

Digital analysis of USA housing price and type

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1. Abstract

The rental price of a house involves many aspects, which also decide by the value of itself; what's more, since houses are sorted by types, different house types, including apartment, condo, loft, etc., also could be regarded as a standard to determine the house rental price.

To figure out the relationship between all of these, some process of classification, several methods were applied in this report, such as KNN, SVM, random tree model. Finally, based on this dataset, the best approach from the machine learning methods was defined as *Random Forest*. In other words, based on the dataset, *Random Forest* could tell more things about house price and could play a vital role in further research and experiment.

2. Introduction

With the increase of population and widespread migration, more and more people care about how to spend less money to live in a comfortable and favorable house in recent years. Given that, analysts hope to find out which factors will impact on house rent as well as the relationship between house type and other factors, so that suggestion can be proposed for both tenants and landlords.

Based on that, the "USA Housing Listings" dataset is considered as a good dataset. It is the original data source from Craigslist, which is the world's largest collection of privately sold housing options, and contains enough information for analysis. Through the analysis of USA housing market data, we hope to find criteria that identically predicts housing sale prices and values, in order to give suggestions. The dataset is from Kaggle

3. Data Description and preprocessing

Data description

The "USA Housing Listings" dataset includes 22 variables (columns) with 384977 observations (rows). In detail, all observations are collected from all States across America, and all variables can be divided into two categories:

1. Numerical: rent per month, total square footage, latitude, and longitude
2. Categorical: number of beds, number of bathrooms, house region, house type, states, cats allowed, dogs allowed, smoking allowed, wheelchair access allowed, electric

vehicle charger, comes with furniture. In addition, we have all these variables' original link, description and id as verification.

Here is a part of the data summary:

price		type		sqfeet		beds	
Min.	:0.000e+00	apartment	:186097	Min.	: 0	Min.	: 0.000
1st Qu.	:8.190e+02	house	: 22219	1st Qu.	: 750	1st Qu.	: 1.000
Median	:1.059e+03	townhouse	:12869	Median	: 950	Median	: 2.000
Mean	:1.351e+04	condo	: 4711	Mean	: 1105	Mean	: 1.928
3rd Qu.	:1.464e+03	duplex	: 4490	3rd Qu.	: 1154	3rd Qu.	: 2.000
Max.	:2.768e+09	manufactured:	: 3820	Max.	:8388607	Max.	:1100.000
		(Other)	: 1764				
baths		cats_allowed		dogs_allowed		smoking_allowed	
Min.	: 0.000	Min.	:0.0000	Min.	:0.0000	Min.	:0.000
1st Qu.	: 1.000	1st Qu.	:1.0000	1st Qu.	:1.0000	1st Qu.	:0.000
Median	: 1.000	Median	:1.0000	Median	:1.0000	Median	:1.000
Mean	: 1.479	Mean	:0.7793	Mean	:0.7532	Mean	:0.643
3rd Qu.	: 2.000	3rd Qu.	:1.0000	3rd Qu.	:1.0000	3rd Qu.	:1.000
Max.	:75.000	Max.	:1.0000	Max.	:1.0000	Max.	:1.000
electric_vehicle_charge		comes_furnished		laundry_options		wheelchair_access	
Min.	:0.00000	Min.	:0.00000		: 0	Min.	:0.0000
1st Qu.	:0.00000	1st Qu.	:0.00000	laundry in bldg	: 31409	1st Qu.	:0.0000
Median	:0.00000	Median	:0.00000	laundry on site	: 44419	Median	:0.0000
Mean	:0.01755	Mean	:0.05822	no laundry on site:	: 3355	Mean	:0.1042
3rd Qu.	:0.00000	3rd Qu.	:0.00000	w/d hookups	: 54485	3rd Qu.	:0.0000
Max.	:1.00000	Max.	:1.00000	w/d in unit	:102302	Max.	:1.0000
parking_options		lat		long		state	
off-street parking:	:125105	Min.	: -43.53	Min.	: -163.89	ca	: 24175
attached garage	: 38670	1st Qu.	: 33.96	1st Qu.	: -105.07	tx	: 15542
carport	: 38478	Median	: 38.59	Median	: -89.40	fl	: 15232
detached garage	: 16356	Mean	: 37.89	Mean	: -94.22	mi	: 9834
street parking	: 15362	3rd Qu.	: 41.74	3rd Qu.	: -81.57	oh	: 9246
no parking	: 1857	Max.	: 64.99	Max.	: 172.63	nc	: 8886
(Other)	: 142					(Other):	:153055

Figure 1: variables description

From Figure1, the dataset has some unreasonable values, such as a house with 1100 beds or a house with 75 bathrooms. Therefore, cleaning the data is necessary.

