

< Notes

Suggested Title: Ramanan, Dell - 12/3/2022

12 March 2022 at 1:07 PM

Ramanan, Dell

12/3/2022

Saturday

Qns to Ask

- handheld expert
- WF Off Vs WF Home : +/-
- Diff roles in IT ~~accr~~

- Full Stack Dev

- Soft Engg.

-

- Dell for 18 years VS Core Compn

soft 3-5 year

+/-

Life Cycle

Entry

- Concepts

- Analyse

- Think



[Notes](#)

Life Cycle

ftr

Entry

- Concepts

Analyse

Think

What

Why needed | Why learn
know Reason.

Ques: for Reasons:

Application

Right Contacts

make friend / contacts; connections

Patience

To get in right time.

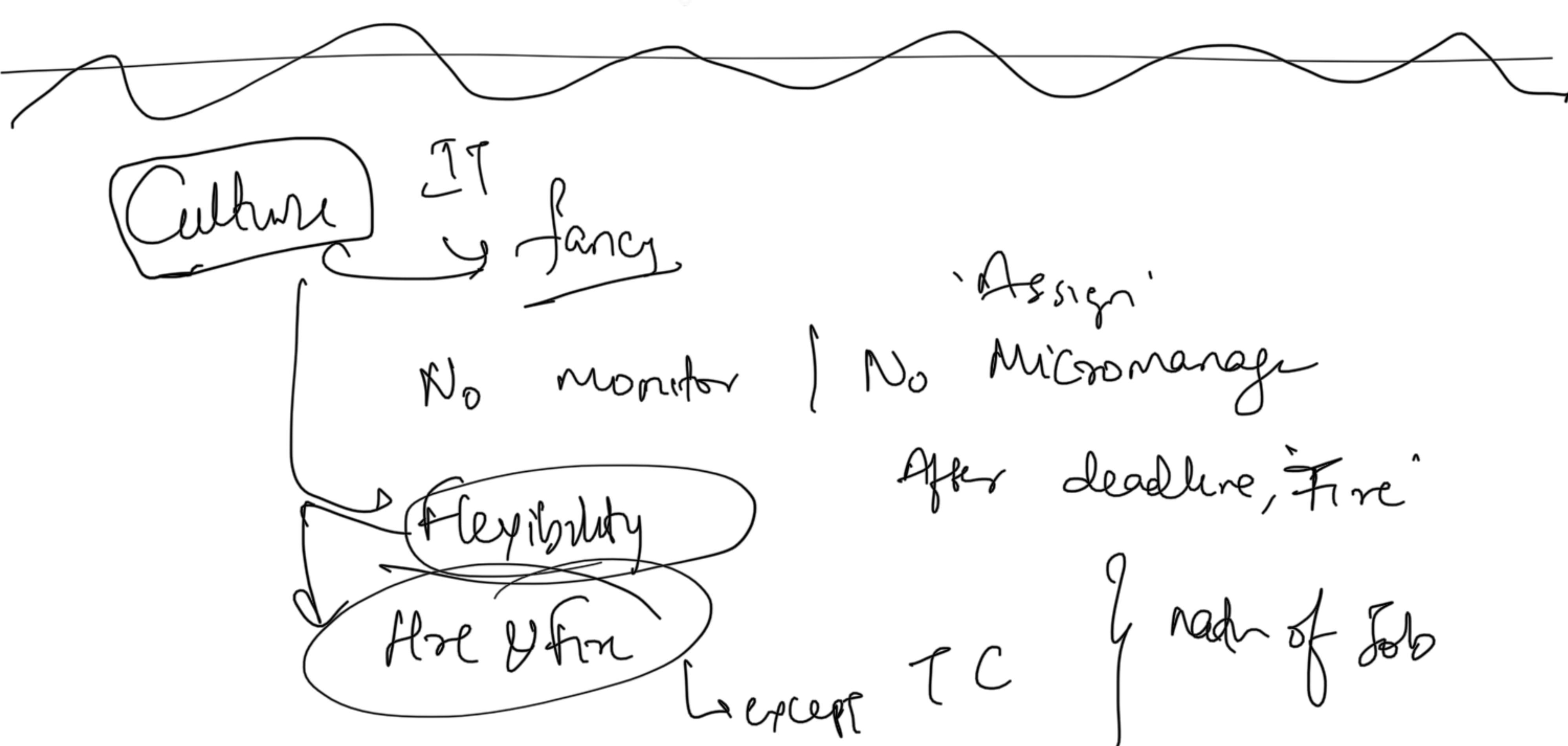
Culture

IT fancy

Assign

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Survive

'Know Your Job' → Skills

→ Adapt . (+ ^{new} tech)

be in sync with change

Mistakes will happen

→ 5Cs

If quickly identify & accept , solve .

