



OPTION 1: GENERAL SERVICE - QUOTATION AIR EXPORT UK TO HA NOI AIRPORT					
Quote #					
Date	12-Sep-19				
To	SUPER MATERIALS				
Attn:	Anh Bui				
From	Ms Tracy				
Traffic Profile					
Country of Origin	UK	Country of Destination	Vietnam		
Port of Lading	MAN-LHR	Port of Discharge	HAN		
Mode of Transport		Terms of Sale	EXW		
Hazardous		Cargo Insurance			
<p>The address of pick up cargo: Ladywell Works, New Century Street, Hanley, Stoke-on-Trent, Staffordshire, ST1 5QH, United Kingdom</p> <p>The address of delivery cargo: Đường D2, Khu D, Khu công nghiệp Phố Nối A, Xã Lạc Hồng, Huyện Văn Lâm, Tỉnh Hưng Yên.</p>					
Cargo details					
Commodity description	STEEL PLATE	Equipment			
		Weight estimated	GW 680kgs		
		Dimension	Dimension after packing: 2m x 1m x 0.08m		
		Volume estimated	680kgs		
Service Description	Currency	Unit	Quantity	Rate/Unit	Amount
I/EXW CHARGES AT PORT OF LOADING:					
EXW charges all in for this volume	GBP	shpt	1.00	350.00	350.00
Remark: The above rate excluded: + Secondary Security (if required) – GBP 85 or 0.16/kg (this will be valid if the airline deem the goods unsuitable for primary screening, if they are too large/dense)					
II/AIRFREIGHT:					
Option 1 General Airfreight					
Airfreight +500kgs	GBP	kg	680.00	1.30	884.00
III/LOCAL CHARGES AT DESTINATION: EXCLUDED VAT					
D/O fee	USD	set	1.00	35.00	35.00
Handling fee	USD	shpt	1.00	35.00	35.00
IV/CUSTOMS CLEARANCE & TRUCKING FEE AT DESTINATION: EXCLUDED VAT					
Customs & trucking fee	USD	shpt	1.00	130.00	130.00
Remark: The above rate excluded: + Customs inspection fee by Government officer: 50USD/shpt (if required) + The import taxes, VAT taxes, unloading cargo, storage charge if any - at cost.					
TOTAL ESTIMATED	USD				GBP 1234 + USD 200
Exchange Rate					
Airline Schedule					
Vessel Name	Routing	ETD	Service	Carrier	Transit Time
	MAN-LHR-HAN	daily	General	VN	1-2days
Notes					
1 Above quotation is valid to end of 20 Sep 2019 & subject to space and availability 2 Above rates are no valid for oversized / overweight / hazardous cargo 3 Cardinal Maritime House Bill of Lading & House Air waybill must be accepted 4 Shipping Lines & Airlines are Cardinal Maritime's choice 5 Airfreight shipments is based on Vol 6:1 6 Exchange rates on day of payment 7 Surcharges are subject to change without prior notice 8 Above quotation excludes all duties & taxes, VAT, demurrage, detention, storage importer & other surcharges beyond our control					
Thank you in advance for the opportunity to service you. We trust that the above proposal is of interest. If you should have any questions, please do not hesitate to contact us. Sincerely, Ms Tracy Phone number: (Cell Phone)					
			 <i>"We empower our people to deliver"</i>		