



Yearly Report on Awesome Chocolates

Geographic Analysis of Awesome-chocolates Business

Total Sales

\$44M

Total Boxes sold

3M

Total Customers

1M

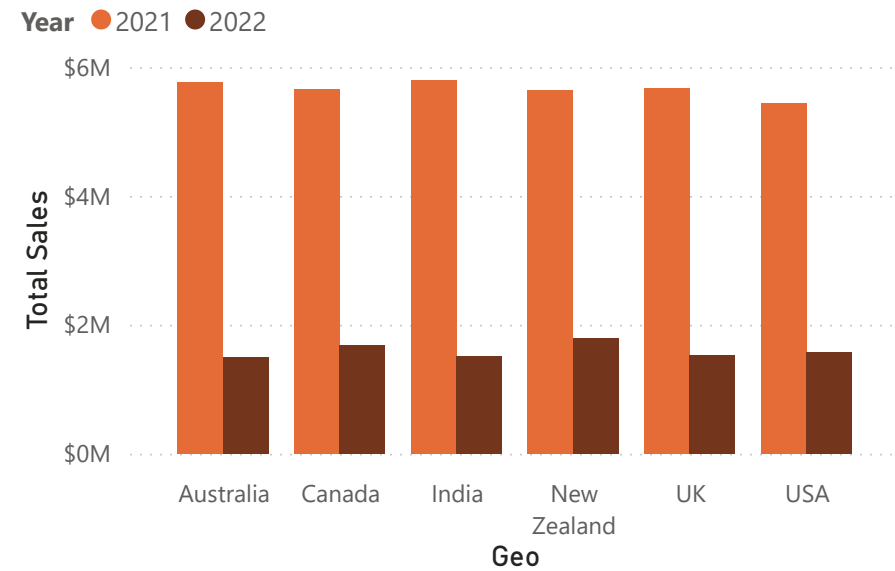
shipment count

8K

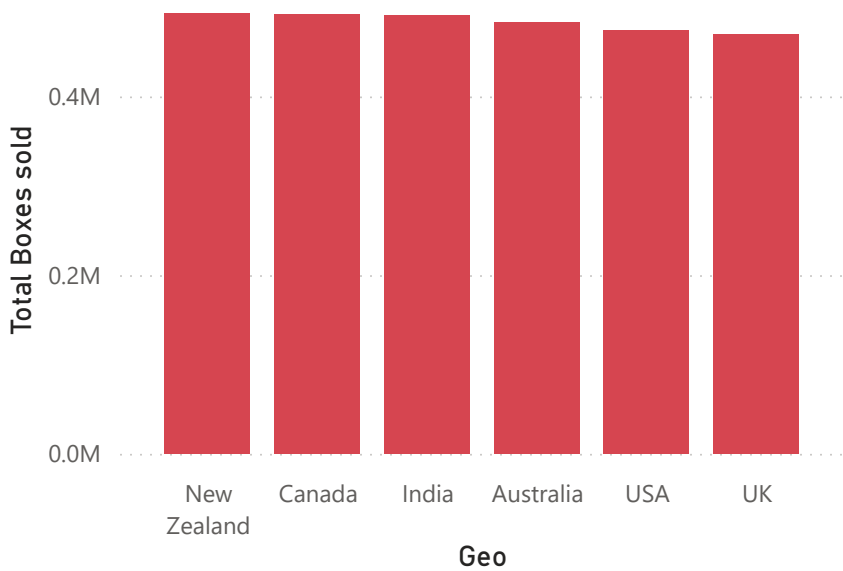
Low box shipments

728

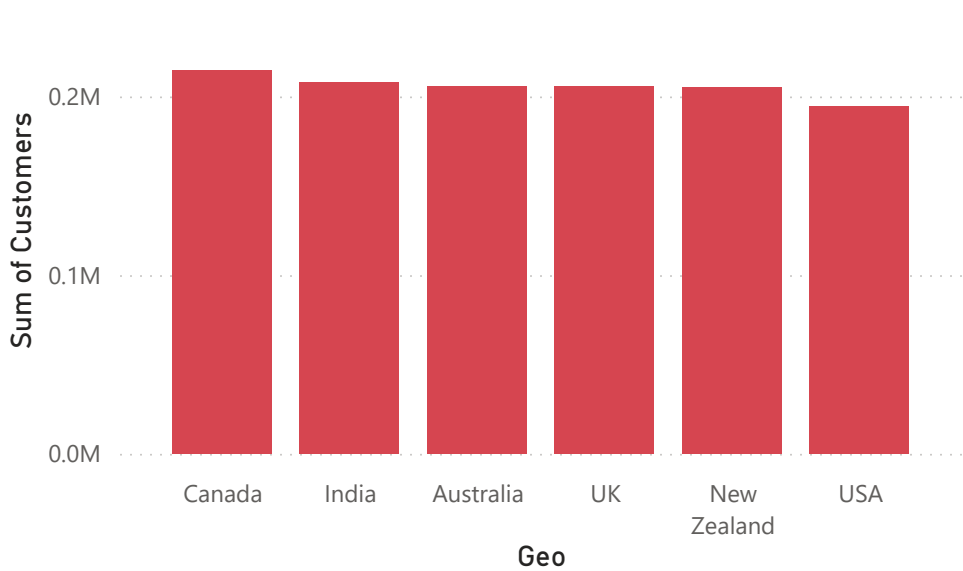
Total Sales by Location



Total Boxes sold Location wise



Total no of Customers by Location