Accept mistake

Ex: Hong Kong Day in Box

Comparison

→ Learning and grow here .

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keep
mistakes

von'

Ex: long long ...

Comparison

No

No

Fairness

workers here.

H. work alone

don't prime.

Communication:

Touch with management.

Stop Company,

Stay Motivated

~~Stop Comp~~

To avoid slow down

your best

Don't try to show off : 'Skills'

Be Humble

A style of work (Fresher) (Accept Direct)

→ D.I.Y.: bid

Follow Directions

for Freshness

Accept order

→ 3-8 : Reward

Leader by sedn

'like'

→ 8

: Leadership
by Association.

1 idea'

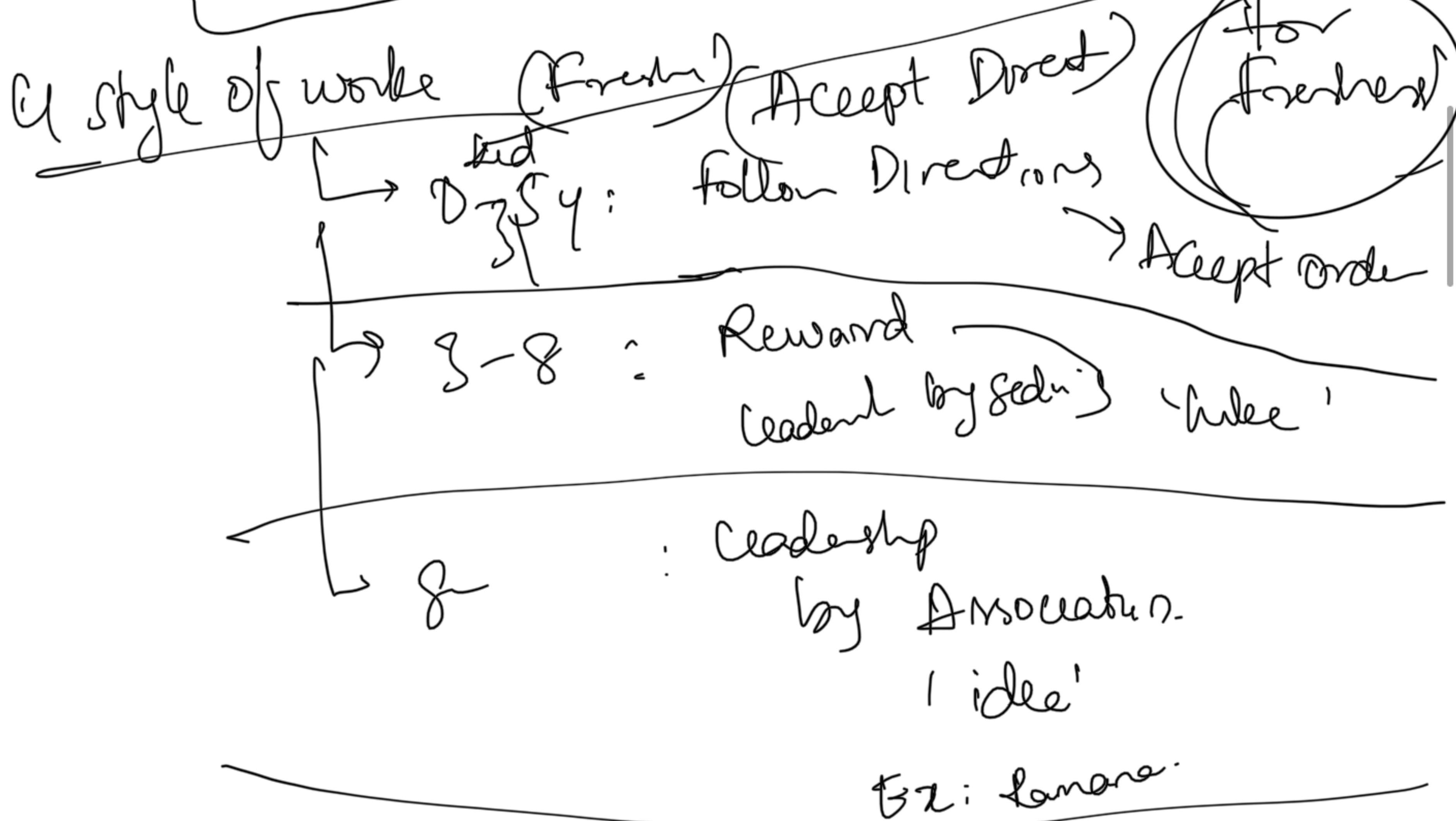
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~~Stop being~~ → To avoid slow down

