# Analyze A/B Test Results

This project will assure you have mastered the subjects covered in the statistics lessons. We have organized the current notebook into the following sections:

- Introduction
- Part I Probability
- Part II A/B Test
- Part III Regression
- Final Check
- Submission

Specific programming tasks are marked with a ToDo tag.

### Introduction

A/B tests are very commonly performed by data analysts and data scientists. For this project, you will be working to understand the results of an A/B test run by an e-commerce website. Your goal is to work through this notebook to help the company understand if they should:

- Implement the new webpage,
- Keep the old webpage, or
- Perhaps run the experiment longer to make their decision.

Each **ToDo** task below has an associated quiz present in the classroom. Though the classroom quizzes are **not necessary** to complete the project, they help ensure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the <u>rubric</u> specification.

**Tip**: Though it's not a mandate, students can attempt the classroom quizzes to ensure statistical numeric values are calculated correctly in many cases.

## Part I - Probability

To get started, let's import our libraries.

```
In [1]: import pandas as pd
  import numpy as np
  import random
  import matplotlib.pyplot as plt
  %matplotlib inline
#We are setting the seed to assure you get the same answers on quizzes as we random.seed(42)
```

#### **ToDo 1.1**

Now, read in the ab\_data.csv data. Store it in df . Below is the description of the data, there are a total of 5 columns:

Data columns	Purpose	Valid values
user_id	Unique ID	Int64 values
timestamp	Time stamp when the user visited the webpage	-
group	In the current A/B experiment, the users are categorized into two broad groups.  The control group users are expected to be served with old_page; and treatment group users are matched with the new_page.  However, some inaccurate rows are present in the initial data, such as a control group user is matched with a new_page.	<pre>['control', 'treatment']</pre>
landing_page	It denotes whether the user visited the old or new webpage.	<pre>['old_page', 'new_page']</pre>
converted	It denotes whether the user decided to pay for the company's product. Here, 1 means yes, the user bought the product.	[0, 1]

</center> Use your dataframe to answer the questions in Quiz 1 of the classroom.

Tip: Please save your work regularly.

a. Read in the dataset from the ab\_data.csv file and take a look at the top few rows here:

```
In [2]:
         df = pd.read csv("ab data.csv")
         df.head()
Out[2]:
             user_id
                                    timestamp
                                                   group
                                                          landing_page
                                                                        converted
          0 851104 2017-01-21 22:11:48.556739
                                                                                0
                                                  control
                                                              old_page
          1 804228 2017-01-12 08:01:45.159739
                                                  control
                                                              old_page
                                                                                0
          2 661590 2017-01-11 16:55:06.154213
                                                                                0
                                                treatment
                                                              new_page
          3 853541 2017-01-08 18:28:03.143765
                                                treatment
                                                              new_page
                                                                                0
            864975 2017-01-21 01:52:26.210827
                                                  control
                                                              old_page
```

**b.** Use the cell below to find the number of rows in the dataset.

```
In [3]: df.shape[0]
Out[3]: 294478
```

c. The number of unique users in the dataset.

```
In [4]: df.user_id.nunique()
Out[4]: 290584
```

**d.** The proportion of users converted.

```
In [5]: len(df.query('converted == 1')) / df.user_id.nunique()
```

Out[5]: 0.12126269856564711

**e.** The number of times when the "group" is treatment but "landing\_page" is not a new\_page .

In the current A/B experiment, the users are categorized into two broad groups.

- The control group users are expected to be served with old\_page.
- treatment group users are matched with the new\_page.

Some inaccurate rows are present in the initial data, such as a control group user is matched with a new\_page.

```
In [6]: # control == old_page
# treatment == new_page

control_new = df.query("group == 'control' and landing_page == 'new_page'"
    treatment_old = df.query("group == 'treatment' and landing_page == 'old_page
    control_new + treatment_old
Out[6]: 3893
```

f. Do any of the rows have missing values?