Analysis for Sales Persons' Performance

Team



Delish

Jucies



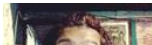
New Joinee

Yummies

Sales Person Profile

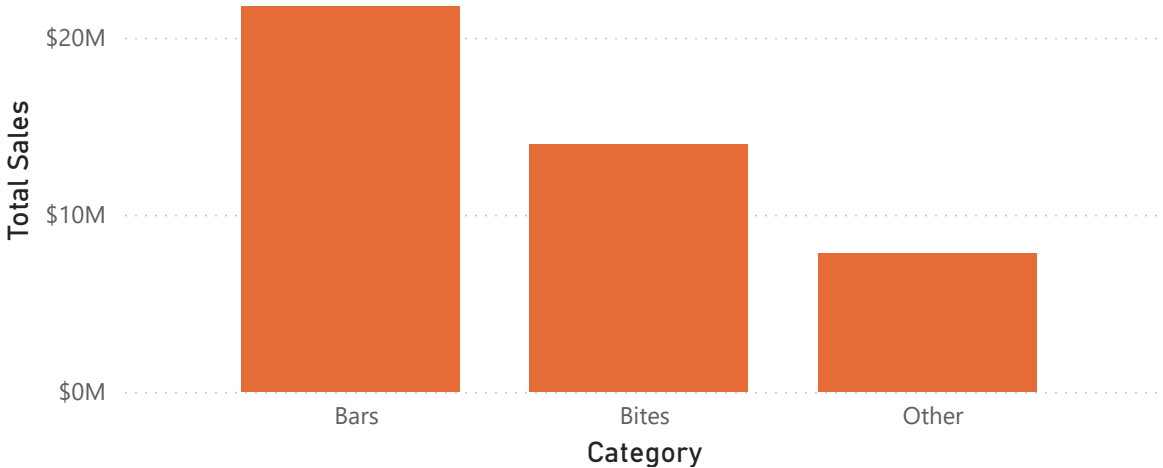
Sales person	Picture	Total Sales	Amt Per Box
Andria Kimpton		\$16,74,302	15.53
Barr Faughny		\$17,94,940	15.67

Top Performing SalesPerson

Sales person	Picture	Location
Barr Faughny		Hyderabad
Ches Bonnell		Hyderabad
Dennison Crosswaite		Hyderabad

