0.64)	-0.000 (-0.19)	-0.001 (-1.05)	-0.001 (-1.02)	-	-	0.001 (1.37)	0.001 (0.57)	0.001 (0.96)	0.000 (0.44)	-	-
Internalized volume in underlying	0.018*** (4.98)	0.010*** (2.66)	0.010** (2.36)	0.009** (2.13)	-	-	0.009*** (4.71)	0.009*** (3.65)	0.009*** (3.44)	0.008*** (2.80)	-	-
Robinhood ownership breadth, log	0.024 (1.39)	-0.000 (-0.02)	0.001 (0.07)	0.004 (0.43)	-	-	0.018** (2.13)	0.024** (2.27)	0.017** (2.38)	0.015** (2.01)	-	-
WSB mentions, log	0.018*** (9.15)	0.008*** (5.02)	0.006*** (3.46)	0.007*** (3.51)	-	-	0.009*** (4.66)	0.006*** (3.39)	0.005** (2.35)	0.004** (2.33)	-	-
D(EPS week)	0.008 (1.36)	0.000 (0.04)	-0.002 (-0.14)	-0.002 (-0.10)	-	-	0.023*** (3.65)	0.011* (1.78)	0.012*** (2.95)	0.013** (2.40)	-	-
<b>Panel B: Net SLIM performance</b>												
SLIM Share	-0.003*** (-2.59)	-0.001 (-1.25)	-0.002 (-1.23)	-0.002 (-1.14)	-	-	-0.002*** (-3.32)	-0.000 (-0.05)	-0.000 (-0.09)	-0.000 (-0.30)	-	-
SLIM Imbalance	-0.002* (-1.93)	-0.000 (-0.19)	0.000 (0.38)	0.000 (0.18)	-	-	-0.001 (-1.23)	-0.001 (-1.63)	-0.002** (-2.19)	-0.002** (-2.40)	-	-
Small Share	-0.001 (-1.17)	-0.001 (-1.02)	-0.002 (-1.37)	-0.002 (-1.19)	-	-	0.000 (0.23)	0.000 (0.01)	0.000 (0.51)	0.000 (0.04)	-	-
Internalized volume in underlying	0.000 (0.09)	0.002 (0.53)	0.004 (1.09)	0.005 (1.20)	-	-	-0.001 (-1.12)	0.002 (1.12)	0.004* (1.68)	0.003 (1.11)	-	-
Robinhood ownership breadth, log	-0.001 (-0.07)	-0.011 (-1.41)	-0.007 (-0.91)	-0.002 (-0.22)	-	-	-0.003 (-0.43)	0.011 (1.45)	0.007 (1.19)	0.005 (0.77)	-	-
WSB mentions, log	-0.002 (-1.44)	-0.001 (-0.50)	-0.000 (-0.11)	0.002 (0.83)	-	-	-0.003* (-1.96)	-0.001 (-0.43)	-0.001 (-0.40)	-0.001 (-0.44)	-	-
D(EPS week)	-0.009 (-1.25)	-0.007 (-0.77)	-0.007 (-0.63)	-0.006 (-0.40)	-	-	0.006 (0.88)	0.001 (0.08)	0.003 (0.73)	0.005 (0.89)	-	-

Table A48

## Sign of retail performance in weekly options and other measures of retail activity

This table reports the results of estimating (8) on daily data from November 2019 to June 2021, only for performance in options with a week or less to expiration. We use a dummy variable for whether the performance is positive as the dependent variable. Every cell is from a separate regression of the corresponding performance measure at a given horizon on one of the retail measures at a time. Small Share is the ticker-level volume share small trades. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on *WallStreetBets* during the day.  $D(EPS\ week)$  = 1 during the week of an earnings announcement. All regressions include underlying controls  $X$  and contract controls  $C$  described in Section 2.3. All regressions also include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

