

WINNING

What I would have told my 21 year old self

Pavan Verma

Software Is Eating the World

<https://a16z.com/2011/08/20/why-software-is-eating-the-world/>

Technology Industry is Extremely Vast

Technologies: Python, Java, Javascript, Scala, Go, React.js, Vue.js, node.js, Django, AWS, Azure

Offering: Products/Services/Consulting

Industry: SaaS, Productivity, FinTech, eCommerce, Transportation, Gaming

Roles: Dev, QA, Architect, Product Managers, Project Management, Sales, Marketing, Customer Success, UI/UX, Security, Technical Support, Data Analyst, Technical Writing

What lies ahead of you in your career?

Great Opportunities

+

Extremely High Competition

Do You Have a Plan to Win?

Take Charge of Your Success

What's the most important part in a game of chess?

Do a SWOT analysis

- Improve your strengths
- Reduce gaps in your weaknesses
- Identify and grab opportunities
- Recognise threats and adapt

Think about your 3 year goals

- Write them down!
- Break them down by year
- Break them further by quarter
- Do quarterly and annual reviews

Laws of Success

- Definite Chief Aim
- Self-Confidence
- Habit of Saving
- Initiative & Leadership
- Imagination
- Enthusiasm
- Self-Control
- Habit of Doing More Than Paid For
- Pleasing Personality
- Accurate Thinking
- Concentration
- Profiting by Failure
- Tolerance
- Mastermind
- Practicing Golden Rule - Do unto others as you would have done unto you

https://www.amazon.com/Law-success-Napoleon-Hill-ebook/dp/B01N1WKF7Q/ref=sr_1_1

<https://schleiss.io/book-notes/law-of-success/>

<https://blog.12min.com/the-law-of-success-pdf-summary/>

Succeeding in the Tech Industry

If you're not getting better, you're getting worse

Improving 1% a day makes you 37 times better in a year

Always Be Learning

Zero Entitlement 100% Meritocracy

Transform yourself every 5 years

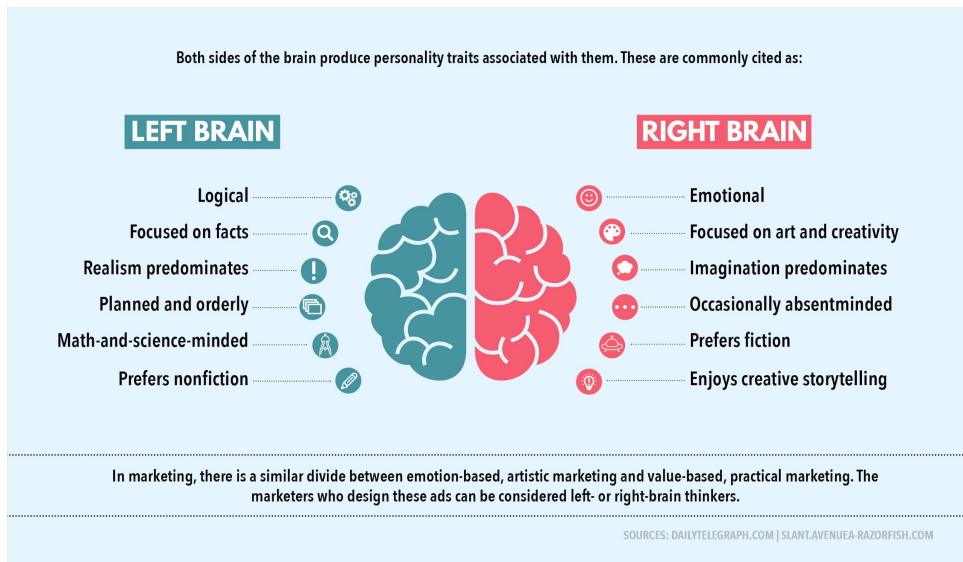
Getting a Headstart

Your tech co-workers are

- borderline genius
- superior analytical skills
- predominantly left brained

Some ways you can stand out

- unleash your creativity and imagination
- leadership skills
- effective communication
- networking & collaboration skills
- ask for feedback & help



Build a habit of reading regularly

How Much Do Billionaires Read?

InvestFourMore.com

Bill Gates: 50 books a year

Warren Buffet: 500 pages a day

Mark Cuban: 3 hours a day

Elon Musk: read up to 10 hours a day as a kid



Read 500 pages every day. That's how knowledge works. It builds up like compound interest.

— Warren Buffett —

AZ QUOTES



It's not an accident that successful people read more books.

— Seth Godin —

AZ QUOTES

