



# SagePoint SOFTWARE™

## [ PRODUCT SUMMARY ]

*Connect the best-fit resource to every project  
—in real time, every time.*

### The Business Challenge

Change is a constant in every business environment. Even with good planning, project requirements, schedules, and budgets change. The skillsets of resources, their locations, and their availability evolve, often on a daily basis. The ability to quickly and accurately react to these changes is the most critical factor in achieving project success and customer satisfaction. Manual searching and sorting of your resources using static tools, such as resumes and spreadsheets are ineffective and inefficient because: **they are not automated, they do not scale, and they are never current.**

### The Solution

SagePoint is a Software-as-a-Service (SaaS) solution you can use to easily capture, track, and manage the unique skillset of your entire workforce. The power of SagePoint allows you to maximize the continuous contributions of every skilled resource. Without the need to rely on resumes or keyword matching, SagePoint is powered by proprietary methods and algorithms to leverage actual, real-world experience. The result is a toolkit that enables you to match every project, task, or job with the best-fit resource — in real time, every time. With SagePoint, you can maximize the value of each individual resource and fully **optimize your workforce.**



*With SagePoint, you will maximize the  
contribution of every skilled resource.*

### How it Works

SagePoint's design is user-centric, which means it's both easy to use and effective. It works by:

- Capturing each skilled worker's data.  
Where possible, existing data can be imported.
- Capturing the requirements of your tasks, projects, and jobs.
- Using real-world, objective experience to match each worker to the task that best fits their unique capabilities.
- Automatically updating each worker's profile with new skills and experience as they complete work.



### How it Fits

Human Resources systems and Project Management systems are both critical tools, but they are often disconnected. SagePoint is a focused solution whose mission is critical: to bridge the information gap between these two systems. Human Resource tools capture static employee data, such as name, location, and title. Project Management tools capture and manage project data, such as work breakdown structures and task lists, detailed schedules, and resource loading requirements. SagePoint leverages Human Resource information, captures and tracks other data points that are critical to project success, and finds the best-fit match for any project — in real time, every time.

### Solution Details | Contact Information

SagePoint was designed and implemented as a 100% cloud-friendly, Software-as-a-Service solution — there is no infrastructure requirement, no integration requirement, and no software to install. For more product information, specific pricing details, or to arrange a full-featured demonstration, please get in touch with us.

Web: [www.sagepointsoftware.com](http://www.sagepointsoftware.com)

Blog: <http://info.sagepointsoftware.com/blog>

Email: [contact@sagepointsoftware.com](mailto:contact@sagepointsoftware.com)

# “ SagePoint connects the best-fit resources to the projects that need them. ”



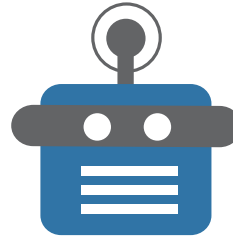
## HR Tool

- geographic location
- job title, pay grade or billing rate
- business division or department



## SagePoint Software

- capture, track, and manage resource capabilities
- match resource attributes to project requirements
- identify resource availability and proximity



## PM Tool

- work breakdown structure and task list
- detailed project schedule
- resource-loading requirements

Although SagePoint has elements of Project Management tools and HR tools, it is not either one of these. SagePoint is a focused solution whose mission is critical: to bridge the information gap between these two important, but often disconnected systems.



The same way Google matches websites with search terms, SagePoint matches resources with requirements. Google calculates a PageRank for each Website, and then uses those PageRanks with your search terms to generate the best website matches. SagePoint calculates Skill Ratings for each Resource, and then uses those Skill Ratings with your project requirements to generate the best resource matches.