#### **ToDo 1.2**

In a particular row, the **group** and **landing\_page** columns should have either of the following acceptable values:

user_id	timestamp	group	landing_page	converted
XXXX	XXXX	control	old_page	Χ
xxxx	XXXX	treatment	new_page	Χ

It means, the control group users should match with old\_page; and treatment group users should matched with the new\_page .

However, for the rows where treatment does not match with new\_page or control does not match with old\_page, we cannot be sure if such rows truly received the new or old wepage.

Use **Quiz 2** in the classroom to figure out how should we handle the rows where the group and landing\_page columns don't match?

**a.** Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in **df2**.

```
In [8]:
        # Remove the inaccurate rows, and store the result in a new dataframe df2
         df2 = df.query("group == 'control' and landing page == 'old page'")
         df2 = df2.append(df.query("group == 'treatment' and landing page == 'new pag
         df2.head()
        /var/folders/rd/xpnz68112pldhg9n7d178x1r0000gn/T/ipykernel 23282/890048275.p
        y:3: FutureWarning: The frame.append method is deprecated and will be remove
        d from pandas in a future version. Use pandas.concat instead.
          df2 = df2.append(df.query("group == 'treatment' and landing page == 'new p
        age'"))
Out[8]:
           user_id
                                 timestamp
                                           group landing_page converted
         0 851104
                    2017-01-21 22:11:48.556739
                                                       old_page
                                           control
         1 804228 2017-01-12 08:01:45.159739 control
                                                                       0
                                                      old_page
         4 864975 2017-01-21 01:52:26.210827 control
                                                      old_page
                                                                       1
         5 936923 2017-01-10 15:20:49.083499 control
                                                      old_page
                                                                       0
         7 719014 2017-01-17 01:48:29.539573 control
                                                      old_page
                                                                       0
In [9]: # Double Check all of the incorrect rows were removed from df2 -
         # Output of the statement below should be 0
        df2[((df2['group'] == 'treatment') == (df2['landing page'] == 'new page'))
Out[9]:
```

#### **ToDo 1.3**

Use df2 and the cells below to answer questions for Quiz 3 in the classroom.

a. How many unique user\_ids are in df2?

```
In [10]: df2.user_id.nunique()
Out[10]: 290584
```

**b.** There is one **user\_id** repeated in **df2**. What is it?

**c.** Display the rows for the duplicate **user\_id**?

```
In [12]: df2[df2['user_id'] == 773192]
```

Out[12]

:		user_id	timestamp	group	landing_page	converted
	1899	773192	2017-01-09 05:37:58.781806	treatment	new_page	0
	2893	773192	2017-01-14 02:55:59.590927	treatment	new_page	0

d. Remove one of the rows with a duplicate user\_id, from the df2 dataframe.

```
In [13]: df2.shape[0]
Out[13]: 290585

In [14]: # Remove one of the rows with a duplicate user_id..
# Hint: The dataframe.drop_duplicates() may not work in this case because the df2.drop([1899], axis=0, inplace = True)
# Check again if the row with a duplicate user_id is deleted or not df2.shape[0]
Out[14]: 290584
```

#### **ToDo 1.4**

Use **df2** in the cells below to answer the quiz questions related to **Quiz 4** in the classroom.

**a.** What is the probability of an individual converting regardless of the page they receive?

**Tip**: The probability you'll compute represents the overall "converted" success rate in the population and you may call it  $p_{population}$ .

```
df2['converted'].mean()
In [15]:
          0.11959708724499628
Out[15]:
          b. Given that an individual was in the control group, what is the probability they
          converted?
          control probability = df2.query('group == "control"')['converted'].mean()
In [16]:
          control probability
          0.1203863045004612
Out[16]:
          c. Given that an individual was in the treatment group, what is the probability they
          converted?
In [17]:
          treatment probability = df2.query('group == "treatment"')['converted'].mean(
          treatment_probability
```

**Tip**: The probabilities you've computed in the points (b). and (c). above can also be treated as conversion rate. Calculate the actual difference

0.11880806551510564

Out[17]:

( obs\_diff ) between the conversion rates for the two groups. You will need that later.

```
In [18]: # Calculate the actual difference (obs_diff) between the conversion rates fo
  obs_diff = treatment_probability - control_probability
  obs_diff
```

Out[18]: -0.0015782389853555567

d. What is the probability that an individual received the new page?

```
In [19]: df2.query('landing_page == "new_page"').shape[0] / df2.shape[0]
Out[19]: 0.5000619442226688
```

**e.** Consider your results from parts (a) through (d) above, and explain below whether the new treatment group users lead to more conversions.