Horizon $h$	D(Retail performance > 0)												
	Intra-day	Calls				10 days	Expiration	Puts				10 days	Expiration
		1 day	2 days	5 days	Intra-day			1 day	2 days	5 days	Intra-day		
<b>Panel A: Gross SLIM performance</b>													
SLIM Share	0.005*** (4.24)	-0.000 (-0.06)	0.001 (0.39)	0.002 (1.52)	-	-	0.006*** (3.98)	0.002 (1.39)	0.004*** (2.64)	0.003** (2.11)	-	-	
SLIM Imbalance	-0.021*** (-5.88)	-0.041*** (-9.54)	-0.051*** (-11.60)	-0.063*** (-13.51)	-	-	-0.028*** (-6.01)	-0.057*** (-10.19)	-0.070*** (-12.60)	-0.077*** (-14.22)	-	-	
Small Share	0.004*** (2.67)	0.005*** (3.11)	0.003** (1.97)	0.004*** (2.99)	-	-	0.003* (1.82)	0.002 (1.63)	0.003** (2.26)	0.004** (2.38)	-	-	
Internalized volume in underlying	0.006*** (3.29)	0.001 (0.37)	-0.002 (-0.77)	-0.001 (-0.50)	-	-	0.009*** (4.03)	0.008*** (3.78)	0.009*** (3.76)	0.008*** (3.25)	-	-	
Robinhood ownership breadth, log	0.012 (1.31)	0.015** (2.26)	0.007 (0.94)	0.005 (0.78)	-	-	0.029*** (2.96)	0.017** (2.45)	0.002 (0.25)	0.006 (0.76)	-	-	
WSB mentions, log	0.019*** (9.70)	0.011*** (5.91)	0.009*** (4.84)	0.008*** (4.14)	-	-	0.029*** (13.63)	0.020*** (9.83)	0.015*** (7.23)	0.011*** (5.96)	-	-	
$D(EPS\ week)$	0.028*** (6.95)	0.009** (2.41)	0.002 (0.52)	0.002 (0.60)	-	-	0.040*** (9.04)	0.022*** (5.26)	0.018*** (4.74)	0.018*** (4.63)	-	-	
<b>Panel B: Net SLIM performance</b>													
SLIM Share	-0.012*** (-9.37)	-0.009*** (-6.75)	-0.008*** (-5.84)	-0.006*** (-4.62)	-	-	-0.011*** (-8.23)	-0.008*** (-5.12)	-0.005*** (-3.64)	-0.005*** (-3.56)	-	-	
SLIM Imbalance	-0.015*** (-3.81)	-0.041*** (-8.76)	-0.055*** (-11.30)	-0.067*** (-13.31)	-	-	-0.016*** (-3.27)	-0.051*** (-8.64)	-0.065*** (-11.10)	-0.073*** (-13.05)	-	-	
Small Share	-0.003** (-2.32)	-0.000 (-0.34)	-0.001 (-0.41)	0.001 (0.49)	-	-	-0.002 (-1.06)	-0.000 (-0.07)	-0.000 (-0.09)	0.001 (0.61)	-	-	
Internalized volume in underlying	-0.002 (-0.82)	-0.006** (-2.48)	-0.007*** (-3.28)	-0.006** (-2.58)	-	-	0.001 (0.25)	0.002 (0.65)	0.003 (1.43)	0.005** (2.18)	-	-	
Robinhood ownership breadth, log	-0.012* (-1.68)	0.002 (0.47)	0.004 (0.64)	-0.002 (-0.39)	-	-	-0.007 (-0.87)	-0.009 (-1.09)	-0.017** (-2.18)	-0.013** (-1.98)	-	-	
WSB mentions, log	-0.013*** (-6.59)	-0.014*** (-7.55)	-0.013*** (-7.07)	-0.013*** (-7.07)	-	-	-0.009*** (-4.49)	-0.006*** (-2.78)	-0.008*** (-4.09)	-0.010*** (-5.24)	-	-	
$D(EPS\ week)$	-0.003 (-0.68)	-0.004 (-0.90)	-0.002 (-0.41)	-0.002 (-0.42)	-	-	-0.010** (-2.48)	0.000 (0.11)	0.007* (1.86)	0.006* (1.67)	-	-	

## G Additional support for SLIM as a measure of retail trading

### G.1 Characteristics of SLIM and other trade types on option expiration day

To shed light on statistical significance of observations in Table A49 and Section 3.1 in general, we regress the daily series of differences between buy and sell shares onto dummies for each trading hour interacted with trade type. In particular, we estimate the following regression:

$$\begin{aligned}
 & Volume Share_{i,h,t}^{buy} - Volume Share_{i,h,t}^{sell} \\
 &= \beta \sum_{j=1}^7 D(End of day - j \text{ hour}(s))_{i,h,t} * D(SLIM)_{i,h,t} \\
 &+ \delta \sum_{j=1}^7 D(End of day - j \text{ hour}(s))_{i,h,t} * D(MLIM)_{i,h,t} \\
 &+ \gamma \sum_{j=1}^7 D(End of day - j \text{ hour}(s))_{i,h,t} * D(Complex)_{i,h,t} + \varepsilon_{i,h,t}.
 \end{aligned}$$

Table A50 reports the results. SLIM trades exhibit a statistically significant intraday pattern compared to other trade types: On the option expiration days, there is a larger sell volume share in the last two hours of the trading day. This is consistent with retail brokerages taking an automated action to close retail positions prior to the option's expiration. This pattern does not emerge if the estimation is done on non-expiration days.

**Table A49**  
**Composition of option trades on expiration day**

This table reports characteristics of trades by category for options on their expiration day. Our sample is from November 2019 to June 2021. SLIM (MLIM) stand for the trades that went through a single-leg (multi-leg) price improvement auction, while Complex trades correspond to all multi-leg trades in options. Trade direction is based on the classification method of [Muravyev \(2016\)](#), and “Midpoint” refers to the trades we could not classify (for additional details, see Section 1.1).

Hour to expiration	Trade direction	SLIM		MLIM		Complex	
		Frequency share, %	Volume share, %	Frequency share, %	Volume share, %	Frequency share, %	Volume share, %
1	Sell	5.12	5.99	5.54	5.85	5.40	5.71
1	Buy	3.86	4.38	5.88	6.68	6.98	8.02
1	Midpoint	0.17	0.17	0.51	0.53	0.40	0.38
2	Sell	6.34	6.58	7.09	7.06	6.10	6.14
2	Buy	4.67	5.44	6.80	7.25	6.84	7.26
2	Midpoint	0.22	0.21	0.63	0.59	0.45	0.38
3	Sell	4.63	5.42	4.84	4.80	4.47	4.49
3	Buy	4.10	5.06	4.46	4.79	4.88	5.05
3	Midpoint	0.19	0.20	0.48	0.45	0.36	0.33
4	Sell	5.21	5.65	5.18	5.09	4.82	4.74
4	Buy	4.72	5.53	4.72	5.00	5.15	5.18
4	Midpoint	0.22	0.21	0.51	0.48	0.38	0.33
5	Sell	6.47	6.50	6.30	6.13	5.84	5.66
5	Buy	5.90	6.51	5.61	5.77	6.11	6.10
5	Midpoint	0.27	0.25	0.60	0.55	0.45	0.38
6	Sell	9.84	8.91	8.89	8.42	8.27	7.92
6	Buy	9.12	9.00	7.59	7.74	8.36	8.35
6	Midpoint	0.41	0.36	0.78	0.68	0.61	0.51
7	Sell	14.18	11.36	12.55	11.45	12.04	11.29
7	Buy	13.83	11.83	10.12	9.93	11.40	11.19
7	Midpoint	0.53	0.42	0.92	0.78	0.72	0.59

