MD. POLASH HOSSIEN

DiplomaEngineer(Electrical)



CONTACTS

House #xx, Road #0x, Dhaka-1207



SKILLS

- **Electrical Technology**
- **Electronics Appliance**
- Salesand Marketing
- CreativeThinking
- AnalyticalApproach
- NegotiationSkills
- CollaborationSkills
- Goal-Oriented
- **TechnicalSkills**
- Flexibilityandadaptability
- CriticalThinking
- DecisionMaking
- CustomerHandling
- ClientServicing

LANGUAGES

- **Professional** proficiencyin Bengali & **English**
- FluentandGoodunderstandi ng in Hindi

IT SKILLS

- MSWord, Excel, PowerPoint Professionalsoftware
- Emailcorrespondents & Internet browsing, etc.



CAREERPROFILE

To secure a position as an Electrical Engineer that utilizes my Educational and Technical knowledge and experience to develop sustainable electrical systems that client needs and exceed industry standards.

Having 6+ years of experience as an Electrical Engineer with a demonstrated history of working in the engineering field. Implemented a number of projects money. Hard-workin6+ years of experience as an Electrical Engineer with a demonstrated history of working in the Hard-workin 6+ years of experience as an Electrical Engineer with a demonstrated history of working in the



EXPERIENCE

XXXXXXXXXX

Jun2000-May000

Company namexxxxxxxx

(Aleadingmanufacturingcompanyofelectronicsappliance) House # xx Road x1, xxx, Dhaka-

JobResponsibilities

- xxxxxxxxxxt.
- XXXXXXXXXXX
- xxxxxxxxxxxxxxxxsales&revenuetargets.
- Arranged continually meeting or exceeding sales targets by persuading customers within an assigned territory to purchase company products and services.
- Initiated sales programs and activities to grasp dealers and thereby increase the sales volume to assigned territory.
- xxxxxxxxxxonships with customers by ensuring that their needs are met and resolving complaints in a timely manner
- xxxxxxxkeinitiativetoappointdealerfor coverage and ensure secondary sales of dealers
- Checkedandensuredproductavailabilityinalldepots/dealers
- Ledaxxxxxxxxxheteamtowardscontinuousgrowth.
- Evaluated performance of the teammembers.
- esaccordingly in line with company policies.
- xxxxxxxxxxxeamandassessperformanceto provide feedback to management on daily basis.
- Analyzedsalesandmarketingdatatodeterminethemosteffectiv esales and marketing techniques
- Ensured that brand awareness within an assigned territory meets company expectations.
- sxxxxxxxxxxrritory.
- xxxxxxxxx performance based on their ability or inability to achieve salesquotas.

PERSONALDETAILS

Father:xxxxxxxxxxxdar

Mother: xxxx

DateofBirth:xxxxxx

Marital Status: Single

Religion: xxxxx

PermanentAddress:

XXXXXXXXX

INTEREST

Social

Works Arts

and Culture

REFERENCE

Availableuponrequest

🖶 Education

- Bachelor of Science in Electrical & Electronic Engineering (EEE) from City University, Dhaka with CGPA 2.71 out of 4.00 in 2020
- Diploma in Electrical Engineering from Bangladesh Polytechnic Institute, Rajshahi with CGPA 3.24 out of 4.00 in 2016.
- Secondary School Certificate in Science from Fotepur Bausha High School, Rajshahi with GPA 3.50 out of 5.00 in 2012.

Training Experience

- Certificate in Electrical Installation and Maintenance Bangladesh Korea Technical Training Centre(BKTTC), Dhaka-1216 Duration: 6Month
- CommunityLevelVolunteerTrainingPr gram Save The Children, Mirpu10,Dhaka ,Duration: yLevelVolunteerTrainingPr gram Save The Children, Mirpu10,Dhaka ,Duration:
- RPL Trade:Electrical, Ah ashania Mission SayedSh ahadatAliMemorialEduca tiona nd V oca tional Training Centre, Dhaka Result: A+ Duration:3days
- xsvL xxv :Electrical , Axxxxxx Mission SayedSh ahaxxxxxxxEduca tiona nd V xxxxxxxxx oca tional Training Centre, Dhaka Resuxxxxxx ration:3days

CORE QUALIFICATIONS

- Manage & perform all assigned jobs accurately, timely, effectively, efficiently and competently
- Provide all necessary relevant administrative support to other
 - departmentasandwhenrequiredwithinthemostdesiredperiod andin useful manner
- Excellentinterpersonalskillsandteamplayer
- Abilitytoworkunderpressure
- Abilitytoprioritizetasksandmeetdeadlines
- Haveexcellentleadershipskillstomotivatethestaff,workers&peo ple
- Responsibleandefficientgoal-orientedindividual
- Outgoing, friendly, and enthusia stic with always positive manner
- Abletolearnnew tasksquicklyandproficiently

- Zamon

(Polash Hossien)