

**Topic:** Behavior that separates the successful from average

**Source:** <https://journal.thriveglobal.com/one-behavior-separates-the-successful-from-the-average-17a1ae7fc5d3>

**Words:** Certain, Bring, Furious, Fume, Gracious, Reduce, Hurry, Specific, Proactive, Offense, Passive

A **certain** farmer had become old and ready to pass his farm down to one of his two sons. When he **brought** his sons together to speak about it, he told them: *The farm will go to the younger son.*

The older son was **furious**! “What are you talking about?!” he **fumed**.

The father sat patiently, thinking.

“Okay,” the father said, “I need you to do something for me. We need more stocks. Will you go to Cibi’s farm and see if he has any cows for sale?”

The older son shortly returned and reported, “Father, Cibi has 6 cows for sale.”

The father **graciously** thanked the older son for his work. He then turned to the younger son and said, “I need you to do something for me. We need more stocks. Will you go to Cibi’s farm and see if he has any cows for sale?”

The younger son did as he was asked. A short while later, he returned and reported, “Father, Cibi has 6 cows for sale. Each cow will cost 2,000 rupees. If we are thinking about buying more than 6 cows, Cibi said he would be willing to reduce the price 100 rupees. Cibi also said they are getting special jersey cows next week if we aren’t in a **hurry**, it may be good to wait.”

The father graciously thanked the younger son for his work. He **then** turned to the older son and said, “That’s why your younger brother is getting the farm.”

Most people only do what they are asked, doing only the minimum requirement. They need **specific** instructions on most things they do.

**Being successful requires being **proactive** and not waiting for life to come to you. It means you’re on **offense**, not defense. You’re active, not **passive**.**



**Discussion points:**

1. Why did father choose younger son over elder son?
2. What behavior separates successful from average? Describe based on the story.

**Grammar exercises:**

1. Discuss Simple past tense and practice with more sentences
2. Explain the usage of – “Then”. Make new sentences to check understanding

**Homework: Watch the video**

Write a paragraph on how being proactive can bring you success in your life.

**Video link:** <https://www.youtube.com/watch?v=vyaG64--Bpc>