→ Don't try to show off : 'Skills'

Be Humble



Leader by Delegat

→ Don't too show off

~~Dell Dept's~~

~~Eg Dell~~

Manufact Laptop, Server, Scale: 24ft



Procure

Vendor manager

Supply mgmt.

Notes

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49%



- Don't too show off

Dell Dept's

Ex Dell

24 ft

Manufact Laptop, Server Scale:

R&D

Procure

Vendor manag.

Supply magt.

Design

Tech Engineer

ConTech
off CIO

Production

line

Dell IT is server

very control.

Market

center
faster

R&D

Finance

Budget
Cost

Sales

Cust

Govt

Proj

Data Analyst

Service

Costly

Bug found later costly than
found early

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D-

Confidence Vs Clarity

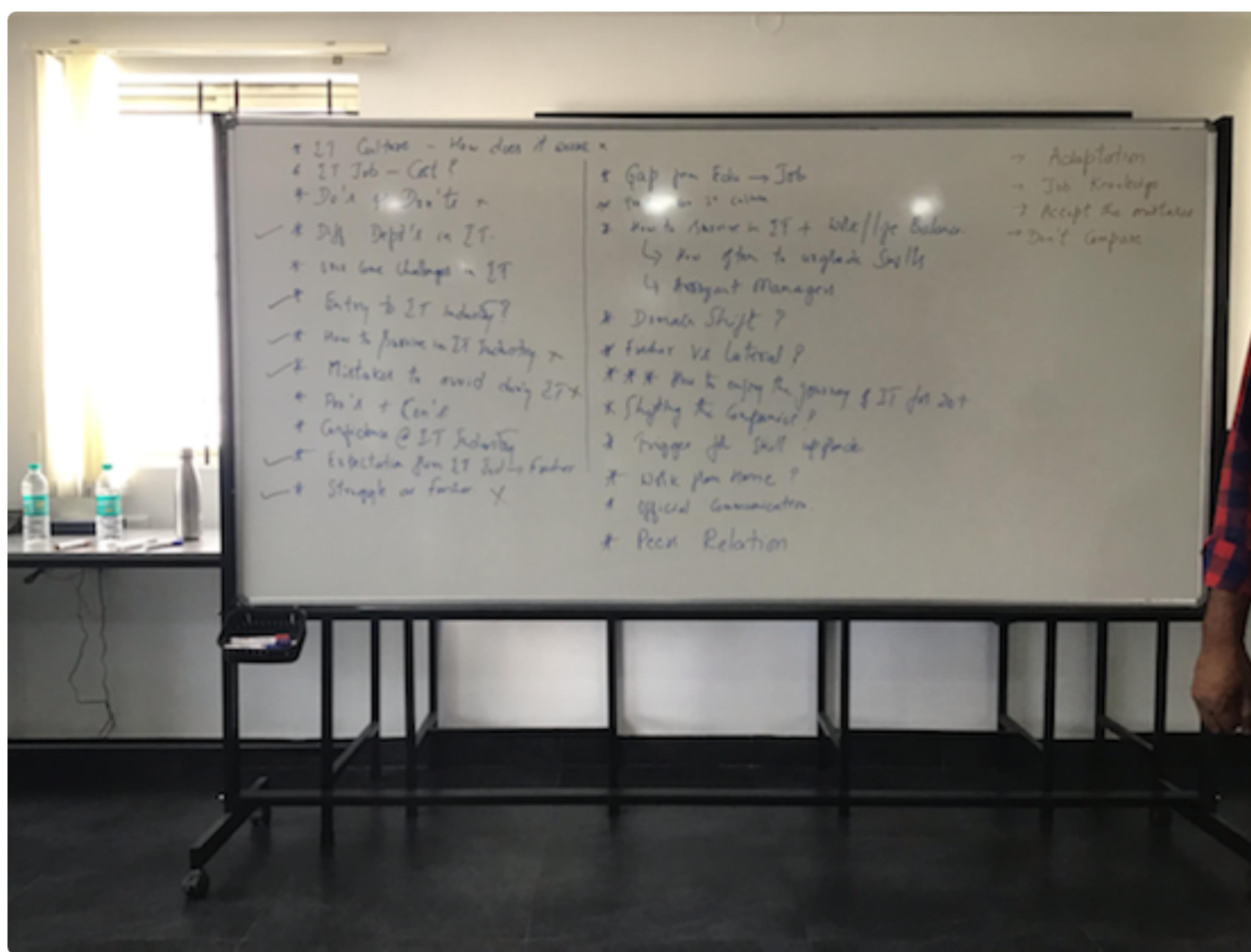
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✓

