

Make a note of any responses entered on this page in the last few minutes, then try to re-connect.

Question

1

Not yet
answered

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1.00

Which declarative tool in Salesforce allows you to automate business processes using a visual drag-and-drop interface?
Once connection has been re-established, your responses should be saved and this message will disappear.
Select one:

- ☐ a. Lightning Web Components
- ☒ b. Flow Builder
- ☐ c. Visualforce Pages
- ☐ d. Apex Triggers

Question

2

Not yet
answered

Marked out of
1.00

What is the Salesforce AppExchange?

Select one:

- ☐ a. The tool used for creating custom reports and dashboards.
- ☒ b. A marketplace for installing pre-built applications and components.
- ☐ c. The area where you manage user licenses.
- ☐ d. The integrated development environment for writing Apex code.

Question

3

Not yet
answered

Marked out of
1.00

What is the primary purpose of the Object Manager in Salesforce?

Select one:

- ☒ a. To create and customize standard and custom objects and fields.
- ☐ b. To design the user interface of Salesforce applications.
- ☐ c. To manage user permissions and profiles.
- ☐ d. To write and execute Apex code.

Question

4

Not yet
answered

Marked out of
1.00

Which Salesforce tool allows administrators to automate business processes without writing code?

Select one:

- ☐ a. Visualforce
- ☒ b. Flow Builder
- ☐ c. Lightning Web Components (LWC)
- ☐ d. Apex

Question

5

Not yet answered

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Network connection lost. (Autosave failed).

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What is a key benefit of the multitenant architecture of Salesforce?

Select one:

- ☐ a. It restricts the amount of data a customer can store.
- ☒ b. You get the latest and greatest features with automatic seamless upgrades throughout the year.
- ☐ c. It allows each customer to have their own dedicated hardware.
- ☐ d. It requires manual installation of new features by each customer.

Question

6

Not yet answered

Marked out of 1.00

What is a 'Record' in Salesforce?

Select one:

- ☐ a. A set of rules that automate actions based on specific criteria.
- ☐ b. A user interface component used to display data.
- ☐ c. A definition of the type of data you can store.
- ☒ d. A collection of fields that store information about a specific entity.

Question

7

Not yet answered

Marked out of 1.00

What is the primary purpose of a 'User' in Salesforce?

Select one:

- ☒ a. To represent an individual who can log in and interact with the Salesforce org.
- ☐ b. To automate business processes through workflows and approvals.
- ☐ c. To define the data model of the organization.
- ☐ d. To customize the look and feel of the Salesforce interface.

Question

8

Not yet answered

Marked out of 1.00

Under which main category in the Setup menu would you typically find tools for customizing the Salesforce user interface?

Select one:

- ☐ a. Administration
- ☐ b. Settings
- ☐ c. Object Manager
- ☒ d. Platform Tools

Question 9

Not yet answered
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Which tool can be used to find specific settings or features within the Salesforce Setup menu?

Select one:

- ☐ a. Object Manager
- ☐ b. Global Search
- ☒ c. Quick Find
- ☐ d. App Launcher

Question 10

Not yet answered
Marked out of 1.00

What is the role of the 'Setup' menu in Salesforce?

Select one:

- ☐ a. To view and edit individual record details.
- ☐ b. To access and manage reports and dashboards.
- ☐ c. To communicate with other Salesforce users.
- ☒ d. To customize configure and support your Salesforce org.

Question 11

Not yet answered
Marked out of 1.00

Which type of Salesforce component is used to build custom user interfaces with HTML CSS and JavaScript?

Select one:

- ☐ a. Workflow Rules
- ☐ b. Visualforce Pages
- ☐ c. Apex Classes
- ☒ d. Lightning Web Components (LWC)

Question 12

Not yet answered
Marked out of 1.00

What is the fundamental unit for storing and managing data in Salesforce?

Select one:

- ☐ a. App
- ☐ b. Record
- ☒ c. Object
- ☐ d. Field

Question 13

Not yet answered

Marked out of 1.00

Network connection lost. (Autosave failed)

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What is the cloud-based platform that underlies all of Salesforce's services called?

Select one:

- ☐ a. Service Cloud
- ☐ b. Marketing Cloud
- ☐ c. Sales Cloud
- ☒ d. The Salesforce Platform

Question 14

Not yet answered

Marked out of 1.00

What is the primary purpose of the trust.salesforce.com website?

Select one:

- ☐ a. To understand the concept of multitenancy in the Salesforce cloud.
- ☒ b. To view performance data and get more information about how Salesforce secures your data as well as planned maintenance.
- ☐ c. To access the Salesforce developer API documentation.
- ☐ d. To learn about Salesforce's prebuilt applications like Sales Cloud.

Question 15

Not yet answered

Marked out of 1.00

In the context of Salesforce learning, what is the significance of "objects"?

Select one:

- ☐ a. They are the programming languages used to build Salesforce applications.
- ☒ b. They are database tables that store specific kinds of information.
- ☐ c. They represent visual elements on a Salesforce page.
- ☐ d. They refer to individual users within a Salesforce organization.

Question 16

Not yet answered

Marked out of 1.00

What is 'multitenancy' in the context of the Salesforce architecture?

Select one:

- ☒ a. An architecture where Salesforce provides a core set of services to all its customers who share resources in the cloud.
- ☐ b. A security protocol that encrypts data stored in the Salesforce cloud.
- ☐ c. The ability for customers to customize their Salesforce org with code.
- ☐ d. A feature that allows users to access Salesforce from multiple devices.

Question

17

Not yet answered

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What are the three main categories typically found in the Salesforce Setup menu?

Select one:

- ☐ a. **Objects, Fields, Users**
- ☐ b. **Administer ,Develop, Customize**
- ☐ c. **Sales ,Service, Marketing**
- ☒ d. **Administration, Platform Tools ,Settings**

Question

18

Not yet answered

Marked out of 1.00

What is the purpose of the 'Object Manager' within the Salesforce Setup?

Select one:

- ☐ a. **To manage user profiles and permissions.**
- ☐ b. **To design and deploy Lightning Web Components.**
- ☒ c. **To view and customize standard and custom objects.**
- ☐ d. **To create and manage automation rules.**

Question

19

Not yet answered

Marked out of 1.00

What is the role of APIs (Application Programming Interfaces) in the Salesforce architecture?

Select one:

- ☐ a. **To manage the physical hardware and network infrastructure of Salesforce's data centers.**
- ☒ b. **To allow different pieces of software to connect to each other and exchange information enabling access to data and metadata.**
- ☐ c. **To provide a user-friendly interface for interacting with Salesforce data.**
- ☐ d. **To automate business processes and workflows within the Salesforce platform.**

Question

20

Not yet answered

Marked out of 1.00

Which of the following is a key function of the 'Administration' category in the Setup menu?

Select one:

- ☒ a. **Managing users and data.**
- ☐ b. **Configuring company-wide security settings.**
- ☐ c. **Creating and managing applications.**
- ☐ d. **Modifying the user interface.**

Quiz Navigation

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Finish attempt... (<http://moodleonline.com/mod/quiz/summary.php?attempt=480463>)