Phase 4 – Process Automation (Admin Side)

Goal:

Automate business workflows.

Validation Rules:

End Date must be after Start Date. Formula: End_Date__c < Start_Date__c.

Record-Triggered Flow:

Auto-calculate Total Amount = (End Date – Start Date + 1) \times Car Daily Rate. If amount > threshold \rightarrow Pending Approval.

Approval Process:

Criteria: Total Amount \geq 50,000. Approver: Manager. On approval \rightarrow Status = Confirmed, send email.

Email Alerts & Tasks:

Send confirmation email to customer. Assign task to Agent to prepare car.

Notifications:

Send in-app notification to Agent after approval.