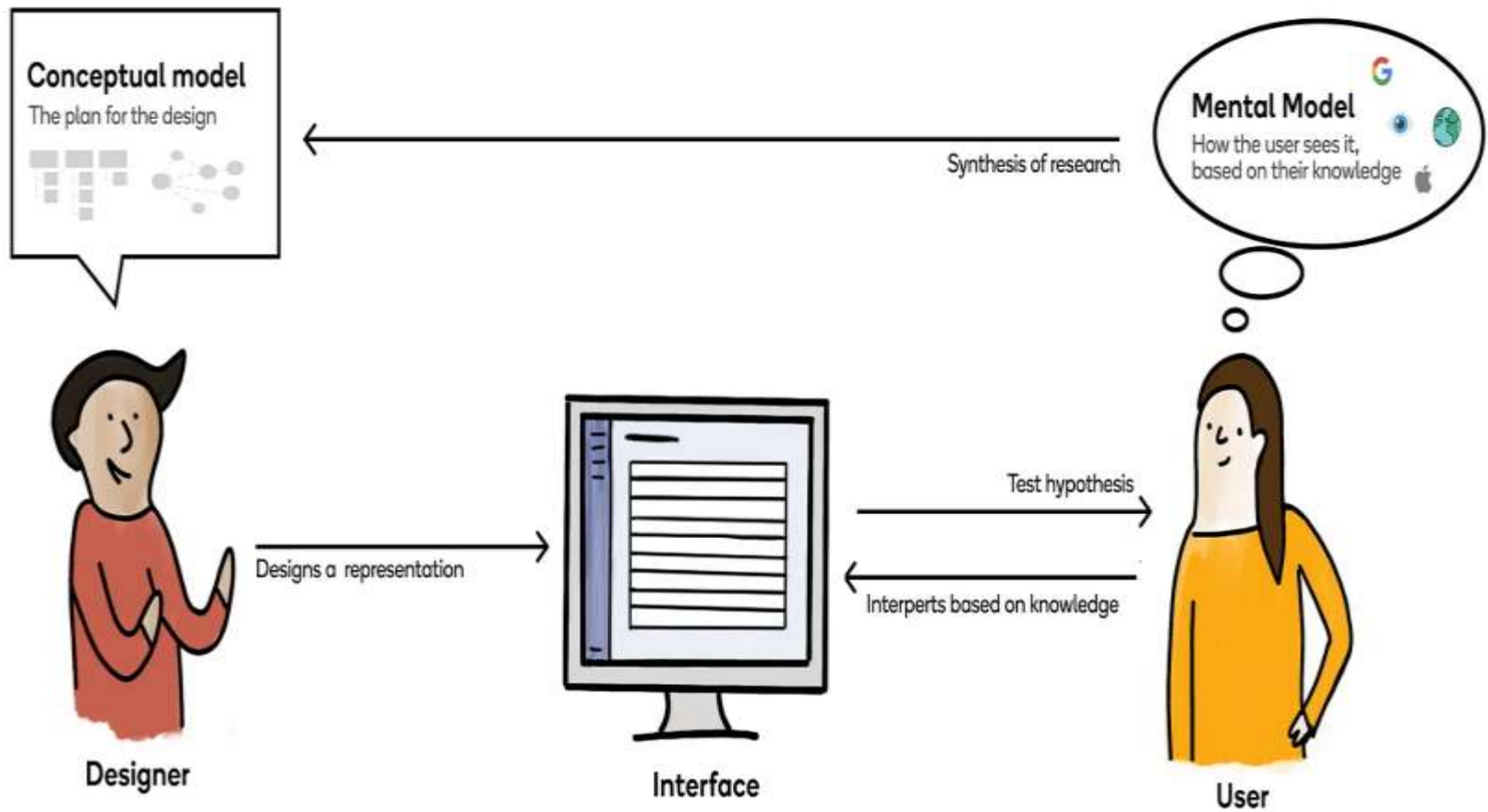
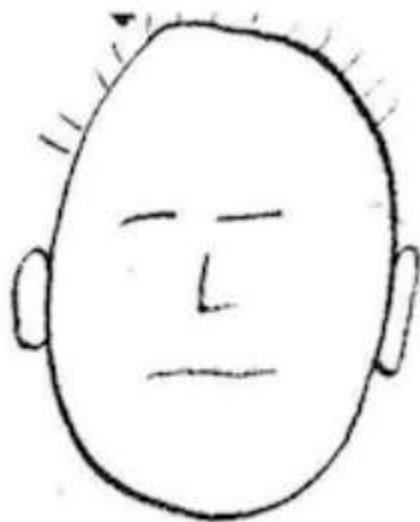


