# Naresh Gidde Dedicated and Result Driven

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# Academics & Experience

2018-2020	UNICORN DENMART LTD Product Specialist – 3D Printing
	1 Year 11 Months Delhi
	To manage in 3D Printing solutions and services all over PAN India in Dental 3D Printing solutions, Jewellery 3D Printing segment, and Product Manufacturing industry.
	Hands on experience of thermoplastics and resin based technologies of FDM, DLP, SLA, and LCD.
	Detail-oriented business development with extensive knowledge of 3D Printing expertise.
	Getting business through 3D printing consumable sales by using digital promotions and developing customer relation management
	Designed and worked on geometry creations & errors as well as various slicing software's.
2017-2018	ARK INFO SOLUTIONS PVT LTD  APPLICATION ENGINEER – 3D PRINTING  1 Year 5 months  Noida
	To support Pre-sales promotions, Post-sales training, technical support for CAD software's & 3D printers, 3D Printing services, Printing benchmarks for sales team and Design for higher education.
	Visited over partner clients per timeframe to determine feasibility, analyze requirements and provide solution suggestions.
	Educated and trained employees and clients on new technologies through presentations and individual support.
2013-2017	Bachelor of Technology, Mechanical Engineering with distinction of 76% Jawaharlal Nehru Technological University, Hyderabad.
2014-2016	Board of intermediate, MPC with distinction of 90% TSBIE, Nampally, Hyderabad.
2000-2011	Secondary School of Education is with distinction of 87% SSC, Vijayawada, Andhra Pradesh.

# Projects

Jan 2017 - April 2017	Major Project on Design and Analysis of Composite Pressure vessel.  CAD/CAM Laboratory, Department of Mechanical Engineering, CMR Engineering Collage, JNTU of Hyderabad, INDIA.
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July 2016 – Dec 2016

## Mini Project on Fabrication of Pneumatic Drilling machine.

Department of NCPP, HBL Power System ltd, Lalgadi Malakpet, Shameetpet Mandal, Hyderabad, INDIA.

## **Skills and Honours**

3D Sprint software, Sprintray software, Flash print

Software, Cura software & other 3D slicing software.

Technical Software packages- MakerBot Print, MakerBot Desktop

Autodesk Fusion 360, Solid works, Auto cad,

MS-OFFICE.

Languages Telugu (Native language), Hindi (Advanced level), English (Advanced level)

- Demonstrate daily excellence in communicating with both clients and colleagues to gain
  a strong, detailed understanding of client needs and the ability to work together as a
  team to fulfil client expectations.
- Published the business growth by conducting demos in the educational institutes and commercial clients.
- Effective at multi-tasking which helps me to stay on top of work loads during peak times.
- Organized several youth fests, annual fests and Inter college sports meet at CMR Engineering Collage.
- Presented as Mechanical topper certificate, gold medal and prize money by MP Mallareddy sir in the year (2014-2015).

## Declaration

I hereby declare that the information furnished above is correct and complete to the best of my knowledge.

Date: 18/01/2021

Place: Hyderabad (Naresh Gidde)