

ABOUT ME

I am Sorina, a Sitecore enthusiast with 15 years of experience in the field. During this time, I have had the privilege of working on several enterprise-level projects and programs of work.

As part of my responsibilities, I was involved in the development process, leading teams of programmers, overseeing technical aspects of projects, and ensuring the proper design of large websites and programs within various products. Throughout my career, my top priority has been to provide customers with a seamless software experience that exceeds their expectations.



XM CLOUD



Close the gap

Sitecore Experience Manager Cloud, or XM Cloud, is a headless content management system that is a foundation for a composable digital experience platform (DXP) centered around content.



Cost savings

XM Cloud includes the latest versions of
Experience Manager, Sitecore
Experience Accelerator (SXA), Headless
Services, Sitecore Next.js SDK,
Experience Edge, and the Pages content
editor.



Easy to use

Because XM Cloud is a SaaS(Software-as-a-service) solution, Sitecore takes care of hosting, monitoring, and maintenance so you can focus on creating new functionality and integrating other composable solutions.



Software Delivery Model

SaaS refers to a software delivery model where software is provided over the internet as a service, rather than as a product that needs to be installed and run locally on a user's computer.

Cloud Based Market

The release of Sitecore XM Cloud in 2022 represented Sitecore's move into the cloud-based software-as-a-service (SaaS) market, offering a more flexible and scalable solution for customers who prefer to operate in the cloud.

TRADITIONAL



Non-Efficient

One was the need for a more efficient and cost-effective way to deliver software to users.



All-in-one

Traditionally, software was sold as a product that users would buy, install, and maintain on their own computers



Time consuming

This process was often time-consuming and expensive for both users and software vendors, as it required ongoing software updates, technical support, and maintenance.

COMPOSABLE



Ease of access

With SaaS, users can access software from anywhere with an internet connection and pay for it on a subscription basis, often with lower upfront costs and no long-term commitment.



Fast Delivery

SaaS was invented as a solution to these challenges, allowing software vendors to deliver their products directly over the internet, and eliminating the need for users to install and maintain the software themselves.

TRADITIONAL COMPOSABLE

Sitecore XP Platform (all-in-one) - laaS or PaaS,

monolith or headless Sitecore Composable DXP - SaaS, headless

Platform provides all features out of the box:

- content management
- email marketing
- marketing automation
- digital asset management
- analytics

Choose what to use: Use the right tool for the right job (plugand-play)

Hosting Management ownership to client:

• Operational Hosting Support
Hardware(IaaS), software(IaaS), compliance(IaaS, PaaS),
installation(IaaS, PaaS), technical support(IaaS, PaaS),
monitoring(IaaS, PaaS), disaster recover(IaaS, PaaS) handled by
client

- Scaling Management
- Performance Management

Handled by client, usually via Sitecore partners

Hosting - outsource ownership to Sitecore, all the below included:

- Operational Hosting Support
 - Management of Hardware
 - · Management of Software
 - Compliance
 - Installation
 - Technical support
 - Monitoring
 - Disaster recover
- Scaling Management
- Performance Management

DevOps - CI/CD setup and maintenance by client	DevOps - built-in Release Management
Upgrades - costly and supported by client	Upgrades - does not require upgrading
Headless - optional	Headless - yes



PaaS SaaS

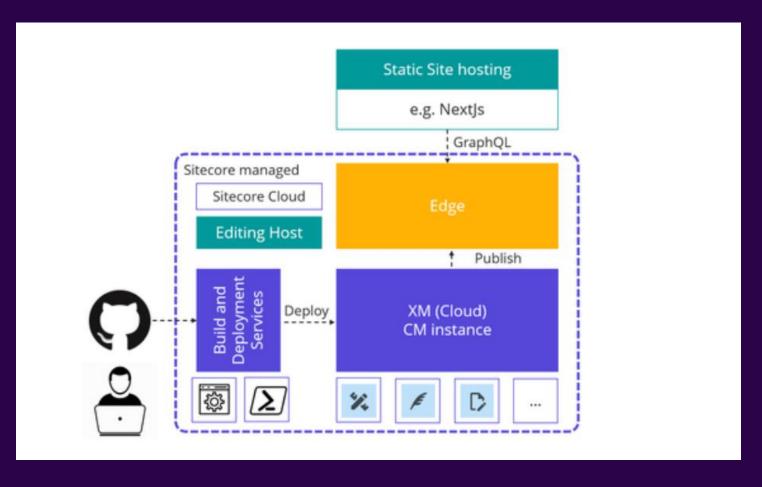
XM CLOUD ARCHITECTURE

- Separation of concern
- Shift in ownership
- Move integrations & functionality to