→ Research

→ Don't get Bewildered

Clarity → Confide

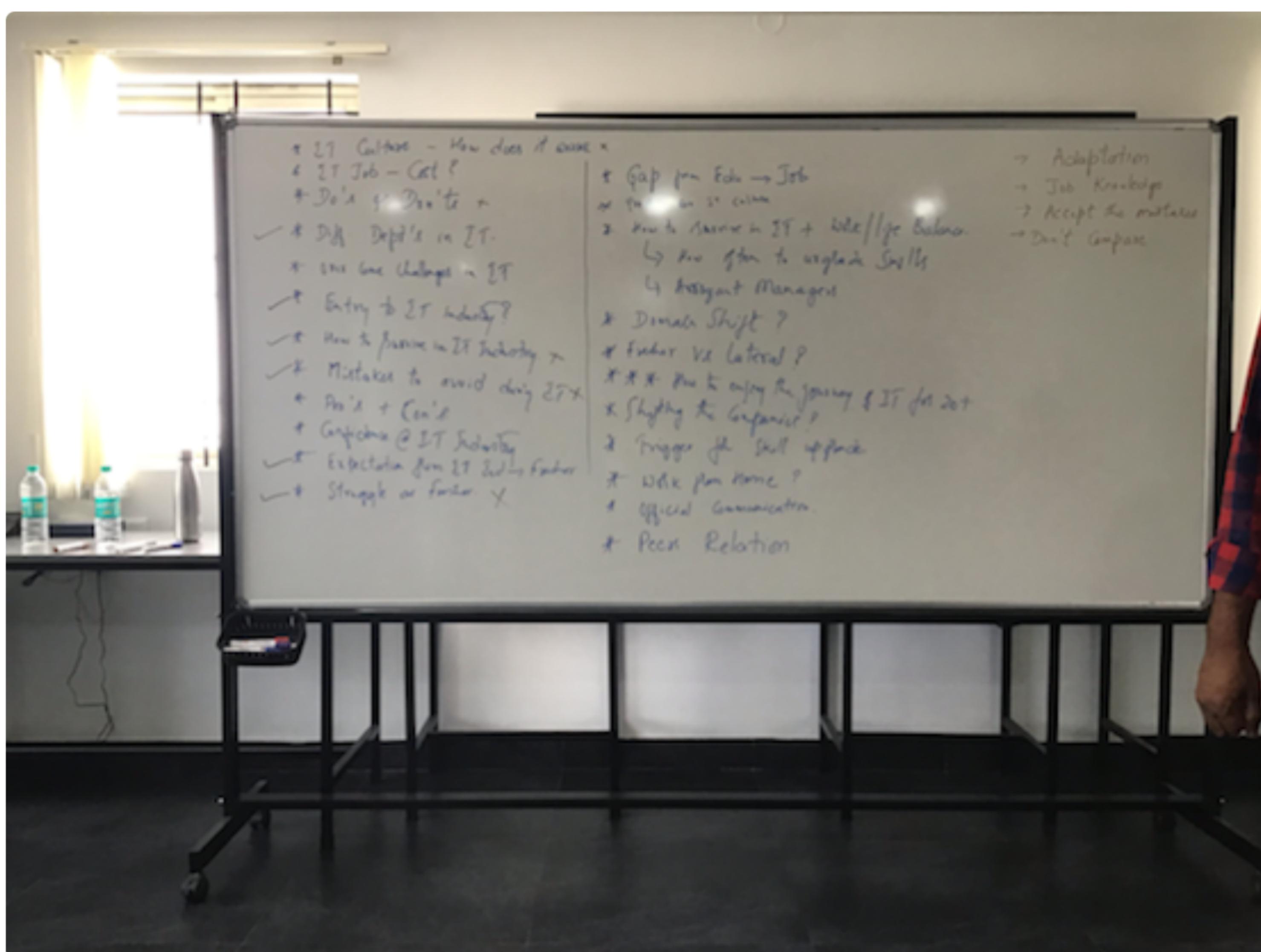


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→ ~~Don't~~
get
U

Clarity → Confid



give intended message.