**Table A50**  
**Intraday buy-sell patterns on option expiration days**

This table reports estimation results from a pooled regression of hourly volume share difference between buy and sell trades on hourly dummies interacted with trade types on option expiration days from November 2019 to June 2021. The total number of observations is 18,432. D(EOD -X hours) equals 1 for Xth hour to the end of the trading day (EOD) for the respective trade type: SLIM trades in column (1), MLIM trades in column (3), and all multi-leg trades in column (5). Constant is excluded. t-statistics are based on standard errors double-clustered by date and trade type. The last two rows report results of a Wald test for the same buy-sell volume share in the last two trading hours of SLIM trades compared to MLIM and Complex trades (i.e., comparing the corresponding coefficients in front of D(EOD -1 hour) and D(EOD -2 hours) across different trade types). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

Variable	Buy-sell volume share by trade type					
	SLIM		MLIM		Complex	
	Coef. (1)	t-stat. (2)	Coef. (3)	t-stat. (4)	Coef. (5)	t-stat. (6)
D(EOD -1 hour)	-0.242***	(-16.39)	-0.087*	(-1.91)	0.100**	(2.08)
D(EOD -2 hours)	-0.084***	(-5.65)	-0.034**	(-2.47)	0.025	(1.27)
D(EOD -3 hours)	0.002	(0.16)	-0.017***	(-5.50)	0.012	(0.80)
D(EOD -4 hours)	0.053***	(3.52)	-0.012**	(-2.71)	0.006	(0.37)
D(EOD -5 hours)	0.088***	(5.81)	-0.015*	(-1.87)	0.005	(0.31)
D(EOD -6 hours)	0.144***	(9.01)	-0.028	(-1.58)	0.010	(0.44)
D(EOD -7 hours)	0.278***	(16.76)	-0.037	(-0.93)	-0.003	(-0.07)
Test equality to SLIM -1 hour				10.58***		55.33***
Test equality to SLIM -2 hours				6.67**		52.55***

## G.2 SLIM volume and Robinhood herding events (frenzies)

**Table A51**  
**Options trade imbalances and herding events**

This table reports the results of estimating (1) on daily data from November 4, 2019 to August 10, 2020, separately for call and put options. The sample includes all stock and ETF tickers with lagged price above \$1. As a dependent variable, we use imbalance of contract volume traded via the indicated trade type, aggregated at the ticker level. SLIM is a single-leg price improvement auction, our measure of retail activity. SLIM < \$250, < \$5k, and < \$20k correspond to SLIM trades of the respective dollar size. MLIM is a multi-leg price improvement auction. D(Robinhood frenzy) equals 1 if the ticker experienced a Robinhood herding event using the data of [Barber et al. \(2022\)](#). All regressions include  $X$  and  $C$  controls, as described in Section 1.3, as well as date and ticker fixed effects. t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

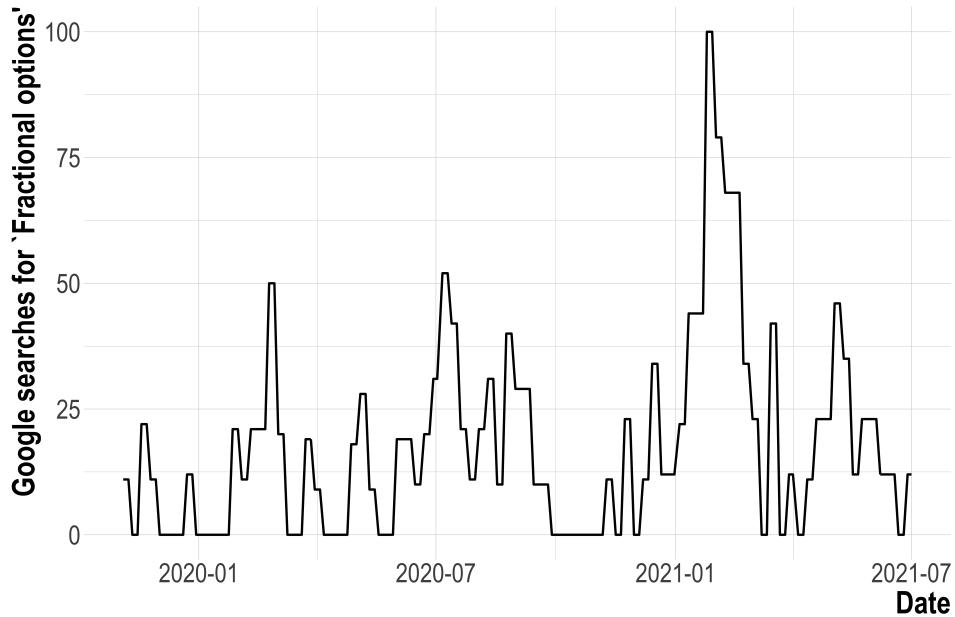
Imbalance in trades of type								
	SLIM		SLIM < \$250		SLIM < \$5k		SLIM < \$20k	
	Call (1)	Put (2)	Call (3)	Put (4)	Call (5)	Put (6)	Call (7)	Put (8)
D(Robinhood frenzy)	0.073*** (3.09)	0.094*** (3.01)	0.128*** (5.28)	0.179*** (5.60)	0.088*** (3.66)	0.133*** (4.39)	0.075*** (3.16)	0.104*** (3.40)
Observations	450,681	350,957	377,592	280,253	446,646	346,076	450,103	350,102
Adjusted R-squared	0.026	0.024	0.037	0.031	0.028	0.025	0.026	0.024
	MLIM		All complex		All > \$50k		All > 100 contracts	
	Call (9)	Put (10)	Call (11)	Put (12)	Call (13)	Put (14)	Call (15)	Put (16)
D(Robinhood frenzy)	-0.115*** (-2.81)	-0.019 (-0.30)	-0.064* (-1.96)	-0.012 (-0.37)	0.128 (1.55)	-0.126 (-1.44)	-0.035 (-0.92)	-0.006 (-0.09)
Observations	204,043	179,808	317,816	286,963	67,277	57,106	130,141	98,373
Adjusted R-squared	0.015	0.023	0.012	0.015	0.020	0.026	0.021	0.030

### G.3 Are retail investors in the U.S. options market cash-constrained?

In this section, we present suggestive evidence for binding cash constraints for retail investors in the U.S. options market.