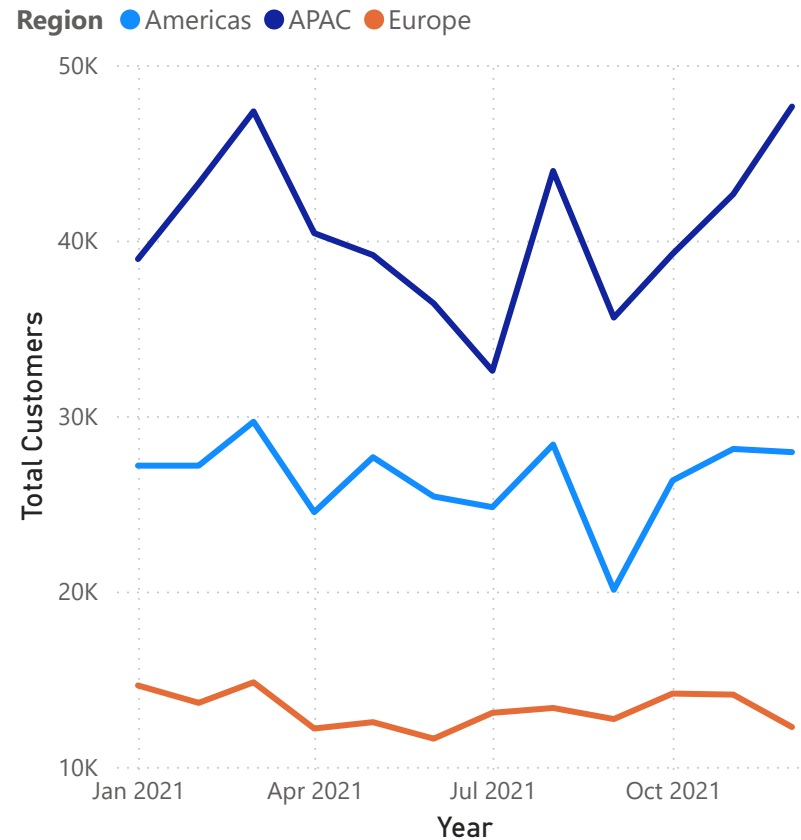
Team	Region	Customer Penetation
Delish	Americas	0.41
Delish	APAC	0.41
Delish	Europe	0.43
Jucies	Americas	0.46
Jucies	APAC	0.43
Jucies	Europe	0.49
New Joinee	Americas	0.44
New Joinee	APAC	0.43
New Joinee	Europe	0.38
Yummies	Americas	0.40
Yummies	APAC	0.42
Yummies	Europe	0.43

Category wise Performance

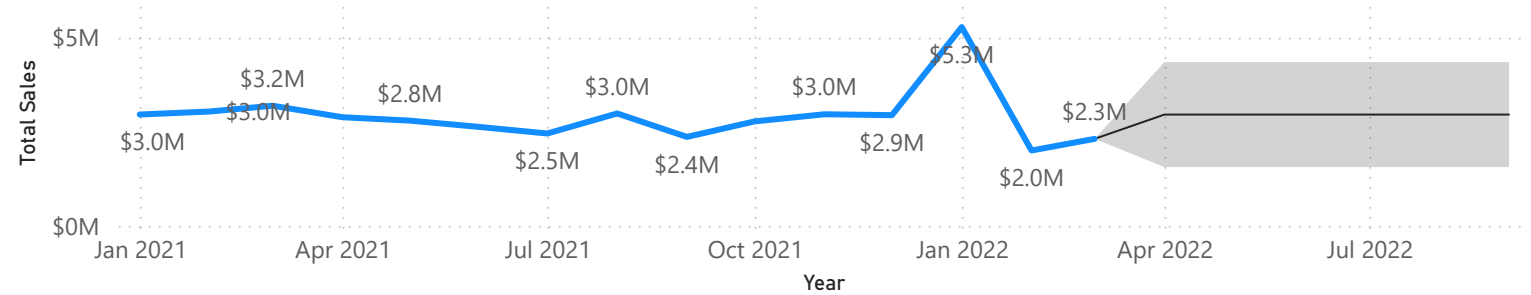


Trend and forecast Analysis of Awesome Chocolates

Region-wise Customers Trend



Sales Forecast



Customer Forecast

