

Mohammad Ahmad Saleem

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EDUCATION

School/College	Years	Program	CGPA/%
University of Management and Technology (UMT), Lahore	2020-present	BSc. Accounting & Finance	3.58/4.00
Key Courses: Financial Reporting, Managerial Accounting, Taxation, Financial Management, Business Law, Financial Statement Analysis, Audit and Assurance, Economics, and Business Finance			
Khwaja Fareed Govt Post graduate College, Rahim Yar Khan	2018-20	F.Sc. (Pre-Engineering)	67%
Oxbridge Secondary School, Rahim Yar Khan	2016-2018	Matriculation	87%

PROFESSIONAL EXPERIENCE

Year	Entity/Organization	Details
2022	Allied Bank Ltd. <i>(Subsidiary of Ibrahim Holdings)</i> <i>Operational Intern</i>	<ul style="list-style-type: none"> Assisted customers with various transactions, such as deposits, withdrawals, and fund transfers. Credit card applications and assisted in the account opening and closing processes. Responded to customer inquiries and complaints and resolved issues in a timely and professional manner. Participated in team meetings and provided input on ways to improve processes and procedures. Collaborated with other teams within the bank, such as loan processing, underwriting, and customer service, to ensure smooth and efficient operations. Assisted in preparing and compiling reports related to daily transactions, customer data, and account activity.
2022	KPMG Data Analytics consulting virtual Intern.	<ul style="list-style-type: none"> Conducted data quality assessment of three datasets (Customer Demographic (4000), Customer Addresses (4000), and Transaction Data (20000)) for a medium-sized bikes and cycling accessories organization, identifying data quality issues, and providing recommendations for mitigating those issues. Analyzed a labeled dataset consisting of customer demographic, customer address, and transaction data to determine customer trends and behavior for a long-standing KPMG client, resulting in a recommendation for which of 1,000 new customers should be targeted to drive the most value for the organization. Developed a detailed approach for completing the analysis, including activities such as understanding data distributions, feature engineering, data transformations, modeling, results interpretation, and reporting, and presented this approach to the client for sign-off. Created an interactive dashboard to visually display data summary and results of the analysis, demonstrating creativity in layout and presentation while keeping in mind the business context. Worked the quality of customer datasets was optimized to drive company growth for the client. Utilized data analysis and modeling skills to help a client optimize its marketing strategy by analyzing customer and transactions data.

LEADERSHIP & EXTRACURRICULARS

Year	Entity/Organization	Details
2021-22	UMT Character Building Society <i>Financial Secretary</i>	<ul style="list-style-type: none"> Managed the financial affairs of the society, with a budget of Rs 15000, ensuring accurate record-keeping and compliance with financial regulations. Developed and implemented strategies to increase revenue, including fundraising events and sponsorships. Collaborated with other society heads to create and manage joint budgets, ensuring financial transparency and accountability. Supervised and trained members in financial management, ensuring compliance with financial policies and procedures.
2021	UMT Character Building Society <i>Chief Coordinator</i>	<ul style="list-style-type: none"> Delegating tasks and ensuring successful execution of events. Collaborated with other college societies and community organizations to organize joint events, expanding the society's reach and impact. Managed the society's social media accounts and increased online engagement. Developed and implemented strategies for member recruitment and retention.

HONORS & AWARDS

Year(s)	Details
2022	Placed on the Dean's Honor List

PROJECTS

Year	Course	Details
2023	Audit and Internal control	Made the internal controls with all aspects of a company with its policies and document flowcharts.
2022	Business Communication	Establish a business for two months with a capital of 10000Pkr and made more than 60000Pkr in term of net profit in these two months.
2022	Managerial Accounting	Forecasted the 13 schedules of budget of the Mirpur khas Sugar Mills (Pvt) Ltd for the year 2023.
2022	Financial Reporting	Performed complete financial reporting along with inventory management, disposing, revaluation, and depreciation for a financial year.

OTHER

- Skills:** SAP, Sage and MS Office.
- Interests:** Keeping abreast with geo-political developments.