# Unit 3

Mental Models and  
Conceptual Design





# Mental model

- **Jakob Nielsen from the Nielsen Norman Group** defines mental models as, **“what the user believes about the system at hand.”**
- People have unique mental models generally formed by education, experience, age, and culture.
- A mental model is what a user thinks they know about how to use a website, mobile phone, or other digital product.
- Mental models are built in a user’s brain and people reference them to make their lives easier.
- Weather app, for example, the user can streamline their interactions with a new weather app.

# Mental model

- For example, if a person is going to a new website to buy something, they will have a mental model of how the check out experience on the new website will work based on their past experiences with online shopping.
- If the new check out sequence is consistent with their mental model, the user will smoothly navigate through it and feel satisfied with their experience.

# Mental model

- UX designers should conform to users' existing mental models to ensure their expectations are met and their experiences with your latest design are as smooth as possible.
- That's why understanding users' existing mental models is essential when designing a new UI.
- Users' mental models enables designers to create more intuitive and satisfying user experiences.
- For example, if users repeatedly overlook a vital button because of its placement, move the button to the place they look for it.
- **User testing** can help shed light on users' pain points.

# Mental model

- **Ecommerce software:** shoppers have an expectation of optional registration based on previous experiences and prefer not to spend their time filling out forms but check out as a guest.
- According to a survey by E-consultancy, 25% of shoppers abandon their purchases when forced to create an account before going through the checkout process.

# Mental model

- Some tips:
  - Links will be underlined or be written in a different color text
  - Buttons will appear in a colored box
  - Search boxes will appear in the upper right hand corner of a website
  - Logos will appear in the upper left hand corner of a website
  - Site-wide navigation will appear at the top or left-hand side of a website.



# Mental model

- Twitter introduced hashtags, which were then copied by Facebook and Instagram.
- Tagging was introduced by Twitter (2007) and then copied by Facebook, LinkedIn, Instagram(2011), and others.
- Instagram introduced stories, and then Facebook implemented those.
- Snapchat introduced photo filters and manipulation, and then Facebook copied those.

# Mental model

- Recent statistics show that Facebook has more than 2.2 billion monthly active users.
- The application is so popular that it has influenced many designs today because users have expectations around the paradigms that familiar products like Facebook have established.
- For example, due to Facebook's design influence today, it's pretty standard to find the notification icon in the top right corner near the login area on many different desktop applications.
- Status updates, news feeds, and likes are also increasingly common patterns in other applications.

# Mental model

- The following are essential elements of a good mental model:
- **Clarity:** A UX mental model should be clear and easy to understand. It should not be confusing or require extensive explanation to be understood.
- **Consistency:** A UX mental model should be consistent with the user's past experiences and expectations. It should not contradict or be in conflict with the user's actions.
- **Predictability:** A UX mental model should be predictable. Users should be able to anticipate the outcome of their actions based on their mental model.
- **Flexibility:** A UX mental model should be flexible and adaptable. It should be able to accommodate changes in the user's behavior and expectations.
- **Usability:** A UX mental model should be usable. It should be practical and functional, and users should be able to apply it to achieve their goals.

