Abdullah Romman

Marketing & Communication Specialist | Strategic Brand Development

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\$\rightarrow\$ Linkedin: linkedin.com/in/abdullah-romman| **⊕** Portfolio: abdullahromman.com



Career Objective:

Results-driven Marketing and Communication Specialist with over 5 years of experience at Gazi Group, specialising in digital marketing, brand development, and e-commerce growth. Demonstrated ability to lead impactful campaigns, analyse performance data, and drive measurable business success. Honored as Employee of the Year 2023 for outstanding contributions, innovation, and effective crossfunctional collaboration.

Professional Experience:

Executive- Digital Marketin

Gazi Group

Duration: August 2021-Present

Major Responsibilities:

- Drive growth and performance of the e-commerce platform through effective marketing strategy, execution, and team leadership.
- Develop and execute integrated marketing strategies across paid media, social channels, and marketplaces. (Daraz, Pickabo, Rokomari, etc.)
- Plan and oversee digital campaigns (Social Media ads) aligned with business goals.
- Promote Sales & Identify and target potential customers through various channels
- Public & Media Relations through Graphics Design and Content Writing.
- Analyse market trends, competitors, and customer needs to identify opportunities.
- Manage social media accounts
- Product Positioning & Branding in a different kind of marketplace.
- Review planned orders, create purchase item requisitions, and manage the approval process.
- Develop and grow B2B & third-party e-commerce business opportunities
- Negotiate offers provided by suppliers to ensure the best price and service.
- Select media buying for different posts based on customer demand.
- Identify opportunities, researched new product possibilities, collaborated with different teams, and created campaigns generating sales.
- Coordinate with cross-functional teams for teamwork
- Performed ongoing customer/market research and demographic profiling to identify and capitalise on unmet market needs ahead of the curve.

Junior Officer - Head of Service

Gazi Group

Duration: January 2020- July 2021

Major Responsibilities:

- Purchase inventory for stock and supply to specified Customers.
- New Product Analysis based on the market.
- Resolve invoice-related discrepancies with vendors
- Pricing of different products based on the quality, customer demand, and purchase cost.
- Prepare and process all required documentation to purchase the goods and services.

Essential Competency

	Functional Competency		Behavioural Expected	U	nique Skills Expected
	Expected				
0	Social media analytics and strategy	0	Proactive Communication	0	Illustrator
0	Experience with marketplace	0	Problem-solving mindset	0	Photoshop
	advertising	0	Accountability	0	Excel & Word
0	Funnel strategy thinking	0	Team Leadership &	0	Performance Analytics
0	Marketing automation setup		Collaboration		,
0	Market Research & Consumer				
	Insights				
0	Media Buying				
0	Campaign Management				

Achievement: Employee of the Year-2023 (Gazi Group)

Last Education:

Bachelor of Business Administration

BBA

Finance & Banking

Bangladesh Islamic University

Passing Year-2023

Personal Information:

Full Name : Abdullah Al Mamun Romman

Father's Name : Akramul Hoque
Mother's Name : Ayesha Akter
Nationality : Bangladeshi
Date of Birth : 26th March 1998

Marital Status : Unmarried Height : 5.10" Weight : 72KG Blood : B+

Present Address : 308/2, Tilpapara, Khilgao Dhaka-1219.

References:

Reference 1	Reference 2		
Ashraf Uddin Parvez	Nizam Uddin Ripon		
Chief Operating Officer	Chairman		
(COO)	Amanah Travels &		
Gazi Group	Tours		
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