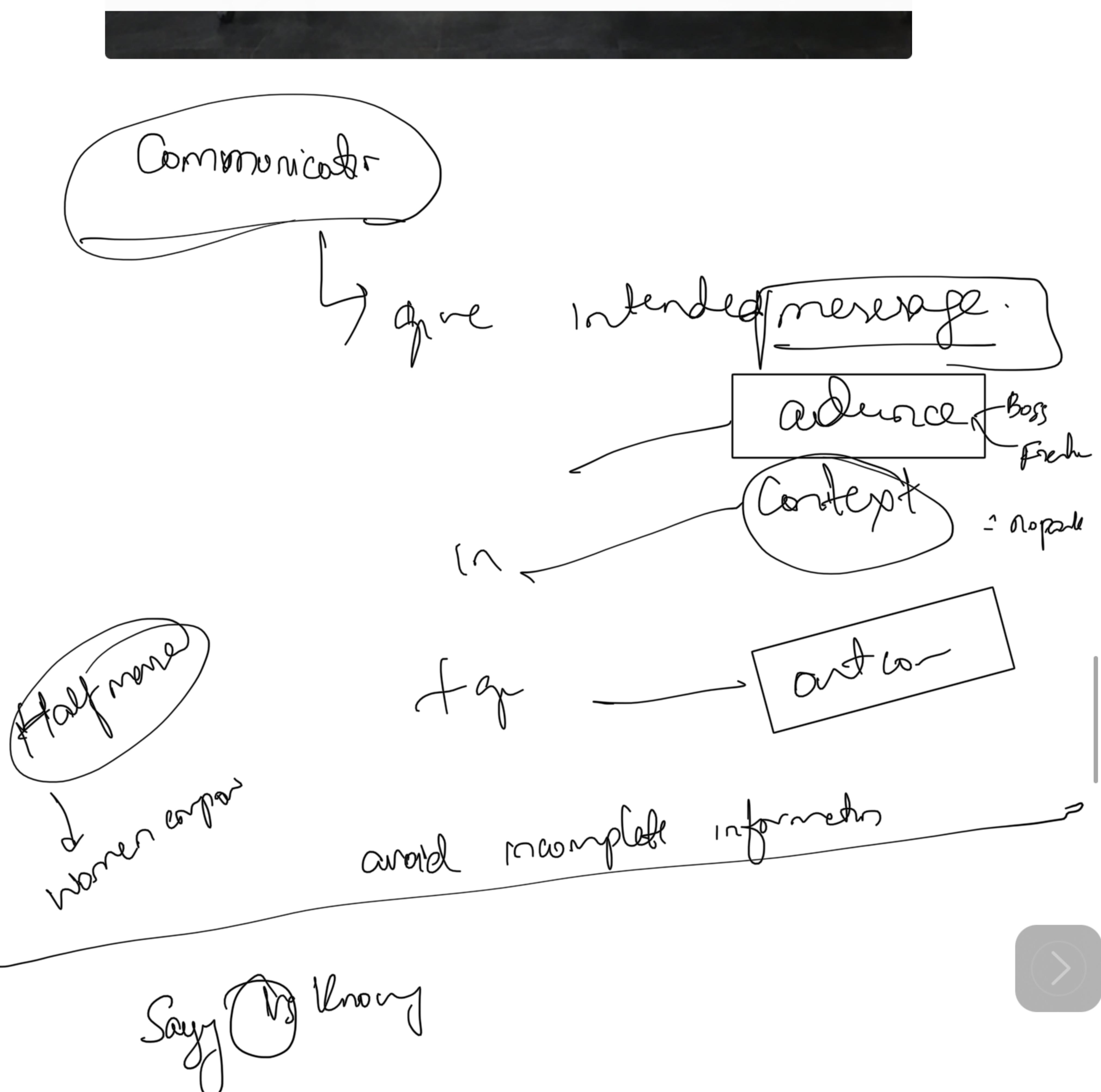
audience

Boss
Frien
= no work

Context

In

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Say \bigcirc I know

Give Cost of IT comp

- WFH (painful) : Bad than WF office

[Notes](#)