First, we see that, during retail frenzies, Google users are more likely to search for "fractional options." Trading fractional options is not permitted in the U.S. in our sample, yet it could allow constrained investors to trade in contracts on an underlying with a high price. Figure A4 plots Google searches for fractional options in our sample. It demonstrates that people are more actively searching for this phrase during the periods of retail frenzies, that is, in June-July 2020 and January 2021.

**Figure A4**  
**Google searches for fractional options**

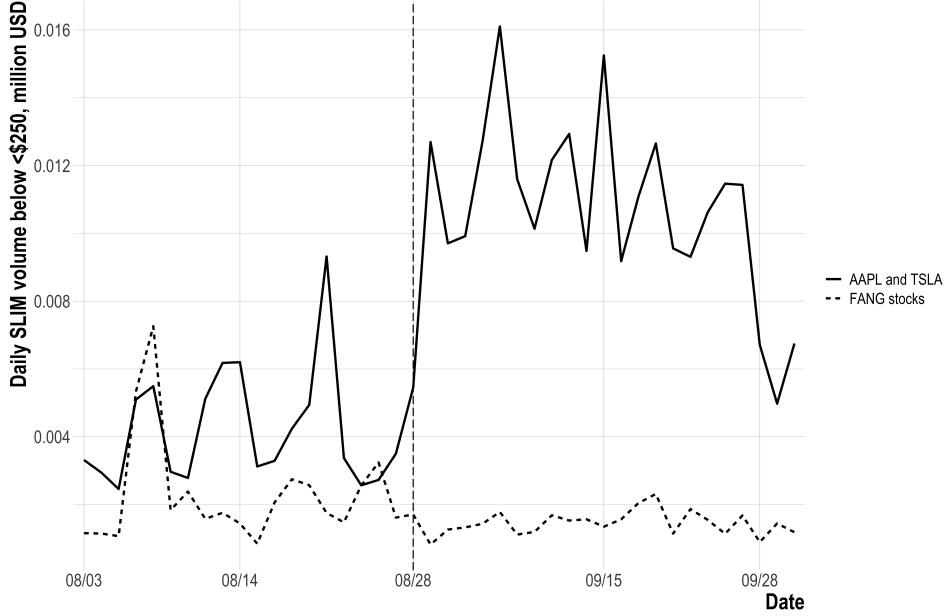


This figure plots weekly Google searches for fractional options between November 2019 and June 2021. Data source is Google Trends (see <https://trends.google.com/trends/>), accessed on May 8, 2022.

Second, we see that stock splits on retail-popular yet expensive underlying stocks are associated with an increase in the retail trading volume in options. Figure A5 shows that the average daily volume in SLIM trades below \$250<sup>51</sup> in Apple (AAPL) and Tesla (TSLA) has risen sharply right after their stock splits (both on August 28, 2020) while SLIM trading in FANG stocks, equally popular among retail investors, remained roughly the same.

<sup>51</sup>We focus on SLIM trades below \$250, as this measure most likely reflects retail investors who are cash-constrained.

**Figure A5**  
**SLIM trading volume around stock splits**



This figure plots the dollar volume in SLIM trades below \$250 in size two months around August 28, 2020, when AAPL and TSLA had stock splits (4:1 and 5:1, respectively). The solid line is the average daily SLIM volume of AAPL and TSLA, while the dashed line is the average of FANG companies (Facebook, Amazon, Netflix, and Alphabet). The vertical dashed line indicates the day of the split.

Figure A6 plots the distribution of SLIM trade dollar sizes before and after the split. We focus on at-the-money contracts as their prices are most sensitive to the price level of the underlying, although the pattern is similar for the full sample of contracts. After the split, a larger mass of the distribution is concentrated near zero, or, in other words, we observe a larger share of SLIM trades of smaller sizes. This change in the distribution corresponds to an increase in sample skewness of 48% and 73% for AAPL and TSLA, respectively.

Next, we investigate whether a change in SLIM trading is related to stock splits for all underlying securities that had a split in our sample period. Specifically, we estimate the following cross-sectional regression:

$$Y_i = \beta \text{Split ratio}_i + \gamma' X_i + \varepsilon_i. \quad (9)$$

$Y_i$  is one of the following measures of trading activity change around the split of shares in company  $i$ :  $\Delta \text{SLIM volume (contracts)}$  is a log difference between the daily average number of contracts in SLIM trades below \$250 one month after the split and one month before the

split,  $\Delta$  *SLIM volume (USD)* is the same for the average daily dollar volume,  $\Delta$  *SLIM freq. share* is the difference between the average daily frequency share of SLIM trades below \$250 in the total options trading volume one month after the split and one month before the split, and *Internalized volume in equities* is the difference between the average share of non-ATS OTC volume in the total underlying volume one month after the split and one month before the split.  $X_i$  are controls related to the underlying stock or ETF, all averaged over one month before the split: price, volatility, return, volume (log), and market capitalization (log).

If retail investors are cash-constrained, we expect their activity to increase more when the constraint becomes less binding. Consistent with this hypothesis, Table A52 reveals that retail trading in options tends to increase more when the split ratio is higher. This is true for all the measures we consider: contract volume change, dollar volume change, and the change in the share in the total option trading volume for that underlying. Furthermore, this effect is large both statistically and economically, as the size of the split ratio explains 35%–40% of the variation in SLIM volume around the event date (see panel A). Notably, the change in internalized volume in equities is not sensitive to the split ratio size, which is consistent with the availability of trading fractional shares in the United States.