Data preprocessing

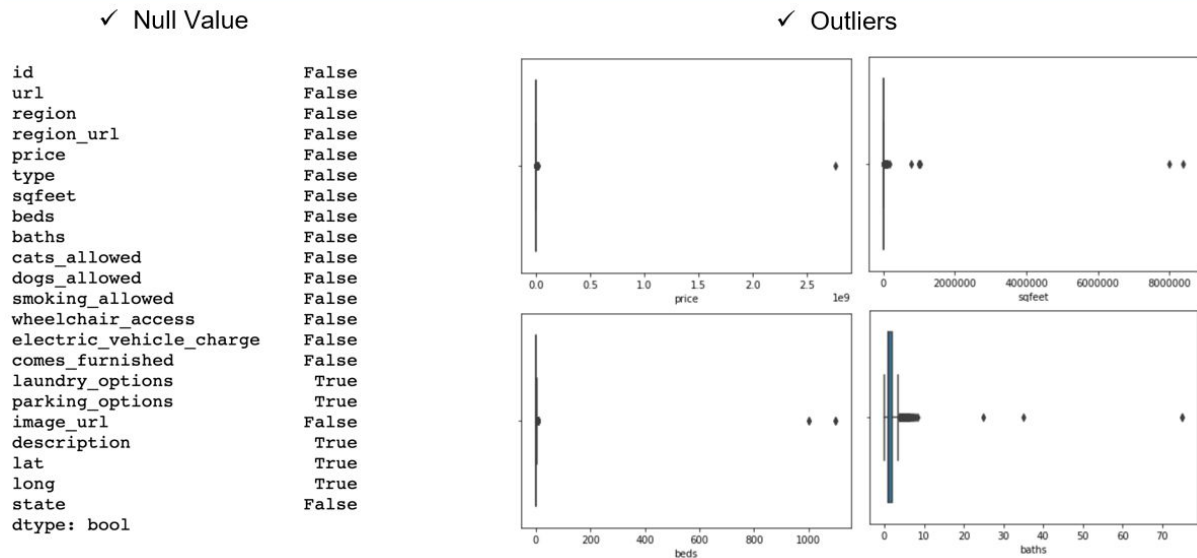


Figure 2: data remove outliers

The first chose to use the concept of interquartile to define outliers. More detailedly, for price and area, the value less than $1/10$ 1st Qu or more than $10 \times 3rd$ Qu will be regarded as "outliers", and for beds and bathrooms, the value more than $10 \times 3rd$ Qu will be regarded as "outliers" (we think no bed or no bathroom is acceptable.) The total number of outliers selected by this way is less than 5% of the whole dataset. Our group will explore how outliers will influence our model in the following parts. Also, we removed housing types with small amounts of data, since it's hard to split them into a training and test dataset.

4. Methods

Our group tries to use regression and classification methods to solve two problems. The first problem is how to predict housing rent based on other features. For this problem, our group tries to build a regression model to predict the price. Before building the regression model, we need to determine which approach should we use to fit the model. There are three choices : least-square, ridge regression, and LASSO. In a dataset, if the number of features p is larger than the number of samples n , the least-squares regression coefficients are highly variable because some of variables are highly correlated with each other. In this case, we will consider using ridge regression or LASSO. However, in this dataset, the number of features is much less than the number of samples, so there is no need to use ridge regression or LASSO. Therefore, we chose the least square to fit our regression model. Then, we try to determine

how many features should be included in our regression model. We can use variable pre-selection methods or forward stepwise selection. For this dataset, the first one will be better since forward stepwise selection isn't guaranteed to give us the best model. The best model chosen by forward stepwise selection with n variables may not contain every variable that is the best model with $n-1$ variables. Besides, the housing dataset only has 22 variables. Therefore, it is acceptable to consider every possibility. Actually, it only takes about ten seconds for R to get the best combo of variables. Next, we think about what kinds of regression models we should use. Our group considered the linear regression model and KNN. Here, it is hard to choose which model will be better only based on the concept. Thus, we used both two methods to fit the data, and we found the linear regression model has the lower test error, so we chose that to solve our first problem.

