



# Sahana P

## Personal Profile

7619434570

[sahanap205@gmail.com](mailto:sahanap205@gmail.com)

## Links

LinkedIn

## Skills

Communication Skills

Ability to work in a team

Programming

Ability to Multitask

Core Java

HTML/CSS

MySQL

Automotive Testing

Software Testing

Manual Testing

## Hobbies

- Making new dishes
- Pop Dancing

## Languages

English

Kannada

Hindi

## Professional Summary

As a highly motivated Business Development Associate with proven success at Byju's, driving growth and exceeding targets. Currently excelling at Infinity Learn (Wizklub), specializing in customer experience and revenue increase. Skilled in communication, teamwork, and programming (Java, HTML/CSS, MySQL). Holds a Bachelor's degree.

## Employment History

### Business development associates , Byju's, Think and Learn Private Limited , Bangalore

11/2022 - 07/2023

- Highly motivated sales professional with a proven track record of exceeding targets and driving business growth.
- Skilled in building and maintaining relationships with clients to identify their needs and provide tailored solutions.
- Proficient in market research, analyzing data, and creating effective sales strategies to drive revenue and increase market share.
- Demonstrated ability to lead cross-functional teams, negotiate contracts, and close deals with a customer-centric approach.
- Adept at utilizing CRM tools to manage leads, track performance, and generate reports for management.

### Business Development Associates , Infinity Learn (Wizklub), Bangalore

07/2023 - Present

- Proven track record in driving business growth through exceptional customer experience strategies.
- Adept at identifying and capitalizing on new sales opportunities to increase revenue.
- Demonstrated ability to build and maintain strong relationships with clients, resulting in high customer satisfaction and retention rates.
- Strong analytical skills combined with a strategic mindset, allowing for accurate market analysis and effective decision-making.

## Education

### BE, East West College of Engineering , Bangalore

07/2018 - 09/2012

### PUC, St. Theresa Pre University College, Bangalore

06/2017 - 05/2018

### SSLC, Shree Ram Public School , Bangalore

04/2015 - 05/2016

## Internships

### Embedded system design , BEL

01/2022 - 02/2022