

## **SACHIN JAYARAM**

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### **CLOUD SERVICES & SECURITY DIRECTOR**

Dynamic technology executive with expertise in AWS cloud, security, and DevOps. Proven leader in driving innovation, strategic initiatives, and improvements in complex environments. Skilled in agile methodologies, managing large-scale distributed systems, and leveraging data analytics for business decisions. Recognized for fostering high-performing teams and delivering impactful technology solutions.

### **PROFESSIONAL EXPERIENCE**

#### **HotelKey Inc, Senior Director of Cloud Services, Security & Procurement** (Apr 2025 - Present)

- Lead cloud infrastructure, automation, and security operations, enhancing system reliability and scalability.
- Drive procurement strategy for IoT devices and terminals, optimizing cost and delivery timelines.
- Oversee all software implementation decisions across the company, aligning with performance, security, and business goals.
- Collaborate cross-functionally with engineering, security, and business teams to align infrastructure and technology solutions with company goals.

#### **HotelKey Inc, Director of Cloud Services and Security** (Jan 2023 - Apr 2025)

- Lead three teams of 30+ professionals encompassing cloud infrastructure, monitoring and security.
- Pioneered automation of infrastructure and security using Terraform and Python (AWS Lambda), enhancing system reliability and operational efficiency.
- Streamlined IoT implementation process through automation, reducing setup time from 2 days to 20 minutes, significantly enhancing efficiency and deployment speed.
- Provide strategic direction and guidance to each team, ensuring alignment with organizational objectives and fostering a culture of innovation and excellence.

#### **Capital One, Senior Software Engineer - FinTech** (Oct 2021 - Jan 2023)

- Developed and deployed GitHub automation for AWS configuration files, cutting down error identification time by over 95%.
- Led high-scale technical solutions in the financial services division, employing Python, Typescript & Bash.
- Facilitated cross-functional collaboration to optimize end-to-end system architecture in AWS cloud environments.

**Fujitsu Network Communications, SDE II, III & DevOps Technical Lead**  
2015 - Oct 2021)

(Feb

- Orchestrated software solutions that enhanced client experience and improved system performance.
- Managed CICD processes, significantly reducing build/release failure rates.
- Led large-scale software deployment projects, including feature testing and code correction, enhancing overall system functionality.
- Developed Python code for interfacing USB devices as secondary storage, successfully transitioning the codebase from Bash to Python with full code coverage.
- Played a key role in platform test infrastructure, collaborating with cross-functional teams to innovate and enhance client-side experiences.

**EDUCATION**

**MBA in Technology Management and Finance**

The University of Texas at Dallas, Richardson, TX

(May 2022)

**MS in Electrical Engineering**

University of Texas at Arlington, Arlington, TX

(Dec 2014)

**KEY ACHIEVEMENTS**

**Digital Transformation Leadership:** Spearheaded cloud and security modernization at HotelKey, improving service delivery and cutting costs.

**End-to-End Automation:** Built full-stack IoT and validation automation systems, reducing onboarding time from 2 days to 15 minutes.

**Tooling Innovation:** Developed a GitHub automation tool at Capital One that slashed error identification time by over 95%, adopted across teams.

**Deployment Optimization:** Delivered Fujitsu's first Python-based upgrade automation, doubling deployment efficiency.

**Talent Development:** Cultivated high-performing teams and mentored next-gen leaders, improving retention and team agility.

**CERTIFICATIONS**

AWS Certified Solutions Architect – Associate

**TECHNICAL SKILLS**

**Areas of Proficiency:** Cloud Infrastructure, Security, Development, DevOps Automation, Agile Methodologies

**Software & Tools:** Jira, Atlassian, Bitbucket, GitHub, Jenkins, Postman

**Programming Languages:** Python, Bash, TypeScript, Groovy, Rego

**Cloud Technologies:** AWS (EC2, S3, Lambda, Fargate), Terraform

**Containerization:** Docker, Kubernetes