Sahand Kamali

0049-15753410659- sahand.kamali@gmail.com

PROFESSIONAL SUMMARY

• Master of Public Policy student at the Willy Brandt School, focusing on Geopolitics, International and Global Policy, and socioeconomic policy. Experienced in leading social initiatives and managing international operations with a focus on practical solutions and collaboration.

EDUCATION

MPP *Willy Brandt School of Public Policy, University of Erfurt, Germany*   October 2023 - Present

- *Relevant Coursework*: Energy Policy, Global Governance, Political Economy, Data Science, and Policy Analysis Capstone: Artificial Intelligence and its Impact on Civil Society
- Capstone project: Conducted research on AI's influence on Sustainable Development Goals and Civil Society Organizations.
- Proposed actionable solutions for ethical AI adoption and governance.
- Thesis:Data-Driven Monopolization: How Tesla Seeks Control of Renewable Energy Markets via Data?

E-MBA *University of Azad Science & Research, Tehran, Iran*   February 2014 - March 2017

- Focused on organizational management, quantitative methods, and economic analysis.

BSc in Cultural and Art Management *University of Science and Culture, Tehran, Iran*   February 2009 - November 2013

WORK EXPERIENCE

International Affairs Manager   *August 2019 – June 2022*

Atlas Steel Detailing LTD, Tehran, Iran

- Established strategic partnerships with 12 international clients across 8 countries, resulting in a 35% increase in annual revenue.
- Monitored geopolitical developments, providing weekly reports that informed risk assessments and led to a 20% reduction in operational disruptions.
- Coordinated 15 cross-border projects, ensuring 100% compliance with international regulations and achieving a 25% improvement in project delivery times.
- Represented the company at 10 international forums and negotiations, securing contracts worth more than $200 thousand.

Assistant Finance Manager

Parsis Gold, Tehran, Iran   April 2017 – 2019

- Assisted in preparing financial statements, budgets, and forecasts, contributing to a 15% cost reduction through International strategic planning.
- Ensured compliance with International financial regulations, leading to zero compliance issues during tenure.
- Collaborated with external auditors during annual audits, resulting in a 30% decrease in audit time and a 10% reduction in audit fees.
- Implemented financial controls and procedures, enhancing operational efficiency by 20% and reducing errors by 25%.

Operations Coordinator

Parsis Gold, Tehran, Iran   January 2016 – 2017

- Coordinated daily operations across 5 departments, improving workflow efficiency by 18%.
- Assisted in developing and implementing International operational policies, leading to a 22% increase in productivity.
- Facilitated communication between management and over 50 staff members, reducing resolution time for operational issues by 30%.
- Monitored inventory levels and coordinated with 20 suppliers, ensuring 98% on-time procurement of materials.

Community Outreach and Refugee Support Volunteer   *2013 – 2015*

Independent Initiatives, Tehran

- Organized community programs for Afghan refugees, including skills training workshops, benefiting over 200 individuals.
- Advocated for access to essential services by coordinating with local NGOs, increasing service accessibility by 35%.
- Built intercultural communication strategies to foster integration within local communities, enhancing social cohesion by 25%.

CERTIFICATION

- **Country Level Economics: Macroeconomic Variables and Markets** | University of Illinois Urbana-Champaign (Oct 2023)
- **Microeconomics Principles** | University of Illinois Urbana-Champaign (Sep 2023)
- **Foundations: Data, Data, Everywhere** | 12 hours | Issued by Google
- **Google Data Analytics Capstone: Complete a Case Study** | 13 hours | Issued by Google
- **Data Analysis with R Programming** | 33 hours | Issued by Google
- **Share Data Through the Art of Visualization** | 24 hours | Issued by Google
- **Analyze Data to Answer Questions** | 33 hours | Issued by Google
- **Process Data from Dirty to Clean** | 26 hours | Issued by Google
- **Prepare Data for Exploration** | 24 hours | Issued by Google
- **Ask Questions to Make Data-Driven Decisions** | 15 hours | Issued by Google

SKILLS

- **Policy Research & Analysis:** Experienced in monitoring, analyzing, and drafting insights on complex policy issues.
- **Regulatory Compliance:** Expertise in aligning business operations with regulatory standards.
- **Data Analysis & Visualization:** R, SQL, Tableau, Excel
- **Languages:** English (TOEFL 99), German (B1), Turkish (Native), Persian (Native) Arabic (A2).

ADDITIONAL INFORMATION

- Marathon runner; participated in events such as the Berlin Marathon.
- Swimming coach and Lifeguard