

Safepay is financial arrangement where a third party holds and regulates payment of the funds required for two parties involved in a given transaction



SafePay The Problem

We have identified these problems.

Online fraud has been a problem for a while. People complain of loosing money to fraudsters usually on business terms either on e-commerce websites with various vendors or even on social media. The victims are usually tricked and sweet talked into doing business with these faudsters and they get hooked up preys.

What led to this research were incidents that happened to my friends in school and the platform is Aliexpress.

they get low quality [What i ordered VS What i got].

Same problem on 1688.com, Konga and where most of these vendors were just fakes



Solution

SafePay

Our web app is designed to temporarily hold Easy, Secure... buyers cash until all terms agreed on are done and completed.

Our solution will also build the trust of other Nigerians who has seen all e-commerce websites as scam, it will build their trust and allow them to participate on-on online transaction.

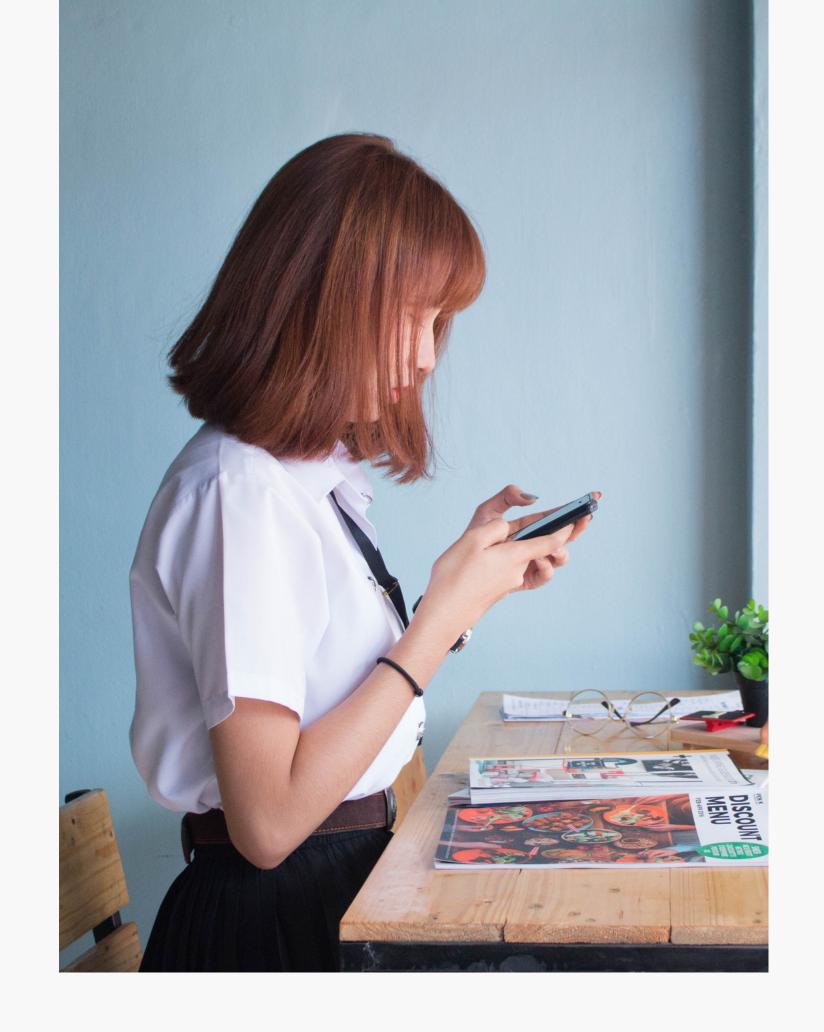
With our API, other sites can integrate our api to their websites and they would be able to acces what we learnt



Why Now?

With the increasing population and the worlds advancement in technology, it exposes us to connect as a small village,not minding the kind of persons we meet if they are fraud or not

People has given bad review of online stores that has shipped bad products to them after paying some huge amount for products the've not seen.





Revenue Model

Pricing

- •
- •
- •
- •

On every transaction made, we take a few percentage.

+

For Local Transactions

NGN 100 - 5k

NGN 5100 - 50k

NGN 51k - 1 million and above

Competitive Advantages

We do not use a third party api as payment gateway, we will have our own customized payment gateway

Advantage

At SafePayNG, it is not only limited to physical products but digital products are as well inspected before the buyer pays for this digital product.

Competitive Advantages

Advantage

We are sure to beat other payment systems as we offer Blockchain Technology to record all transaction to maintain transparency. As this will help speed up the arrival of transaction details which might be delayed by banks, to keep the customer at ease. There will be no issues verifying transactions as blockchain is transparent unlike escrow

Advantage

All users will get on time replies to questions or issues on their account.





Services



Marketting/Sales

Using the Vonage API, we would be able to reach and advertise or products to our targets.

Using influencers.

Google ads on other sites





Direct Competitors

ESCROW

With our Blockchain solution, we would be able to trace all transactions and wouldn't delay to verify any transaction made on our playform.

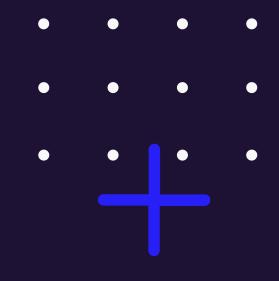
All customers will be told how our services will affect them.

Return policies will be set by Sellers atleast 2 days.

All customers will get quick response to all questions asked

All customers will get quick response to all questions asked by using a bot that will be taught common questions and will also learn using Machine learning.

Team BOUD





Forex Trader
Graphics design and
Digital marketting
C.E.O



Samuel Olagesin
Web developer
co-founder



AjogbejeUI/UX
Co-Founder



Godwin
Alexander
Software Developer
Co-Founder



Future Sales forecast

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- •
- •

Revenue Growth: 30%

Customer(User) Growth: 45%

Income

Q1 2021

•In the first 3 years of operation, we expect 30% increase in profit

Employees

- 2 Q1 2021
 - •We should be having a 15% growth on employees

Services reachs

There should be get Junia partner with us

4 Customer Growth

Atleast 45% for the first quarter of 2021



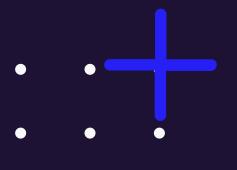


What We need

• \$1000

Hosting & Electricity

For Advertising



• For Internet services.



EASY, SECURE

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