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PhD Candidate in Finance

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Research Interests	Asset Pricing, Asset Management, Limits to Arbitrage, Options
Education	London Business School (LBS), United Kingdom PhD in Finance, 2017 - present London Business School (LBS), United Kingdom MRes in Finance, 2017 - 2019 University of St. Gallen, Switzerland MA in Quantitative Economics and Finance, 2017 Chelyabinsk State University, Russia Diplom (MSc equivalent) in Mathematical Methods in Economics and Operations Research, 2013
Job Market Paper	Institutional Investors, Securities Lending, and Short-Selling Constraints Institutional ownership is thought to facilitate short-selling. Indeed, short sellers typically borrow from the holdings of institutions. Yet, institutional demand, and hence lending supply, is endogenous. This paper isolates changes in this demand due to investment mandates (benchmark indexes) to shed new light on the role of institutions in lending markets. In a model with benchmarked fund managers who supply their risky holdings for lending, the equilibrium price and lending supply are both higher for the benchmark asset. Larger supply alleviates short-selling constraints while higher shorting demand (due to inflated price) exacerbates them. Two quasi-natural experiments, the Russell index reconstitution and the Bank of Japan purchases, confirm that stocks with more institutional capital benchmarked against them have larger lending supply and demand. Ultimately, they are <i>costlier</i> to short. In both theory and data, results are driven by incomplete pass-through from institutional holdings to lending supply.
Published Papers	Retail Trading in Options and the Rise of the Big Three Wholesalers (with S. Bryzgalova and A. Pavlova). Forthcoming in <i>The Journal of Finance</i> , solicited. We document a rapid increase in retail trading in options in the U.S. Facilitated by payment for order flow (PFOF) from wholesalers executing retail orders, retail trading recently reached over 60% of the total market volume. Nearly 90% of PFOF comes from three wholesalers. Exploiting new flags in transaction-level data, we isolate wholesaler trades and build a novel measure of retail options trading. Our measure comoves with equity-based retail activity proxies and drops significantly during U.S. brokerage platform outages and trading restrictions. Retail investors prefer cheaper, weekly options, with the average bid-ask spread of a whopping 12.6%, and lose money on average. Benchmarking Intensity (with A. Pavlova). <i>The Review of Financial Studies</i> , 36(3), 2023, pp. 859–903. <i>Editor's Choice</i> . Benchmarking incentivizes fund managers to invest a fraction of their funds' assets in their benchmark indices, and such demand is inelastic. We construct a measure of inelastic demand a stock attracts, benchmarking intensity (BMI), computed as its cumulative weight in all benchmarks, weighted by assets following each benchmark. Exploiting the Russell 1000/2000 cutoff, we show that changes in stocks' BMIs instrument for changes in ownership of benchmarked investors. The resulting demand elasticities are low. We document that both active and passive fund managers buy additions to their benchmarks and sell deletions. Finally, an increase in BMI lowers future stock returns.
Working Papers	Profiting from Investor Mistakes: Evidence from Suboptimal Option Exercise (with S. Bryzgalova and A. Pavlova). Revise & Resubmit at <i>The Journal of Financial Economics</i> The recent retail trading boom in the U.S. options market, driven by an inflow of inexperienced investors, coincides with an increase in call option contracts left suboptimally unexercised. Arbitrageurs exploit these investor mistakes via so-called dividend play trades, which produce (virtually) riskless profits. Using transaction-level data and a new reporting requirement, we identify dividend play trades and document rising profits from this strategy. Puzzlingly, however, arbitrageurs leave 50% of potential profits on the table. Few arbitrageurs exploit each contract, with a median of only one. Finally, our paper details how market participants circumvent a regulation devised to curtail dividend play.

Two APs Are Better Than One: ETF Mispricing and Primary Market Participation

(with E. Gorbatiukov)

Exchange-traded funds (ETFs) depend on arbitrageurs to correct deviations between a fund's price and its fair value. ETFs have designated brokers, or authorized participants (APs), who have a unique right to create and redeem ETF shares, and who can thus trade on ETF mispricing without risk. Using novel regulatory filings, we provide the first description of the US ETF-AP network. It has a dense core and a sparse periphery, and the observed creation/redemption volumes are highly concentrated. The level of mispricing in a US equity ETF is negatively related to the fund's primary market diversity, especially during times of high market volatility. Funds that share more APs exhibit stronger mispricing comovement. We theoretically show that diverse primary markets help mitigate the effect of shocks to AP-specific arbitrage costs. We highlight the importance of AP balance sheet usage costs in ETF markets by exploiting the Federal Reserve's purchases of bond ETFs in 2020.

