# Welcome

#### **Presentation Overview**

- Introduction of Seo
- Why Business requires SEO
- SEO analysis and suggestion for <a href="www.cardekho.com">www.cardekho.com</a>
  - Mobile Compatibility
  - Website technical analysis
  - Social SEO status
  - Overall website analysis
- Traffic potential
- Keywords Rank Sample
- Competitors analysis
- SEO Way Forword
- Success metrics

#### Introduction of SEO

Search Engine Optimization (SEO) is a strategic process that enhances a website's visibility in search engine results through organic (non-paid) methods.

SEO brings targeted traffic to your website.

It's a long-term marketing strategy.

It improves **brand presence**, **trust**, and **conversions**.

#### Why Business Requires SEO

Over 90% of car buyers start their journey on search engines.

SEO can help CarDekho dominate local + national searches for:

- Used cars
- New car launches
- Auto comparisons and reviews

High organic rankings = Lower customer acquisition costs.

# SEO ANALYSIS AND SUGGESTIONS FOR www.cardekho.com

# Back Links

CarDekho has strong backlink profile from top auto news, blogs, forums.

Estimated backlinks: 8,000+

Still scope to build **contextual backlinks** from niche blogs, influencers, and local dealers.

### Keywords in HTML Headings

Proper usage of H1, H2, H3 on main content pages.

Suggestion: Ensure only one H1 per page, with target KWDs.

Use structured subheadings (H2–H3) for better scannability.

#### Meta – Title Attributes

Mostly optimized across car listing and review pages.

Suggestion: Expand title strategy on blog and finance sections.

Include location-specific modifiers.

#### Meta Description Attributes

Found on most major pages.

Some pages missing or having duplicate descriptions.

Suggestion: Unique and benefit-driven meta descriptions with keywords.

#### Meta keywords Attributes

Not relevant in modern SEO (ignored by Google).

Not needed.

## Website Page Speed Score

Platform	Page Speed Score		
Desktop	90/100 🔽		
Mobile	68/100 💢		

#### **Suggestions:**

- Compress car images
- Minify JS/CSS
- Use lazy loading for videos

## **Mobile Compatibility**

Mobile-friendly: <a></a>

Mobile load time: Average.

Suggest enabling AMP for blog and news content.

## Website Technical Analysis

Feature	Status	
Custom 404 Page		
SEO Friendly URLs		
Breadcrumbs		
Privacy & Contact Pages		
HTML Errors	Minor	

# Social SEO Status

Platform	Status	
Facebook		
Instagram		
Twitter		
YouTube		
LinkedIn		
Pinterest	×	
Social Sharing		
Blog Integration		
Management	Good	

## Overall Website Analysis

Feature	Status	
Google Indexed Pages	250,000+	
Sitemap		
Robots.txt	<u>\</u>	
Analytics		
Schema Markup	<u> </u>	
Open Graph / Twitter	<u> </u>	
HTTPS Enabled	<u>\</u>	

# Traffic Potential Keywords

Keyword	Monthly Search Volume		
Buy used car	60,000		
Car valuation	45,000		
Compare cars	50,000		
Car loan calculator	30,000		
Upcoming car launches	20,000		
Electric cars in India	18,000		

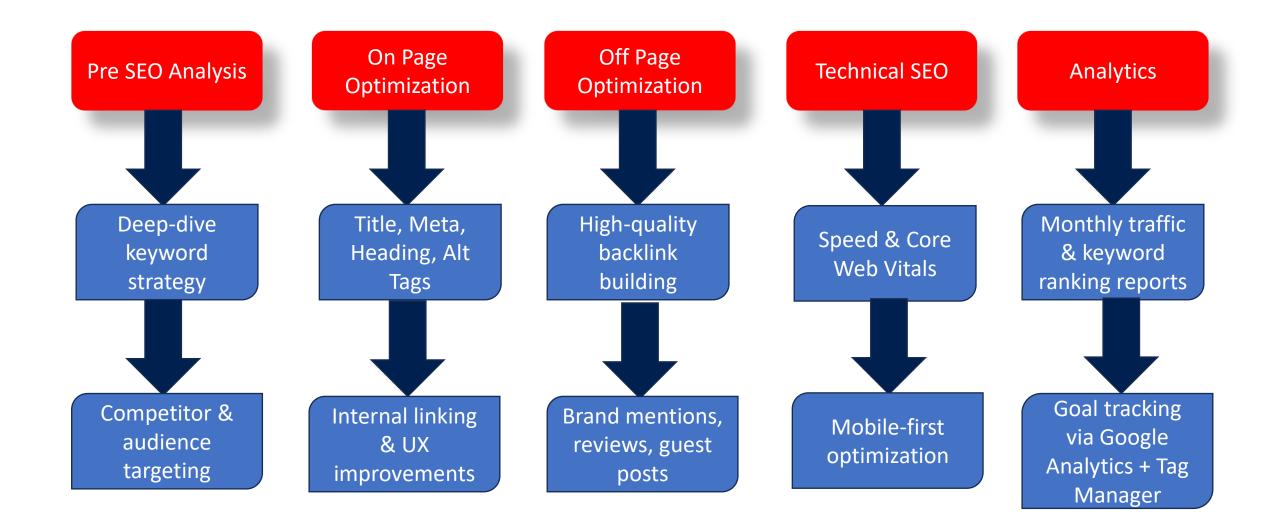
# Keyword Rankings Sample

Keyword	Ranking (Google India)		
buy used car	#1		
car comparison	#2		
car loan calculator	#5		
car price in India	#3		
used car near me	#4		

# **Competitor Analysis**

Website	Domain Authority	Page Authority	Backlinks	Keywords Ranking
CarDekho.com	<mark>76</mark>	<mark>65</mark>	8000+	50,000+
Cars24.com	72	62	7000+	45,000+
Spinny.com	68	59	6000+	30,000+
OLX.in (Auto)	80	67	10,000+	70,000+

## SEO Way Forward



#### **SEO Success Metrics**

Improve rankings for high-converting keywords.

Boost organic traffic and reduce ad spend.

Increase leads for test drives and financing.

### Off – Page SEO

- Business Profile Submission
- Classified Submission
- Image submission
- PPT Submission
- Quora Submission
- Social Booking
- Video Submission

# Thank You