The second problem is how to classify the type of housing. For solving this problem, our group builds a classification model. We also consider many methods to build models, which include LDA, QDA, KNN, SVM, Classification Tree and Random Forest. We first exclude LDA and QDA from our choices, since the distribution of most of the variables in this dataset is not gaussian, which does not satisfy LDA and QDA assumptions. Then we tested KNN, SVM, Classification Tree, and Random Forest. We found that, for predicting the type of housing, Random Forest has higher accuracy than other models, so we chose Random Forest as our final model.

For the first problems, the variables listed here are what variable pre-selection methods chose for us. The last two interactions between variables are not in the original data set. It is what we added, and the pre-selection method thinks these two also are good predictors. The right side is the result of our linear regression model. We can see that the p-values for almost all variables and the whole model are very small, which means they are significant. The mean square test error is only around 4. It is very small compared with the housing rent, which means the model is relatively accurate.

And here is the KNN classification results for the housing type. The left part shows the final value used for the model is $k=6$. And the right part is the confusion matrix, we can see the balanced accuracy for all types are more than 50%, which means the model is relatively accurate.

5. Results

To find a prediction method for the housing rent, we first use the variable pre-selection method to find good predictors among all variables. In order to make our model more accurate, our group also adds two interaction variables (sqfeet:beds and sqfeet:baths) to the candidate variables. The following is the best price-predictors combo provided by variable pre-selection method:

type+sqfeet+beds+electric_vehicle_charge+lat+long+laundry_options+parking_options+sqfeet:beds+sqfeet:baths+smoking_allowed

Here is the linear regression result (only use training set)

```
Call:
lm(formula = price ~ type + sqfeet + beds + electric_vehicle_charge +
    lat + long + laundry_options + parking_options + sqfeet:beds +
    sqfeet:baths + smoking_allowed, data = training)

Residuals:
    Min       1Q   Median       3Q      Max
-4908.4  -281.4   -81.7   173.7 11422.4

Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept)  8.295e+02  2.362e+01  35.122 < 2e-16 ***
typecondo    1.931e+02  1.446e+01  13.360 < 2e-16 ***
typeduplex   -1.119e+02  1.501e+01  -7.455 9.10e-14 ***
typehouse    -1.408e+02  8.692e+00 -16.199 < 2e-16 ***
typemanufactured -2.187e+02  1.655e+01 -13.216 < 2e-16 ***
typetownhouse -5.977e+01  9.320e+00  -6.413 1.43e-10 ***
sqfeet        2.406e-01  1.266e-02  19.002 < 2e-16 ***
beds         -3.639e+01  4.723e+00  -7.705 1.32e-14 ***
electric_vehicle_charge 4.189e+02  1.558e+01  26.884 < 2e-16 ***
lat          -7.567e+00  3.877e-01 -19.520 < 2e-16 ***
long         -6.047e+00  1.356e-01 -44.598 < 2e-16 ***
laundry_optionslaundry on site -6.646e+01  7.545e+00  -8.808 < 2e-16 ***
laundry_optionsno laundry on site -6.047e+01  1.865e+01  -3.243 0.00118 **
laundry_optionsw/d hookups -1.314e+02  7.563e+00 -17.371 < 2e-16 ***
laundry_optionsw/d in unit  1.924e+02  6.702e+00  28.704 < 2e-16 ***
parking_optionscarport -2.238e+02  7.747e+00 -28.893 < 2e-16 ***
parking_optionsdetached garage -1.296e+02  9.239e+00 -14.022 < 2e-16 ***
parking_optionsno parking -1.046e+02  2.401e+01  -4.355 1.33e-05 ***
parking_optionsoff-street parking -2.761e+02  6.551e+00 -42.141 < 2e-16 ***
parking_optionsstreet parking -1.858e+02  9.830e+00 -18.902 < 2e-16 ***
parking_optionsvalet parking  7.461e+02  8.145e+01   9.161 < 2e-16 ***
smoking_allowed -1.088e+02  4.430e+00 -24.571 < 2e-16 ***
sqfeet:beds    5.538e-02  3.742e-03  14.799 < 2e-16 ***
sqfeet:baths   3.990e-02  3.390e-03  11.769 < 2e-16 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 532.6 on 69590 degrees of freedom
Multiple R-squared:  0.3203,    Adjusted R-squared:  0.3201
F-statistic: 1426 on 23 and 69590 DF,  p-value: < 2.2e-16
```

Figure 3: date remove outliers

From the result, we can see the p-values of the whole model as well as all variables are very small, which means the whole model and all variables included in this model are significant.