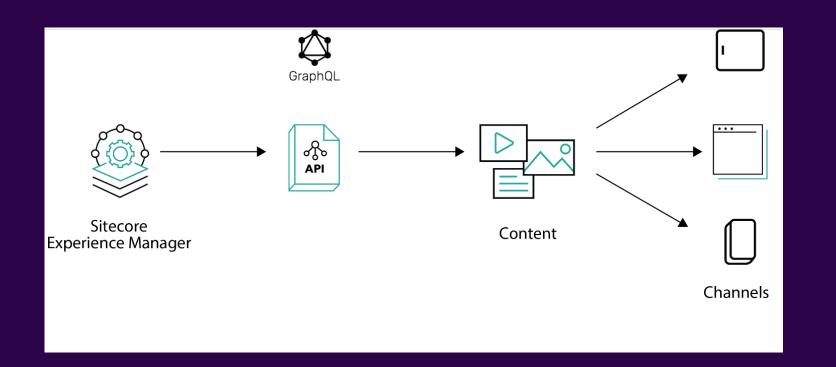
the head

*NOTE: XM Cloud publishes to Edge, not

to Web database blueprints



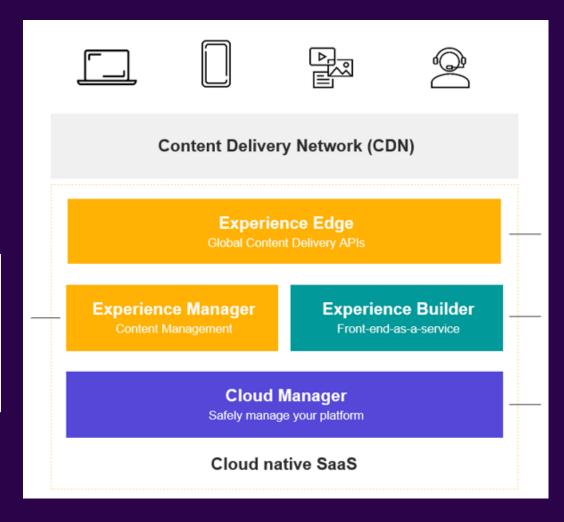
SITECORE EXPERIENCE EDGE FOR XM



Acts as a publishing target for your Sitecore content and media, and provides a GraphQL API

Provides a scalable,
managed delivery
option for headless
Sitecore architectures

ARCHITECTURE



The same powerful and

intuitive multisite CMS for

simplified management of

experiences across

channels and devices.

Globally scale content
delivery with lightningfast GraphQL APIs and
content caching

Next generation visual page building.

Modern engineering and ops' practices to painlessly manage your platform at scale.

XP FUNCTIONALITY

LOOK INTO

xConnect / xDB

Sitecore Personalize & Sitecore CDP

Marketing applications

Experience Analytics, Experience Profile, FXM, Experience Optimization, List Manager, Campaign Creator, Path Analyzer, Marketing Automation and the Marketing Control Panel

Sitecore Personalize & Sitecore CDP

Existing personalization rules	Sitecore Personalize
EXM	Sitecore Send
Sitecore Forms	3 rd party product or Sitecore SaaS Forms Component (July 2023)
Sitecore Identity	Sitecore Unified Identity(OAuth)

HOW FUNCTIONALITY SHIFTED

XP FUNCTIONALITY LOOK INTO

SXA with MVC SXA with JSS

SXA search components Sitecore Search or similar

Custom search indexes	Sitecore Search or GraphQL search query

MVC renderings JSS renderings

Universal Tracker Sitecore CDP

Device detection Sitecore CDP

IP Geolocation Sitecore CDP

Sitecore Publishing Service Built-in publishing

The Update Center Sitecore will keep your instance up-to-date

HOW TO GET ON XM CLOUD



OR



If customers are on Sitecore XM/XP 10.2 today, using our headless services technology, building a modern frontend, and possibly even using Experience Edge, they will be in a good spot to take that solution and move it to XM *Cloud*

For many of our customers the rebuild is likely the best path. This option leaves no technical debt, and no long painful steps to port things over from a previous implementation.

ASSESSMENT OF CURRENT SOLUTION

COMPREHENSIVE ASSESSMENT OF VARIOUS ASPECTS OF YOUR SITECORE EXPERIENCE PLATFORM

- license costs (new licence required as Sitecore XM Cloud is a new product)
- determining the current Sitecore version and assess upgrade roadmap(if needed)
- digital marketing strategy audit for identifying personalization rules used and document how rules should be implemented using Personalise
- asset audit to determine if something needs to be extracted from the solution(e.g. Media Library -> DAM)

- •UX: Identify the work needed: if the site is not yet headless, a full rebuild of the UX is required
- Search
- workflows compatibility
- and authorizations compatibility

Additionally, XM Cloud limitations and restrictions(https://doc.sitecore.com/xmc/en/developers/xm-cloud/limitations-and-restrictions.html) need to be examined, and alternative solutions sought if any limitations impact business needs (e.g. Alternative for Sitecore Forms)

ROADMAP

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Assesment

Analysis, identify customization, plan

Preparation

Adjust/transform architecture

Rework frontend

Adapt to new content distribution

Migration

Setup new implementation and do the actual migration

X M CLOUD

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WHAT DOES IT LOOK LIKE?

SHORT DEMO

THANK YOU

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