



## MR. SHUBHAM PANDITRAO BHARTI

### Summary

As a fresher with an MBA in Marketing and a background in agriculture, I bring hands-on experience as a Sales & Marketing Intern with strengths in Relationship Building, Negotiation, Excel, and Active Listening. I am certified in Dale Carnegie Sales Training, Digital Marketing, and Market Research, and have demonstrated leadership potential through active involvement in extracurricular activities. I am eager to leverage my knowledge and skills to drive innovation and growth in a dynamic corporate environment.

### Experience

#### Sales & Marketing Intern Amul , Pune

Jun-2024 - Aug-2024

As A Sales and marketing intern i were tasked to sale and Promote organic and bakery product of Amul. Market anaylsis on Compeititon of amul bakery and oganic product

- Conducted market research and analysis to identify potential customers and target markets for Amul dairy

I Sold bakery and Organic products totaling Rs.7000 to the customer. I took orders and negotiated deals with the retail outlets.

### Education

#### Master of Business Administration (MBA) MARKETING

Mar-2025

INDIRA SCHOOL OF BUSINESS STUDIES PUNE, Pune

SGPA - 7.37

#### Bachelor in Agriculture

Jul-2022

College of Agriculture Osmanabad, Osmanabad

SGPA - 7.41

#### 12th Science

May-2018

Shri Mahant Ram Giri Baba Junior College, Watur

68.77%

#### 10th

May-2016

Parth Sainiki School Jalna, Jalna

83.60%

### Certificates, Workshops & Seminars

#### Digital Marketing Training

Feb-2024

SMM Unleashed

**Dale Carnegie Sales Training: Winning with  
Relationship Selling by Dale Carnegie and Associates,  
Inc.**

Feb-  
2024



### Contact

#### Email ID:

bhartishubham9860@gmail.com

#### Contact No.:

9021808595

#### Address:

Pune , India

### Skills

- Effective Communication
- Relationship Building
- Negotiation • Excel
- Market Research
- Active Listening
- Leadership Skill

### Hobby

- Cooking, Reading, Riding
- Motorbike, Workout

### Languages Known

- English • Marathi • Hindi

### Links

- [https://www.linkedin.com/in/shubham-bharti-596387244?utm\\_source=share&utm\\_campaign=share\\_via&utm\\_content=profile&utm\\_medium=android\\_app](https://www.linkedin.com/in/shubham-bharti-596387244?utm_source=share&utm_campaign=share_via&utm_content=profile&utm_medium=android_app)

Market Research Foundation

Jan-2024

LinkedIn Learning

Achievements

Business Bazigaar Competition

Sep-2023

Secured first runner-up in Competiton

Certificate in National Service Scheme

Sep-2022

Work for 200 hours in village

State in Handball Competition

Jan-2016

Participated in State Handball competition for the under Sixteen category

National Cadet Crop

Oct-2015

'A' Certificate in NCC