Academic
Presentations
(external)

2024: ASSA Meetings (2x)

2023: AFA*, Dauphine Finance PhD Workshop, HEC PhD Workshop on Incentives in Finance, Junior Academic Research Seminar in Finance, NBER Asset Pricing Fall Meeting*, NFA, Q Group Spring Seminar*, SAFE Market Microstructure Conference, TADC, The Microstructure Exchange, Women in Microstructure Meeting, SEC*, USC Marshall PhD Conference in Finance, Vanguard seminar*

2022: AFA (2x), Bank of America*, Cambridge Centre for Alternative Finance, CDI Annual Conference on Derivatives*, Chicago Fed, Florida International University*, Indiana University*, Miami Behavioral Finance Conference*, NBER Asset Pricing Spring Meeting*, NBER Behavioral Finance*, NFA*, Queen Mary University of London*, Stockholm Business School*, Tel Aviv Finance Conference*, The Microstructure Exchange, TMX Group, University of Indiana*, University of Central Florida*, University of Hong Kong*, Virtual Derivatives Workshop, YSFC*

2021: Adam Smith Workshop*, ASSA Meetings, EFA, European Winter Finance Conference, FMA*, INSEAD Finance Symposium*, MFA, NBER Behavioral Finance Spring Meeting*, NFA, SFS Cavalcade North America, University of Bath, Vienna Graduate School of Finance*, WSIR

* *Presentations by co-authors.*

Awards and
Honours

AQR Asset Management Institute Fellowship Award, 2022

Professor Sir James Ball PhD Award, London Business School, 2021

Fellowship for Doctoral Students, London Business School, 2017-2023

The STARR International Foundation Grant, Switzerland, 2013-2014

The President of Russia Award for Outstanding Students (awarded twice), 2012

The City Administration Award (Chelyabinsk, Russia), 2010

Professional
Service

Referee, Review of Financial Studies

Organization of Finance PhD seminars and reading groups at LBS, 2019-2021

Organization of Finance Junior Faculty and PhD Students reading group at LBS, 2019-2021

Organization of the Trans-Atlantic Doctoral Conference 2019, London

Additional
Research
Experience

London School of Economics

Research Assistant to Prof. Dimitri Vayanos, 2020-2021

London Business School

Research Assistant to Prof. Svetlana Bryzgalova, 2020

Work Experience

Bank of England, London, UK

PhD Intern, 2021-2022

ThirdYear Capital GmbH, Munich, Germany

Global Macro Analysis Intern, 2017

Deutsche Asset Management, Deutsche Bank Switzerland and UK

Assistant Portfolio Manager, Credit and ETF Portfolio Management, 2014-2016

Teaching Experience	LBS - INEOS Executive Education Program Finance, Assistant to Prof. Anna Pavlova, 2022 Mean evaluation 4.6/5.0	
	LBS Empirical Asset Pricing, PhD Assistant to Prof. Svetlana Bryzgalova, 2019-2021	
	LBS - MBA Finance II, Assistant to Prof. Howard Kung, 2020-2021 Finance I, Assistant to Prof. Anna Pavlova, 2018-2020	
	LBS - Masters Personal Finance, Assistant to Prof. Francisco Gomes, 2019-2021 FinTech and the Financial Services Industry Transformation, Assistant to Prof. Narayan Naik, 2018	
	LBS - Sberbank Executive Education Program Project Appraisal and Corporate Valuation, Assistant to Prof. Anna Pavlova, 2018-2020 Financial Statements Analysis, Assistant to Prof. Alastair Lawrence, 2018-2020 Macroeconomics, Assistant to Prof. Andrew Scott and Prof. Elias Papaioannou, 2018-2020	
	Other Languages: Russian (native), English (proficient), German (intermediate) Programming: R, SAS, Python, Stata, MATLAB, Julia, VBA, SQL Certifications: Completed Level III of CFA examination in 2016	
References	Anna Pavlova (advisor) Professor of Finance London Business School +44 (0)20 7000 8218 apavlova@london.edu	Svetlana Bryzgalova Assistant Professor of Finance London Business School +44 (0)20 7000 8292 sbryzgalova@london.edu
	Francisco Gomes Professor of Finance London Business School +44 (0)20 7000 8215 fgomes@london.edu	