# MENTAL MODELS VS. CONCEPTUAL MODELS

- Mental models: something the user has (forms)
  - users “see” the system through their own mental models
  - users rely on mental models during usage
  - there are various forms of mental models
  - mental models can support or impede users’ interaction
- Conceptual models: articulation of designer’s (i.e. your) mental model
  - what users will be able to do
  - what concepts or knowledge users will need, in order to interact
  - how they will interact with system (at a very high level)

# A CONCEPTUAL MODEL

- Conceptualization comes into play as we approach the creation of the first wireframes. Here, we make decisions regarding whether to build upon existing frameworks or start from scratch.
- A concept serves as a blueprint, which is evaluated by the team responsible for executing product design, leading to the realization of a final product.

# A CONCEPTUAL MODEL

- Conceptual model includes:
  - **concepts** – objects, actions you can do to them; user roles; attributes of both. e.g., files and folders; both can be opened, have names;
  - **relationships** among concepts e.g., files are contained in folders
  - **mappings** from concepts to the user experience envisioned; e.g., the users can browse files, and mark favorites
  - **terminology** that will be used (consistently) to tie it all together
  - **interaction types**; how will they interact with it? e.g. give commands, perform operations, explore
  - **interface types**; is it/should it be constrained? how would different interfaces affect result?

# A Conceptual model

- Looks like
  - lists and tables
  - Diagrams
  - storyboards and sketches
  - written descriptions
  - mood boards
  - physical ‘sketches’

# 1. INTRODUCTION

## 15.1.2 Mental Models

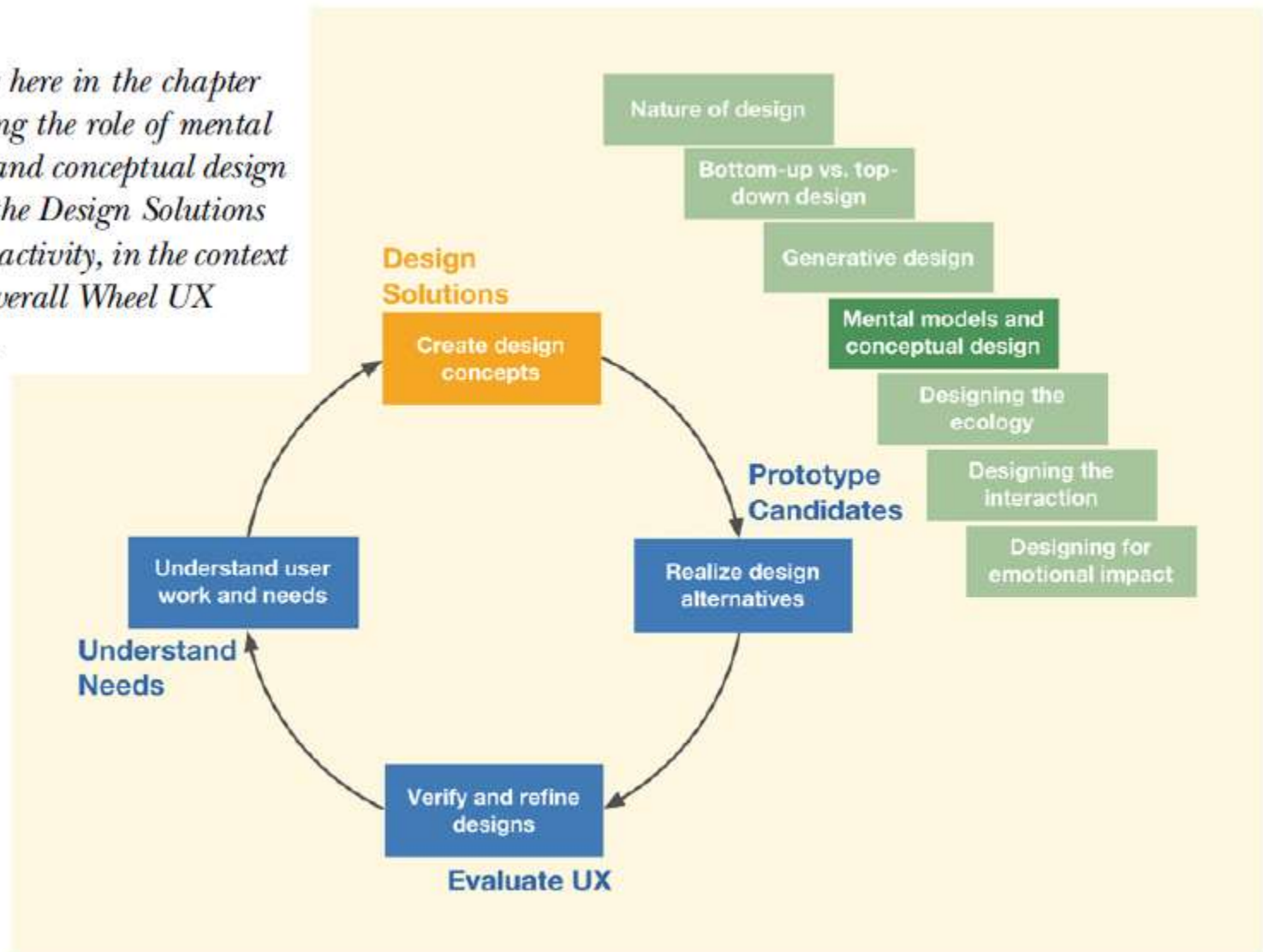
*A mental model is a description, understanding, or explanation of someone's thought process about how something works. As applied in UX, a mental model is how someone (e.g., designer or user) thinks a product or system works.*