Underlying volatilities (and options implied volatilities) tend to increase upon stock splits in our sample, consistent with the classical result in Ohlson and Penman (1985). An increase in volatilities may change the trading dynamics in the options market, as well as SLIM share in the total trading. To alleviate the concern that the reported relationship is driven by that, in panel C of Table A52, we control for the contemporaneous change in underlying volatility and find that the results are unchanged.

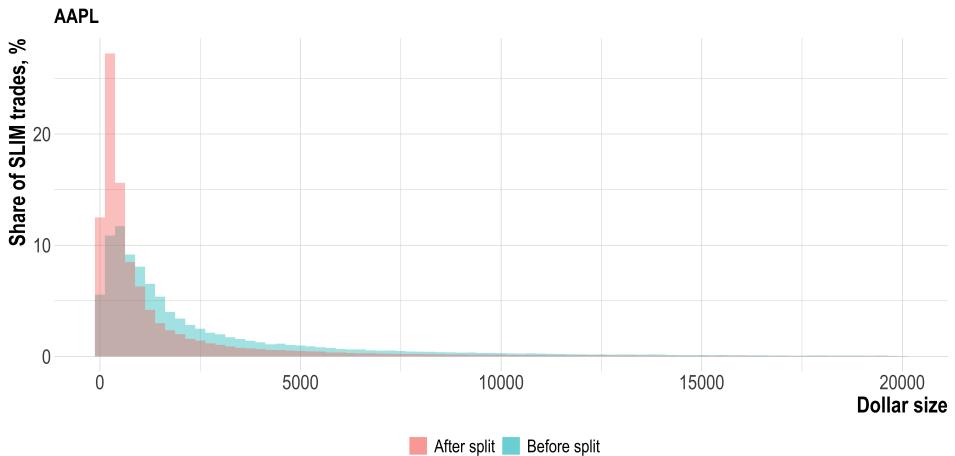
Figure A7 is a counterpart of Figure A6 above for the full sample of stock splits. We find that, across all stock splits in our sample, the share of SLIM trades of smaller sizes tends to increase, consistent with the entry of constrained investors. The pattern is less pronounced if we include contracts whose prices are less sensitive to the underlying price (panel (b)), although it is still present. The corresponding increase in sample skewness is 53% (for at-the-money contracts) and 43% (for all contracts).

**Table A52**  
**Micro-sized SLIM trading activity and split ratio**

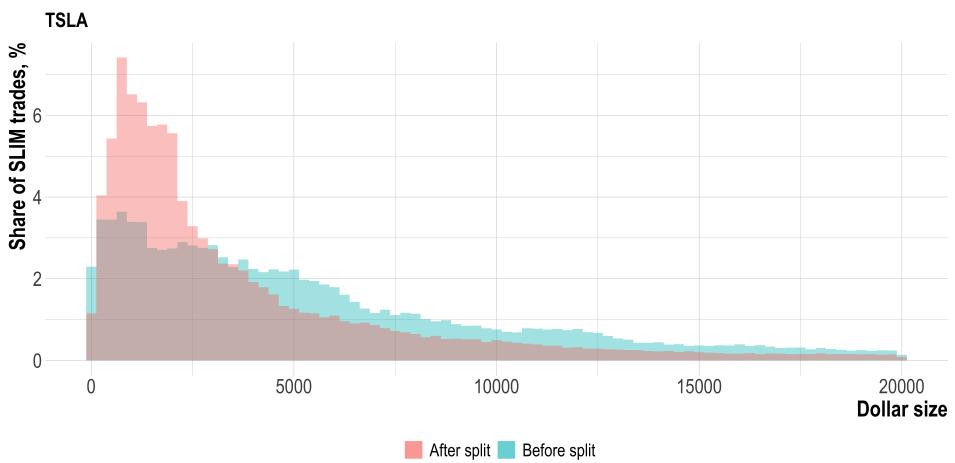
This table reports estimates of equation (9) in a cross-section of securities that had a split between November 2019 and June 2021. All  $\Delta$  SLIM measures are for micro-sized trades, i.e., below \$250 in size. Controls in panel B include average underlying price, average underlying volatility, average underlying return, average underlying volume (log), and average underlying market capitalization (log), all computed over one month before the split. In panel C, we additionally control for the contemporaneous change in underlying volatility. Heteroscedasticity-robust t-statistics are in parentheses. \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	$\Delta$ SLIM volume (contracts) (1)	$\Delta$ SLIM volume (USD) (2)	$\Delta$ SLIM freq. share (3)	Internalized volume in equities (4)
<b>Panel A: Without controls</b>				
Split ratio	0.214*** (6.84)	0.181*** (5.43)	0.008*** (2.66)	0.002 (1.04)
Observations	75	75	75	75
Adjusted R-squared	0.390	0.351	0.130	0.005
<b>Panel B: With controls <math>X_i</math></b>				
Split ratio	0.198*** (6.63)	0.136*** (3.43)	0.008* (1.86)	0.002 (0.99)
Observations	75	75	75	75
Adjusted R-squared	0.399	0.428	0.144	-0.027
<b>Panel C: With controls <math>X_i</math> and contemporaneous change in volatility</b>				
Split ratio	0.227*** (8.06)	0.162*** (4.09)	0.009* (1.96)	0.001 (0.49)
Observations	75	75	75	75
Adjusted R-squared	0.437	0.464	0.143	0.020