No, it doesn't seem like there is significant evidence to suggest that the new treatment page leads to more conversion. Although the data shows that the new page has lead to slightly less conversion rate, so we can ignore the differece

## Part II - A/B Test

Since a timestamp is associated with each event, you could run a hypothesis test continuously as long as you observe the events.

However, then the hard questions would be:

- Do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time?
- How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

### **ToDo 2.1**

For now, consider you need to make the decision just based on all the data provided.

Recall that you just calculated that the "converted" probability (or rate) for the old page is *slightly* higher than that of the new page (ToDo 1.4.c).

If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should be your null and alternative hypotheses ( $H_0$  and  $H_1$ )?

You can state your hypothesis in terms of words or in terms of  $p_{old}$  and  $p_{new}$ , which are the "converted" probability (or rate) for the old and new pages respectively.

Null hypothesis:  $p_{new} <= p_{old}$ 

Alternative hypothesis:  $p_{new} > p_{old}$ 

## ToDo 2.2 - Null Hypothesis $H_0$ Testing

Under the null hypothesis  $H_0$ , assume that  $p_{new}$  and  $p_{old}$  are equal. Furthermore, assume that  $p_{new}$  and  $p_{old}$  both are equal to the **converted** success rate in the df2 data regardless of the page. So, our assumption is:

$$p_{new} = p_{old} = p_{population}$$

In this section, you will:

- Simulate (bootstrap) sample data set for both groups, and compute the "converted" probability p for those samples.
- Use a sample size for each group equal to the ones in the df2 data.
- Compute the difference in the "converted" probability for the two samples above.
- Perform the sampling distribution for the "difference in the converted probability" between the two simulated-samples over 10,000 iterations; and calculate an estimate.

Use the cells below to provide the necessary parts of this simulation. You can use **Quiz 5** in the classroom to make sure you are on the right track.

**a.** What is the **conversion rate** for  $p_{new}$  under the null hypothesis?

```
In [20]: p_new = df2['converted'].mean()
p_new
Out[20]: 0.11959708724499628
```

**b.** What is the **conversion rate** for  $p_{old}$  under the null hypothesis?

```
In [21]: p_old = df2['converted'].mean()
p_old
Out[21]: 0.11959708724499628
```

**c.** What is  $n_{new}$ , the number of individuals in the treatment group?

*Hint*: The treatment group users are shown the new page.

```
In [22]: n_new = df2.query('landing_page == "new_page"').shape[0]
Out[22]: 145310
```

**d.** What is  $n_{old}$ , the number of individuals in the control group?

#### e. Simulate Sample for the treatment Group

Simulate  $n_{new}$  transactions with a conversion rate of  $p_{new}$  under the null hypothesis.

*Hint*: Use numpy.random.choice() method to randomly generate  $n_{new}$  number of values.

Store these  $n_{new}$  1's and 0's in the new\_page\_converted numpy array.

```
In [24]: # Simulate a Sample for the treatment Group
  new_page_converted = np.random.binomial(1, p_new, n_new)
```

#### f. Simulate Sample for the control Group

Simulate  $n_{old}$  transactions with a conversion rate of  $p_{old}$  under the null hypothesis. Store these  $n_{old}$  1's and 0's in the old\_page\_converted numpy array.

```
In [25]: # Simulate a Sample for the control Group
  old_page_converted = np.random.binomial(1, p_old, n_old)
```

**g.** Find the difference in the "converted" probability  $(p'_{new} - p'_{old})$  for your simulated samples from the parts (e) and (f) above.

```
In [26]: new_page_converted.mean() - old_page_converted.mean()
Out[26]: -0.00021547288721254776
```

#### h. Sampling distribution

Re-create new\_page\_converted and old\_page\_converted and find the  $(p'_{new} - p'_{old})$  value 10,000 times using the same simulation process you used in parts (a) through (g) above.