Then our group estimates this model by calculating mean squared error using the test set, the mean squared error we got is 0.1385, which is very small related to the housing rate. It means the price production by our model is very accurate.

The following two pictures are our housing type prediction model using random forest. We predict housing type by the following predictors:

sqfeet+price+beds+baths+cats_allowed+dogs_allowed+smoking_allowed+wheelchair_access+electric_vehicle_charge+comes_furnished+laundry_options+parking_options

Figure 4 shows the training confusion matrix and Figure shows the testing confusion matrix. From figure 5 we can see the balanced accuracy for most housing types are higher than 80%, which means our type-prediction model is also relatively accurate.

```
Call:
randomForest(formula = type ~ sqfeet + price + beds + baths + cats_allowed + dogs_allowed + smoking_allowed + wheelchair_access + electric_vehicle_charge + comes_furnished + laundry_options + parking_options, data = training3, mtry = 6, importance = TRUE, ntree = 1000)
Type of random forest: classification
Number of trees: 1000
No. of variables tried at each split: 6

OOB estimate of error rate: 8.66%
Confusion matrix:
```

	apartment	condo	duplex	house	manufactured	townhouse	class.error
apartment	126170	285	193	1564	153	764	0.02291507
condo	1670	1115	22	276	11	157	0.65702861
duplex	1331	36	899	702	19	126	0.71121105
house	2799	98	188	11834	72	399	0.23105913
manufactured	505	13	10	147	1909	15	0.26548673
townhouse	1648	70	63	724	11	6433	0.28114873

Figure 4: random forest model training confusion matrix

Confusion Matrix and Statistics

	Reference					
Prediction	apartment	condo	duplex	house	manufactured	townhouse
apartment	53948	712	565	1196	219	749
condo	120	467	14	51	1	37
duplex	101	23	430	86	5	25
house	753	112	268	5060	71	346
manufactured	76	3	11	34	810	7
townhouse	342	75	46	168	7	2670

Overall Statistics

Accuracy : 0.9106
 95% CI : (0.9085, 0.9127)
 No Information Rate : 0.795
 P-Value [Acc > NIR] : < 2.2e-16

Kappa : 0.731

Mcnemar's Test P-Value : < 2.2e-16

Statistics by Class:

	Class: apartment	Class: condo	Class: duplex	Class: house
Sensitivity	0.9748	0.335489	0.322339	0.76725
Specificity	0.7588	0.996731	0.996485	0.97540
Pos Pred Value	0.9400	0.676812	0.641791	0.76551
Neg Pred Value	0.8861	0.986578	0.986887	0.97563
Prevalence	0.7950	0.019998	0.019164	0.09474
Detection Rate	0.7750	0.006709	0.006177	0.07269
Detection Prevalence	0.8245	0.009913	0.009625	0.09496
Balanced Accuracy	0.8668	0.666110	0.659412	0.87132
	Class: manufactured	Class: townhouse		
Sensitivity	0.72776	0.69640		
Specificity	0.99809	0.99030		
Pos Pred Value	0.86079	0.80713		
Neg Pred Value	0.99559	0.98244		
Prevalence	0.01599	0.05508		
Detection Rate	0.01164	0.03836		
Detection Prevalence	0.01352	0.04752		
Balanced Accuracy	0.86293	0.84335		

Figure 5: random forest model testing confusion matrix

6. Conclusion and Remarks

Based on the output of the regression model, we can find out how these selected variables will affect the rent of houses.

First, we check the effect from the type of housing. From our result, we can see the type, townhouse, has the biggest negative effect on the rent. On the contrary, the condo has the biggest positive effect on the rent. If an investor has spare money and wants to invest in the real estate industry, we will suggest him give priority to buying a condo. Then, the duplex

will be the backup choice. The townhouse is the worst choice based on the result from the regression model.

After analyzing the type of house, we also can see some effects from the infrastructure on rent. The first one is laundry. Based on the result, whether laundry on site or no laundry on site both have negative effects on the rent. Only having the washer and dryer in the unit has a positive effect. Thus, we strongly suggest that property owners prepare washers and dryers for their residents. It is because they can charge higher rent if they prepare these equipment. If they really can not make it happen, preparing washer and dryers connections in units is another selection. Even this one also brings negative influence on rent, but it is much less than providing laundry on site or no laundry on site.