**Figure A6**  
**Distribution of SLIM trade sizes before and after a stock split**



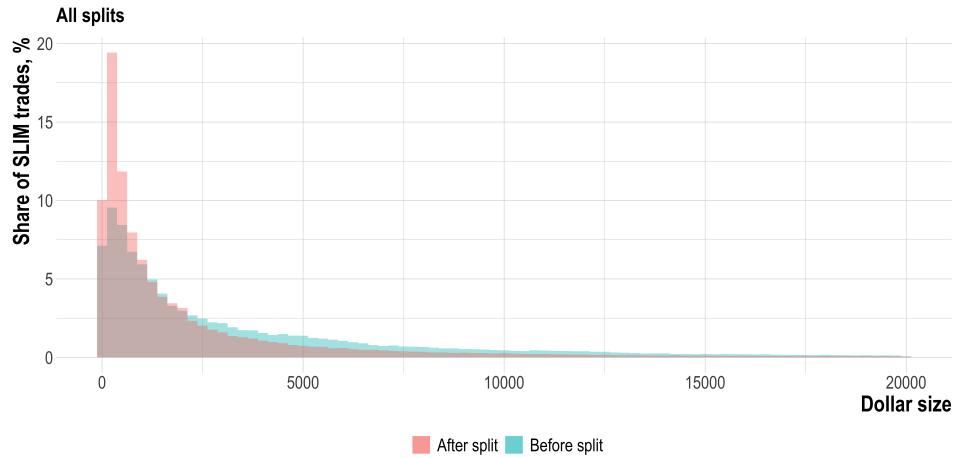
Panel A. Apple, AAPL



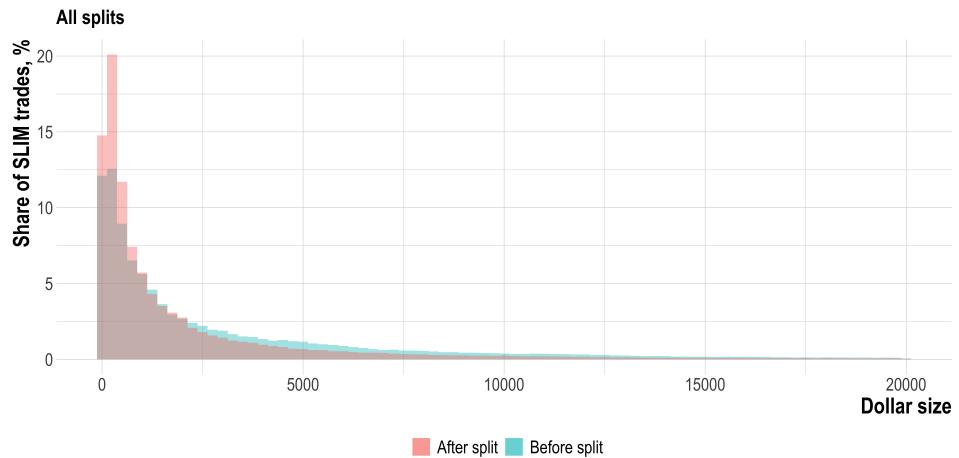
Panel B. Tesla, TSLA

This figure characterizes the frequency distribution of SLIM trade dollar sizes during one week before and one week after the stock split for Apple (AAPL, panel A) and Tesla (TSLA, panel B) on August 28, 2020. Bin size is \$250. We only include trades below \$20,000 and at-the-money contracts.

**Figure A7**  
**Distribution of SLIM trade sizes before and after a stock split**



Panel A. At-the-money contracts



Panel B. All contracts

This figure characterizes the frequency distribution of SLIM trade dollar sizes during one week before and one week after the stock split for all at-the-money contracts (panel a) and all contracts (panel b) on securities that had a split in our sample period. Bin size is \$250. We only include trades below \$20,000.

## G.4 Early exercise: Technical details

We compute the expected call option ex-dividend price using the Black-Scholes-Merton formula:

$$\begin{aligned} c_{ex} &= S_{ex}e^{-y(T-t)}N(d_1) - Ke^{-r(T-t)}N(d_2), \\ d_1 &= \frac{1}{\sigma\sqrt{T-t}}\ln\left(\frac{S_{ex}}{K} + \left[r - y + \frac{\sigma^2}{2}\right](T-t)\right), \\ d_2 &= d_1 - \sigma\sqrt{T-t}, \\ y &= \text{Dividend}_{ex}/S_{ex}, \end{aligned}$$

where  $S_{ex}$  is the expected price after the stock goes ex-dividend, that is, the price at close on the cum-dividend day minus expected dividend,  $T-t$  is time to maturity in years, that is, the difference in the expiration date and the current date in days divided by 360,  $K$  is the contract strike,  $\sigma^2$  is the annualized implied volatility,<sup>52</sup>  $r$  is the interpolated maturity-specific interest rate provided by OptionMetrics (annualized %), and  $\text{Dividend}_{ex}$  is the expected dividend after the ex-date.<sup>53</sup>

## G.5 Early exercise sample: Data filters and calculated variables

We use our dataset described in Section 1.1 together with the following filters to arrive at the final early exercise sample. We include all call option contracts on dividend-paying stocks with  $EEV > 0$ . Furthermore, since our valuation might be imperfect, we add a market-based filter of the optimality of exercise: We only keep contracts with a decline in open interest on the cum-dividend date.<sup>54</sup> By implication, we only have contracts with non-missing open interest on the cum-dividend date and the date before that. We remove contracts with missing trading volume on cum-dividend date (either in OPRA or in OptionMetrics).

For both SLIM and Small Share, we compute a one-week moving average (requiring a minimum of a one-day observation) and use its lagged value on the cum-dividend date. We use the same rolling measures for the retail activity variables described in the main text, as well as volume, spread, and implied volatility controls.

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<sup>52</sup>We use the daily contract-level implied volatility from OptionMetrics. If it is missing, we interpolate it from the neighboring strikes.

<sup>53</sup>We assume that its size is equal to the current dividend if the stock pays one more dividend after the current dividend until the option expires and 0 otherwise.

<sup>54</sup>This is consistent with Hao, Kalay, and Mayhew (2010).