Store all  $(p'_{new} - p'_{old})$  values in a NumPy array called p\_diffs .

```
In [52]: # Sampling distribution
    p_diffs = []

# for _ in range(10000):
    # new_page_converted = np.random.choice([1,0], size=n_new, p=[p_new, 1-p])
# old_page_converted = np.random.choice([1,0], size=n_old, p=[p_new, 1-p])
# diff = new_page_converted.mean() - old_page_converted.mean()
# p_diffs.append(diff)

new_page_converted = np.random.binomial(n_new, p_new, 10000)/n_new
old_page_converted = np.random.binomial(n_old, p_old, 10000)/n_old
p_diffs = new_page_converted - old_page_converted
```

#### i. Histogram

Plot a histogram of the **p\_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed

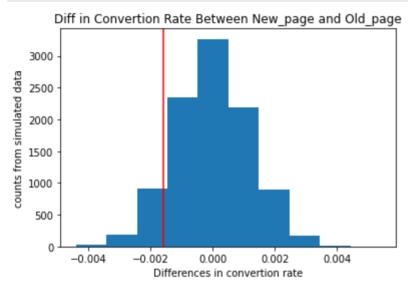
here.

Also, use plt.axvline() method to mark the actual difference observed in the df2 data (recall obs\_diff), in the chart.

**Tip**: Display title, x-label, and y-label in the chart.

```
In [54]: plt.hist(p_diffs)
    plt.axvline(x=obs_diff, color='red')

# Titles and Labels
    plt.title('Diff in Convertion Rate Between New_page and Old_page')
    plt.xlabel('Differences in convertion rate')
    plt.ylabel('counts from simulated data');
```



**j.** What proportion of the **p\_diffs** are greater than the actual difference observed in the df2 data?

Out [53]: 0.907

- **k.** Please explain in words what you have just computed in part **j** above.
  - What is this value called in scientific studies?
  - What does this value signify in terms of whether or not there is a difference between the new and old pages? *Hint*: Compare the value above with the "Type I error rate (0.05)".
  - 1. This is called a p-value
  - 1. In the above histogam it looks like that there is plenty of data from the red line to the right "alternative hypothesis", and if we calculate the p-value which is the mean of p\_diffs data having greater value than the obs\_diff, it is 0.9074, which is greater than the Type I error rate of 0.05. Therefore we can't reject the null hypothesis, which

assume that there is no difference between the treatment group and the control group.

#### I. Using Built-in Methods for Hypothesis Testing

We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly thinking about statistical significance.

Fill in the statements below to calculate the:

- convert old: number of conversions with the old\_page
- convert\_new: number of conversions with the new\_page
- n\_old: number of individuals who were shown the old\_page
- n\_new: number of individuals who were shown the new\_page

```
In [32]: import statsmodels.api as sm

# number of conversions with the old_page
    convert_old = df2.query('landing_page == "old_page"').converted.sum()

# number of conversions with the new_page
    convert_new = df2.query('landing_page == "new_page"').converted.sum()

# number of individuals who were shown the old_page
    n_old = df2.query('landing_page == "old_page"').user_id.nunique()

# number of individuals who received new_page
    n_new = df2.query('landing_page == "new_page"').user_id.nunique()
    convert_old, convert_new, n_old, n_new
Out[32]: (17489, 17264, 145274, 145310)
```

m. Now use sm.stats.proportions\_ztest() to compute your test statistic and p-value. Here is a helpful link on using the built in.