About parking. From the output of our model, we found that almost all parking options will bring negative effects on the rent. Only the valet parking brings a positive effect on rent. Within these options, a house offers off-street parking is most likely to have low rent. It has the biggest negative influence on the houses' value. According to the output, even no parking option is better than off-street parking.

All in all, if you want to buy a house as an investment, we suggest you choose a condo with a washer and dryer in the unit and offering valet parking services.

7. Reference

(Link: <https://www.kaggle.com/austinreese/usa-housing-listings>).

8. Appendix

variable pre-selection process:

```
regfit11=regsubsets(price~type+sqfeet+beds+baths+cats_allowed+dogs_allowed+smoking_allowed+wheelc
hair_access+electric_vehicle_charge+comes_furnished+laundry_options+parking_options+lat+long+sqfe
et*baths+sqfeet*beds,data=training,nvmax=50) #the command returns the best model given the number
of regressors included. The argument "nvmax" allows you specify the size of the largest model to
fit.
```

```
summary(regfit11)
```

Subset selection object

Call: regsubsets.formula(price ~ type + sqfeet + beds + baths + cats_allowed +
dogs_allowed + smoking_allowed + wheelchair_access + electric_vehicle_charge +
comes_furnished + laundry_options + parking_options + lat +
long + sqfeet * baths + sqfeet * beds, data = training, nvmax = 50)

28 Variables (and intercept)

28 Variables (and intercept)

	Forced in	Forced out
typecondo	FALSE	FALSE
typeduplex	FALSE	FALSE
typehouse	FALSE	FALSE
typemanufactured	FALSE	FALSE
typetownhouse	FALSE	FALSE
sqfeet	FALSE	FALSE
beds	FALSE	FALSE
baths	FALSE	FALSE
cats_allowed	FALSE	FALSE
dogs_allowed	FALSE	FALSE
smoking_allowed	FALSE	FALSE
wheelchair_access	FALSE	FALSE
electric_vehicle_charge	FALSE	FALSE
comes_furnished	FALSE	FALSE
laundry_optionslaundry on site	FALSE	FALSE
laundry_optionsno laundry on site	FALSE	FALSE
laundry_optionsw/d hookups	FALSE	FALSE
laundry_optionsw/d in unit	FALSE	FALSE
parking_optionscarport	FALSE	FALSE
parking_optionsdetached garage	FALSE	FALSE
parking_optionsno parking	FALSE	FALSE
parking_optionsoff-street parking	FALSE	FALSE
parking_optionsstreet parking	FALSE	FALSE
parking_optionsvalet parking	FALSE	FALSE
lat	FALSE	FALSE
long	FALSE	FALSE
sqfeet:baths	FALSE	FALSE
sqfeet:beds	FALSE	FALSE

1 subsets of each size up to 28

Selection Algorithm: exhaustive

linear regression mean squared error for test set:

```
test_pred1=predict(lm.fit1,newdata=testing)
mean(testing$price-test_pred1)^2
```

```
[1] 0.1385302
```

knn result for regression:

```
69614 samples
 10 predictor
```

```
Pre-processing: centered (23), scaled (23)
```

```
Resampling: Cross-Validated (10 fold)
```

```
Summary of sample sizes: 62652, 62654, 62653, 62651, 62653, 62652, ...
```

```
Resampling results across tuning parameters:
```

k	RMSE	Rsquared	MAE
1	469.4659	0.5310472	177.9418
2	431.0071	0.5733494	182.7010
3	421.6672	0.5822227	188.3189
4	419.0359	0.5834981	192.9046
5	418.2524	0.5833397	197.1441
6	419.1623	0.5804561	201.5038
7	420.0274	0.5781369	205.3512
8	422.4178	0.5730734	209.1678
9	424.0667	0.5696184	212.0796
10	424.7561	0.5680961	214.8921

```
RMSE was used to select the optimal model using the smallest value.
```

```
The final value used for the model was k = 5.
```

Mean squared error for test set:

```
## {r}
test_pred2=predict(knn.fit,newdata=testing)
mean((testing$price-test_pred2)^2)
```

```
[1] 89.69935
```

