

# Bid Document - Oil Pumping Units

Project: Onshore Oil Field Development - Pumping Unit Supply

## Background:

The project requires the supply, installation, and commissioning of pumping units for crude oil extraction in Rajasthan oilfields. The equipment must comply with API 11E standards and withstand corrosive environments.

Scope includes delivery, installation, commissioning, operator training, and after-sales support.

## Vendor Quotes:

### 1. Alpha Energy Solutions Pvt. Ltd.

- Technical Specs: API 11E compliant, 30 HP motor, corrosion-resistant steel build, automated IoT monitoring system.
- Delivery: 6 months from purchase order.
- Commercial Offer: \$2.5 Million USD (inclusive of taxes, freight, and insurance).
- Warranty: 24 months from commissioning with onsite service.
- Value Add: Free operator training program.

### 2. PetroMech Engineering Ltd.

- Technical Specs: API 11E standard, 35 HP motor, smart IoT integration, optimized for energy efficiency.
- Delivery: 7 months.
- Commercial Offer: \$2.8 Million USD.
- Warranty: 30 months with annual inspection included.
- Value Add: 10% discount on spare parts for 3 years.

### 3. Delta Pumps & Equipments

- Technical Specs: 25 HP motor, lightweight alloy build, semi-automated monitoring system.
- Delivery: 5 months.
- Commercial Offer: \$2.2 Million USD.
- Warranty: 18 months.
- Value Add: Quick delivery commitment and lower upfront costs.

Evaluation Parameters: Compliance with API standards, delivery commitment, cost competitiveness, warranty period, after-sales support.