**Table A53**  
**Early exercise sample descriptive statistics**

This table reports descriptive statistics for all contracts in the early exercise sample (29,111 observations). SLIM and Small Share are the contract-level volume shares of SLIM and small trades, respectively, averaged over one trading week before the cum-dividend date. Internalized volume in equities is the ticker-level share of volume executed in the non-ATS OTC space relative to the total trading volume, averaged over one trading week before the cum-dividend date. WSB mentions is the number of underlying ticker mentions on [WallStreetBets](#) forum, averaged over one trading week before the cum-dividend date. Relative spread is options contract quoted spread at the time of the trade relative to the midpoint price. Implied volatility is as reported in LiveVol, interpolated using nearest strikes if missing. Moneyness of call options is measured as  $(\text{Midpoint Price} - \text{Strike})/\text{Strike}$ .

	Mean	Median	St. Dev.	p1	p99
Fraction of OI not exercised, %	17.50	1.99	28.17	0.00	98.71
Floor trades volume share on cum-date	0.49	0.58	0.47	0.00	1.00
D(floor share > 0)	0.54	1.00	0.50	0.00	1.00
SLIM Share	0.14	0.06	0.18	0.00	0.81
Small Share	0.84	1.00	0.22	0.00	1.00
Internalized volume in equities	0.17	0.16	0.05	0.07	0.30
WSB mentions, log	-1.59	-1.56	3.06	-4.61	6.12
OI, log	4.28	4.19	2.21	0.00	9.60
Early exercise value (EEV), \$	0.52	0.34	0.60	0.00	3.01
Market EEV, \$	0.07	0.02	0.37	-0.57	1.07
Potential profit, \$	4,466.65	53.66	48,262.21	0.00	70,017.45
Potential profit, log \$	3.70	4.00	3.46	0.00	11.16
Dollar volume, log	1.85	1.55	1.39	0.00	6.61
Relative spread	0.09	0.05	0.13	0.00	0.65
Implied volatility, annualized	0.44	0.37	0.45	0.00	1.72
Moneyness	12.09	5.48	20.75	0.51	108.35
Days to expiration	50.14	14.00	108.12	1.00	603.00

## G.6 Fraction not exercised and trade types

**Table A54**  
**Suboptimal exercise and trading via different trade types**

This table reports estimates of equation (5) in our dividend play sample. SLIM Share is the contract-level volume shares of SLIM trades, averaged over one trading week before the cum-dividend date (similar for MLIM, complex, and large trades). MLIM trades are trades that went through multi-leg price improvement auctions. Complex trades are all multi-leg trades. Large trades are trades with lot size above 100. Contract controls include log dollar trading volume, relative spread, IV, moneyness, days to expiration, log OI, and EEV. All regressions include ticker by date fixed effects. Standard errors are clustered by ticker and date. Robust t-statistics in parentheses. \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	Fraction of OI not exercised, %			
	(1)	(2)	(3)	(4)
SLIM Share	4.561*** (5.40)			
MLIM Share		-0.729 (-0.53)		
Complex Share			-2.541*** (-3.91)	
Large Share				-3.384 (-1.48)
Observations	41,737	41,737	41,737	41,737
Adjusted R-squared	0.206	0.205	0.206	0.205
Contract controls	Y	Y	Y	Y

## G.7 Characteristics of MLIM trades

In the following two tables, we describe trades that are multi-leg and that went through price improvement auctions. These trades are on average larger than SLIM trades, more balanced by option type, and negatively correlated with equity-based measures of retail activity. Furthermore, a larger fraction of these trades is executed at midpoint.

**Table A55**  
**MLIM trades in options and other measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. MLIM and Small Share are the ticker-level volume shares of MLIM and small trades, respectively. MLIM and Small Imbalance are the ticker-level volume imbalance for MLIM and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on WallStreetBets during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	MLIM trades in calls				MLIM trades in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: MLIM Share</b>								
Small Share	0.048*** (16.42)				0.045*** (22.09)			
Internalized volume in underlying		-0.004 (-1.44)				0.006** (2.23)		
Robinhood ownership breadth, log			0.008 (1.12)				0.012 (1.36)	
WSB mentions, log				-0.006*** (-4.91)				-0.000 (-0.17)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,231,834	1,248,002	1,248,002	514,122	1,099,609
Adjusted R-squared	0.060	0.058	0.043	0.063	0.048	0.047	0.041	0.049
<b>Panel B: MLIM Imbalance</b>								
Small Imbalance	0.281*** (59.75)				0.373*** (75.38)			
Internalized volume in underlying		-0.000 (-0.10)				0.000 (0.03)		
Robinhood ownership breadth, log			-0.024* (-1.88)				-0.016 (-1.04)	
WSB mentions, log				-0.002 (-1.35)				-0.005*** (-3.45)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	542,812	543,022	198,014	517,261	457,425	457,960	174,656	438,648
Adjusted R-squared	0.033	0.014	0.016	0.014	0.058	0.021	0.023	0.020

**Table A56**  
**Composition of MLIM trades**

This table reports characteristics of MLIM trades (multi-leg price improvement auctions) by category. Our sample is from November 2019 to June 2021. (Implied) Trade direction is based on whether the trade price is above (buy), below (sell), or at the midpoint. Quoted spread is the spread between the best bid and best ask on the contract (across all exchanges) relative to the midpoint price at the time of the trade. Effective spread is an absolute percentage deviation of the trade price from the midpoint price at the time of the trade, multiplied by 2. For both spreads, we report frequency-weighted averages. Moneyness for calls is measured as  $(\text{MidpointPrice} - \text{Strike})/\text{Strike}$ , with the opposite sign for puts.