The syntax is:

proportions\_ztest(count\_array, nobs\_array, alternative='larger')
where,

- count\_array = represents the number of "converted" for each group
- nobs\_array = represents the total number of observations (rows) in each group
- alternative = choose one of the values from ['two-sided', 'smaller', 'larger'] depending upon two-tailed, left-tailed, or right-tailed respectively.

#### Hint:

```
It's a two-tailed if you defined H_1 as (p_{new} = p_{old}). It's a left-tailed if you defined H_1 as (p_{new} < p_{old}). It's a right-tailed if you defined H_1 as (p_{new} > p_{old}).
```

The built-in function above will return the z\_score, p\_value.

### About the two-sample z-test

Recall that you have plotted a distribution p diffs representing the difference in the "converted" probability  $(p'_{new} - p'_{old})$  for your two simulated samples 10,000 times.

Another way for comparing the mean of two independent and normal distribution is a two-sample z-test. You can perform the Z-test to calculate the Z\_score, as shown in the equation below:

$$Z_{score} = rac{(p'_{new} - p'_{old}) - (p_{new} - p_{old})}{\sqrt{rac{\sigma_{new}^2}{n_{new}} + rac{\sigma_{old}^2}{n_{old}}}}$$

where,

- p' is the "converted" success rate in the sample
- $p_{new}$  and  $p_{old}$  are the "converted" success rate for the two groups in the population.
- $\sigma_{new}$  and  $\sigma_{new}$  are the standard deviation for the two groups in the population.
- ullet  $n_{new}$  and  $n_{old}$  represent the size of the two groups or samples (it's same in our case)

Z-test is performed when the sample size is large, and the population variance is known. The z-score represents the distance between the two "converted" success rates in terms of the standard error.

Next step is to make a decision to reject or fail to reject the null hypothesis based on comparing these two values:

- $\bullet$   $Z_{score}$
- $Z_{lpha}$  or  $Z_{0.05}$ , also known as critical value at 95% confidence interval.  $Z_{0.05}$  is 1.645 for one-tailed tests, and 1.960 for two-tailed test. You can determine the  $Z_{lpha}$  from the z-table manually.

Decide if your hypothesis is either a two-tailed, left-tailed, or right-tailed test. Accordingly, reject OR fail to reject the null based on the comparison between  $Z_{score}$  and  $Z_{lpha}.$  We determine whether or not the  $Z_{score}$  lies in the "rejection region" in the distribution. In other words, a "rejection region" is an interval where the null hypothesis is rejected iff the  $Z_{score}$  lies in that region.

For a right-tailed test, reject null if  $Z_{score} > Z_{\alpha}$ . For a left-tailed test, reject null if  $Z_{score} < Z_{\alpha}$ .

#### Reference:

• Example 9.1.2 on this page/09%3A\_Two-Sample\_Problems/9.01%3A\_Comparison\_of\_Two\_Population\_Means-\_Large\_Independent\_Samples), courtesy www.stats.libretexts.org

**Tip**: You don't have to dive deeper into z-test for this exercise. **Try having** an overview of what does z-score signify in general.

```
In [34]: import statsmodels.api as sm
# ToDo: Complete the sm.stats.proportions_ztest() method arguments
z_score, p_value = sm.stats.proportions_ztest([convert_new,convert_old], [n_print(z_score, p_value)
```

- -1.3109241984234394 0.9050583127590245
- **n.** What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k.**?

**Tip**: Notice whether the p-value is similar to the one computed earlier. Accordingly, can you reject/fail to reject the null hypothesis? It is important to correctly interpret the test statistic and p-value.

**ANSWER** Z-score = -1.3109 - means that the observed difference (obs\_diff) is 1.31 standard deviations below the mean. Normally, or is 1.645 for one-tailed tests and for a right-tailed test like this case, we can reject null if  $Zscore > Z\alpha$ . So from the fact that the Zscore of -1.31 is not greater than 1.645, we can NOT reject the null hypothesis.

## Part III - A regression approach

#### ToDo 3.1

In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.

**a.** Since each row in the df2 data is either a conversion or no conversion, what type of regression should you be performing in this case?

