# ISE 5103 Intelligent Data Analytics Homework #5

Instructor: Charles Nicholson

Due: See course website for due date

**Learning objective:** Perform classification modeling using logistic regression and tree-based techniques. **Submission notes:** 

- 1. You will submit exactly two files: a written document and your complete R script.
- 2. The write-up is your primary submission.
  - Clearly identify each problem (e.g. Problem 1a, Problem 2b, etc.).
  - You may use "R Markdown" to *help* with your submission. Edit the final submission to *clearly* and concisely respond to the questions. Limit this submission to under 10 pages. Do not include large sections of code or code comments.
  - Failure to submit this file will automatically result in a grade penalty ( $\geq 70\%$ ).
  - You will be graded primarily on your write-up.
- 3. You will also submit your R code.
  - Provide comments on what your code is doing. Keep it clean and clear!
  - Include library commands to load *all* packages that are used in the completion of the assignment at the beginning of your code.
  - Submissions without R code will automatically incur a grade penalty up to 30%.
- 4. Do not zip your files for submission. Name the files "LastName-HW1" with the appropriate file extension (that is, .R, .pdf, or .docx) no HTML files.

#### 1 Classification Performance Evaluation (16 points)

Create a user-defined R function that produces a series of model evaluations for a binary classifier. The function should produce at least the following items:

- Confusion matrix and statistics
- ROC curve and AUC
- Concordant Pairs
- D statistic

- K-S chart and statistic
- Distribution of predicted probabilities values for true positives and true negatives
- Lift chart (required!)

Note for this problem the only thing necessary to include in the write-up is the "documentation" for your function. That is, what is the name of the function, a description of the input parameters, and optionally, a description of the output values.

### 2 A data-driven approach to predict the success of bank telemarketing: Part 1 (14 points)

- (a) Read the 2014 journal article by Moro et al., "A data-driven approach to predict the success of bank telemarketing" in Decision Support Systems, 62. The article is available in the course website.
- (b) Write a one page review of the article.

## 3 A data-driven approach to predict the success of bank telemarketing: Part 2 (70 points)

The bank telemarketing data used in the above article is available at:

http://archive.ics.uci.edu/ml/datasets/Bank+Marketing

You will perform classification modeling on the same data. Please use the full dataset ( $\sim 41 \text{k}$  records).

- (a) Carefully consider and explain your data splitting and/or cross-validation strategy.
- (b) Using a logistic regression approach evaluate the influence, variance inflation, and residual diagnostics of your model.
- (c) Additionally use elastic net regularization (for logistic regression), decision tree, and either random forest or a boosted tree to build the best classifier for test data. (No output is required for the write-up)
- (d) Use your custom function from Problem #1 to help evaluate and compare the models developed. How do they compare with each other? How do you compare with Moro et al. (2014)?
- (e) Which of your models do you recommend and why?

### 4 Extra-Credit (20 points)

- (a) (10 points) Use a SVM as a classification model in the telemarketing problem; compare and contrast the results with the other classifiers.
- (b) (10 points) Use a neural network as a classification tool in the telemarketing problem; compare and contrast the results with the other classifiers.