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Say I know

The Cost of IT comp

- WFH (painful) : Bad than WFOffice
- ↑ pressure as often is measurable
 - ↳ Deadline
- ↓ Work Life Balance
 - ↳ ↑ Divorces
 - ↳ ↑ Stress
- Know to exit
- Bo
- Work Hard
- Hard to leave (Leaving Tiger)

~~Do joyful life to success~~

L.Mallad

< Notes



→ know → to "exit"

→ Bo

→ Work Hard

→ Hard to leave [Leaving Tail]

~~Do joyfully~~

→ to sum

→ people suffe with
wishes fulfill ~~bad~~ than unfulfilled

Arrogant

Appreciate

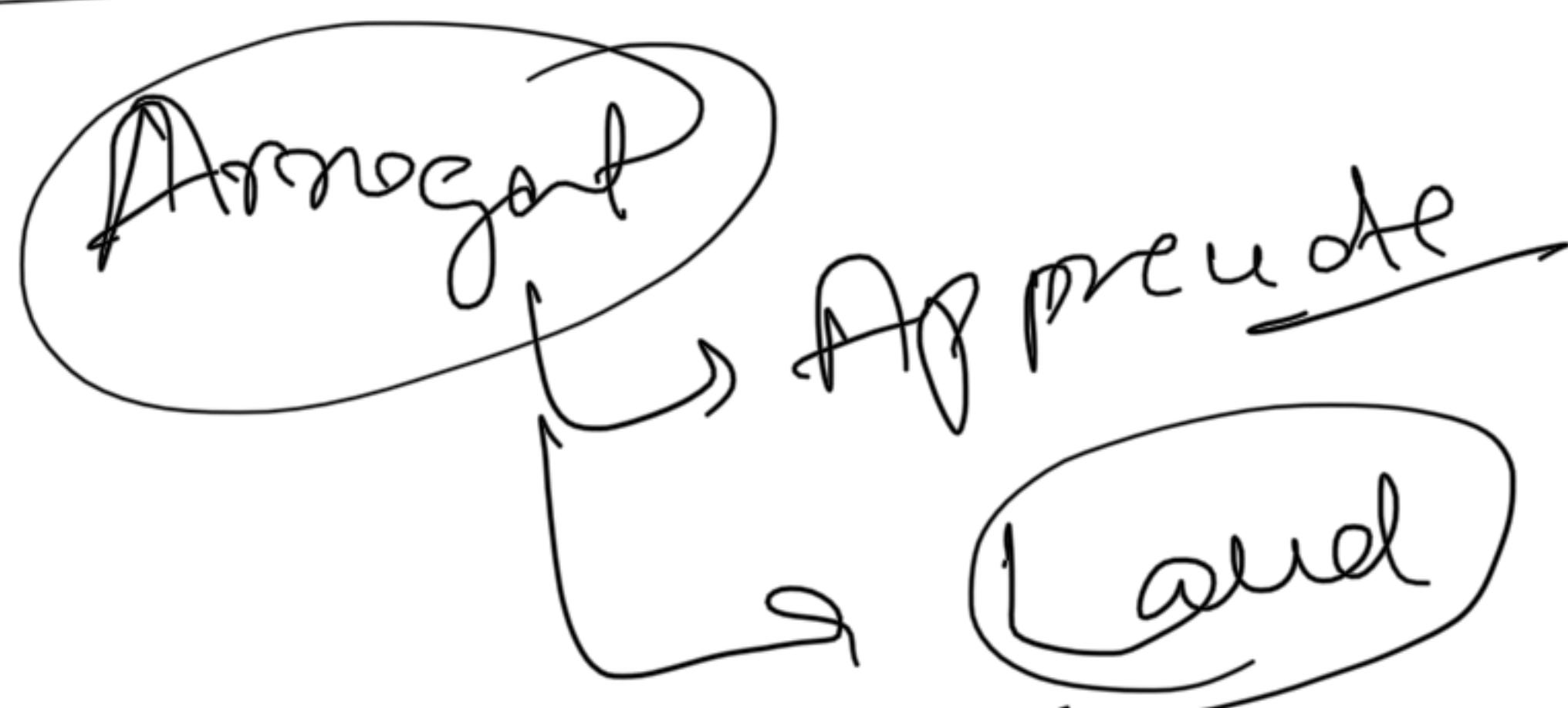
and

Do your job rightly?