#### **Logistic Regression**

- **b.** The goal is to use **statsmodels** library to fit the regression model you specified in part **a.** above to see if there is a significant difference in conversion based on the page-type a customer receives. However, you first need to create the following two columns in the df2 dataframe:
  - 1. intercept It should be 1 in the entire column.
  - 2. ab\_page It's a dummy variable column, having a value 1 when an individual receives the **treatment**, otherwise 0.

```
In [35]: df2['intercept'] = 1
```

```
df2['ab_page'] = pd.get_dummies(df2['group'])['treatment']
df2.head()
```

Out[35]:		user_id	timestamp	group	landing_page	converted	intercept	ab_page
	0	851104	2017-01-21 22:11:48.556739	control	old_page	0	1	0
	1	804228	2017-01-12 08:01:45.159739	control	old_page	0	1	0
	4	864975	2017-01-21 01:52:26.210827	control	old_page	1	1	0
	5	936923	2017-01-10 15:20:49.083499	control	old_page	0	1	0
	7	719014	2017-01-17 01:48:29.539573	control	old_page	0	1	0

**c.** Use **statsmodels** to instantiate your regression model on the two columns you created in part (b). above, then fit the model to predict whether or not an individual converts.

**d.** Provide the summary of your model below, and use it as necessary to answer the following questions.

```
In [37]:
           results.summary2()
                                                                           0.000
Out[37]:
                       Model:
                                           Logit Pseudo R-squared:
           Dependent Variable:
                                                                    212780.3502
                                      converted
                                                              AIC:
                        Date: 2022-04-12 18:55
                                                              BIC:
                                                                    212801.5095
             No. Observations:
                                        290584
                                                     Log-Likelihood:
                                                                    -1.0639e+05
                     Df Model:
                                                           LL-Null: -1.0639e+05
                                              1
                 Df Residuals:
                                        290582
                                                       LLR p-value:
                                                                        0.18988
                                         1.0000
                                                                          1.0000
                   Converged:
                                                             Scale:
                 No. Iterations:
                                         6.0000
                        Coef. Std.Err.
                                                     P>|z| [0.025
                                                                     0.975]
           intercept -1.9888
                                0.0081
                                        -246.6690 0.0000 -2.0046
                                                                     -1.9730
            ab_page -0.0150
                                           -1.3109 0.1899 -0.0374
                                                                     0.0074
                                0.0114
```

**e.** What is the p-value associated with **ab\_page**? Why does it differ from the value you found in **Part II**?

#### Hints:

- What are the null and alternative hypotheses associated with your regression model, and how do they compare to the null and alternative hypotheses in Part II?
- You may comment on if these hypothesis (Part II vs. Part III) are one-sided or two-sided
- You may also compare the current p-value with the Type I error rate (0.05).

#### ANSWER:

- The p\_value of the logistic regression model equals to 0.1899, which is different than what we have got in the above calculation which was 0.9, because at these parts we did a 1-tailed test, but in this logistic regression I have performed a 2-tailed-test test.
- Also, The null (H0) and alternative hypothesis (H1) model assumed that the probability of converted users in both old and new page are equal to each other.

```
1. H0: p_new - p_old = 0
2. H1: p_new - p_old != 0
```

- both cases the results do not support H1 which we call the alternative hypothesis.
- **f.** Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

For this partculair analysis (regression or categorization), we want features that have large impacts on outcomes. Small impacts are not influential and be taken care of by the intercept. Luckily, there was only one feature added to determine our users' conversion rates, so a couple more features would be helpful. After all, there are other factors that might predict the conversions, for instance time spent on page or the country they live in.

#### g. Adding countries

Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in.

- 1. You will need to read in the **countries.csv** dataset and merge together your df2 datasets on the appropriate rows. You call the resulting dataframe df\_merged . Here are the docs for joining tables.
- 2. Does it appear that country had an impact on conversion? To answer this question, consider the three unique values, ['UK', 'US', 'CA'], in the country column. Create dummy variables for these country columns.

