801-243-2261 LinkedIn Profile swhorne@gmail.com

### **Work History:**

### InMoment Inc.

Application Specialist/Technical Success Manager: Sep. 2017 - Jun. 2020

- Build customer experience surveys and customized reporting solutions using the proprietary application for clients
- Implement and QA the proprietary application for clients
- o Interpret customer experience data
- Advise clients on technical challenges as they arise
- o Suggest new improvements for clients to enhance their CX program
- Subject Matter Expert for embedded web surveys
  - Involved with new client implementations, product enhancements, and product QA

# **Bill Good Marketing**

Seminar Coordinator/Data Conversion Specialist: Mar 2014 - Aug. 2016

- Organize and execute monthly client training seminars.
- New client onboarding
  - Exporting data from a variety of CRM software
  - Format, organize and import data into our proprietary CRM software

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Marketing Consultant: Sep. 2010 - April 2015

o Business Consulting

Coached financial advisors in various best practices including:

- Hiring
- Organizing and implementing effective work flow
- Marketing strategies: seminar, direct mail, cold calling, CRM Marketing, etc.
- o CRM data management
- Writing: created numerous pieces of marketing material

#### **Metals USA**

Inside Sales: May 2007-Jan. 2010

- Inventory management
  - Order processing: Received recorded and executed client orders.
  - Maintained company vehicle, either personally or scheduled with professionals.

## **Qwest Communications**

Customer Service Associate: Oct. 2006- Apr. 2007

o Inbound sales, customer service and billing calls.

## **Quest Staffing Services**

Employment Coordinator / Account Manager: Sept. 2004-Sept. 2006

- Human Resources
  - Staffing: Worked with clients to fulfill staffing needs through recruiting and dispatching temporary employees
  - Onboarding: Communicated with employees regarding job requirements, expectations, and policies
  - Employee Relations: Investigations into policy violations.
  - o Offsite supervisor of hundreds of employees
  - o Payroll:
    - Maintained garnishment records
    - Managed unemployment claims through record keeping and defending the company's position in arbitration.

### **Skills:**

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0	HTML	0	Mongo	0	Able to speak, read,
0	CSS	0	React.js		and write Spanish
0	JavaScript	0	Full Stack web	0	Computer literate,
0	JQuery		Development		Microsoft Office Suite
0	Node.js	0	Github	0	Adobe Photoshop
0	SQL	0	Heroku	0	Adobe Illustrator

#### **Education:**

Utah Valley University: Bachelor's Degree, Marketing

Associate's Degree in Business Management

University of Utah: Utah Coding Bootcamp

Apr 2013 Apr 2011 Aug 2020