Characteristic	Category	Frequency share, %	Volume share, %	Quoted spread, %	Effective spread, %
Type	Call	54.1	53.5	15.4	7.0
	Put	45.9	46.5	18.2	8.5
Trade size (contracts)	1	54.4	10.3	17.6	8.6
	2-5	28.6	16.9	15.4	6.5
	6-10	9.8	16.6	16.2	6.8
	11-100	6.7	40.1	16.1	7.3
	Above 100	0.5	16.2	14.6	7.7
Trade size (dollars)	Below 250	40.6	15.4	29.9	14.9
	250-500	14.6	8.1	10.0	2.9
	500-1,000	13.9	10.1	8.3	2.2
	1,000-2,500	14.3	15.4	7.2	1.8
	2,500-5,000	7.2	11.9	6.2	1.5
	5,000-10,000	4.5	10.8	5.4	1.4
	10,000-20,000	2.5	9.1	4.8	5.3
	20,000-50,000	1.5	8.8	4.2	12.8
	Above 50,000	0.8	10.4	3.7	19.3
	Sell	54.3	53.4	13.9	6.1
Trade direction	Buy	39.6	41.0	20.1	11.0
	Midpoint	6.0	5.6	19.7	0.0
	Less than a week	36.1	40.4	23.1	12.7
Time to expiration	1-2 weeks	14.9	14.7	14.8	6.2
	2-4 weeks	21.8	19.0	13.8	4.5
	1-3 months	20.3	17.5	10.3	3.2
	3-12 months	5.7	6.9	15.3	7.4
	Over a year	1.1	1.5	14.8	9.8
	At the money	69.8	71.2	11.4	5.2
Moneyness	0.1 to 1	4.8	5.1	5.9	5.3
	1 to 2	0.1	0.1	6.7	16.2
	Above 2	0.0	0.1	12.2	23.3
	Below -2	0.1	0.3	79.8	37.4
	-2 to -1	0.2	0.3	68.5	24.7
	-1 to -0.1	25.0	22.9	32.8	14.8
Trade direction and type	At the money	69.8	71.2	11.4	5.2
	Sell - Call	29.0	28.3	13.0	5.8
	Sell - Put	25.3	25.1	14.9	6.5
	Buy - Call	22.0	22.3	18.2	9.7
	Buy - Put	17.6	18.7	22.4	12.7
	Midpoint - Call	3.1	2.9	18.2	0.0
ETF	Midpoint - Put	2.9	2.7	21.3	0.0
	No	74.6	70.6	17.7	7.2
	Yes	25.4	29.4	13.9	9.2

## G.8 Complex strategy trades and measures of retail activity

**Table A57**  
**Complex strategy trades in options and measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. Complex and Small Share are the ticker-level volume shares of all multi-leg strategy and small trades, respectively. Complex and Small Imbalance are the ticker-level volume imbalance for all multi-leg and small trades, respectively. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log, is the logarithm of the number of mentions a ticker gets on WallStreetBets during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	Trades in calls				Trades in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: Complex Share</b>								
Small Share	-0.008*** (-3.01)				0.020*** (7.62)			
Internalized volume in underlying		-0.006** (-2.08)				0.000 (0.08)		
Robinhood ownership breadth, log			-0.012 (-1.25)				0.003 (0.23)	
WSB mentions, log				-0.008*** (-5.01)				-0.001 (-0.76)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,231,834	1,248,002	1,248,002	514,122	1,099,609
Adjusted R-squared	0.126	0.126	0.122	0.135	0.108	0.107	0.101	0.113
<b>Panel B: Complex Imbalance</b>								
Small Imbalance	0.403*** (105.45)				0.514*** (127.45)			
Internalized volume in underlying		0.000 (0.10)				0.003 (1.03)		
Robinhood ownership breadth, log			-0.018* (-1.90)				-0.002 (-0.17)	
WSB mentions, log				-0.002** (-2.29)				-0.003** (-2.11)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	809,093	810,180	307,652	754,126	706,819	709,103	277,897	664,919
Adjusted R-squared	0.067	0.009	0.012	0.009	0.120	0.012	0.015	0.011

## G.9 Trades above \$50,000 and measures of retail activity

**Table A58**  
**Trades in size above \$50,000 in options and measures of retail activity**

This table reports the results of estimating (1) on daily data from November 2019 to June 2021. Small Share is the ticker-level volume share of small trades. Small Imbalance is the ticker-level volume imbalance for small trades. Internalized volume in underlying is the share of non-ATS OTC (i.e., internalized) volume in the total trading volume in the underlying stock or ETF. Robinhood ownership breadth, log, is the logarithm of the total number of Robinhood users holding the ticker at the end of each day. WSB mentions, log is the logarithm of the number of mentions a ticker gets on **WallStreetBets** during the day. Underlying controls  $X$  and contract controls  $C$  are described in Section 1.3. All regressions include date and ticker fixed effects. All variables are standardized within the contract type (call or put). t-statistics are based on standard errors clustered by ticker and date (in parentheses). \*\*\* p<0.01, \*\* p<0.05, and \* p<0.1.

	Trades in calls				Trades in puts			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>Panel A: Share of trades sized above \$50,000</b>								
Small Share	-0.209*** (-33.84)				-0.193*** (-28.99)			
Internalized volume in underlying		0.017*** (7.40)				-0.005* (-1.77)		
Robinhood ownership breadth, log			0.044*** (4.25)				-0.009 (-0.67)	
WSB mentions, log				0.015*** (6.37)				0.005** (2.42)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	1,436,457	1,436,457	587,030	1,231,834	1,248,002	1,248,002	514,122	1,099,609
Adjusted R-squared	0.155	0.125	0.120	0.129	0.132	0.104	0.107	0.106
<b>Panel B: Imbalance in trades sized above \$50,000</b>								
Small Imbalance	0.248*** (30.38)				0.238*** (25.80)			
Internalized volume in underlying		-0.001 (-0.19)				0.010 (1.10)		
Robinhood ownership breadth, log			-0.053** (-2.26)				-0.021 (-0.84)	
WSB mentions, log				0.007*** (3.59)				0.005** (2.47)
Underlying controls $X$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Contract controls $C$	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	181,716	181,931	65,258	175,266	132,775	133,173	55,581	128,059
Adjusted R-squared	0.024	0.016	0.020	0.015	0.029	0.021	0.026	0.020