**Hint:** Use pandas.get\_dummies() to create dummy variables. **You** will utilize two columns for the three dummy variables.

Provide the statistical output as well as a written response to answer this question.

```
In [38]:
           # Read the countries.csv
           country df = pd.read csv('countries.csv')
           country df.head()
              user_id country
Out[38]:
           0 834778
                           UK
           1 928468
                           US
           2 822059
                           UK
           3
               711597
                           UK
               710616
                           UK
           4
In [39]:
          # Join with the df2 dataframe
           df new = df2.merge(country df.set index('user id'), on='user id')
           df new.head()
Out[39]:
              user_id
                            timestamp
                                        group
                                               landing_page
                                                            converted
                                                                        intercept ab_page
                                                                                            country
                            2017-01-21
              851104
                                       control
                                                    old_page
                                                                      0
                                                                                1
                                                                                          0
                                                                                                 US
                       22:11:48.556739
                            2017-01-12
                                                                                          0
              804228
                                                                      0
                                                                                1
                                                                                                 US
                                       control
                                                    old_page
                       08:01:45.159739
                            2017-01-21
                                                                                          0
                                                                                                 US
              864975
                                                                      1
                                                                                1
                                        control
                                                    old_page
                       01:52:26.210827
                            2017-01-10
                                                                      0
                                                                                          0
                                                                                                 US
              936923
                                        control
                                                    old_page
                                                                                1
                       15:20:49.083499
                            2017-01-17
               719014
                                        control
                                                    old_page
                                                                      0
                                                                                1
                                                                                          0
                                                                                                 US
                       01:48:29.539573
In [40]:
           # Create the necessary dummy variables
           df new = df new.join(pd.get dummies(df new['country']))
           df new.head()
Out[40]:
              user_id
                                               landing_page converted intercept ab_page country
                            timestamp
                                        group
                            2017-01-21
                                                                                          0
           0
              851104
                                                                      0
                                                                                1
                                                                                                 US
                                        control
                                                    old_page
                       22:11:48.556739
                            2017-01-12
                                                                                          0
              804228
                                        control
                                                    old_page
                                                                      0
                                                                                1
                                                                                                 US
                       08:01:45.159739
                            2017-01-21
              864975
                                        control
                                                    old_page
                                                                                1
                                                                                          0
                                                                                                 US
                       01:52:26.210827
                            2017-01-10
              936923
                                        control
                                                    old_page
                                                                      0
                                                                                1
                                                                                          0
                                                                                                 US
                       15:20:49.083499
                            2017-01-17
               719014
                                       control
                                                                                          0
                                                                                                 US
                                                    old_page
                                                                      0
                                                                                1
                       01:48:29.539573
```

#### h. Fit your model and obtain the results

Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if are there significant effects on conversion. **Create the necessary additional columns, and fit the new model.** 

Provide the summary results (statistical output), and your conclusions (written response) based on the results.

