

PRESTIGE AUTO GALLERY





ABOUT US

Welcome to **Prestige Auto Gallery**, where automotive excellence meets unparalleled customer service. With a rich history dating back to 90's, **Prestige Auto Gallery** has been a trusted destination for discerning car enthusiasts seeking top-tier vehicles and a remarkable buying experience.

At **Prestige Auto Gallery**, we pride ourselves on curating an exquisite collection of automobiles. Our dedicated team of professionals shares a profound knowledge and appreciation for automotive artistry. We take pride in delivering expert guidance and personalized assistance to every customer who visits our showroom.

Our commitment to exceeding expectations drives us to go above and beyond in every aspect of our operations.

PROBLEM OVERVIEW

The Managing Director of **Prestige Auto Gallery** is seeking valuable insights into their sales performance for the year 2023.

The objective is to accurately predict and project their sales figures, enabling them make informed business decisions and effectively plan their operations. By gaining an understanding of the expected sales trends and patterns, we can their overall business performance.

Your expertise has been enlisted for this project. Utilize your skills to assess various methods and select the most suitable forecasting technique for this business.



DATA DICTIONARY

- **Date;** Month and the year of the sales records
- **Sales;** Total value of sold automobiles through the corresponding month