- If the user's mental model is correct, the user will know how to use the system. It is up to the designer to create a conceptual design capable of conveying a correct mental model to users.



Fig.

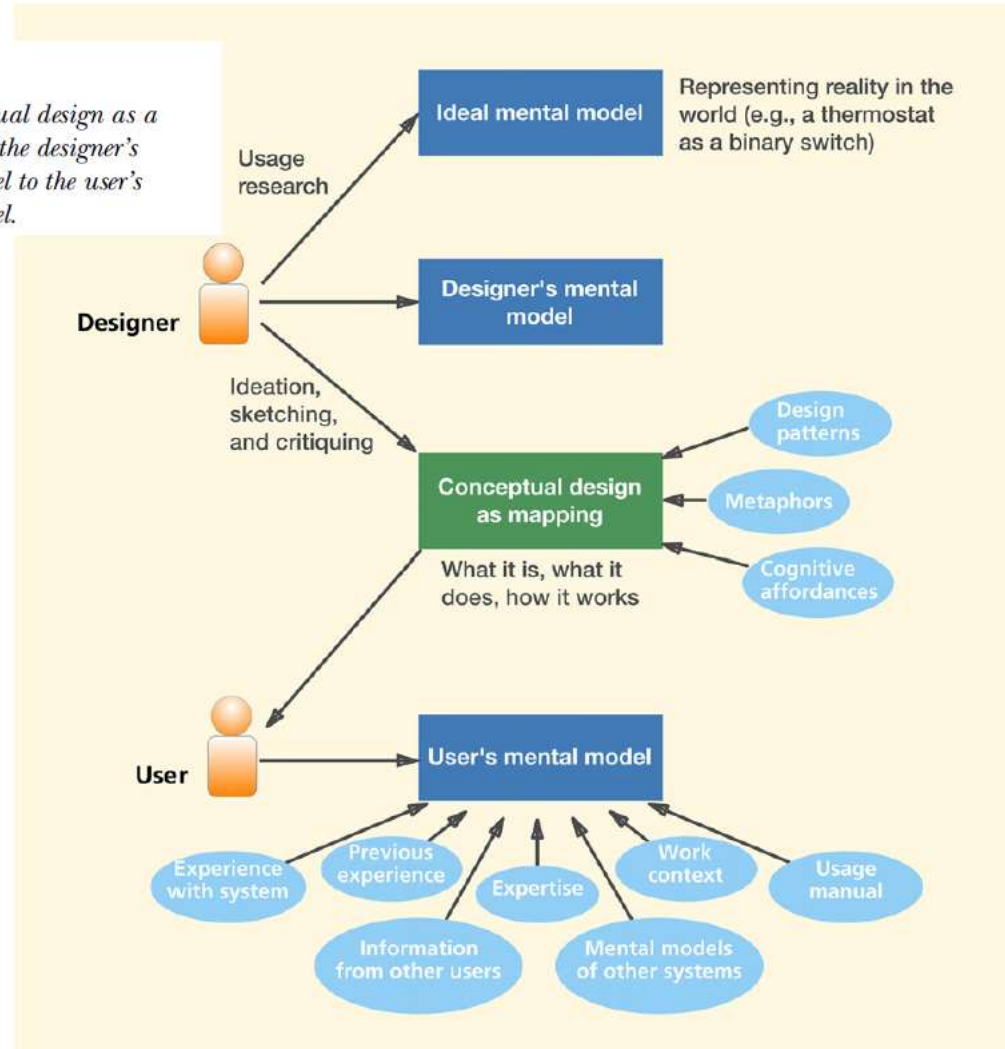
*You are here in the chapter describing the role of mental models and conceptual design within the Design Solutions lifecycle activity, in the context of the overall Wheel UX lifecycle.*



