

## CHARME

YOUR STYLE, YOUR RULES

At Charmè, we turn your wardrobe into a canvas of Sustainability & Self-Expression.



#### **HIGHLIGHTS**

- Styling on your Own Terms
- An Oppurtunity for Struggling Designers
- Affordable & Value for Money
- Viable, Scalable & Profitable

#### FREEMIUM PRICE MODEL

- Monthly: 2.39 USD
- Annually: 11.99 USD

#### **CONTENTS**

- A Personalised Al Designer
  - Marketplace where We Sell our Own Branded Apparel
  - Freemium Subscription
     Model for Customers
  - Virtual Trial

#### SDGS TARGETTED

- 8th: Decent Work & Economic Gowth
- 13th : Climate Action

### **OPERATIONS**

- Plastic Wastes
- Melting & Extruding
- Polyester Fabric
- Textile Wastes
- Spinning & Weaving
- Remade Fabric



Outsourcing & Designning



New apparels & Accessories

#### **REVENUE MODEL**



#### **MARKET SIZE**

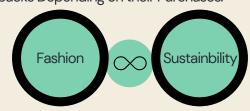
Sales

# TAM 1.7T USD SAM 1.3B USD (2021) 2B USD (2022) SOM 10% (Est.)

- TAM: Total Addressable Market
- SAM: Servicable Addressable Market
- SOM: Servicable Obtainable Market

#### **PERKS**

- People have Virtual Try-On Service with us to help them see themselves in their Chosen Apparel from their Comfort Zone.
- ▲ Premium Customers get 24/7 Al Recommendation and Personalized Styling on our Platform.
- ▲ Premium Members also get Various Discounts and can get Offers of Buy 1 Get 1 Free and Chances of Cashbacks Depending on their Purchases.



#### **MARKETING STRATERGY**

- Social media & influencer marketing
- Geo-partnerships
  - Marketing through revisiting
     customers offering them
     being the face of charme
- Educational campaingns on recycling & sustainbility.

#### **COMPETITORS**

- Bloni High Expensive Sustainable Fashion
- Iro Iro Zero-Waste They also do Textile Waste into Clothing

#### TEAM

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