

Pizza Sales Analysis Using MySQL

Leveraging SQL to uncover valuable insights from sales data

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Project Goals

- Analyze sales trends and performance.
- · Identify customer preferences.
- Generate actionable insights to drive business decisions



DATA SOURCES AND TOOLS



data sets: pizzas, pizzas_type, orders, orders details

tools used: MY SQL for analysis



Retrieve the total number of orders placed



```
SELECT

COUNT(order_id) AS 'total_orders'

FROM

piza_sale.orders;
```



Calculate the total revenue generated from pizza sales



```
SELECT
   ROUND(SUM(price * quantity), 2) 'total_sales'
FROM
   piza_sale.pizzas t1
        JOIN
   piza_sale.order_details t2 ON t1.pizza_id = t2.pizza_id;
```



Identify the highest-priced pizza

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Identify the most common pizza size ordered



```
SELECT
    size, COUNT(*) AS 'total_orders'
FROM
    piza_sale.pizzas t1
        JOIN
    piza_sale.order_details t2 ON t1.pizza_id = t2.pizza_id
GROUP BY size
ORDER BY total_orders DESC;
```



List the top 5 most ordered pizza types along with their quantities



```
SELECT
    name, sum(quantity) AS 'Quantity'
FROM
    piza_sale.pizzas t1
        JOIN
    piza_sale.pizza_types t2 ON t1.pizza_type_id = t2.pizza_type_id
        JOIN
    piza_sale.order_details t3 ON t1.pizza_id = t3.pizza_id
GROUP BY name
ORDER BY Quantity DESC
LIMIT 5;
```



Join the necessary tables to find the total quantity of each pizza category ordered



```
SELECT
category, sum(quantity) AS 'Quantity'

FROM

piza_sale.pizzas t1

JOIN

piza_sale.pizza_types t2 ON t1.pizza_type_id = t2.pizza_type_id

JOIN

piza_sale.order_details t3 ON t1.pizza_id = t3.pizza_id

GROUP BY category

ORDER BY Quantity
```



Determine the distribution of orders by hour of the day





Join relevant tables to find the category-wise distribution of pizzas



```
SELECT
    category, COUNT(quantity) AS 'quantity of orders'
FROM
    piza_sale.pizza_types t1
        JOIN
    piza_sale.pizzas t2 ON t1.pizza_type_id = t2.pizza_type_id
        JOIN
    piza_sale.order_details t3 ON t2.pizza_id = t3.pizza_id
GROUP BY category
```



Group the orders by date and calculate the average number of pizzas ordered per day



```
SELECT

AVG(Total_quantity) AS 'per_day_avg_orders'

FROM

(SELECT

order_date, SUM(quantity) AS 'Total_quantity'

FROM

piza_sale.orders t1

JOIN piza_sale.order_details t2 ON t1.order_id = t2.order_id

GROUP BY order_date) AS order_quantity
```



Determine the top 3 most ordered pizza types based on revenue



```
SELECT
    name, SUM(price * quantity) AS 'total_revenue'
FROM
    piza_sale.pizza_types t1
        JOIN
    piza_sale.pizzas t2 ON t1.pizza_type_id = t2.pizza_type_id
        JOIN
    piza_sale.order_details t3 ON t2.pizza_id = t3.pizza_id
GROUP BY name
ORDER BY total_revenue DESC
limit 3;
```



Calculate the percentage contribution of each pizza type to total revenue



```
SELECT

category,

100 * (round(SUM(price * quantity) / (SELECT

ROUND(SUM(price * quantity), 2) 'total_sales'

FROM

piza_sale.pizzas t1

JOIN

piza_sale.order_details t2 ON t1.pizza_id = t2.pizza_id),2)) AS 'revenue_percentage'

FROM

piza_sale.pizza_types t1

JOIN

piza_sale.pizzas t2 ON t1.pizza_type_id = t2.pizza_type_id

JOIN

piza_sale.order_details t3 ON t2.pizza_id = t3.pizza_id

GROUP BY category
```



Analyze the cumulative revenue generated over time.



```
select order_date ,
sum(revenue) over(order by order_date asc) as cum_revenue from
  (select order_date,sum(price*quantity) as "revenue" from piza_sale.pizzas t1
join piza_sale.order_details t2
on t1.pizza_id = t2.pizza_id
join piza_sale.orders t3
on t2.order_id = t3.order_id
group by order_date) as sales_per_day
```



Determine the top 3 most ordered pizza types based on revenue for each pizza category



```
select category,name,total_revenue,each_rank from (SELECT
    name,category, SUM(price * quantity) AS 'total_revenue',
    dense_rank() over(partition by category order by SUM(price * quantity) ) as "each_rank"
FROM
    piza_sale.pizza_types t1
        JOIN
    piza_sale.pizzas t2 ON t1.pizza_type_id = t2.pizza_type_id
        JOIN
    piza_sale.order_details t3 ON t2.pizza_id = t3.pizza_id
GROUP BY name,category)as t where each_rank <= 3</pre>
```





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FOR ATTENTION

Pizza sales analysis