

Sai Phanindar Reddy Allam

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EDUCATION

Nxtwave Disruptive Technologies Industry Ready Certification in Full-stack Development	Dec '21- Ongoing
SRM Institute of Science and Technology, Chennai B Tech - Genetic Engineering, 80%	2016 - 2020
Narayana Junior College, Hyderabad Intermediate - MPC, 91%	2014 - 2016
Don Bosco High School, Khammam Secondary School Of Certificate, 9.3	2013 - 2014

SKILLS

Frontend : HTML, CSS, Bootstrap, JavaScript, React JS
Backend : Python, Node JS, Express JS
Databases : SQLite

PROJECTS

Wikipedia Search Application

Developed custom wikipedia search application where user can search and view curated results and can see detailed explanation in wikipedia by clicking on the specific result

- Displayed list of search results with HTML list elements with hyperlink as url, styled list using CSS, Bootstrap and implemented responsiveness using Flex properties and CSS Box model
- Fetched search results from server asynchronously using fetch GET HTTP API call. When a user clicks on a particular result, opens the website in a new tab by using the target attribute of the anchor tag in HTML

Technologies used: *HTML, CSS, JS, REST API Calls, Bootstrap*

<https://phaniswiki.ccbp.tech/>

Todo List Web Application

Developed persistent todo application with CRUD operations to track list of tasks

- Displayed list of todos with HTML list elements, styled todo list using CSS, Bootstrap
- Implemented todo crud operations by using Javascript event listeners and updated UI dynamically by using Javascript DOM operations

Technologies used: *HTML, CSS, Bootstrap, JS*

<https://phanitodosapp.ccbp.tech/>

Food Munch Application

Developed a responsive website for Food Store where users can see a list of food items, detailed information about a food item, offers

- Designed page using HTML structure elements like li, header, article, footer elements and different bootstrap components to show different sections in the website and different bootstrap classes for responsiveness through mobile-first approach

Technologies used: *HTML, CSS, Bootstrap*

<https://phanisfoodmunch.ccbp.tech/>

WORK EXPERIENCE

Business Development Executive

Nov '20 – Dec '21

Notion Press

- Generated sales activity to build functional pipeline of 150+ qualified opportunities and updated logs in CRM
- Conducted cold-calls to prospect external lead sources and advance sales process in assigned territory

Business Development Associate

July '20 – Nov '20

BYJUs The Learning App

- Customer relationship experience in developing good quality 300+ Lead funnel for academic counselors