## 2. HOW A CONCEPTUAL DESIGN WORKS AS A CONNECTION OF MENTAL MODELS

Fig.

*The conceptual design as a mapping of the designer's mental model to the user's mental model.*



## 2. HOW A CONCEPTUAL DESIGN WORKS AS A CONNECTION OF MENTAL MODELS

- Here's how it works:
  - 1. The ideal mental model represents the reality of how something like a thermostat works “out there” in the world.
  - 2. The designer studies this reality via usage research, interactions with subject matter experts (SMEs), analysis, etc.
  - 3. The designer develops a (possibly partial and/or not quite correct) mental model based on understanding of the reality thus captured.
  - 4. The designer builds this mental model into the conceptual design.
  - 5. The conceptual design conveys that knowledge of the designer's understanding to users.
  - 6. If users had some a priori understanding of the reality, the conceptual design can either affirm or challenge that understanding. Otherwise, the user (hopefully) learns how this system or product works from the conceptual design.

## 2.1. The Ideal Mental Model in Context

- The ideal mental model is a hypothetical abstraction of knowledge in the world and includes subject matter expertise and complete knowledge about the work domain.
- This complete knowledge will be held by a backend system designer or shared among the system design team, and for most domain simple systems, the UX designer may have this knowledge too.

## 2.2 The Designer's Mental Model in Context

- The designer's mental model, sometimes called a conceptual model, is the designer's understanding of the how the envisioned system is organized, what it does, and how it works.

## 2.3 The User's Mental Model in Context

- User's mental model as the "mental representation that reflects the user's understanding of the system."
- It's an internal explanation a user has built about how a particular system works.
- Each user's mental model is a product of many different inputs.
- Knowledge in the head comes from mental models of other systems, user expertise, and previous experience.
- Knowledge in the world comes from other users, work context, shared cultural conventions, documentation, and the conceptual design of the system itself.
- This latter source of user knowledge is the responsibility of the UX designer.

## 2.4. The Conceptual Design as Mapping Between Mental Models

- A conceptual design is the part of a design containing a theme, metaphor, notion, or idea with the purpose of communicating a design vision about a system or product.
- The goal of a conceptual design is to communicate the designer's mental model to users.
- A conceptual design must convey the designer's mental model in a way that the user can acquire or form a similar mental model and, thereby, know how to use the system.
- Without an effective conceptual design, users cannot leverage any experience they gain from interacting with one part of the system while interacting with another.

### 3. DESIGN STARTS WITH CONCEPTUAL DESIGN

- It's a general rule in creating a conceptual design that the designer's mental model must be articulated clearly, precisely, and completely in the conceptual design.



### 3.1 Need for a Conceptual Design Component at Every Level in the User Needs Pyramid

- An ecological component that helps users understand how the product or system fits into its ecology and works together with other products and systems in that ecology.
- An interaction component that helps users understand how to use the product or system.
- An emotional component that conveys the intended emotional impact.

*Fig.*

*Designer workflow  
and connections  
among the three layers of the  
user needs pyramid.*