Classification tree result:

```
## {r}
tree.housing=tree(type ~sqfeet+price+beds+baths+cats_allowed+dogs_allowed+smoking_allowed+wheelch
air_access+electric_vehicle_charge+comes_furnished+laundry_options+parking_options,data=training3
)
summary(tree.housing)
```

```
Classification tree:
```

```
tree(formula = type ~ sqfeet + price + beds + baths + cats_allowed +
      dogs_allowed + smoking_allowed + wheelchair_access + electric_vehicle_charge +
      comes_furnished + laundry_options + parking_options, data = training3)
```

```
Variables actually used in tree construction:
```

```
[1] "beds"          "cats_allowed"  "baths"        "parking_options"
[5] "sqfeet"
```

```
Number of terminal nodes: 8
```

```
Residual mean deviance: 1.157 = 187900 / 162400
```

```
Misclassification error rate: 0.1673 = 27179 / 162431
```


KNN for classification result:

k-Nearest Neighbors

11606 samples
 11 predictor
 6 classes: 'apartment', 'condo', 'duplex', 'house', 'manufactured', 'townhouse'

Pre-processing: centered (19), scaled (19)
 Resampling: Cross-Validated (10 fold)
 Summary of sample sizes: 10446, 10445, 10445, 10444, 10446, 10444, ...
 Resampling results across tuning parameters:

k	Accuracy	Kappa
1	0.8269867	0.4998433
2	0.8157002	0.4621589
3	0.8325869	0.4845014
4	0.8350860	0.4830126
5	0.8377567	0.4797779
6	0.8378432	0.4742463
7	0.8375829	0.4680537
8	0.8368098	0.4637537
9	0.8368962	0.4553366
10	0.8362914	0.4507974

Accuracy was used to select the optimal model using the largest value.
 The final value used for the model was k = 6.

Confusion Matrix and Statistics

	Reference					
Prediction	apartment	condo	duplex	house	manufactured	townhouse
apartment	158509	2874	2313	6631	1475	4752
condo	822	601	64	219	14	149
duplex	503	42	370	444	19	116
house	2772	408	939	11200	290	1177
manufactured	697	15	47	258	1473	78
townhouse	2719	238	269	1034	69	5232

Overall Statistics

Accuracy : 0.8494
 95% CI : (0.8479, 0.8509)
 No Information Rate : 0.795
 P-Value [Acc > NIR] : < 2.2e-16

Kappa : 0.5253

Mcnemar's Test P-Value : < 2.2e-16

Statistics by Class:

	Class: apartment	Class: condo	Class: duplex	Class: house
Sensitivity	0.9547	0.143849	0.092454	0.56606
Specificity	0.5785	0.993804	0.994513	0.97045
Pos Pred Value	0.8978	0.321562	0.247657	0.66722
Neg Pred Value	0.7672	0.982717	0.982483	0.95529
Prevalence	0.7950	0.020007	0.019164	0.09475
Detection Rate	0.7590	0.002878	0.001772	0.05363
Detection Prevalence	0.8454	0.008950	0.007154	0.08038
Balanced Accuracy	0.7666	0.568826	0.543483	0.76825
	Class: manufactured	Class: townhouse		
Sensitivity	0.441018	0.45480		
Specificity	0.994671	0.97806		
Pos Pred Value	0.573598	0.54722		
Neg Pred Value	0.990948	0.96853		
Prevalence	0.015994	0.05509		
Detection Rate	0.007054	0.02505		
Detection Prevalence	0.012297	0.04578		
Balanced Accuracy	0.717845	0.71643		

SVM for classification results:

Statistics by Class:

	Class: apartment	Class: condo	Class: duplex	Class: house
Sensitivity	0.9516	0.122676	0.063920	0.54695
Specificity	0.5321	0.993778	0.996439	0.96776
Pos Pred Value	0.8875	0.287003	0.259615	0.63969
Neg Pred Value	0.7393	0.982297	0.981978	0.95329
Prevalence	0.7950	0.020006	0.019162	0.09475
Detection Rate	0.7565	0.002454	0.001225	0.05182
Detection Prevalence	0.8524	0.008551	0.004718	0.08101
Balanced Accuracy	0.7419	0.558227	0.530180	0.75735
	Class: manufactured	Class: townhouse		
Sensitivity	0.387975	0.33493		
Specificity	0.993504	0.97648		
Pos Pred Value	0.492618	0.45355		
Neg Pred Value	0.990085	0.96181		
Prevalence	0.015996	0.05509		
Detection Rate	0.006206	0.01845		
Detection Prevalence	0.012598	0.04068		
Balanced Accuracy	0.690740	0.65570		