**Tip**: Conclusions should include both statistical reasoning, and practical reasoning for the situation.

#### Hints:

- Look at all of p-values in the summary, and compare against the Type I error rate (0.05).
- Can you reject/fail to reject the null hypotheses (regression model)?
- Comment on the effect of page and country to predict the conversion.

```
In [41]: # Fit your model, and summarize the results
          country model = sm.Logit(df new['converted'], df new[['intercept', 'ab page
          country result = country model.fit()
          country result.summary2()
          Optimization terminated successfully.
                    Current function value: 0.366113
                    Iterations 6
Out[41]:
                     Model:
                                                                   0.000
                                      Logit Pseudo R-squared:
          Dependent Variable:
                                                              212781.1253
                                  converted
                                                        AIC:
                      Date: 2022-04-12 18:55
                                                        BIC: 212823,4439
            No. Observations:
                                                             -1.0639e+05
                                    290584
                                               Log-Likelihood:
                  Df Model:
                                         3
                                                     LL-Null:
                                                             -1.0639e+05
                Df Residuals:
                                    290580
                                                  LLR p-value:
                                                                 0.17599
                 Converged:
                                     1.0000
                                                       Scale:
                                                                  1.0000
               No. Iterations:
                                     6.0000
                      Coef. Std.Err.
                                           z
                                               P>|z|
                                                     [0.025 0.975]
          intercept -2.0300
                             0.0266 -76.2488 0.0000 -2.0822 -1.9778
                    -0.0149
                                    -1.3069 0.1912 -0.0374 0.0075
          ab_page
                             0.0114
               US
                    0.0408
                             0.0269
                                       1.5161 0.1295 -0.0119 0.0934
               UK
                    0.0506
                             0.0284
                                      1.7835 0.0745 -0.0050 0.1063
In [42]:
         # Create interactions variable between country and page
          df new['ab US'] = df new['ab page']*df new['US']
          df new['ab UK'] = df new['ab page']*df new['UK']
In [43]: #New Regression Model and Fit it
          logit mod = sm.Logit(df new['converted'], df new[['intercept', 'ab page', 'ab
```

results = logit mod.fit()

results.summary()

Optimization terminated successfully.

Current function value: 0.366109

Iterations 6

Out[43]:

Logit Regression Results

		209.0		on results	•		
Dep. Va	ariable:	converted No. Observations:		: 2	90584		
Model: Method:			Logit	Df Residuals:		: 2	90578
		MLE			Df Model	•	5
	Date:	Tue, 12 Apr 2022		Pseudo R-squ.:		3.48	32e-05
	Time:	18:55:43 <b>Log-Likelihood:</b>		: -1.063	89e+05		
con	verged:		True		LL-Null	: -1.063	89e+05
Covarianc	е Туре:	nonrobust		LLF	LLR p-value:		0.1920
	coef	std err	z	P> z	[0.025	0.975]	
intercept	<b>coef</b> -2.0040	<b>std err</b> 0.036	<b>z</b> -55.008		<b>[0.025</b> -2.075	<b>0.975]</b> -1.933	
intercept ab_page			_	0.000	-	_	
	-2.0040	0.036	-55.008	0.000	-2.075	-1.933	
ab_page	-2.0040 -0.0674	0.036 0.052	-55.008 -1.297	0.000 0.195 0.168	-2.075 -0.169	-1.933 0.034	
ab_page ab_UK	-2.0040 -0.0674 0.0783	0.036 0.052 0.057	-55.008 -1.297 1.378	0.000 0.195 0.168 0.383	-2.075 -0.169 -0.033	-1.933 0.034 0.190	

Once again, it looks like our p-values are still too big and above the threshold of 0.05, so we fail to reject the null hypothesis. Also, It looks like the intereactions between page and country have no impact on conversions.

## Final Check!

Congratulations! You have reached the end of the A/B Test Results project! You should be very proud of all you have accomplished!

**Tip**: Once you are satisfied with your work here, check over your notebook to make sure that it satisfies all the specifications mentioned in the rubric. You should also probably remove all of the "Hints" and "Tips" like this one so that the presentation is as polished as possible.

## Submission

You may either submit your notebook through the "SUBMIT PROJECT" button at the bottom of this workspace, or you may work from your local machine and submit on the last page of this project lesson.

- 1. Before you submit your project, you need to create a .html or .pdf version of this notebook in the workspace here. To do that, run the code cell below. If it worked correctly, you should get a return code of 0, and you should see the generated .html file in the workspace directory (click on the orange Jupyter icon in the upper left).
- 1. Alternatively, you can download this report as .html via the **File > Download as** submenu, and then manually upload it into the workspace directory by clicking on the orange Jupyter icon in the upper left, then using the Upload button.
- 1. Once you've done this, you can submit your project by clicking on the "Submit Project" button in the lower right here. This will create and submit a zip file with this .ipynb doc and the .html or .pdf version you created. Congratulations!

```
In [ ]: from subprocess import call
    call(['python', '-m', 'nbconvert', 'Analyze_ab_test_results_notebook.ipynb']
```