



FILTERS

|    |     |
|----|-----|
| FY | All |
|----|-----|

GM% by Quarters (sub\_zone)

|            |              |        |        |        |             |
|------------|--------------|--------|--------|--------|-------------|
| GM %       | Fiscal Years |        |        |        |             |
| Row Labels | Q 1          | Q 2    | Q 3    | Q 4    | Grand Total |
| ANZ        | 40.55%       | 39.69% | 39.28% | 39.38% | 39.82%      |
| India      | 33.54%       | 33.17% | 33.44% | 33.29% | 33.36%      |
| NA         | 37.65%       | 37.96% | 37.51% | 37.85% | 37.75%      |
| NE         | 37.76%       | 38.42% | 38.18% | 38.11% | 38.11%      |
| ROA        | 39.07%       | 39.01% | 38.94% | 38.70% | 38.95%      |
| SE         | 39.10%       | 38.54% | 39.09% | 38.83% | 38.88%      |