David Roman drift

[Notes](#)

US



Do your job rightly?

Brand Domain shift

Do same thing again & again
→ Expertise

Best is
one thing

Interviewer

wants your job skills
doesn't matter, gap,

[Notes](#)

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Overall 0

Interviewer

→ want your job skills
doesn't matter, gap,

Sneaky company

Avoid → for long run
just cuz of small salary

→ Don't work for average

stay if → recognised

WTFH

communicate
what does

Dell

General vs Special
↓
range depth

→ what do

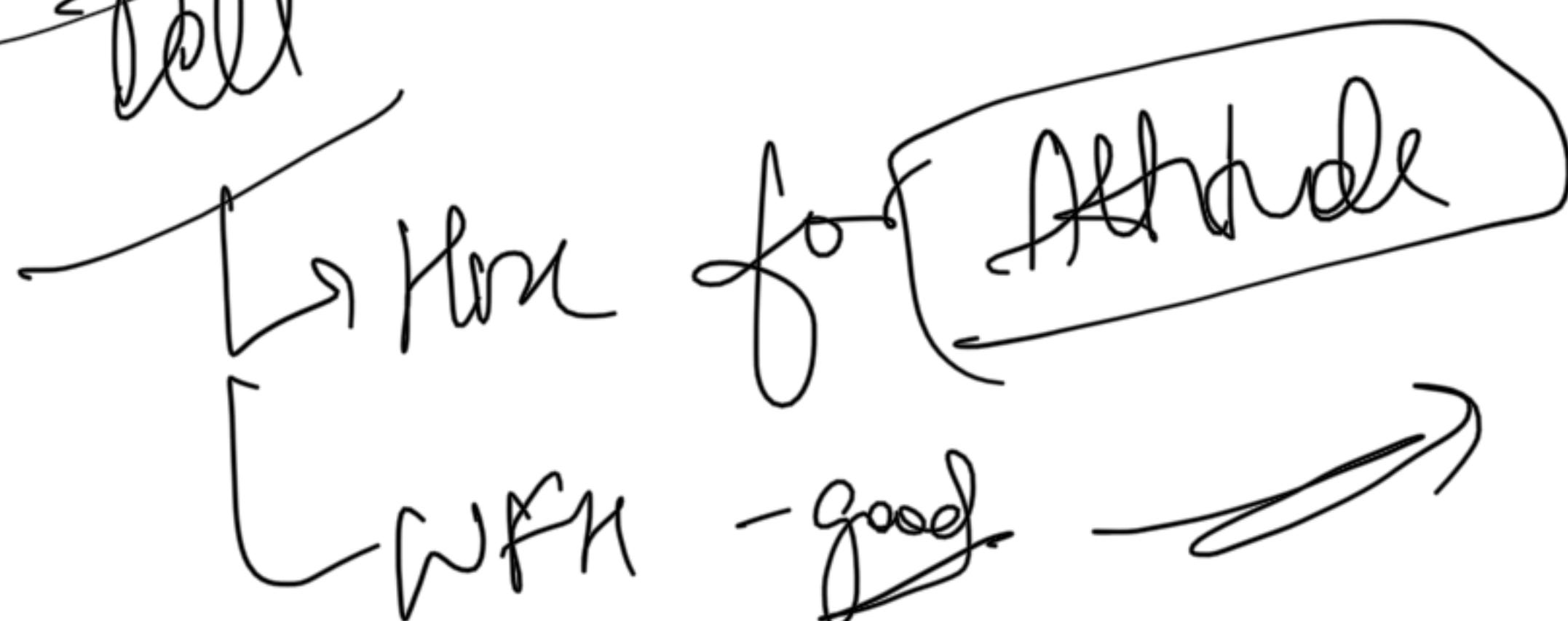
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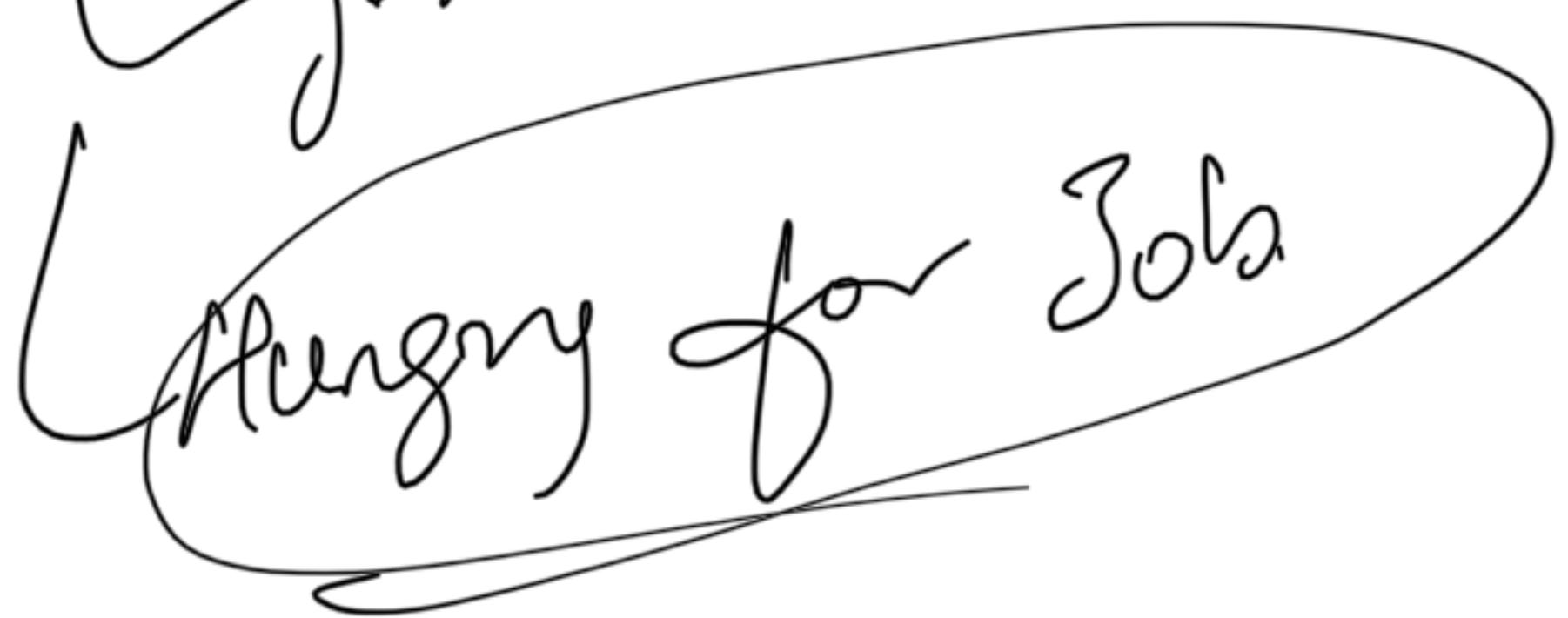
~~stay if~~ → recognised



