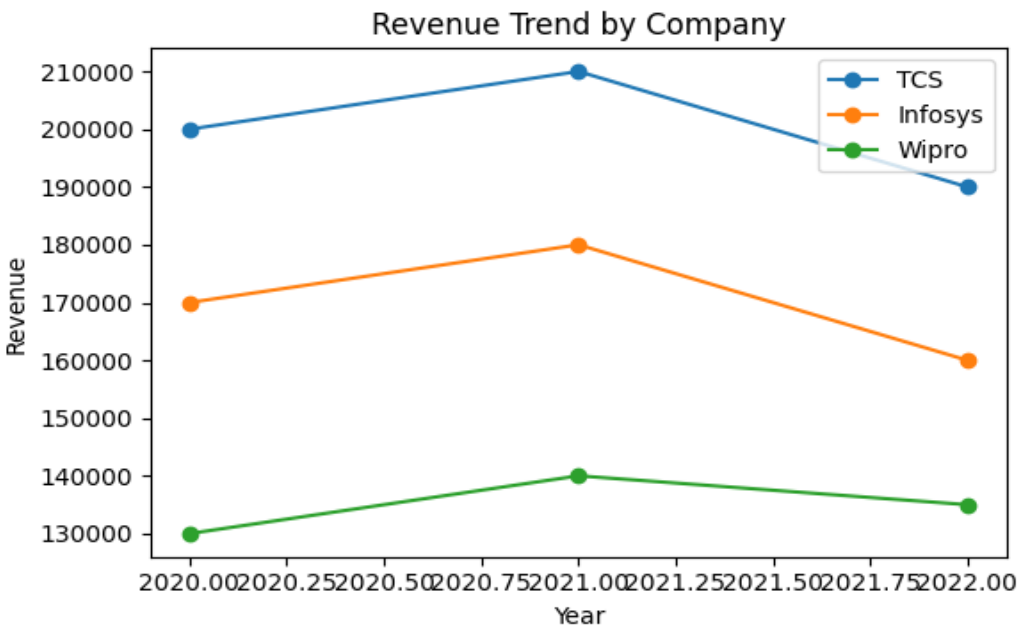


■ IntelliRev Business Performance Report

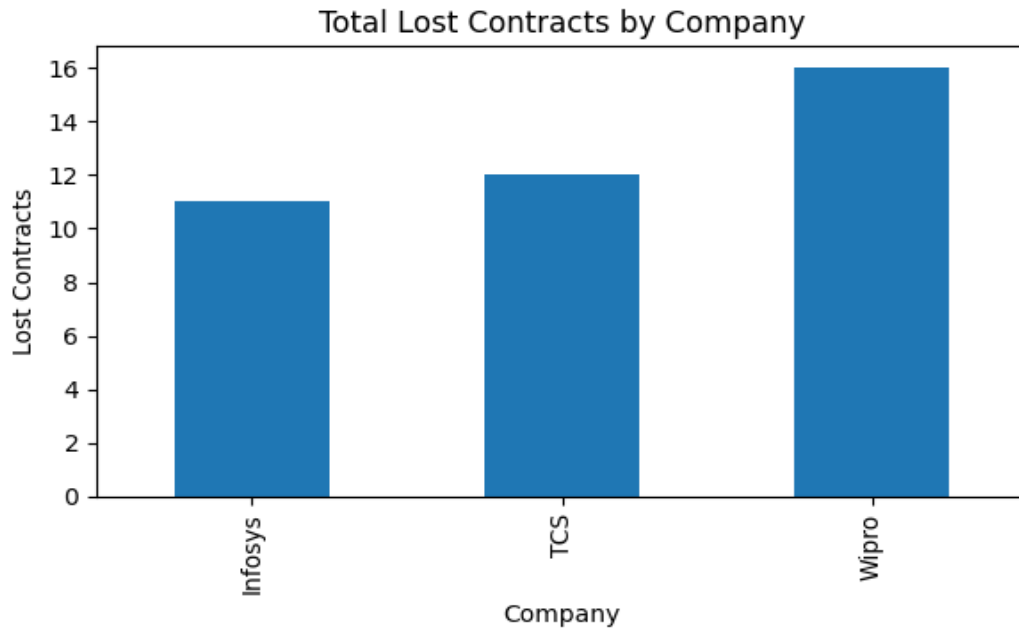
1. Revenue & Profit Overview

Company	Year	Revenue	Profit
TCS	2020	200000	45000
TCS	2021	210000	48000
TCS	2022	190000	40500
Infosys	2020	170000	40000
Infosys	2021	180000	39200
Infosys	2022	160000	33000
Wipro	2020	130000	27000
Wipro	2021	140000	29000
Wipro	2022	135000	27000

Revenue Trend



Lost Contracts Analysis



2. Strategic Insights

- Wipro is losing the most contracts → strengthen bid qualification, improve retention playbooks.
- Wipro has weakest profit margins → optimize delivery costs, renegotiate low-margin accounts.
- TCS leads on efficiency → reinvest into presales tooling, solution accelerators, and high-ROI verticals.
- Infosys shows revenue drop in 2022 → diversify client base and strengthen delivery reliability.