

Sai Balusu

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### **Professional Summary:**

Highly analytical MBA candidate with over 6 years of robust experience in business and data analysis, agile project management, and technology consulting. Demonstrated expertise in financial modeling, strategic decision-making, and venture evaluation. Strong passion for technology investment, AI, cybersecurity, and med-tech sectors. Adept in managing multiple projects, delivering precise insights, and thriving in fast-paced environments.

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### **Education:**

#### **University of South Florida, Tampa, FL**

Master of Business Administration (MBA), 2024 – Present

*Relevant Coursework:* Data Analytics, Financial Accounting, Strategic Communication, Risk Management, Project Management

#### **Lovely Professional University, Punjab, India**

Bachelor of Information Technology, 2015 – 2019

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### **Professional Experience:**

#### **Business Analyst | Deloitte Consulting, USI | Jan 2021 – Aug 2024**

- Developed comprehensive financial models and business cases to support strategic investment decisions, driving \$5M in client savings.
- Conducted extensive market and competitive analysis, identifying promising investment opportunities in cloud technologies and cybersecurity.
- Collaborated directly with executive-level stakeholders, presenting insights using advanced Excel modeling and impactful PowerPoint visualizations.
- Managed multiple project timelines, leading to a 15% operational cost reduction through optimized resource allocation.

#### **Cloud Associate Engineer | Zee Entertainment Enterprises Ltd. | Feb 2020 – Jan 2021**

- Conducted detailed market and security analyses to facilitate strategic decisions and supported the expansion of streaming platforms into new markets.

- Worked collaboratively to design and implement cloud-based infrastructure, achieving a 20% improvement in operational efficiency.
  - Actively engaged with stakeholders to refine and validate technology solutions aligned with business and strategic objectives.
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### **Core Competencies:**

- Financial Modeling & Investment Analysis
  - Venture Capital & Private Equity Research
  - Strategic Market Research & Due Diligence
  - Agile Project Management & Delivery
  - Advanced Data Visualization & Communication
  - Technology Evaluation (AI, Cybersecurity, Robotics, Semiconductors)
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### **Technical & Professional Skills:**

- Advanced Excel, PowerPoint, and Word
  - Jira, Agile Methodologies (Scrum, Kanban)
  - Cloud Computing Platforms (AWS, Azure, GCP)
  - SQL, Python for Data Analysis
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### **Certifications:**

- AWS Certified DevOps Engineer
  - Scrum Master (Anticipated)
  - Microsoft Azure DevOps Expert
  - Google Cloud Professional DevOps Engineer
  - Lean Six Sigma Yellow Belt
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### **Honors & Awards:**

- Top 5% Performer at Deloitte: Recognized for substantial contributions leading to significant client cost savings.
  - Best Analytical Insight Award at Deloitte: Commended for innovative financial strategies derived from advanced data analyses.
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**Extracurricular Activities:**

- Active participant in Kaggle competitions and Hackathons, demonstrating practical application of data analytics and AI modeling skills.
- Passionate about exploring technology startups and venture funding trends, maintaining a robust professional network on LinkedIn and industry forums.