Dell



Apprentice
new job
job should mean



If True, Disciplina → wfh ✓

General at V's Speed

↓
range ↑ depth

 Notes

Soda

...



~~Angry for~~

if True, Disciplen → wfh ✓

→ If don't know, say 'no', Don't bluff

I'll 'learn'

get support, help
from pm

Learn & Work

→ Work Cafe Internet

→ After f learn

→ Be honest, don't hide mistakes
mentors

→ ~~get~~ better relation

→ Don't offer to talk with symptoms

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Work Life Interconnect

→ After f team

→ Be honest, don't hide mistakes
members

→ ~~get~~ peer relation

→ Don't offer to talk w/o symptoms

→ Most time with offers

maintain cordial relationship with
colleagues

Be nice



- * IT Culture - How does it works. *
 - * IT Job - Cost ?
 - * Do's & Don'ts *
 - * Diff. Dept's in IT.
 - * Over come challenges in IT
 - * Entry to IT Industry?
 - * How to Survive in IT Industry. *
 - * Mistakes to avoid during IT *
 - * Pro's + Con's.
 - * Confidence @ IT Industry
 - * Expectation from IT Ind → Fresher
 - * Struggle as fresher. *
-
- * Gap from Edu → Job
 - * Pre. for IT culture
 - * How to Survive in IT + Work/Life Balance.
 - ↳ How often to upgrade Skills
 - ↳ Arrogant Managers
 - * Domain Shift ?
 - * Fresher vs Lateral ?
 - *** How to enjoy the journey of IT for 20+
 - * Shifting the Companies ?
 - * Trigger for Skill upgrade.
 - * Work from Home ?
 - * Official Communication.
 - * Peer Relation
- Adaptation
 - Job Knowledge
 - Accept the mistakes
 - Don't Compare